

**City of San Antonio Final Bid Tabulation**

Opened: June 23, 2025 For: Hybrid & Electric Vehicles			<b>NON-LOCAL</b> Donalson-Hiner Automotive Group, Inc. DBA Silsbee Toyota 1396 Hwy 327 East Silsbee, TX 77656 409-880-9191	<b>LOCAL</b> Cavender Ford Motor Company, Ltd. DBA Cavender Grande Ford 3600 IH-35 North San Antonio, TX 78219 210-245-4706	<b>NON-LOCAL</b> Tesla, Inc. 1 Tesla Road Austin, TX 78725	<b>NON-LOCAL</b> Caldwell Country Ford, LLC 479 W US 79 Rockdale, TX 76567
6100019102		JDLR				
Item	Description	Quantity				
1	Compact Sedan, Plug-In Hybrid, White FY 2026 Est. PO before 11/30/25  Price Each: \$35,400.00 Total: \$283,200.00  Year Make & Model Offered: Toyota Prius Plug-In Hybrid Specific Make & Model of Engine Offered: 2.0L DOHC 16V VV 4Cyl (Include SAE NET HP): Transmission Offered: Plug-In Hybrid System EV-HV Modes Warranty: 36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery Warranty Service Provider Facility Name: North Park Toyota Warranty Service Provider Facility Address: 10703 S/W Loop 410 San Antonio, TX 78211 Delivery: 120 Calendar Days Production Cut-off Date for Current Year Model (Left Blank) Last day order can be placed without missing cut-off date for current year model (Left Blank) Can bidder provide bid items after cut-off date: (Left Blank)	8		No Bid	No Bid	No Bid
2	Compact Hybrid Sedan, 2WD, Amber Gill Mounted Lights, White FY 2026 Est. PO before 11/30/25  Price Each: \$25,788.57 Total: \$128,942.85  Year Make & Model Offered: 2026 Toyota Corolla LE 1.18 4Cyl Specific Make & Model of Engine Offered: Toyota Corolla LE Sedan Hybrid (Include SAE NET HP): Transmission Offered: Elect Continuously Variable Trans Warranty: 36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery Warranty Service Provider Facility Name: North Park Toyota Warranty Service Provider Facility Address: 10703 S/W Loop 410 San Antonio, TX 78211 Delivery: 120 Calendar Days Production Cut-off Date for Current Year Model N/A Last day order can be placed without missing cut-off date for current year model N/A Can bidder provide bid items after cut-off date: No	5		No Bid	No Bid	No Bid
3	Deleted					
4	Deleted					
5	Deleted					
6	Deleted					
7	Compact Sedan, Plug-In Hybrid, Mixed Colors  Base Price Each FY25 PO: \$34,985.00 Quantity of FY25 PO: 5 Total Year FY25 PO: \$174,925.00  Base Price Each FY26 PO: \$34,985.00 Quantity of FY26 PO: 3 Total Year FY26 PO: \$104,955.00  Make & Model Offered: 2026 Toyota Prius Plug-In Hybrid Specific Make & Model of Engine Offered: Toyota 20L 4Cyl (Include SAE NET HP): 220 HP Transmission Offered: Hybrid System EV Warranty: 36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery Warranty Service Provider Facility Name: North Park Toyota Warranty Service Provider Facility Address: 10703 S/W Loop 410 San Antonio, TX 78211 Delivery: 120 Calendar Days Production Cut-off Date for Current Year Model N/A Last day order can be placed without missing cut-off date for current year model N/A Can bidder provide bid items after cut-off date: No	8		No Bid	No Bid	No Bid

