



ADDENDUM II

SUBJECT: Request for Competitive Sealed Proposal, Annual Contract for Ground Transportation Management System for San Antonio International Airport, (**RFCSP 21-041; 6100013954**), Scheduled to Open: July 9, 2021. Date of Issue: May 28, 2021.

FROM: Jennifer Johnson
Procurement Administrator

DATE: June 23, 2021

THIS NOTICE SHALL SERVE AS ADDENDUM NO. II TO THE ABOVE REFERENCED REQUEST FOR COMPETITIVE SEALED PROPOSALS

QUESTIONS SUBMITTED IN ACCORDANCE WITH RFCSP SECTION 006, PRE-SUBMITTAL CONFERENCE:

On June 9, 2021, the City of San Antonio hosted a Pre-Submittal Conference to provide information and clarification for the Annual Contract for Ground Transportation Management System for San Antonio International Airport Request for Competitive Sealed Proposals. Below is a list of questions that were asked before or at the pre-submittal conference. The City's official response to questions asked is as follows:

Question 1: Would the City consider making all the AVI/RFID and other IT hardware specific requirements in this RFCSP optional?

Response: No, the requirements will remain as stated in the RFCSP. Proposals must be sufficiently detailed and descriptive so as to permit the City to determine the proposal's suitability and compliance with RFCSP specifications.

Question 2: Would the City consider revising RFCSP Section 004 – Scope of Services, Part 1 General, Section 1.7 Quality Assurance, Item B requirement of 3 sites to 1 site?

Response: No, these requirements will remain as stated in the RFCSP.

Question 3: Could you please share the current vehicle counts for SAT registered transportation operators, per vehicle type?

Response:

- a) Taxi – 126
- b) Limousine - 45
- c) Shuttle – N/A
- d) Hotel vehicles - 54
- e) Charter vehicles - 54
- f) any others not listed – N/A

Question 4: Could you please estimate annual vehicle registration growth rate for the SAT registered transportation operators?

Response: This information is not currently available.

Question 5: Could you please provide the total number of SAT registered transportation operators?

Response: Ninety.

Question 6: Could you please provide 2019 trip monthly counts, by vehicle type?

Response:

CY 2019	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct.	Nov.	Dec.
Taxi Trips	16,428	15,212	20,238	18,893	18,378	17,995	15,013	12,785	16,034	17,836	16,596	13,327
Limousines Trips	1,455	997	1,211	1,392	1,109	949	837	696	1,006	1,253	1,922	2,204
Charter Trips	N/A	125	229	271	162	125	133	51	116	195	210	123
Hotel Trips	11,438	10,154	13,617	12,643	11,496	11,816	11,822	9,120	9,864	10,250	9,067	9,532

Question 7: Could you please provide the current per trip rates for each vehicle type?

Response: Originating trip fees are:

- Taxi \$1.25
- Limousines \$2.00
- TNCs or Rideshares \$2.50
- Hotels \$1.50
- Charters \$3.00

Drop off fees are:

- TNCs or Rideshares \$2.50
- Hotels \$1.50
- Charters \$3.00

Question 8: Are there any per trip fees charged for passenger drop-off trips? If yes, what are they?

Response: See response to Question# 7 above.

Question 9: Will you allow bidders to submit several pricing options within a proposal for this procurement, for example: capital + monthly, only fixed monthly, per trip only, combination of any, and if yes, how will you score such pricing options?

Response: No. Bidders must submit pricing that is responsive to the Scope of Services stated in the RFCSP. In addition, Bidder's pricing must be submitted in the form and format requested in RFCSP, Attachment C – Price Schedule.

Question 10: Can we get more details on the City's payment manager?

Response: Activenet Payment Manager is our City Enterprise Point of Sale solution which includes all cashiering and for processing all Credit Card Payments through our clearing house of choice which is currently Chase. The expectation is that solution will integrate with the City's Payment Manager for processing of all Credit Card payments.

Question 11: In RFCSP Section 004 - Scope of Service, Part 2, G1, what is C1SA Active Net?

Response: C1SA stands for Customer First San Antonio. C1SA and Payment Manager are one in the same. See answer to Question 10 above.

Question 12: What is the support and warranty terms for the existing contract as well as for the existing E5 readers and AVI/RFID?

Response: The existing readers are covered for maintenance under the HUB Parking contract which shall be replaced and removed from their responsibility should the accepted respondent be a different entity than HUB Parking. As referred in RFCSP Section 004 – Scope of Services, Part 1 – General, Section 1.9 Warranty, Item B Hardware Warranty, the successful respondent is to provide a hardware warranty for all supplied and integrated hardware for a minimum of 5 years from final system acceptance.

Question 13: Considering the GTMS market is struggling because of TNCs, is the City willing to consider another approach to increase ground transportation operations demand?


Response: See response to Question 1.

Question 14: Will the selected successful respondent have a direct relation with the ground transportation operators of your airport?

Response: No.

Question 15: Can you please explain why SAT wishes to continue to rely on E5 readers and Aviation technology because there are other compliant but non-aviation-based solutions available?

Response: See response to Question 1. The City seeks to utilize the hardware and systems currently in place and is looking to enhance primarily the software side of SAT's operations.


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