City of San Antonio Draft Bid Tabulation

Opened:	April 8, 2026						
For:	IFB Trailers and Tarps - Parts and Services for SWMD						
6100019330		RAK					
Item	**Description**	**Quantity**	Dallas Trailer Repair Co Inc 8831 I-10 E Converse, TX 78109	Gordo Trailer Parts of SA, LLC 10427 Perrin Beitel Rd Ste 104 San Antonio, TX 78217	Peak Trailer Group LLC 1605 Ackerman Road San Antonio, TX 78219	San Antonio Southwest Trailer Ltd 343 Gembler Road San Antonio, TX 78219	Texas Packer Loader Sales Inc 1030 Brussels Street San Antonio, TX 78219
ITEM 1	**Optronics Products (or equal)**						
	A. Parts Discount						
	a. Percent discount offered		20% off SRP		49.5%	40%	
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer		Dealer	List	
	c. Price Schedule Number					COSA: 6100019330	
	d. Date of Price Schedule		1/5/2026			April, 2026	
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		Suggested Retail Price (SRP) Column I		Distributor	List	
	B. Specified Items - Optronics Products (or equal)						
1	LH LED S/T/T Lamp, Part Number STL60RLBP	45					
	Brand Part Number (N/A if not available)		TRU5070		OPtStL60RLB	STL60RLBP	
	Manufacturer		Truck Lite		STL60RLBP	Optronics	
	Unit Price		$93.14	$0.00	$73.74	$97.97	$0.00
	Extended price		$4,191.84	$0.00	$3,318.30	$4,408.65	$0.00
2	RH LED S/T/T Lamp, Part Number STL60RBP	45					
	Brand Part Number (N/A if not available)		TRU5071		OPtStL60RBP	STL60RBP	
	Manufacturer		Truck Lite		STL60RBP	Optronics	
	Unit Price		$85.50	$0.00	$68.64	$89.57	$0.00
	Extended price		$3,847.50	$0.00	$3,088.80	$4,030.65	$0.00
ITEM 2	**Buyers Products such as D-rings, latches, & hingers (or equal)**						
	A. Parts Discount						
	a. Percent discount offered		33% off List		51%	40%	0%
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer		Dealer	List	VENDOR
	c. Price Schedule Number					COSA: 6100019330	COSA 6100019330 M and H Trailers Texas P+L 4.1.26
	d. Date of Price Schedule		2/25/2026			April, 2026	4/1/2026
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		List Price		Distributor	List	G
	B. Specified Items - Optronics Products (or equal)						
1	Buyers 6 Ton 3" Eye, Part Number B16137	40					
	Brand Part Number (N/A if not available)		B16140 has replaced B16137		BUYb16140	B16140	B16140
	Manufacturer		Buyers		B16137	BPC	BUYERS
	Unit Price		$32.34	$0.00	$64.90	$61.78	$65.00
	Extended price		$1,293.64	$0.00	$2,596.00	$2,471.20	$2,600.00
ITEM 3	**Hopkins Trailer Electrical & Adapters (or equal)**						
	A. Parts Discount						
	a. Percent discount offered		33% off List		51%	40% for Item #1 & 20% for Item #2	0%
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer		Dealer	List	VENDOR
	c. Price Schedule Number					COSA: 6100019330	COSA 6100019330 M and H Trailers Texas P+L 4.1.26
	d. Date of Price Schedule		2/25/2026			April, 2026	4/1/2026
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		List Price		Distributor	List	G
	B. Specified Items - Optronics Products (or equal)						
1	Hopkins 7 Blade to 4 Flat w/LED Test, Part Number 7345B	20					
	Brand Part Number (N/A if not available)		TC2074T		7345B	TC2074T	
	Manufacturer		Buyers		7345B	BPC	
	Unit Price		$8.60	$0.00	$21.15	$17.69	$0.00
	Extended price		$172.06	$0.00	$423.00	$353.80	$0.00
2	Hopkins 7 to 6 Center Pin Hot, Part Number HOP47545	20					
	Brand Part Number (N/A if not available)		TC2076P		HOP47545	57260	57260
	Manufacturer		Buyers Product		HOP47545	CUR	CURT
	Unit Price		$5.39	$0.00	$29.09	$13.03	$22.00
