



## **ADDENDUM II**

**SUBJECT:** Centralized Receiving & Distribution Center for San Antonio International Airport, (RFP 26-092; RFx 6100019725), Scheduled to Close: September 8, 2026; Date of Issue: July 24, 2026

**FROM:** Charisma Esparza  
Procurement Administrator

**DATE:** August 31, 2026

### **THIS NOTICE SHALL SERVE AS ADDENDUM NO. II- TO THE ABOVE REFERENCED REQUEST FOR PROPOSALS**

Respondents and bidders shall be responsible for reading the entire addendum. All addenda issued for this solicitation shall be attached to and become part of the solicitation and resulting contract documents for this project. By submitting a response to a City solicitation, respondent/bidder is acknowledging the receipt of this addendum.

By virtue of this addendum, the specifications, requirements and amendments stated below become a permanent addition to the solicitation referenced above and any other supporting solicitation documents and postings.

### **THE ABOVE-MENTIONED REQUEST FOR PROPOSALS IS HEREBY AMENDED AS FOLLOWS:**

1. **MODIFY:** The submission deadline has been extended to September 15, 2026, 11:00 a.m. Central Time.
2. **REPLACE:** RFP Section 016 – Attachments, Attachment G - VOSB Tracking Form” is deleted in its entirety and replaced with “Attachment G - VOSB Identification Form,” and posted as a separate document.

### **QUESTIONS SUBMITTED IN ACCORDANCE WITH 011, RESTRICTIONS OF COMMUNICATION:**

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| Question 1: | Will the City provide the CRDC warehouse facility, or is the Selected Respondent expected to secure and lease an off-airport facility at its own cost? If City-provided, please identify the location, square footage, and available cooler/freezer capacity. |
| Response:   | Respondent shall be responsible for identifying, securing (through lease or acquisition), developing, and operating a suitable facility that meets all operational, security, regulatory, and program requirements outlined in the RFP.                       |

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| Question 2: | For the CRDC facility, which party is responsible for capital improvements, dock equipment, racking, coolers/freezers, screening areas, security systems, utilities, and ongoing maintenance? Exhibit 12 lists "Facility Readiness / Equipment / Utilities" with Environmental/Facilities as "Lead Support" - please clarify the division of capital versus operating responsibility.                                                                                                                                                                  |
| Response:   | Respondent will be responsible for all capital improvements to be located at the CRDC facility including dock equipment, racks, coolers/freezers, screening, security systems, utilities and ongoing maintenance. Storage, coolers and freezers located at the terminal will be the responsibility of the City.                                                                                                                                                                                                                                        |
| Question 3: | Beyond the FY2025 gross sales in Attachment B, can the City share any available delivery activity data — current weekly vendor/truck counts at the Terminal A and B docks, average pallets or cases per delivery, or tenant delivery frequency — even if unvalidated?                                                                                                                                                                                                                                                                                  |
| Response:   | At this time, the Airport does not have sufficient historical data to reliably estimate expected daily or weekly inbound shipment volumes to the CRDC (including truck counts, carton/case volumes, weight, or pallet totals), as deliveries are currently managed directly between individual concessionaires and their suppliers on a decentralized basis.                                                                                                                                                                                           |
| Question 4: | Please confirm how the Price criterion (20 points) will be scored — e.g., on the Total (Line F), the pro forma total, the management fee and profit percentages, or a combination.                                                                                                                                                                                                                                                                                                                                                                     |
| Response:   | The 20 points awarded for Pricing will be based on the response to RFP Attachment B, Price Schedule, Item F. TOTAL.                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Question 5: | How will start-up, mobilization, and transition costs incurred before the CRDC is operational (recruiting, badging, vehicle acquisition, training, validation period) be treated — reimbursed in the first annual operating budget, amortized, or borne by the Respondent?                                                                                                                                                                                                                                                                             |
| Response:   | Amortized over length of contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Question 6: | When will Exhibit 17 (Sample Draft Agreement) be posted via addendum? If it is posted after the August 10 question deadline, will Respondents have an opportunity to ask questions about the draft agreement?                                                                                                                                                                                                                                                                                                                                          |
| Response:   | Exhibit 17 - Draft Agreement was posted on 8/7/26 via Addendum I.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Question 7: | Please confirm whether a Contracting/API subcontracting goal has been applied to this solicitation, or whether only the SBE Prime Contract Program evaluation preference (5 points) applies. If no goal is applied, please confirm that submitting the Utilization Plan with the "No API Applied" indication satisfies the SBEDA responsiveness requirement.                                                                                                                                                                                           |
| Response:   | There is no subcontracting goal applied, however there are 5 Prime Contractor Evaluation Preference Points applied. 5 points may be awarded to Prime Respondents that are SBEDA Eligible. If a respondent is not SBEDA Eligible they will not be deemed non-responsive for not earning the 5 points. The "No API" checkbox is left unchecked because an "Affirmative Procurement Initiative" of 5 prime points was applied. Respondents do not enter anything in the "No API" checkbox, it is for City/Economic Development Department (EDD) use only. |

