

Opened: July 18, 2025		NON-LOCAL		NON-LOCAL		NON-LOCAL		NON-LOCAL		NAS LOCAL		NON-LOCAL		NON-LOCAL		LOCAL	
For:	Annual Contract for Ink and Toner Cartridges	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	B2B Supplies USA LLC dba Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	Beepsmart Communications dba Smart Group Systems 990 N Bowser Rd #720 Richardson, TX 75081	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	ODP Business Solutions, LLC 6600 North Military Trail Boca Raton, FL 33496	The Tree House Inc PO BOX 413 Norwood, MA 02062	Zapopan Business Group, LLC dba World World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216								
600018818 VF																	
SECTION A, ITEMIZED LIST		OEM															
A	BROTHER					NAS											
	Estimated Annual Total	\$160.02	\$162.40	\$163.48	\$149.99	\$149.62	\$139.12	\$153.98	\$200.00								
	# of items bid	1/1	1/1	1/1	1/1	1/1	1/1	1/1	1/1								
B	CANON																
	Estimated Annual Total	\$240.00	\$233.12	\$260.72	\$239.93	\$278.10	\$232.90	\$269.91	\$440.00								
	# of items bid	1/1	1/1	1/1	1/1	1/1	1/1	1/1	1/1								
C	DELL																
	Estimated Annual Total	\$4,711.00	\$2,732.76	\$341.78	\$388.16	\$5,109.09	\$4,928.40	\$7,595.46	\$9,385.00								
	# of items bid	13/13	13/13	3/13	4/13	5/13	9/13	12/13	13/13								
D	EPSON																
	Estimated Annual Total	\$2,537.34	\$4,190.19	\$2,419.05	\$2,260.48	\$0.00	\$1,647.94	\$1,200.25	\$0.00								
	# of items bid	19/19	19/19	19/19	13/19	0/19	10/19	11/19	0/19								
E	HP																
	Estimated Annual Total	\$68,503.82	\$85,679.22	\$79,592.34	\$127,025.51	\$88,100.26	\$76,246.47	\$70,660.45	\$107,643.00								
	# of items bid	132/132	132/132	130/132	127/132	129/132	132/132	132/132	131/132								
F	LEXMARK																
	Estimated Annual Total	\$1,347.03	\$1,918.95	\$1,831.21	\$1,962.35	\$1,933.07	\$1,822.83	\$1,724.46	\$1,743.00								
	# of items bid	9/9	9/9	9/9	9/9	9/9	9/9	9/9	9/9								
G	XEROX																
	Estimated Annual Total	\$32,891.51	\$51,909.22	\$45,532.19	\$50,518.85	\$45,358.14	\$45,579.42	\$45,488.05	\$47,251.00								
	# of items bid	25/25	25/25	16/25	13/25	21/25	21/25	25/25	25/25								
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30								
	Percentage between lowest responsive non-local bid and local									34%							
	Price Differential									\$56,271.29							
	Total # of items bid	200/200	200/200	179/200	174/200	166/200	183/200	191/200	180/200								
	Percentage of Annual Spend	50%	50%	50%	50%	50%	50%	50%	50%								
	Estimated Annual Total	\$110,390.71	\$146,825.87	\$130,140.76	\$182,545.25	\$140,928.28	\$130,597.08	\$127,092.55	\$166,662.00								
	Estimated Annual Award	\$55,195.35															

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For:	Annual Contract for Ink and Toner Cartridges	B2B Supplies USA LLC dba Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	Beepsmart Communications dba Smart Group Systems 990 N Bowser Rd #720 Richardson, TX 75081	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	ODP Business Solutions, LLC 6600 North Military Trail Boca Raton, FL 33496	The Tree House Inc PO BOX 413 Norwood, MA 02062	Zapopan Business Group, LLC dba World World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216								
		600018818	VF														
SECTION A, ITEMIZED LIST		REMANUFACTURED															
A	BROTHER					NAS											
	Estimated Annual Total	\$56.10	\$0.00	\$0.00	\$52.00	\$73.34	\$0.00	\$0.00	\$0.00	\$79.90							
	# of items bid	1/1	0/1	0/1	1/1	1/1	0/1	0/1	0/1	1/1							
B	CANON																
	Estimated Annual Total	\$109.20	\$0.00	\$0.00	\$400.00	\$225.80	\$214.90	\$0.00	\$299.50								
	# of items bid	1/1	0/1	0/1	1/1	1/1	1/1	0/1	1/1								
C	DELL																
	Estimated Annual Total	\$681.02	\$0.00	\$0.00	\$2,159.00	\$2,568.62	\$3,310.04	\$0.00	\$3,796.15								
	# of items bid	13/13	0/13	0/13	13/13	13/13	7/13	0/13	13/13								
D	EPSON																
	Estimated Annual Total	\$1,344.90	\$0.00	\$0.00	\$1,214.00	\$612.12	\$0.00	\$0.00	\$0.00								
	# of items bid	19/19	0/19	0/19	8/19	8/19	0/19	0/19	0/19								
E	HP																
	Estimated Annual Total	\$33,490.64	\$0.00	\$0.00	\$27,848.50	\$42,298.79	\$35,867.46	\$0.00	\$49,816.00								
	# of items bid	132/132	0/132	0/132	14/132	12/132	58/132	0/132	112/132								
F	LEXMARK																
	Estimated Annual Total	\$1,490.07	\$0.00	\$0.00	\$72.00	\$61.75	\$139.99	\$0.00	\$149.95								
	# of items bid	9/9	0/9	0/9	1/9	1/9	1/9	0/9	1/9								
G	XEROX																
	Estimated Annual Total	\$10,080.93	\$0.00	\$0.00	\$9,048.50	\$8,404.07	\$457.43	\$0.00	\$25,564.00								
	# of items bid	25/25	0/25	0/25	11/25	10/25	4/25	0/25	14/25								
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30								
	Percentage between lowest responsive non-local bid and local								41%								
	Price Differential								\$32,452.64								
	Total # of items bid	200/200	0/200	0/200	149/200	142/200	71/200	0/200	142/200								
	Percentage of Annual Spend	48%	48%	48%	48%	48%	48%	48%	48%								
	Estimated Annual Total	\$47,252.86	\$0.00	\$0.00	\$40,794.00	\$54,244.49	\$39,989.82	\$0.00	\$79,705.50								
	Estimated Annual Award	\$22,681.37															