	Extended price		$107.80	$0.00	$581.80	$260.60	$440.00
ITEM 4	**RAM Parts (or equal)**						

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	A. Parts Discount						
	a. Percent discount offered		33% off List	15%	51%	40%	0%
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer	Dealer	Dealer	List	VENDOR
	c. Price Schedule Number			N/A		COSA: 6100019330	COSA 6100019330 M and H Trailers Texas P+L 4.1.26
	d. Date of Price Schedule		2/25/2026	3/23/2026		April, 2026	4/1/2026
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		List Price	Dealer Net	Distributor	List	G
	B. Specified Items - Optronics Products (or equal)						
1	A-Frame Jack, Part Number TJA5000TB	10					
	Brand Part Number (N/A if not available)		91265	TJA5000TB	TJA-5000T-B	TJA-5000T-B	7950505
	Manufacturer		Buyers Product	RAM	TJA5000TB	RAM	MAT
	Unit Price		$52.81	$50.15	$52.90	$29.75	$51.00
	Extended price		$528.10	$501.50	$529.00	$297.50	$510.00
2	Trailer Jack (Swing Away), Part Number TJB20001SB	10					
	Brand Part Number (N/A if not available)		5391211		TJB-2000IS-B	TJB-2001S-B	
	Manufacturer		Buyers Product		TJB2000ISB	RAM	
	Unit Price		$53.19	$0.00	$67.63	$38.27	$0.00
	Extended price		$531.90	$0.00	$676.30	$382.70	$0.00
ITEM 5	**Reese Parts (or equal)**						
	A. Parts Discount						
	a. Percent discount offered		33% off List		51%	40% for Item #2 & 20% for Item #1	0%
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer		Dealer	List	VENDOR
	c. Price Schedule Number					COSA: 6100019330	COSA 6100019330 M and H Trailers Texas P+L 4.1.26
	d. Date of Price Schedule		2/25/2026			April, 2026	4/1/2026
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		List Price		Distributor	List	G
	B. Specified Items - Optronics Products (or equal)						
1	Class V Reducer Bushing, Part Number 58102	10					
	Brand Part Number (N/A if not available)		RTA2520		58102	81947P	45405
	Manufacturer		Buyers Product		58102	PAN	CURT
	Unit Price		$17.21	$0.00	$32.24	$32.00	$32.00
	Extended price		$172.10	$0.00	$322.40	$320.00	$320.00
2	Pintle Hitch, Part Number 63015	10					
	Brand Part Number (N/A if not available)		10040		RM1225E	10090	48200
	Manufacturer		Buyers Product		63015	BPC	CURT
	Unit Price		$67.27	$0.00	$79.40	$126.47	$136.00
	Extended price		$672.68	$0.00	$794.00	$1,264.70	$1,360.00
ITEM 6	**Bull Dog Parts (or equal)**						
	A. Parts Discount						
	a. Percent discount offered		33% off List		51%	40%	0%
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer		Dealer	List	VENDOR
	c. Price Schedule Number					COSA: 6100019330	COSA 6100019330 M and H Trailers Texas P+L 4.1.26
	d. Date of Price Schedule		2/25/2026			April, 2026	4/1/2026
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		List Price		Distributor	List	G
	B. Specified Items - Optronics Products (or equal)						
1	Tailgate Ratchet, Part Number SL1541GL	10					
	Brand Part Number (N/A if not available)		91220		SL1541GL		
	Manufacturer		Buyers Product		SL1541GL	Obsolete	
	Unit Price		$51.01	$0.00	$251.36	$0.00	$0.00
	Extended price		$1,271.50	$0.00	$2,513.60	$0.00	$0.00
2	5K Trailer Tongue Jack, Part Number 1750290317	5					
	Brand Part Number (N/A if not available)		91265		14016000383	TJA-5000T-B	7950503
	Manufacturer		Buyers Product		1750290317	RAM	MAT
	Unit Price		$52.81	$0.00	$112.15	$29.75	$52.00
	Extended price		$264.05	$0.00	$560.75	$148.75	$260.00

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ITEM 7	**Holland Parts (or equal)**						