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| Question 8: | <p>Who provides, maintains, and certifies the screening/inspection equipment required at the CRDC?</p> <p>What screening standard from the TSA-approved Airport Security Program will apply to goods processed through the CRDC?</p> <p>The selected respondent is responsible for the purchase, maintenance and certification of screening/inspection equipment required at the CRDC.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Response:   | <p>The CRDC shall provide the capability to screen 100% of vendor merchandise, consumables, supplies, and other items destined for the airport sterile area using TSA-approved screening methods, while maintaining a documented chain of custody in accordance with the Airport Security Program and applicable provisions of 49 CFR Parts 1542 and 1549.</p> <p>Vendor delivery screening:</p> <p>For a CRDC that processes concessionaire and vendor deliveries, TSA expects:</p> <ul style="list-style-type: none"> <li>• Use of TSA-approved screening technologies.</li> <li>• 100% inspection or screening of deliveries destined for the sterile area.</li> <li>• Personnel vetting and training.</li> <li>• Audit trails and recordkeeping.</li> <li>• Verification of the shipment against delivery documentation.</li> <li>• Inspection of cartons, pallets, containers, and packaging.</li> <li>• Resolution of alarms or suspicious findings before goods are released.</li> <li>• Protection of screened goods from tampering after screening.</li> <li>• Controlled transportation from the CRDC to the terminal.</li> <li>• Documentation demonstrating that the shipment was screened and remained secure.</li> <li>• Compliance with 49 CFR Parts 1544, 1548, and 1549, as applicable</li> </ul> <p>Screening methods must be TSA-approved: Airports commonly use combinations of:</p> <ul style="list-style-type: none"> <li>• Dual-view X-ray systems</li> <li>• Explosives Trace Detection (ETD)</li> <li>• Physical inspection</li> <li>• TSA Certified explosive detection canines</li> <li>• Walk-through metal detector</li> <li>• Other TSA-approved technologies and procedures</li> </ul> <p>Facility requirements</p> <p>A CRDC typically includes:</p> <ul style="list-style-type: none"> <li>• Controlled vehicle entrance</li> <li>• Loading docks separated from screened storage</li> <li>• Designated screening lanes</li> <li>• Secure holding area for screened cargo</li> <li>• CCTV coverage</li> <li>• Access-controlled doors</li> </ul> |

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|              | <ul style="list-style-type: none"> <li>• Alarmed intrusion protection</li> <li>• Secure transport procedures to the terminal</li> </ul>                                                                                                                                                                                                                                                                                                                                                       |
| Question 9:  | What is the current average processing time for SAT badge applications (background check through issuance)?                                                                                                                                                                                                                                                                                                                                                                                   |
| Response:    | Can badging and airfield driver training for the Selected Respondent's staff begin prior to contract execution to protect the January 31, 2028 operational date?<br>The average processing time for SAT badging from background through issuance is 2-3 days. Badging cannot start until the contract is executed.                                                                                                                                                                            |
| Question 10: | Beyond the FY2025 gross sales figures in Attachment B, can the City share any available delivery activity data — current weekly vendor or truck counts at the Terminal A and B docks, average pallets or cases per delivery, or tenant delivery frequency — even if unvalidated?                                                                                                                                                                                                              |
| Response:    | See response to Question 3 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Question 11: | Please confirm how the Price criterion (20 points) will be scored — for example on the Total (Attachment B Line F), on the Pro Forma Total (Line A), on the management fee and profit percentages, or on a combination — and whether scoring is relative to the lowest price received or against another benchmark.                                                                                                                                                                           |
| Response:    | See response to Question 4 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Question 12: | How will start-up, mobilization and transition costs incurred before the CRDC is operational — recruiting, badging, vehicle acquisition, training and the validation period — be treated? Reimbursed within the first approved budget, amortized, or borne by the Respondent?                                                                                                                                                                                                                 |
| Response:    | See response to Question 5 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Question 13: | Exhibit 17 was posted by Addendum I on August 7, 2026, and several of its components remain outstanding: Exhibit “C” contains no fee schedule or management fee and profit mechanics, and the letter-of-credit form referenced in §5.19 as being “set forth in Exhibit C to this Agreement” does not appear in the posted document. If those documents, or any further addenda, are issued after August 10, will Respondents have an opportunity to submit written questions concerning them? |
| Response:    | Exhibit 17 is a draft agreement that will be finalized through negotiations with selected Respondent. Any missing exhibits and/or attachments not included in the draft will be incorporated into the final agreement, as applicable.                                                                                                                                                                                                                                                         |
| Question 14: | RFP Attachment E is pre-populated with “Evaluation Points: 5 Points — Small Business Enterprise” and “Goal(s) Applied: N/A,” while the “No API Applied” checkbox on the same form is left unchecked. Please confirm that no subcontracting goal applies to this solicitation and confirm what a non-SBE Prime should enter in the “No API Applied” field so that its Utilization Plan is deemed responsive.                                                                                   |
| Response:    | See response to Question 7 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Question 15: | Who provides, maintains and certifies the screening and inspection equipment required to perform the Exhibit 17 - Draft Agreement, Exhibit “B” Section A.11 inspections, and what screening standard or protocol from the TSA-approved Airport Security Program will apply to goods processed at the offsite CRDC?                                                                                                                                                                            |

