

City of San Antonio Draft Bid Tabulation

Opened: For:	March 25, 2026 Annual Contract for Aerial Bucket Trucks Inspection and Service				
6100019265		CM	Altec Industries, Inc. 3288 Santa Clara Rd. Marion, TX 78124	IIA Lifting Services, Inc. 16140 N Arrowhead Fountains Center Dr. Suite 108 Peoria, AZ 85382	Texan Waste Equipment dba Heil of Texas 503 Pop Gunn St. San Antonio, TX 78219
Item	Description	Estimated Annual Usage			
1	ALTEC PARTS				
1A	Parts Discount Percent of Discount Offered: 0% Products Identification (Manufacturer): Altec Industries, Inc. Type of Price Schedule (Dealer, Jobber, etc.): Jobber Price Schedule Number: 1 Date of Price Schedule: 3/19/2026 Price Schedule Column on Which Discount is Based (i.e., Distributor, Net, Wholesale, etc.): N/A Warranty: 6 months workmanship and 1 year part warranty from date of repair			NO BID	NO BID
1B	Specified Items - Altec Parts				
	1. Part Description: Fiber Glass Platform 70400354 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$3,739.53 Discount Amount: \$0.00 Price Per Each After Discount: \$3,739.53 Extended Price: \$18,697.65	5		NO BID	NO BID
	2. Part Description: Articulating Arm Assembly 70840318 Manufacturer Name: Altec Part Number Offered: 074099040 Price Per Each: \$4,062.59 Discount Amount: \$0.00 Price Per Each After Discount: \$4,062.59 Extended Price: \$20,312.95	5		NO BID	NO BID
	3. Part Description: Pivot Pinweldment in OD1369 in GL1444 47056057 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$154.37 Discount Amount: \$0.00 Price Per Each After Discount: \$154.37 Extended Price: \$771.85	5		NO BID	NO BID
	4. Part Description: Pivot Pinweldment in OD250 in GL325 47055068 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$151.65 Discount Amount: N/A Price Per Each After Discount: \$151.65 Extended Price: \$758.25	5		NO BID	NO BID
	5. Part Description: Hydraulic Cylinder 225 in Bore100 in ROD600 35010251 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$661.09 Discount Amount: \$0.00 Price Per Each After Discount: \$661.09 Extended Price: \$3,305.45	5		NO BID	NO BID
	6. Part Description: Fiber Glass Platform 970022049 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$4,353.59 Discount Amount: \$0.00 Price Per Each After Discount: \$4,353.59 Extended Price: \$8,707.18	2		NO BID	NO BID
	7. Part Description: Platform Rotator Cover 990265547 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$113.88 Discount Amount: \$0.00 Price Per Each After Discount: \$113.88 Extended Price: \$227.76	2		NO BID	NO BID
	8. Part Description: Assembly Upper Boom Telescopic WJIB 970455703 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$8,589.48 Discount Amount: \$0.00 Price Per Each After Discount: \$8,589.48 Extended Price: \$17,178.96	2		NO BID	NO BID
	9. Part Description: Motor Hydraulic Gear 970263111 Manufacturer Name: Altec Part Number Offered: N/A Price Per Each: \$517.71 Discount Amount: \$0.00 Price Per Each After Discount: \$517.71 Extended Price: \$1,035.42	2		NO BID	NO BID

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6100019265		CM Estimated Annual Usage			
Item	Description	Estimated Annual Usage			
	10. Part Description: Hydraulic Cylinder 970455681 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	Altec N/A \$3,025.48 \$0.00 \$3,025.48 \$6,050.96	NO BID	NO BID
	11. Part Description: Drawing Platform Assembly 990226066 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	Altec 992090864 \$9,868.17 \$0.00 \$9,868.17 \$9,868.17	NO BID	NO BID
	12. Part Description: Cover Top Platform 970081734 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	Altec N/A \$338.60 \$0.00 \$338.60 \$338.60	NO BID	NO BID
	13. Part Description: Pump & Electric Motor Combo 35460100 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	Altec 970792955 \$659.02 \$0.00 \$659.02 \$659.02	NO BID	NO BID
	14. Part Description: Hydraulic Cylinder 35040281 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	Altec N/A \$4,934.68 \$0.00 \$4,934.68 \$4,934.68	NO BID	NO BID
	15. Part Description: Harness Unit 970343082 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	Altec N/A \$594.46 \$0.00 \$594.64 \$594.46	NO BID	NO BID
	16. Part Description: Platform Fiber Glass 970180668 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	Altec N/A \$3,690.04 \$0.00 \$3,690.04 \$7,380.08	NO BID	NO BID
	17. Part Description: Assembly Tilt Bracket 990223043 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	Altec N/A \$2,193.79 \$0.00 \$2,193.79 \$4,387.58	NO BID	NO BID
	18. Part Description: Hose Assembly Wire 970454907 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	Altec 970454907 \$279.65 \$0.00 \$279.65 \$559.30	NO BID	NO BID
	19. Part Description: Hydraulic Cylinder 970428565 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	Altec N/A \$1,713.94 \$0.00 \$1,713.94 \$3,427.88	NO BID	NO BID
	20. Part Description: Reservoir Hydraulic SRB 970046573 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	Altec 970636679 \$768.27 \$0.00 \$768.27 \$1,536.54	NO BID	NO BID

