

City of San Antonio
Bid Tabulation

Opened: March 12, 2025 For: Annual Contract for Gelled Electrolyte Solar Batteries for Public Works Department 6100017856		JH Estimated Annual Quantity				
Item	Description	Estimated Annual Quantity	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL
			Atlantic Battery Company, Inc 309 Main Street Rear Watertown, MA, 02472 617-924-8868	Atlantic Battery Company, Inc 309 Main Street Rear Watertown, MA, 02472	DC Export LLC 1550 Leona St # 233 Houston, TX, 77009	Paradigm Traffic Systems, Inc 2201 E. Division St. Arlington, TX, 76011
1	Gelled Electrolyte Solar Battery Alpha Cell 195XTV	750	Alternate Bid			
	Unit Price		\$175.55	\$196.25	\$219.48	\$260.00
	Total Price		\$131,662.50	\$147,187.50	\$164,610.00	\$195,000.00
	Manufacturer/Model		NEPO	NPP	H-PRO	Alpha Cell
	Part Number		DN100-12D / GL100-12D27	NP012-100AH	6-GFM	1080228 - AlphaCell 195 XTV
	Estimated Delivery Date (must be no later than 30 Calendar Days)		7 Calendar Days	7 Calendar Days	30 Calendar Days	30 Calendar Days
	Sub Total		\$131,662.50	\$147,187.50	\$164,610.00	\$195,000.00
	Payment Terms		Net 30	Net 30	1% 10 Days	Net 30
	Less Prompt Payment Terms				\$162,963.90	
	Percentage between lowest responsive bid and local bid: Price differential					
	Estimated Annual Total		\$131,662.50	\$147,187.50	\$164,610.00	\$195,000.00
	Estimated Annual Award		\$131,662.50			

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				SA Smart Solutions, LLC 8610 N New Braunfels Ave Ste 301 San Antonio, TX, 78217	SAT Energy Inc 2418 Jackson Keller Rd San Antonio, TX, 78230	Tiger Traffic LLC 5535 Harvey Wilson Houston, TX, 77020	Tourbillon Enterprises LLC 9038 Garvey Avenue #102 Rosemead, CA, 91770
Item	Description	Estimated Annual Quantity					
1	Gelled Electrolyte Solar Battery Alpha Cell 195XTV	750	NAS				
	Unit Price		\$252.52	\$340.00	\$242.00	\$310.92	
	Total Price		\$189,390.00	\$255,000.00	\$181,500.00	\$233,190.00	
	Manufacturer/Model		C&D Technologies/BBG-195RT	NPP Power Co. Ltd / NPG12-100AH	MK BATTERY	AlphaCell	
	Part Number		BBG-198RT	NPG12-100AH	MK-E27 SLD G	195XTV	
	Estimated Delivery Date (must be no later than 30 Calendar Days)		8-10 Weeks	30 Calendar Days	30 Calendar Days	30 Calendar Days	
	Sub Total		\$189,390.00	\$255,000.00	\$181,500.00	\$233,190.00	
	Payment Terms		Net 30	2% 10 Days	Net 30	Net 30	
	Less Prompt Payment Terms			\$249,900.00			
	Percentage between lowest responsive bid and local bid:		43.85%	93.68%			
	Price differential		\$57,727.50	\$118,237.50			
	Estimated Annual Total		\$189,390.00	\$255,000.00	\$181,500.00	\$233,190.00	
	Estimated Annual Award						

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				Tourbillon Enterprises LLC 9038 Garvey Avenue #102 Rosemead, CA, 91770	Tourbillon Enterprises LLC 9038 Garvey Avenue #102 Rosemead, CA, 91770
Item	Description	Estimated Annual Quantity			
1	Gelled Electrolyte Solar Battery Alpha Cell 195XTV Unit Price Total Price Manufacturer/Model Part Number Estimated Delivery Date (must be no later than 30 Calendar Days) Sub Total Payment Terms Less Prompt Payment Terms Percentage between lowest responsive bid and local bid: Price differential Estimated Annual Total Estimated Annual Award	750	Alternate Bid \$211.17 \$158,377.50 C&D BBG12-195RT 30 Calendar Days \$158,377.50 Net 30 \$158,377.50	2nd Alternate Bid \$180.00 \$135,000.00 Duracell Ultra DURHR12-430C/FR-A 30 Calendar Days \$135,000.00 Net 30 \$135,000.00	