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For:	Annual Contract for Ink and Toner Cartridges	B2B Supplies USA LLC dba Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	Beepsmart Communications dba Smart Group Systems 990 N Bowser Rd #720 Richardson, TX 75081	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	ODP Business Solutions, LLC 6600 North Military Trail Boca Raton, FL 33496	The Tree House Inc PO BOX 413 Norwood, MA 02062	Zapopan Business Group, LLC dba World World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216								
		600018818	VF														
SECTION A, ITEMIZED LIST		COMPATIBLE															
A	BROTHER					NAS											
	Estimated Annual Total	\$17.18	\$24.02	\$0.00	\$52.00	\$33.06	\$33.06	\$30.40	\$59.90								
	# of items bid	1/1	1/1	0/1	1/1	1/1	1/1	1/1	1/1								
B	CANON																
	Estimated Annual Total	\$361.12	\$210.32	\$0.00	\$400.00	\$0.00	\$0.00	\$0.00	\$299.50								
	# of items bid	1/1	1/1	0/1	1/1	0/1	0/1	0/1	1/1								
C	DELL																
	Estimated Annual Total	\$597.48	\$956.59	\$0.00	\$2,159.00	\$1,117.26	\$0.00	\$2,180.79	\$2,696.15								
	# of items bid	13/13	13/13	0/13	13/13	12/13	0/13	13/13	13/13								
D	EPSON																
	Estimated Annual Total	\$1,782.67	\$0.00	\$0.00	\$1,214.00	\$0.00	\$0.00	\$257.03	\$0.00								
	# of items bid	19/19	0/19	0/19	8/19	0/19	0/19	5/19	0/19								
E	HP																
	Estimated Annual Total	\$40,430.06	\$0.00	\$0.00	\$27,848.50	\$16,492.25	\$317.93	\$15,774.43	\$37,836.00								
	# of items bid	132/132	0/132	0/132	114/132	71/132	5/132	103/132	112/132								
F	LEXMARK																
	Estimated Annual Total	\$1,492.55	\$0.00	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$129.95								
	# of items bid	9/9	0/9	0/9	1/9	0/9	0/9	0/9	1/9								
G	XEROX																
	Estimated Annual Total	\$8,062.61	\$794.31	\$0.00	\$9,048.50	\$453.12	\$0.00	\$12,884.17	\$19,204.75								
	# of items bid	25/25	11/25	0/25	11/25	7/25	0/25	19/25	14/25								
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30								
	Percentage between lowest responsive non-local bid and local								12%								
	Price Differential								\$7,482.59								
	Total # of items bid	200/200	26/200	0/200	149/200	91/200	6/200	141/200	142/200								
	Percentage of Annual Spend	1%	1%	1%	1%	1%	1%	1%	1%								
	Estimated Annual Total	\$52,743.66	\$1,985.25	\$0.00	\$40,794.00	\$18,095.69	\$350.99	\$31,126.83	\$60,226.25								
	Estimated Annual Award	\$527.44															

City of San Antonio
Bid Tabulation

Opened: July 18, 2025		LOCAL		NON-LOCAL		NON-LOCAL		NON-LOCAL		NON-LOCAL		LOCAL		NON-LOCAL		NON-LOCAL	
For:	Annual Contract for Ink and Toner Cartridges	Zapopan Business Group, LLC dba World World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216	B2B Supplies USA LLC dba Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	Beepsmart Communications dba Smart Group Systems 990 N Bowser Rd #720 Richardson, TX 75081	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	ODP Business Solutions, LLC 6600 North Military Trail Boca Raton, FL 33496	The Tree House Inc PO BOX 413 Norwood, MA 02062								
		600018818 VF															
SECTION A, ITEMIZED LIST		BIO-BASED															
A	BROTHER						NAS										
	Estimated Annual Total	\$139.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	1/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	
B	CANON																
	Estimated Annual Total	\$299.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	1/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	0/1	
C	DELL																
	Estimated Annual Total	\$6,826.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	13/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	0/13	
D	EPSON																
	Estimated Annual Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	0/19	
E	HP																
	Estimated Annual Total	\$69,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,760.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	112/132	0/132	0/132	0/132	0/132	0/132	0/132	0/132	37/132	0/132	0/132	0/132	0/132	0/132	0/132	
F	LEXMARK																
	Estimated Annual Total	\$159.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	1/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	0/9	
G	XEROX																
	Estimated Annual Total	\$31,499.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	# of items bid	14/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	0/25	
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	
	Percentage between lowest responsive non-local bid and local																
	Price Differential																
	Total # of items bid	142/200	0/200	0/200	0/200	0/200	0/200	0/200	0/200	37/200	0/200	0/200	0/200	0/200	0/200	0/200	
	Percentage of Annual Spend	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	
	Estimated Annual Total	\$108,335.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,760.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	Estimated Annual Award	\$1,083.36															