

ADVERTISEMENT INFORMATION ONLY

Solicitation Type and Name: **Request for Competitive Sealed Proposals – Annual Contract for Foreign Direct Investment (FDI) & International Database**

Solicitation Number: RFP 25-067; RFx 6100018898

Description: The City's Economic Development Department (EDD) is seeking a database of Foreign Direct Investment, International Business Directory, Mergers & Acquisitions in the city of San Antonio, which contains a means of comparing the City of San Antonio (City) to other regions (nationally & internationally), provides market cluster analysis of key industry clusters, and industrial supply chain analysis. The goal of this database is to allow EDD users to access international information, investment, and comparisons benchmarking and business attraction efforts. This data will support EDD efforts to promote the City of San Antonio internationally, foster economic growth, and provide detailed insights in international investments and interactions within our region

Applicable Product Categories: 95635 – Internet Database Subscriptions

Date Issued: June 12, 2025

Due Date & Time: July 21, 2025, 11:00 a.m. Central Time

Pre-Submittal Conference: Pre-Submittal Conference will be held at 1:00 p.m., Central Time, on June 20, 2025, via WebEx. Attendance at the Pre-Submittal Conference is optional, but highly encouraged.

Respondents may call the toll-free number listed below and enter access code to participate the day of the conference.

Dial-In Number: 1-415-655-0001 | **Access Code:** 2863 448 3306 | **Meeting Password:** COSA25

Join from the meeting link:

<https://sanantonio.webex.com/sanantonio/j.php?MTID=m9bb60824f397390e3bdf6e787bc1f56b>

Staff Contact Person: Bridgette Grim, Procurement Specialist III, Bridgette.Grim@sanantonio.gov

Evaluation Committee Voting Members:

Kevin Goodwin, CTO/Deputy Director, Information Technology Services Department
Benjamin Lasiewicz, Research & Intelligence Manager, Economic Development Department
Alfred Breuer, International Economic Development Manager, Economic Development Department
Melina Gomez, Sr International Business & Trade Specialist, Economic Development Department
Sarah Woepfel, Senior Economic Development Specialist, Economic Development Department

Pursuant to Section 011 – Restrictions on Communications and in accordance with and as authorized by Section 2-61 of the City Code, the following restrictions on communications apply to this solicitation: Respondents are prohibited from contacting 1) City officials, as defined by §2-62 of the City Code of the City of San Antonio, regarding the RFP or proposal from the time the RFP has been released until the contract is posted for consideration as an agenda item during a meeting designated as an A session; and 2) City employees from the time the RFP has been released until the contract is approved at a City Council “A” session or a City Manager



Contract Approval Review meeting.

Exceptions to the Restrictions on Communications:

Respondents may submit written questions concerning this RFP to the Staff Contact Person listed below until **4:00 p.m., Central Time, on June 25, 2025**. Questions received after the stated deadline will not be answered. All questions shall be sent by e-mail. Questions submitted and the City's responses will be posted with this solicitation.

Bridgette Grim, Procurement Specialist III
City of San Antonio, Finance Department – Procurement Division
Bridgette.Grim@sanantonio.gov

To view this solicitation, go to the SAePS portal; <https://supplierservice.sanantonio.gov/iri/portal>. If you have not completed the City's SAePS Vendor Registration, you must do so in order to view the solicitation and submit a response. Once you have logged on to the SAePS portal, click on "My Bids" (first), if not viewable then click "Other Bids" (to view all already published competitive bids). Vendor Guides & Support can be accessed from this link:

<https://www.sa.gov/Directory/Departments/Finance/About/Divisions/Procurement/Resources/Guides-Support>

TO REGISTER: You will need to complete the vendor registration by accessing the SAePS Vendor Registration at

<https://www.sa.gov/Directory/Departments/Finance/About/Divisions/Procurement/Become-a-Vendor>.

Questions regarding registration may be submitted to Vendor Support at (210) 207-0118 or by email at vendors@sanantonio.gov with "SAePS Portal" on the subject line so this can be expedited.

