

**INITAL SCORE MATRIX**

<b>RFP for Food &amp; Beverage Concession Prime Concessionaires and Retail Concession Prime Concessionaire for San Antonio International Airport - Retail Package #3 (24-001; 6100017424)</b>  <b>Score Summary INITIAL EVALUATION June 21, 2024</b>	<b>Maximum Points</b>	<b>Paradies Lagardere @ SAT 2024, LLC 2849 Paces Ferry Road, Suite 400, Overlook I Atlanta, GA 30339</b>	<b>Hudson Group (HG) Retail, LLC, a member of HG SAT Retail JV, LLC 1 Meadowlands Plaza, Suite 902 East Rutherford, NJ 07073</b>	<b>The Marshall Retail Group, LLC 3755 W Sunset Road, Suite A Las Vegas, NV 89118</b>
<b>A - Experience, Background and Qualifications</b>	<b>35</b>	<b>32.40</b>	<b>28.00</b>	<b>25.60</b>
<b>B - Proposed Plan</b>	<b>45</b>	<b>40.40</b>	<b>30.00</b>	<b>26.00</b>
<b>A - B Sub-Total</b>	<b>80</b>	<b>72.80</b>	<b>58.00</b>	<b>51.60</b>
<b>C - Compensation</b>	<b>20</b>	<b>15.90</b>	<b>19.90</b>	<b>20.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>88.70</b>	<b>77.90</b>	<b>71.60</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>2</b>	<b>3</b>