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| Response:    | See response to Question 8 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Question 16: | RFP Attachment G states: "This solicitation is not eligible for a preference based on status as a veteran-owned small business (VOSB). Nevertheless, in order to determine whether the program can be expanded at a later date, the City tracks VOSB participation." The RFP evaluation criteria, however, award five points to a Prime certified as a Veteran-Owned Small Business. Please confirm which controls, and whether VOSB preference points are in fact available on this solicitation. |
| Response:    | See item #1 in this Addendum for correct document information.                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Question 17: | RFP Exhibit 15 (Airfield Drivers Training Handbook) lists Attachment 1 — Runway Safety Areas/Obstacle Free Zones, Attachment 2 — Airfield Violation Notice of Correction, and Attachment 3 — Designated Areas in its table of contents, but the posted file ends at handbook page 18. Attachment 3 is referenced twice in the body text and is the diagram identifying designated non-movement areas. Will these attachments be posted?                                                            |
| Response:    | No. Attachments will be provided to the selected Respondent.                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Question 18: | Does the City specify any minimum facility size, dry storage capacity, refrigerated and frozen storage capacity, dock position count, clear height, or truck court dimension for the offsite CRDC — or is each Respondent free to propose the facility program it determines adequate to perform Exhibit 17 - Draft Agreement, Exhibit "B"?                                                                                                                                                        |
| Response:    | Respondents shall propose the services, resources, and other elements they deem necessary to meet all requirements set forth in the RFP.                                                                                                                                                                                                                                                                                                                                                           |
| Question 19: | Is there a maximum permissible distance, drive time, or defined radius between the offsite CRDC and the SAT terminal docks? Must the facility be located within the San Antonio city limits, within Bexar County, or within any other defined boundary?                                                                                                                                                                                                                                            |
| Response:    | No. However, Respondents are responsible for ensuring that the proposed facility and delivery operations can maintain required product temperatures, meet all delivery times, and satisfy all other applicable requirements necessary for the timely and proper delivery of merchandise.                                                                                                                                                                                                           |
| Question 20: | Will the City review and approve the proposed CRDC site, and the facility lease, prior to execution? If so, at what stage, against what criteria, and within what timeframe will the City respond?                                                                                                                                                                                                                                                                                                 |
| Response:    | The City will evaluate the proposed "Operations Plan" as part of the solicitation which shall include the CRDC site.                                                                                                                                                                                                                                                                                                                                                                               |
| Question 21: | Must the offsite CRDC hold TSA regulatory status — designation as a Certified Cargo Screening Facility, participation in a Known Shipper program, or another framework — in order to perform Exhibit 17 - Draft Agreement, Exhibit "B" Section A.11 inspections off-airport for goods that will enter the sterile area?                                                                                                                                                                            |
| Response:    | Please identify the specific regulatory framework governing screening conducted at the offsite CRDC.<br>Yes, CRDC must hold TSA regulatory status. Selected Respondent must comply with all applicable TSA requirements, including all applicable federal regulations, security directives, policies, procedures, and requirements governing the services.                                                                                                                                         |

