

City of San Antonio Bid Tabulation

Opened: September 11, 2020																
For: Annual Contract for Citywide Janitorial Supplies																
		Non-Local Original	Non-Local Alternate I	Local	Local	Non-Local	Local	Non-Local	Non-Local Original	Non-Local Alternate I	Non-Local Alternate II	Local	Non-Local	Local		
		Gulf Coast Paper Company, a div. of Imperial Dade	Gulf Coast Paper Company, a div. of Imperial Dade	Safeway Supply, Inc.	San Antonio Lighthouse for the Blind	Commercial Beverage Concepts, LLC	D.C. Distributing	Gateway Printing & Office Supply, Inc.	Interboro Packaging Corp	Interboro Packaging Corp	Interboro Packaging Corp	Feguson Facility Supply	San Benito Textiles	U.S. Wholesale Products		
		6100012552	DRS	8655 N.E. Loop 410	8655 N.E. Loop 410	10841 Hillpoint Drive	2305 Roosevelt Ave	2408 Karbuch St.	503 West Bedford	14803 Bulverde Rd	114 Bracken Rd	114 Bracken Rd	114 Bracken Rd	835 N WW White	201 N Travis St	PO Box 34483
Item	Description	San Antonio, TX 78219 210-547-2160	San Antonio, TX 78219 210-547-2160	San Antonio, TX 78217 210-496-0407	San Antonio, TX 78210	Houston, TX 77092	San Antonio, TX 78226	San Antonio, TX,78247	Montgomery, NY, 12549	Montgomery, NY, 12549	Montgomery, NY, 12549	San Antonio, TX 78219	San Benito, TX, 78586	San Antonio, TX 78265		
1	Category 1: Cleaning Compounds & Chemicals															
	Catalog % Discount Offered	45%	45%	20%	40%	No Bid	No Bid	35%	No Bid	No Bid	No Bid	40%	No Bid	NAS		NAS
	Catalog Price	\$199,860.22	\$183,722.46	\$200,842.34	\$300,524.80			\$194,264.68				\$221,351.43		No Bid		\$20,028.54
	Market Basket % Discount Offered	55%	55%	20%	35%-60%	No Bid	No Bid	49%-60%	No Bid	No Bid	No Bid	57%-82%	No Bid			
	Market Basket Price	\$163,520.61	\$150,383.99	\$200,842.34	\$212,777.05			\$188,927.09				\$162,574.49		No Bid		\$15,021.41
	Category Total:	\$363,380.83	\$334,106.45	\$401,684.68	\$513,301.85			\$383,191.77				\$383,925.92				\$35,049.95
2	Category 2: Cleaning Supplies & Equipment															
	Catalog % Discount Offered	45%	45%	20%	40%	No Bid	No Bid	35%	No Bid	No Bid	No Bid	40%	No Bid	NAS	NAS	0%
	Catalog Price	\$187,705.08	\$305,646.24	\$172,549.35	\$276,357.79			\$138,590.49				\$237,293.67		\$8,398.00		No Bid
	Market Basket % Discount Offered	55%	55%	20%	45%-70%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	40%-75%	No Bid	25%		
	Market Basket Price	\$153,564.45	\$250,071.04	\$172,549.35	\$193,739.91			\$138,590.49				\$153,008.42		\$8,398.00		No Bid
	Category Total:	\$341,269.53	\$555,717.28	\$345,098.70	\$470,097.70			\$277,180.98				\$390,302.09		\$16,796.00		
3	Category 3: Hand Soap, Hand Sanitizers & Personal Hygiene Products															
	Catalog % Discount Offered	45%	45%	20%	40%	18% - 25%		35%	No Bid	No Bid	No Bid	40%	No Bid	NAS		
	Catalog Price	\$213,084.76	\$380,779.19	\$225,108.17	\$259,877.58	\$1,013.76	No Bid	\$149,758.76				\$310,063.01		No Bid		No Bid
	Market Basket % Discount Offered	55%	55%	20%	35%-70%	18% - 25%		48%-60%	No Bid	No Bid	No Bid	57%-68%	No Bid			
	Market Basket Price	\$174,342.24	\$311,549.45	\$225,108.17	\$196,714.23	\$1,013.76	No Bid	\$145,396.96				\$185,202.91		No Bid		No Bid
	Category Total:	\$387,427.00	\$692,328.64	\$450,216.34	\$456,591.81	\$2,027.52		\$295,155.72				\$495,265.92				
4	Category 4: Paper Products															
	Catalog % Discount Offered	45%	45%	20%	45%	No Bid	No Bid	35%	No Bid	No Bid	No Bid	40%	No Bid	NAS		
	Catalog Price	\$605,851.12	\$609,095.28	\$514,005.68	\$998,372.51			\$277,793.67				\$557,268.58		No Bid		No Bid
	Market Basket % Discount Offered	55%	55%	20%	60%-70%	No Bid	No Bid		No Bid	No Bid	No Bid	40%-73%	No Bid			
	Market Basket Price	\$495,695.72	\$498,353.19	\$514,005.68	\$555,128.50			\$277,793.67				\$379,687.17		No Bid		No Bid
	Category Total:	\$1,101,546.84	\$1,107,448.47	\$1,028,011.36	\$1,553,501.01			\$555,587.34				\$936,955.75				
5	Category 5: Trash Liners															
	Catalog % Discount Offered	45%	45%	20%	\$0.50	No Bid	No Bid	45%	NAS	NAS	NAS	40%	No Bid	NAS		
	Catalog Price	\$163,242.28	\$253,125.08	\$130,328.91	\$404,141.91			\$285,981.18	\$161,499.88	\$146,743.56	\$131,644.42	\$33,096.01		No Bid		No Bid
	Market Basket % Discount Offered	55%	55%	20%	65%-75%	No Bid	No Bid	65%	50%	50%	50%	51%-67%	No Bid			
	Market Basket Price	\$133,561.59	\$192,373.21	\$130,328.91	\$186,461.73			\$285,981.18	\$161,499.88	\$146,743.56	\$131,644.42	\$24,180.11		No Bid		No Bid
	Category Total:	\$296,803.87	\$427,498.29	\$260,657.82	\$590,603.64			\$571,962.36	\$322,999.76	\$293,487.12	\$263,288.84	\$57,276.12				
	Terms	Net 30	Net 30	Net 30	1%	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total	\$1,488,973.84	\$334,106.45	\$605,756.52												
	Estimated Annual Award	\$1,488,973.84	\$334,106.45	\$605,756.52												