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6100019102	JDLR					
Item	Description	Quantity				
8	Mid-Size Sedan, Hybrid, White FY 2026 Est. PO before 11/30/25  Price Each: Total:  Year Make & Model Offered:  Specific Make & Model of Engine Offered: (Include SAE NET HP):  Transmission Offered:  Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery  Production Cut-off Date for Current Year Model  Last day order can be placed without missing cut-off date for current year model  Can bidder provide bid items after cut-off date:	3		No Bid	No Bid	No Bid
			\$29,918.98 \$89,756.94  Toyota Camry Hybrid  Toyota 2.5L 4 Cyl. 225 HP  5th Generation Hybrid  36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery  North Park Toyota  10703 S/W Loop 410 San Antonio, TX 78211  120 Calendar Days  N/A  N/A  No			
9	Mid-Size Sedan, Hybrid, Mixed Dark Colors  Base Price Each FY25 PO: Quantity of FY25 PO: Total Year FY25 PO:  Base Price Each FY26 PO: Quantity of FY26 PO: Total Year FY26 PO:  Make & Model Offered:  Specific Make & Model of Engine Offered: (Include SAE NET HP):  Transmission Offered:  Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery  Production Cut-off Date for Current Year Model  Last day order can be placed without missing cut-off date for current year model  Can bidder provide bid items after cut-off date:	33		No Bid	No Bid	No Bid
			\$29,918.98 9 \$269,270.82  \$29,918.98 24 \$718,055.52  2026 Toyota Camry Hybrid  Toyota 2.5L 4Cyl. 225 HP  5th Generation Hybrid  36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery  North Park Toyota  10703 S/W Loop 410 San Antonio, TX 78211  120 Calendar Days  N/A  N/A  No			
10	Compact Plug-In Hybrid Electric SUV, 2WD or AWD, White  Base Price Each FY25 PO: Quantity of FY25 PO: Total Year FY25 PO:  Base Price Each FY26 PO: Quantity of FY26 PO: Total Year FY26 PO:  Make & Model Offered:  Specific Make & Model of Engine Offered: (Include SAE NET HP):  Transmission Offered:  Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery  Production Cut-off Date for Current Year Model  Last day order can be placed without missing cut-off date for current year model  Can bidder provide bid items after cut-off date:	8			No Bid	No Bid
			\$45,491.00 1 \$45,491.00  \$45,491.00 7 \$318,437.00  Toyota Rav-4 Hybrid  2026 Rav-4 Hybrid 2.5L 4Cyl. 302 HP  Plug-In Hybrid System EV  36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery  North Park Toyota  10703 S/W Loop 410 San Antonio, TX 78211  120 Calendar Days  N/A  N/A  No	\$39,826.00 1 \$39,826.00  \$39,826.00 7 \$278,782.00  2026 Ford Escape 4Dr FWD PHEV  Ford 2.5L iVct Atkinson Cycle I-4 163 HP  Ford eCVT Automatic  36 Months or 36,000 Miles  Cavender Grande Ford  3600 IH-35 North San Antonio, TX 78219  180 Calendar Days  11/30/2025  11/30/2025  No		

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6100019102	JDLR					
Item	Description	Quantity				
11	Compact Hybrid SUV, 2WD, Amber Grill Mounted Lights, White FY 2026 Est. PO before 11/30/25  Price Each: \$32,104.75 Total: \$545,780.75  Year Make & Model Offered: Toyota Rav-4 Specific Make & Model of Engine Offered: Toyota Rav-4 Hybrid 2.5L 4Cyl. (Include SAE NET HP): 203 HP Transmission Offered: 8-Spd Auto Warranty: 36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery Warranty Service Provider Facility Name: North Park Toyota Warranty Service Provider Facility Address: 10703 S/W Loop 410 San Antonio, TX 78211 Delivery: 120 Calendar Days Production Cut-off Date for Current Year Model: N/A Last day order can be placed without missing cut-off date for current year model: N/A Can bidder provide bid items after cut-off date: No Subtotal: \$545,780.75 Payment Terms: Net 30 Less Prompt Payment Discount: \$545,780.75 Percentage between lowest responsive bid and local bid: 5% Price differential: \$28,581.25 Non-Local Preference Award: \$545,780.75	17			No Bid	No Bid
12	Medium Hybrid SUV, AWD or 4x4, Amber/Blue Grill Mounted Lights, White FY 2025 PO Upon Award  Price Each: \$46,822.00 Total: \$46,822.00  Year Make & Model Offered: Toyota Highlander Hybrid AWD Specific Make & Model of Engine Offered: 2026 Toyota Highlander 2.5L 4Cyl. (Include SAE NET HP): Transmission Offered: Elec. Controlled Variable Trans Warranty: 36Mo/36,000 Bumper to Bumper 5Yr/60,000 PowerTrain 10Yr/150,000 Battery Warranty Service Provider Facility Name: North Park Toyota Warranty Service Provider Facility Address: 10703 S/W Loop 410 San Antonio, TX 78211 Delivery: 120 Calendar Days Production Cut-off Date for Current Year Model: N/A Last day order can be placed without missing cut-off date for current year model: N/A Can bidder provide bid items after cut-off date: No	1			No Bid	No Bid
13	Deleted					
14	Deleted					