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| Question 22: | Will the CRDC facility be shared with the Respondent's other commercial operations or clients, or must the facility — or a segregated, separately access-controlled portion of it — be dedicated exclusively to SAT?                                                                                                                                 |
| Response:    | The facility can be shared. However, there must be a segregated portion dedicated to SAT to meet airport security requirements.                                                                                                                                                                                                                      |
| Question 23: | Does the City require backup or emergency power, redundant refrigeration capacity, or any specified business-continuity capability at the offsite facility? If so, for what duration of continuous operation?                                                                                                                                        |
| Response:    | The City requires the selected Respondent to provide the equipment and resources necessary to meet all operational, security, regulatory, and program requirements specified in the RFP.                                                                                                                                                             |
| Question 24: | What security standards apply at the offsite CRDC — perimeter fencing, access control, CCTV coverage and retention period, intrusion alarm monitoring, on-site guard presence?                                                                                                                                                                       |
| Response:    | Does Exhibit 17 - Draft Agreement, Exhibit "B" Section E background-check requirement extend to personnel who work only at the offsite facility and never enter airport property?<br>See response to Question 8 in this Addendum II. All selected Respondent's personnel must undergo security background checks as required by airport regulations. |
| Question 25: | Will the City accept a facility lease with a term extending beyond the contract term, and how should Respondents reflect residual lease liability in the price proposal?                                                                                                                                                                             |
| Response:    | No, the City will not accept a facility lease with a term extending beyond the contract term.                                                                                                                                                                                                                                                        |
| Question 26: | May a Respondent purchase rather than lease a facility?<br>If so, how would the City treat acquisition cost, depreciation, financing cost and residual value within the cost-reimbursable model and under Exhibit 17 - Draft Agreement, §4.04(c)?                                                                                                    |
| Response:    | A Respondent may purchase a facility. The City will pay for annual market lease rates for the facility, escalated every 5 years based on CPI.                                                                                                                                                                                                        |
| Question 27: | How should a landlord tenant improvement allowance be treated — as a direct offset reducing reimbursable build-out cost, or retained by the Respondent as consideration for assuming lease risk?                                                                                                                                                     |
| Response:    | There is no landlord tenant improvement allowance under the contract. Respondents are responsible for the capital costs and will be reimbursed at an amortized amount over the term of the agreement.                                                                                                                                                |
| Question 28: | Are contractual annual rent escalations and operating expense increases reimbursable within the annual budget without separate approval, or must each increase be approved individually?                                                                                                                                                             |
| Response:    | The total annual operating expenses will be approved annually as outlined in the contract.                                                                                                                                                                                                                                                           |
| Question 29: | Will the City consider holding the CRDC facility lease directly — or holding the prime lease and subleasing to the Selected Contractor on terms co-terminus with the                                                                                                                                                                                 |

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| Response:                 | <p>Agreement — with the Selected Contractor operating the facility under the Agreement rather than holding the lease in its own name? If so, how should Respondents reflect facility occupancy costs in the Attachment B pro forma so that the Price criterion is evaluated on a comparable basis?</p> <p>No, the City will not hold the CRDC facility lease directly nor hold the prime lease and sublease to the Selected Contractor.</p>                                                                              |
| Question 30:<br>Response: | <p>If the City elects to hold the lease or a prime lease, please confirm that Respondents should still identify and propose the specific facility, and that the proposed location will be considered in the evaluation of the Proposed Plan.</p> <p>See response to Question 29 in this Addendum II.</p>                                                                                                                                                                                                                 |
| Question 31:<br>Response: | <p>Under a City-held lease, would the facility build-out be performed by the Selected Contractor as a reimbursable cost under the Agreement, and would title to the leasehold improvements vest in the City from inception rather than through the transfer mechanics of Exhibit 17 - Draft Agreement, §4.04(c)?</p> <p>See response to Question 29 in this Addendum II.</p>                                                                                                                                             |
| Question 32:<br>Response: | <p>Under a City-held lease, how would responsibilities be allocated between the Parties for landlord-facing obligations, casualty and condemnation, restoration at lease end, and holdover?</p> <p>See response to Question 29 in this Addendum II.</p>                                                                                                                                                                                                                                                                  |
| Question 33:<br>Response: | <p>If the City prefers that the Contractor hold the lease, will the City accept a structure in which the City is named as a party or nominee with the right to assume the lease upon expiration or termination of the Agreement at no cost or penalty, with the landlord's advance written consent obtained at lease execution?</p> <p>No, the City will not accept a structure in which the City is named as a party or nominee with the right to assume the lease upon expiration or termination of the Agreement.</p> |
| Question 34:<br>Response: | <p>If the Contractor holds the lease, will the City accept a lease term shorter than the full ten-year term — for example an initial term with renewal options aligned to the Agreement — and confirm that rent under such renewals remains reimbursable within the annual budget?</p> <p>No, the City will not accept a lease term shorter than the full ten-year term.</p>                                                                                                                                             |
| Question 35:<br>Response: | <p>If the Contractor holds the lease and the related long-term real property obligations, will the City permit the §5.19 performance guarantee to step down over the term as unamortized investment declines?</p> <p>No, the City will not permit the §5.19 performance guarantee to step down over the term as unamortized investment declines.</p>                                                                                                                                                                     |
| Question 36:<br>Response: | <p>Exhibit 17 - Draft Agreement, Section 4.04(c) provides unamortized investment protection on termination for convenience. Does equivalent protection apply on termination for cause under §4.05, on termination following Force Majeure under §5.02.5, or on expiration of the term without renewal? If not, how should Respondents price that exposure?</p> <p>No, this would only apply following City's termination for convenience.</p>                                                                            |

