

City of San Antonio  
Bid Tabulation

Opened: September 5, 2024		NON-LOCAL		NON-LOCAL		NON-LOCAL		NON-LOCAL	
For: Purchase of SONY PXW-Z750 Camera Package for Alamodome		Focus Camera LLC		B&H Foto & Electronics Corp		Clarity Media Group		Full Compass Systems, Ltd	
6100018318		905 Mcdonald Ave Brooklyn, NY 11218 718-431-7964		420 Ninth Ave New York, NY 10001		24165 W IH-10 Suite 217-507 San Antonio, TX 78257		9770 Silicon Prairie Parkway Madison WI 53593	
Item	Description	Quantity	SG						
1	SONY Shoulder-Mount Camcorder	1							<b>NAS</b>
	Vendor Item#			PXW-Z750	PXW-Z750	PXW-Z750	PXW-Z750	PXW-Z750	
	Price Each			\$30,780.00	\$27,990.00	\$34,209.08	\$34,209.08	\$32,213.46	
	Total Price			\$30,780.00	\$27,990.00	\$34,209.08	\$34,209.08	\$32,213.46	
2	SONY Carry Case	1							
	Vendor Item#			CO-PXWZ750+	CO-PXWZ750+	CO-PXWZ750+	CO-PXWZ750+	CO-PXWZ750+	
	Price Each			\$359.19	\$339.99	\$399.10	\$399.10	\$356.68	
	Total Price			\$359.19	\$339.99	\$399.10	\$399.10	\$356.68	
3	SONY 0.7" Full HD Color OLED Viewfinder	1							
	Vendor Item#			HDFV-EL20	HDFV-EL20	HDFV-EL20	HDFV-EL20	HDFV-EL20	
	Price Each			\$4,698.81	\$3,745.00	\$4,333.50	\$4,333.50	\$4,196.06	
	Total Price			\$4,698.81	\$3,745.00	\$4,333.50	\$4,333.50	\$4,196.06	
4	SONY UHD 4K Portable Wide-Angle Zoom Lens with 2x Extender	1							
	Vendor Item#			CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S	
	Price Each			\$25,447.50	\$35,295.00	\$28,275.00	\$28,275.00	\$29,492.01	
	Total Price			\$25,447.50	\$35,295.00	\$28,275.00	\$28,275.00	\$29,492.01	
5	SONY 240 GB SxS PRO X Memory Card	2							
	Vendor Item#			SPB240F	SPB240F	SPB240F	SPB240F	SPB240F	
	Price Each			\$1,359.99	\$1,372.00	\$1,700.00	\$1,700.00	\$1,469.92	
	Total Price			\$2,719.98	\$2,744.00	\$3,400.00	\$3,400.00	\$2,939.84	
6	SONY USB 3.0 SxS Card Reader	1							
	Vendor Item#			SBACUS30	SBACUS30	SBACUS30	SBACUS30	SBACUS30	
	Price Each			\$359.10	\$352.00	\$399.95	\$399.95	\$383.30	
	Total Price			\$359.10	\$352.00	\$399.95	\$399.95	\$383.30	
7	SONY SmallRig VCT-14 Quick Release Tripod Plate 2169	1							
	Vendor Item#			2169	2169	2169	2169	2169	
	Price Each			\$120.60	\$107.99	\$199.00	\$199.00	\$136.70	
	Total Price			\$120.60	\$107.99	\$199.00	\$199.00	\$136.70	
8	Freight	1							
	Price Each			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	Total Price			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	SONY PXW-Z750 Warranty	1		1 Year	1 Year	1 Year	1 Year	Years	
	Delivery time (calendar days)			30 days	30 days	30 days	30 days	Net 30	
	Payment terms			Net 30	Net 30	1% 10 days			
	Subtotal			\$64,485.18					
	Payment Terms			Net 30					
	Less Prompt Payment Discount			\$64,485.18					
	Percentage between lowest responsive bid and local bid								
	Price differential								
	Non-Local Preference Award			\$64,485.18					
	Total			\$64,485.18	\$70,573.98	\$71,215.63		\$69,718.05	
	<b>Total Award</b>			<b>\$64,485.18</b>					

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For: Purchase of SONY PXW-Z750 Camera Package for Alamodome				I.S.I Automation Int'l Inc. 8 Dominion Drive Suite 106 San Antonio, TX 78257	Nelco Media Inc 505 Howard Street San Antonio, TX 78212
6100018318		SG			
Item	Description	Quantity			NAS
1	SONY Shoulder-Mount Camcorder	1			
	Vendor Item#			PXW-Z750	PXW-Z750
	Price Each			\$44,737.00	\$35,995.99
	Total Price			\$44,737.00	\$35,995.99
2	SONY Carry Case	1			
	Vendor Item#			CO-PXWZ750+	CO-PXWZ750+
	Price Each			\$518.83	\$399.00
	Total Price			\$518.83	\$399.00
3	SONY 0.7" Full HD Color OLED Viewfinder	1			
	Vendor Item#			HDVF-EL20	HDVF-EL20
	Price Each			\$5,633.55	\$4,815.00
	Total Price			\$5,633.55	\$4,815.00
4	SONY UHD 4K Portable Wide-Angle Zoom Lens with 2x Extender	1			
	Vendor Item#			CJ15EX4.3B-IASE-S	CJ15EX4.3B-IASE-S
	Price Each			\$56,550.00	\$43,500.00
	Total Price			\$56,550.00	\$43,500.00
5	SONY 240 GB SxS PRO X Memory Card	2			
	Vendor Item#			SPB240F	SPB240F
	Price Each			\$2,080.00	\$1,700.00
	Total Price			\$4,160.00	\$3,400.00
6	SONY USB 3.0 SxS Card Reader	1			
	Vendor Item#			SBACUS30	SBACUS30
	Price Each			\$520.00	\$435.00
	Total Price			\$520.00	\$435.00
7	SONY SmallRig VCT-14 Quick Release Tripod Plate 2169	1			
	Vendor Item#			2169	2169
	Price Each			\$195.00	\$420.00
	Total Price			\$195.00	\$420.00
8	Freight	1			
	Price Each			\$170.00	\$0.00
	Total Price			\$170.00	\$0.00
	SONY PXW-Z750 Warranty	1		Years	Years
	Delivery time (calendar days)			Net 30	Net 30
	Payment terms			3% 7 days	
	Subtotal			\$112,484.38	
	Payment Terms			Net 30	
	Less Prompt Payment Discount			\$112,484.38	
	Percentage between lowest responsive bid and local bid			42.67%	
	Price differential			\$47,999.20	
	Non-Local Preference Award				
	Total			\$112,484.38	\$88,964.99
	<b>Total Award</b>				