



ADVERTISEMENT INFORMATION ONLY

Solicitation Type and Name: Request for Competitive Sealed Proposals – CivtechSA Residency Program

Solicitation Number: 6100011144, RFCSP 19-040

Description: The City of San Antonio's ("City") Office of Innovation is releasing a Request for Competitive Sealed Proposals (RFCSP) soliciting proposals from respondents interested in applying for the City's CivTechSA Residency ("Residency") Program. The purpose of the Residency is to bring together local government and respondents to develop technology that addresses civic challenges. Respondents selected for the Residency will embed into a department for 16 weeks to observe challenges first-hand and work with department staff to develop a customized technology solution to the department's challenge. Following the 16-week development period, the selected respondents will present their customized solution to the City and public at a "Demo Day."

CHALLENGE 1: How can we reduce the amount of waste created by property deconstruction? In a typical home deconstruction, up to 25% of materials can be reused and up to 70% of materials can be recycled. Too often, these materials end up in the landfill instead of being reused or recycled. How can the City quantifiably reduce the volume of reusable/ recyclable building materials that end up in the landfill by developing a digital technology that connects sellers and buyers of salvaged materials?

CHALLENGE 2: How can the City encourage diverse participation on City Commissions & Boards? Over 1,000 applications were made to City Boards & Commissions last year. To streamline applications, the City Clerk needs a user-friendly application system that connects applicants to open seats, allows the Clerk's office to efficiently analyze applicant data, and finds unique ways to reach underrepresented communities who are eligible to apply.

CHALLENGE 3: How can the City connect its citizens to affordable housing? Our community's shortage of affordable homes touches hundreds of thousands of households. Half of all renters and one in five homeowners are housing cost-burdened in San Antonio. Both residents and affordable housing developers need space to connect. This challenge is to create an online portal that helps service providers and the public locate available affordable housing, and makes it easy for landlords to share information about available affordable housing units.

CHALLENGE 4: How can local government better connect to private sector services? International, local and small businesses provide important resources as vendors of goods and services to the City of San Antonio. However, many businesses encounter barriers to partnering with local government. Some of these barriers include the lack of visibility of upcoming solicitations (open applications), limited access to current contract information, and limited contact with small business owners. This challenge is to create a tool that makes it easier for all businesses to find and respond to the City solicitations that they qualify for.

CHALLENGE 5: How can we address challenges faced by our City's homeless population? According to the 2018 Point in Time Count of the homeless population, a total of 705 homeless individuals live unsheltered on the streets of San Antonio. In an effort to combat homelessness, the Department of Human Services (DHS) began a Coordinated Homeless Encampment Outreach Initiative with the support of six City Departments and Haven for Hope. DHS currently tracks individuals and locations using an excel spreadsheet that is updated weekly in order to provide the right services to individuals. DHS needs a mobile technology platform that can identify individuals found in these encampments in order to connect them to customized services that help address their unique needs.

CHALLENGE 6: How can we uplift the small business community? Launch SA, an entrepreneurial center that the City of San Antonio administers in partnership with LiftFund, manages relationships with over 90 local business resource partners. These business resource partners provide entrepreneurs and existing businesses with key knowledge, including business plans, licensing, permitting, financials, marketing, access to capital, and human resources. Launch SA refers approximately 5,000 individuals to local business resource partners each year. However, these referrals are inefficient as they must occur via telephone, email, or in-person at Launch SA. The City's Economic Development Department needs a centralized system that helps existing and aspiring entrepreneurs navigate the resources provided by partners.

CHALLENGE 7: How can the city help panhandlers transition into a safer lifestyle? The city seeks a tool or technology that helps reduce incidents of panhandling in a unique and sustainable way that considers the social, economic and environmental issues faced by panhandlers. Residents of the CivTechSA program are invited to develop a technology solution that can be prototyped to address panhandling. This online application or platform could provide an opportunity for alternative giving to local charities, for example, or connect panhandlers to work on beautification projects throughout the city that pays them a living wage. Ultimately the solution must reduce incidents of panhandling in a unique and sustainable way that considers the social, economic and environmental issues faced by panhandlers.

Applicable Product Categories: 92040, Programming Services, Computer, Including Mobile Device Applications

Evaluation Committee

Brian Dillard, Interim Chief Innovation Officer, Office of Innovation
Craig Hopkins, Chief Technology Officer, Information Technology Services Department
Maria Villagomez, Assistant City Manager, City Manager's Office
Marina Gavito, Innovation Business Development Director, USAA
Chris Burney, Chief Financial Officer, Dura Holdings
Cat Dizon, Executive Director, Alamo Angels

Date Issued: Friday, February 15, 2019

Due Date & Time: March 18, 2019, 2:00 p.m. Local Time

Pre-Submittal Conference: Office of Geekdom, 110 East Houston Street, 7th Floor, San Antonio, TX 78205, at 6:00 p.m., Central Time, on February 27, 2019.

Pre-Submittal Conference Dial-In Information:

Conference Bridge: Toll Free Dial-In Number: 1-877-226-9790

Meeting number: 4511640

Staff Contact Person: Kristen McAvoy, Procurement Specialist III, kristen.mcavoy@sanantonio.gov.

Pursuant to Section 008 – Submission of Proposals, Restriction on Communications, Respondents are prohibited from communicating with: 1) City officials, as defined by §2-62 of the City Code of the City of San Antonio, regarding the RFCSP or proposals, from the time the RFCSP has been released until the contract is posted for consideration as a Commission agenda item; and 2) City employees from the time the RFCSP has been released until the contract is awarded.

Exceptions to the Restrictions on Communications:

Respondents may submit written questions concerning this RFCSP to the Staff Contact Person listed below until 2:00 p.m., Local Time, on Monday, March 4, 2019. Questions received after the stated deadline will not be answered. All questions shall be sent by e-mail.

Kristen McAvoy, Procurement Specialist III
City of San Antonio, Finance Department – Purchasing Division
kristen.mcavoy@sanantonio.gov

Questions submitted and the City's responses will be posted with this solicitation.

To view this solicitation, go to <https://supplierservice.sanantonio.gov/irj/portal>. If you have not completed the City's SAePS Vendor Registration, you must do so in order to view the solicitation and submit a response.

TO REGISTER: You will need to complete the vendor registration by accessing the SAePS Vendor Registration at <http://www.sanantonio.gov/purchasing/SAePS.aspx>. Questions regarding registration may be submitted to the SAePS Hotline at: (210) 207-0118 or by email at: vendors@sanantonio.gov.

Note: After you have successfully registered, you will need to send an email to the staff contact person requesting to be added to the solicitation vendor distribution list.