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6100019102	JDLR					
Item	Description	Quantity				
15	Electric Pick-Up Truck, Amber Grill Mounted Strobe Lights FY 2026 Est. PO before 11/30/25  Price Each: Total:  Year Make & Model Offered:  Specific Make & Model of Engine Offered: (Include SAE NET HP): Transmission Offered: Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery Production Cut-off Date for Current Year Model Last day order can be placed without missing cut-off date for current year model Can bidder provide bid items after cut-off date:  Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Non-Local Preference Award	10	2025 Ford Lightning Crew Cab 4x4  2025 Lightning Crew 4x4  Single Speed Trans 36Mo/36,000 Bumper to Bumper 5Yr/100,000 PowerTrain  Red McCombs 8333 IH 10 W San Antonio, TX 78230 120 Calendar Days N/A N/A No \$499,990.00 Net 30 \$499,990.00 \$499,990.00	2025 Ford Lightning AWD Crew Cab Pro  Ford Dual eMotor - Standard Battery 452 H.P. Ford Single - Speed Automatic 36 Months or 36,000 Miles  Cavender Grande Ford 3600 IH-35 North San Antonio, TX 78219 180 Calendar Days 11/30/2025 11/30/2025 No \$562,110.00 Net 30 \$562,110.00 \$62,120.00	No Bid	\$54,275.00 \$542,750.00  Ford F-150 Lightning Pro 4WD Supercrew 5.5' Box  99K-Engine Dual Motor Standard Battery/SAE Net HP 536 Trans, Single Speed Basic 3YR/36K Miles Drivetrain 5YR/60K Miles Hybrid/Elec 8YR/100K Miles Red McCombs Ford 8333 IH 10 W San Antonio, TX 78230 240 Calendar Days TBD (Left Blank) No
16	Extended Range Electric Pickup Truck Identical to item #15 with the additional items FY 2025 PO Upon Award  Price Each: Total:  Year Make & Model Offered:  Specific Make & Model of Engine Offered: (Include SAE NET HP): Transmission Offered: Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery Production Cut-off Date for Current Year Model Last day order can be placed without missing cut-off date for current year model Can bidder provide bid items after cut-off date:  Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Local Preference Award  Payment Terms Total	2	<b>WITHDREW</b>  \$56,399.00 \$112,798.00  2025 Ford Lightning Crew Cab 4x4 2025 Lightning Crew 4x4 Ext Battery Single Speed Trans 36Mo/36,000 Bumper to Bumper 5Yr/100,000 PowerTrain  Red McCombs 8333 IH 10 W San Antonio, TX 78230 120 Calendar Days N/A N/A No \$123,672.00 Net 30 \$123,672.00 Net 30 \$3,338,424.88 <b>\$2,861,698.88</b>	2025 Ford Lightning AWD Crew Cab Pro Ford Dual eMotor - Extended Battery 536 H.P. Ford Single - Speed Automatic 36 Months or 36,000 Miles  Cavender Grande Ford 3600 IH-35 North San Antonio, TX 78219 180 Calendar Days 11/30/2025 11/30/2025 No \$123,672.00 Net 30 \$123,672.00 Net 30 \$1,578,752.00 <b>\$442,280.00</b>	No Bid	<b>WITHDREW</b>  \$59,900.00 \$119,800.00  Ford F-150 Lightning Pro 4WD Supercrew 5.5' Box 99K-Engine Dual Motor Extended Range Battery/SAE Net HP 536 Trans, Single Speed Basic 3YR/36K Miles Drivetrain 5YR/60K Miles Hybrid/Elec 8YR/100K Miles Red McCombs Ford 8333 IH 10 W San Antonio, TX 78230 240 Calendar Days TBD (Left Blank) No \$119,800.00 Net 30 \$119,800.00 Net 30 \$662,550.00
<b>Total Award</b>					No Bid	

\*Deleted Item(s) 3, 4, 5, 6, 13, and 14 will be re-bid