	A. Parts Discount						
	a. Percent discount offered		20% off List		51%	40% for Item #1 & 20% for Item #2	
	b. Type of Price Schedule (dealer, jobber, etc.)		Dealer		Dealer	List	
	c. Price Schedule Number					COSA: 6100019330	
	d. Date of Price Schedule		1/5/2026			April, 2026	
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)		Suggested Retail Price (SRP) Column I		Distributor	List	
	B. Specified Items - Optronics Products (or equal)						
1	Aerodynamic Mud Flap, Part Number 03308004	40					
	Brand Part Number (N/A if not available)		FLT033-08004		FLt033-08004	FLT033-08004	
	Manufacturer		Fleet Engineers		3308004	Fleet Engineers	
	Unit Price		$43.38	$0.00	$38.40	$128.57	$0.00
	Extended price		$1,735.36	$0.00	$1,536.00	$5,142.80	$0.00
2	Jaw Kit, Part Number HOLRK35107296	20					
	Brand Part Number (N/A if not available)		HOLRK-351-07296		HOLRK-351-07296	35102M	
	Manufacturer		SAF-Holland		HOLRK35107296	Sirco	
	Unit Price		$439.99	$0.00	$541.22	$262.63	$0.00
	Extended price		$8,799.84	$0.00	$10,824.40	$5,252.60	$0.00
ITEM 8	**Aero Tarps (or equal)**						
	A. Parts Discount						
	a. Percent discount offered				51%	40%	
	b. Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	c. Price Schedule Number					COSA: 6100019330	
	d. Date of Price Schedule					April, 2026	
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)				Distributor	List	
	B. Specified Items - Optronics Products (or equal)						
1	Cross Arm 92", Part Number 0311860591	20					
	Brand Part Number (N/A if not available)				0311-860591	0311-860591	
	Manufacturer				311860591	Aero	
	Unit Price		$0.00	$0.00	$130.88	$743.38	$0.00
	Extended price		$0.00	$0.00	$2,617.60	$14,867.60	$0.00
2	Lower Chain Cover, Part Number 0311961816	20					
	Brand Part Number (N/A if not available)				0311-961816	0311-961816	
	Manufacturer				311961816	Aero	
	Unit Price		$0.00	$0.00	$158.09	$1,147.20	$0.00
	Extended price		$0.00	$0.00	$3,161.80	$22,944.00	$0.00
3	Connecting Arm Steel P.S.	20					
	Brand Part Number (N/A if not available)				0311-860590	0311-860590	
	Manufacturer				311860590	Aero	
	Unit Price		$0.00	$0.00	$194.85	$731.38	$0.00
	Extended price		$0.00	$0.00	$3,897.00	$14,627.60	$0.00
ITEM 9	**Cramaro Tarps (or equal)**						
	A. Parts Discount						
	a. Percent discount offered				51%	40%	
	b. Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	c. Price Schedule Number					COSA: 6100019330	
	d. Date of Price Schedule					April, 2026	
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)				Distributor	List	

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Item	**Description**	**Quantity**					
	B. Specified Items - Optronics Products (or equal)						
1	Black Mesh Flip Tarp, Part Number CRMBM8434	10					
	Brand Part Number (N/A if not available)				CRMBM8434	BM8434	
	Manufacturer				CRMBM8434	Cramaro	
	Unit Price		$0.00	$0.00	$357.19	$762.95	$0.00
	Extended price		$0.00	$0.00	$3,571.90	$7,629.50	$0.00
2	Front Bar, Part Number CRM119540	20					
	Brand Part Number (N/A if not available)				CRM119540	119540	
	Manufacturer				CRM119540	Cramaro	
	Unit Price		$0.00	$0.00	$148.97	$482.57	$0.00
	Extended price		$0.00	$0.00	$2,979.00	$9,651.40	$0.00
3	Roller Tube, Part Number CRM118317	10					
	Brand Part Number (N/A if not available)				CRM118317	118317	
	Manufacturer				CRM118317	Cramaro	
	Unit Price		$0.00	$0.00	$180.65	$534.83	$0.00
	Extended price		$0.00	$0.00	$1,806.50	$5,348.30	$0.00
ITEM 10	**Pulltarps Tarps (or equal)**						