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Item	Description	Estimated Annual Usage			
1C	Labor and Service - Repair Work and Inspections:				
	A. Regular Labor and Service Rate:	113	\$197.00	NO BID	NO BID
	B. Expedited Labor and Service Rate:	7	\$197.00	NO BID	NO BID
	C.1 Annual Inspections: Model AT37G:	14	\$480.00	\$395.00	NO BID
	C.2 Annual Inspections: Model AT40G:	5	\$480.00	\$395.00	NO BID
	C.3 Annual Inspections: Model AT41P:	4	\$760.00	\$395.00	NO BID
	C.4 Annual Inspections: Model AA67:	1	\$1,110.00	\$395.00	NO BID
	D. Service Call and/or Field Service:		N/A - Travel and labor billed at \$197.00 per hour. Travel capped at 3 hrs unless categorized as unit down	NO BID	NO BID
2	VERSALIFT PARTS				
2A	Parts Discount				
	Percent of Discount Offered:		NO BID	NO BID	NO BID
	Products Identification (Manufacturer):				
	Type of Price Schedule (Dealer, Jobber, etc.):				
	Price Schedule Number:				
	Date of Price Schedule:				
	Price Schedule Column on Which Discount is Based (i.e., Distributor, Net, Wholesale, etc.):				
	Warranty:				
2B	Specified Items - Versalift Parts				
	1. Part Description: Slide Pad Adjustable 11695-3 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	10	NO BID	NO BID	NO BID
	2. Part Description: Pin 15220-1 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	4			
	3. Part Description: Seal Kit Rotary Joint Y3514 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	NO BID	NO BID	NO BID
	4. Part Description: Counterbalance Valve 54188-1 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	NO BID	NO BID	NO BID
	5. Part Description: Hydraulic Motor 56000-24 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	NO BID	NO BID	NO BID
2C	Labor and Service - Repair Work and Inspections:				
	A. Regular Labor and Service Rate:	113	NO BID	NO BID	NO BID
	B. Expedited Labor and Service Rate:	7	NO BID	NO BID	NO BID
	C. Annual Inspections:	2	NO BID	\$395.00	NO BID
	D. Service Call and/or Field Service:		NO BID	NO BID	NO BID
3	SKYTEL PARTS				
3A	Parts Discount				
	Percent of Discount Offered:		NO BID	NO BID	NO BID
	Products Identification (Manufacturer):				
	Type of Price Schedule (Dealer, Jobber, etc.):				
	Price Schedule Number:				
	Date of Price Schedule:				
	Price Schedule Column on Which Discount is Based (i.e., Distributor, Net, Wholesale, etc.):				
	Warranty:				

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Item	Description	Estimated Annual Usage			
3B	Specified Items - Skytel Parts				
	1. Part Description: Outrigger Mounting Bracket 700851 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	NO BID	NO BID	NO BID
	2. Part Description: Master Leveling Cylinder w/ Bearings 700360 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	NO BID	NO BID	NO BID
	3. Part Description: Sight Gauge 432419 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	2	NO BID	NO BID	NO BID
	4. Part Description: Hose Assembly 4X30LG 701097 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	4	NO BID	NO BID	NO BID
	5. Part Description: Hose Assembly 4X156LG 700336 Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	6	NO BID	NO BID	NO BID
3C	Labor and Service - Repair Work and Inspections:				
	A. Regular Labor and Service Rate:	113	NO BID	NO BID	NO BID
	B. Expedited Labor and Service Rate:	7	NO BID	NO BID	NO BID
	C. Annual Inspections:	1	NO BID	\$395.00	NO BID
	D. Service Call and/or Field Service:		NO BID	NO BID	NO BID
4	TEREX PARTS				
4A	Parts Discount				
	Percent of Discount Offered: Products Identification (Manufacturer): Type of Price Schedule (Dealer, Jobber, etc.): Price Schedule Number: Date of Price Schedule: Price Schedule Column on Which Discount is Based (i.e., Distributor, Net, Wholesale, etc.): Warranty:		NO BID	NO BID	10% Terex Dealer N/A N/A Fleet 6 months
4B	Specified Items - Terex Parts				
	1. Part Description: Screw Polytop 1/4 - 20NC X .63 LG 451367TU Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	20	NO BID	NO BID	Terex 451367TU \$5.97 10% \$5.37 \$107.40
	2. Part Description: Screw Polytop 1/4-20NC X .38 LG 460675TU Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	20	NO BID	NO BID	Terex 460675TU \$7.89 10% \$7.10 \$142.00
	3. Part Description: Spool Seal Kit 448869TU Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	10	NO BID	NO BID	Terex 448869TU \$24.04 10% \$21.63 \$216.30

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Item	Description	Estimated Annual Usage			
	4. Part Description: Jack Cyl Assy 4B/52S/2.5R 459921TU Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	NO BID	NO BID	Terex 459921TU \$6,087.60 10% \$5,478.84 \$5,478.84
	5. Part Description: Bucket Cover (24 x 48) 65305401TU Manufacturer Name: Part Number Offered: Price Per Each: Discount Amount: Price Per Each After Discount: Extended Price:	1	NO BID	NO BID	Terex 65305401TU \$234.22 10% \$210.79 \$217.05
4C	Labor and Service - Repair Work and Inspections:				
	A. Regular Labor and Service Rate:	113	NO BID	NO BID	\$219.00
	B. Expedited Labor and Service Rate:	7	NO BID	NO BID	\$232.00
	C. Annual Inspections:	1	NO BID	\$395.00	\$840.00
	D. Service Call and/or Field Service:		NO BID	NO BID	\$232.00
	Prompt Payment Terms:		Net 30	Net 30	Net 30