

ADVERTISEMENT INFORMATION ONLY

Solicitation Type and Name: **Request for Proposals – District Study**

Solicitation Number: RFP 26-034; RFx 6100019449

Description: The City of San Antonio is seeking an experienced firm with demonstrated technical capabilities and experience to conduct a study to provide projected cost of service impacts and identify new revenue opportunities for the proposed Sports and Entertainment District (“The District”) in downtown San Antonio. The proposed District would be anchored by an expansion of the convention center, improvements to the Alamodome, a new live music venue, a convention center hotel, and potentially a new NBA arena for the San Antonio Spurs. The District would also include new mixed-use private development consisting of hotel, housing, office and retail.

Given the close proximity of the venues and expected number of individuals visiting the District, the City is seeking to analyze the potential impact on providing core services to the District and immediate surrounding areas for security, traffic control, fire/EMS services, and other City core support services. The City is also seeking to identify the impact on primarily City General Fund revenues and new revenue opportunities which maybe be feasible as the District evolves.

Applicable Product Categories: 91890 – Strategic Planning and Consulting
91849 – Finance and Economics Consulting

Date Issued: January 16, 2026

Due Date & Time: March 2, 2026, 11:00 a.m. Central Time

Pre-Submittal Conference: Pre-Submittal Conference will be held via Microsoft TEAMS at 9:00 a.m., Central Time on January 26, 2026. Attendance at the Pre-Submittal Conference is optional, but highly encouraged.

Respondents may call the toll-free number listed below and enter access code to participate the day of the conference.

Attend Via Teams:

Dial-In Number: 312-667-7136 | **Phone ID:** 425 655 475#

Join From the Meeting Link:

https://teams.microsoft.com/join/19%3ameeting_NGQ4M2FiNzctZDgyNC00ZDI0LWI2ZDgtYWNjMTM5YzU1Zjcz%40thread.v2/0?context=%7b%22Tid%22%3a%221ab0214f-ac4a-4407-a7c6-2ef1eb76dac5%22%2c%22Oid%22%3a%22b56e99aa-b45e-43ff-ab78-86aa5ad238c3%22%7d

Meeting Password: tJ3kC2yv

Join on a Video Conferencing Device:

Tenant Key: sanantonio@m.webex.com

Video ID: 118 178 667 8



Evaluation Committee Voting Members:

Maria Villagomez, Deputy City Manager, City Manager's Office
Ben Gorzell, Chief of Financial & Admin Services, Finance Department
Troy Elliott, Chief Financial Officer - Finance
Justina Tate, Assistant City Manager, City Manager's Office
Alfredo Martinez, Director, Office of Management & Budget

The following restrictions on communications apply to City solicitations. Respondents are prohibited from contacting 1) City officials, as defined by §2-62 of the City Code of the City of San Antonio, regarding the proposal/bid from the time the solicitation has been released until the contract is posted for consideration as an agenda item at a City Council "A" session or a City Manager Contract Approval Review meeting; 2) City employees from the time the proposal/bid has been released until the contract is approved at a City Council "A" session or by City Manager.

Exceptions to the Restrictions on Communications:

Respondents may submit written questions concerning this RFP to the Staff Contact Person listed below until **4:00 p.m., Central Time, on February 4, 2026**. Questions received after the stated deadline will not be answered. All questions shall be sent by e-mail. Questions submitted and the City's responses will be posted with this solicitation.

**Morgan Aguirre, Procurement Specialist III
City of San Antonio, Finance Department – Procurement Division
Morgan.Aguirre@sanantonio.gov**

To view this solicitation, go to the SAePS portal; <https://supplierservice.sanantonio.gov/irj/portal>. If you have not completed the City's SAePS Vendor Registration, you must do so in order to view the solicitation and submit a response. Once you have logged on to the SAePS portal, click on "My Bids" (first), if not viewable then click "Other Bids" (to view all already published competitive bids). Vendor Guides & Support can be accessed from this link:

<https://www.sa.gov/Directory/Departments/Finance/About/Divisions/Procurement/Resources/Guides-Support>

TO REGISTER: You will need to complete the vendor registration by accessing the SAePS Vendor Registration at

<https://www.sa.gov/Directory/Departments/Finance/About/Divisions/Procurement/Become-a-Vendor>.

Questions regarding registration may be submitted to Vendor Support at (210) 207-0118 or by email at vendors@sanantonio.gov with "SAePS Portal" on the subject line so this can be expedited.