	A. Parts Discount						
	a. Percent discount offered				53.7%	40%	
	b. Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	c. Price Schedule Number					COSA: 6100019330	
	d. Date of Price Schedule					April, 2026	
	e. Price Schedule Column on Which Discount is Based (i.e. distributor, net, wholesale, etc.)				Distributor	List	
	B. Specified Items - Optronics Products (or equal)						
1	Alum Upper Arm to 40', Part Number PUL501-1212	15					
	Brand Part Number (N/A if not available)				Pt501-1212	501-1212	
	Manufacturer				PT501-1212	PULLTARPS	
	Unit Price		$0.00	$0.00	$280.97	$777.10	$0.00
	Extended price		$0.00	$0.00	$4,214.55	$11,656.50	$0.00
2	Aluminum Lower Arm Tubing, Part Number PUL501-1209	10					
	Brand Part Number (N/A if not available)				PT501-1209	501-1209	
	Manufacturer				PUL501-1209	Pulltarps	
	Unit Price		$0.00	$0.00	$325.91	$793.28	$0.00
	Extended price		$0.00	$0.00	$3,259.10	$7,932.80	$0.00
3	Universal Tear Drop Pullbar, Part Number PUL501-0430	14					
	Brand Part Number (N/A if not available)				PT501-0430	501-0430	
	Manufacturer				PUL501-0430	Pulltarps	
	Unit Price		$0.00	$0.00	$181.33	$283.97	$0.00
	Extended price		$0.00	$0.00	$2,538.62	$3,975.58	$0.00
4	Single Spring Housing Assembly - Driver Side, Part Number 501-1101	10					
	Brand Part Number (N/A if not available)				PT501-1101	501-1101	
	Manufacturer				501-1101	Pulltarps	
	Unit Price		$0.00	$0.00	$1,067.97	$1,425.77	$0.00
	Extended price		$0.00	$0.00	$10,679.70	$14,257.70	$0.00
5	Aluminum Lower Arm Tubing, Part Number 517-5909	10					

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	Brand Part Number (N/A if not available)				PT517-5909	517-5909	
	Manufacturer				517-5909	Pulltarps	
	Unit Price		$0.00	$0.00	$819.74	$1,305.49	$0.00
	Extended price		$0.00	$0.00	$8,197.40	$13,054.90	$0.00
6	Single Spring Housing Assembly - Driver Side, Part Number 501-1102	10					
	Brand Part Number (N/A if not available)				PT501-1102	501-1102	
	Manufacturer				501-1102	Pulltarps	
	Unit Price		$0.00	$0.00	$1,067.97	$1,511.31	$0.00
	Extended price		$0.00	$0.00	$10,679.70	$15,113.10	$0.00
7	12 Volt Smart Switch with External Switch Kit, Part Number 501-9953	10					
	Brand Part Number (N/A if not available)				PT501-9953	501-9953	
	Manufacturer				501-9953	Pulltarps	
	Unit Price		$0.00	$0.00	$1,120.57	$1,785.29	$0.00
	Extended price		$0.00	$0.00	$11,205.70	$17,852.90	$0.00
8	Elbow Kit for Round Aluminum Arm Tubes and Teardrop Pullbar, Part Number 501-1250	10					
	Brand Part Number (N/A if not available)				PUL501-1250	501-1250	
	Manufacturer				501-1250	Pulltarps	
	Unit Price		$0.00	$0.00	$107.03	$327.10	$0.00
	Extended price		$0.00	$0.00	$1,070.30	$3,271.00	$0.00
9	40' X 82" Black Mesh Tarp, Part Number 404-990410527	50					
	Brand Part Number (N/A if not available)				PT404-4004	404-990410527	
	Manufacturer				404-990410527	Pulltarps	
	Unit Price		$0.00	$0.00	$685.82	$985.37	$0.00
	Extended price		$0.00	$0.00	$34,291.00	$49,268.50	$0.00
Service							
1	Labor Rate for Service During Normal Working Hours	50					
	Unit Price		$100.00	$0.00	$108.00	$150.00	$140.00
	Extended price		$5,000.00	$0.00	$5,400.00	$7,500.00	$7,000.00
2	Labor Rate for Service Outside of Normal Working Hours	50					
	Unit Price		$135.00	$0.00	$108.00	$0.00	$140.00
	Extended price		$6,750.00	$0.00	$5,400.00	$0.00	$7,000.00
	Total		$35,338.37	$501.50	$142,734.22	$243,285.33	$19,490.00
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30