

**City of San Antonio  
Bid Tabulation - Final**

Opened: September 19, 2025  
 For: Annual Contract for Janitorial Supplies - Citywide  
 6100019245 EA

		Local	Non-Local	Non-Local	Non-Local	Local
		Safeway Supply, Inc. 10841 Hillpoint Drive San Antonio, TX 78217 210-496-0407	Gulf Coast Paper Company, a div. of Imperial Dade 8655 N.E. Loop 410 San Antonio, TX 78219	ODP Business Solutions LLC 6600 N Military Tr. Boca Raton, FL 33496-2434	Cintas 6800 Cintas Boulevard Mason, OH 45040	Corona Food Service, Inc. 5723 Ritiman Plaza San Antonio, TX 78216
Item	Description		NAS		NAS	NAS
<b>1</b>	<b>Category 1: Cleaning Compounds &amp; Chemicals</b>					
	Catalog % Discount Offered	20%	45%	60%	30%	0%
	Catalog Price	\$204,939.84	\$378,457.63	\$424,559.75	\$25,002.33	\$9,062.72
	Market Basket % Discount Offered	20%	55%	7%-74%	30%	0%
	Market Basket Price	\$163,951.87	\$170,262.26	\$220,491.64	\$17,501.63	\$9,062.72
	<b>Category Total:</b>	<b>\$368,891.71</b>	<b>\$548,719.89</b>	<b>\$645,051.39</b>	<b>\$42,503.96</b>	<b>\$18,125.44</b>
<b>2</b>	<b>Category 2: Cleaning Supplies &amp; Equipment</b>					
	Catalog % Discount Offered	20%	45%	60%	30%	No Bid
	Catalog Price	\$261,011.40	\$543,176.15	\$703,733.26	\$24,232.13	No Bid
	Market Basket % Discount Offered	20%	55%	3%-98%	20%-100%	No Bid
	Market Basket Price	\$208,809.12	\$244,429.23	\$317,948.37	\$17,576.00	No Bid
	<b>Category Total:</b>	<b>\$469,820.52</b>	<b>\$787,605.38</b>	<b>\$1,021,681.63</b>	<b>\$41,808.13</b>	
<b>3</b>	<b>Category 3: Hand Soap, Hand Sanitizers &amp; Personal Hygiene Products</b>					
	Catalog % Discount Offered	20%	45%	60%		
	Catalog Price	\$272,464.31	\$449,640.76	\$521,949.52	No Bid	No Bid
	Market Basket % Discount Offered	20%	55%	10%-76%		
	Market Basket Price	\$217,971.45	\$202,338.34	\$281,899.67	No Bid	No Bid
	<b>Category Total:</b>	<b>\$490,435.76</b>	<b>\$651,979.10</b>	<b>\$803,849.19</b>		
<b>4</b>	<b>Category 4: Paper Products</b>					
	Catalog % Discount Offered	20%	45%	60%	No Bid	0%
	Catalog Price	\$754,327.70	\$1,733,948.16	\$3,250,757.22		\$6,824.00
	Market Basket % Discount Offered	20%	55%	37%-75%	No Bid	0%
	Market Basket Price	\$603,462.16	\$780,276.67	\$922,511.93		\$6,824.00
	<b>Category Total:</b>	<b>\$1,357,789.86</b>	<b>\$2,514,224.83</b>	<b>\$4,173,269.15</b>		<b>\$13,648.00</b>
<b>5</b>	<b>Category 5: Trash Liners</b>					
	Catalog % Discount Offered	20%	45%	60%	30%	0%
	Catalog Price	\$226,166.28	\$417,992.21	\$872,491.94	\$14,711.72	\$15,886.72
	Market Basket % Discount Offered	20%	55%	27%-88%	10%	0%
	Market Basket Price	\$180,933.02	\$188,096.49	\$287,868.70	\$13,240.55	\$15,886.72
	<b>Category Total:</b>	<b>\$407,099.30</b>	<b>\$606,088.70</b>	<b>\$1,160,360.64</b>	<b>\$27,952.27</b>	<b>\$31,773.44</b>
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total	\$3,094,037.15	\$5,108,617.90	\$7,804,212.00	\$112,264.36	\$63,546.88
	<b>Estimated Annual Award</b>	<b>\$3,094,037.15</b>			Incomplete	Incomplete