

# City of San Antonio Bid Tabulation

| Date: June 10, 2026<br>For: Annual Contract for Manual Door Repairs - Convention & Sports Facilities |                                                                 |                           | <div> <div>NON-LOCAL</div> <div>NON-LOCAL</div> <div>LOCAL</div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                      |             |             |
|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|
| 6100019728                                                                                           |                                                                 |                           | <div> <div>SG</div> <div>           A-1 Unique Remodeling<br/>           5221 Pond Lake<br/>           San Antonio,<br/>           TX 78244<br/>           432-438-0430         </div> <div>           D H Pace Co. Inc<br/>           17750 Lookout Rd, Suite<br/>           395<br/>           Schertz,<br/>           TX 78154         </div> <div>           SA Smart Solutions<br/>           733 S. Alamo St<br/>           San Antonio,<br/>           TX 78205         </div> </div> |             |             |
| Item                                                                                                 | Description                                                     | Estimated Annual Quantity |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |             |
| 1                                                                                                    | Labor - Scheduled Regular Hours Replacements/Corrective Repairs | 140                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |             |
|                                                                                                      | Price per hour                                                  |                           | \$40.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$125.00    | \$288.00    |
|                                                                                                      | Total Price                                                     |                           | \$5,600.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$17,500.00 | \$40,320.00 |
| 2                                                                                                    | Labor - Emergency Regular Hours Replacements/Corrective Repairs | 20                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |             |
|                                                                                                      | Price per hour                                                  |                           | \$50.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$168.00    | \$460.00    |
|                                                                                                      | Total Price                                                     |                           | \$1,000.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$3,360.00  | \$9,200.00  |
| 3                                                                                                    | Labor - Emergency After Hours Replacement/Corrective Repairs    | 30                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |             |
|                                                                                                      | Price per hour                                                  |                           | \$60.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$168.00    | \$759.00    |
|                                                                                                      | Total Price                                                     |                           | \$1,800.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$5,040.00  | \$22,770.00 |
|                                                                                                      | Percentage above cost for parts                                 |                           | 40%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 45%         | 15%         |
|                                                                                                      | Warranty labor                                                  |                           | 180 Days                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 90 Days     | 90 Days     |
|                                                                                                      | Estimated annual amount for parts Convention Center             |                           | \$5,000.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$5,000.00  | \$5,000.00  |
|                                                                                                      | Estimated annual amount for parts Alamodome                     |                           | \$15,000.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$15,000.00 | \$15,000.00 |
|                                                                                                      | Subtotal                                                        |                           | \$28,400.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$45,900.00 | \$92,290.00 |
|                                                                                                      | Prompt Payment Terms                                            |                           | Net 30                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Net 30      | 1% 20 days  |
|                                                                                                      | Less Prompt Payment Discount                                    |                           | \$28,400.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$45,900.00 | \$91,367.10 |
|                                                                                                      | Percentage between lowest responsive bid and local bid          |                           | \$28,400.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |             | 68.92%      |
|                                                                                                      | Price differential                                              |                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             | \$62,967.10 |
|                                                                                                      | Non-Local Preference Award                                      |                           | \$28,400.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |             |             |
|                                                                                                      | Estimated Annual Total                                          |                           | \$28,400.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$45,900.00 | \$92,290.00 |
|                                                                                                      | <b>Estimated Annual Award</b>                                   |                           | <b>\$28,400.00</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |             |             |