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| Question 37: | Does “capital investments, specialized equipment, and infrastructure explicitly required to perform this Contract” in Exhibit 17 - Draft Agreement, §4.04(c) include leasehold improvements made to a leased third-party facility? Does it include remaining lease obligations or lease termination penalties?                                                                                                                         |
| Response:    | Yes.                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Question 38: | Exhibit 17 - Draft Agreement, Section 4.04(c) conditions reimbursement on investments “approved in writing by the City prior to procurement.” What is the approval process and expected timeline, and will the City approve the facility build-out program as a single package at the outset rather than item by item?                                                                                                                 |
| Response:    | The initial buildout will be approved as part of the initial contract approval. Future improvements will be submitted to the City with sufficient time to review and approve and incorporated as part of the annual budget approval process.                                                                                                                                                                                           |
| Question 39: | Exhibit 17 - Draft Agreement, Section 4.04(c) provides that upon full payment of unamortized value, title to the specific assets transfers to the City. For improvements physically affixed to a third-party landlord’s building, how does the City intend title transfer to operate? Would the City instead accept assignment of the facility lease?                                                                                  |
| Response:    | This clause will not apply to any improvements affixed to the building.                                                                                                                                                                                                                                                                                                                                                                |
| Question 40: | Exhibit 17 - Draft Agreement, Section 4.04(d) requires a fully itemized, audited termination claim with verifiable receipts, depreciation schedules and inventory logs within 60 calendar days, failing which the right to recover unamortized investment is waived. Will the City consider extending that period where an audit cannot reasonably be completed within 60 days?                                                        |
| Response:    | Will be discussed with selected Respondent.                                                                                                                                                                                                                                                                                                                                                                                            |
| Question 41: | If the Agreement is terminated, expires, or is subsequently awarded to a different operator, does the City intend that the CRDC facility and its improvements transfer to, or remain available to, the successor operator? Should the facility lease include a provision permitting assignment to the City or its designated successor at no cost or penalty, with the landlord’s advance written consent obtained at lease execution? |
| Response:    | Will be discussed with selected Respondent.                                                                                                                                                                                                                                                                                                                                                                                            |
| Question 42: | Exhibit 17 - Draft Agreement, Section 4.07.1 allows ten calendar days to remove contractor-owned material and equipment from the City’s premises. Does the City have any expectation regarding removal, restoration, or continued operation at the offsite CRDC at the end of the term?                                                                                                                                                |
| Response:    | Is landlord-required restoration of the leased premises a reimbursable cost?<br>No. The offsite CRDC facility will not be a City facility. Landlord-required restoration of the leased premises may be a reimbursable cost if incorporated into the initial contract approval.                                                                                                                                                         |
| Question 43: | What transition obligations will the outgoing operator owe an incoming successor at the end of the term — facility access, transfer of operating data and records, equipment transfer and employee transition — and over what period? Are those costs reimbursable?                                                                                                                                                                    |
| Response:    | Transfer obligations will be discussed with selected Respondent. However, operating data and records will belong to the City. Transition costs to another operator will be reimbursable.                                                                                                                                                                                                                                               |

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| Question 44: | Exhibit 1 §2.5 requires notification to the City and EDD of “any contract assignment, transfer, or change in ownership or business structure,” and §4 provides that API obligations extend to all contract modifications. If the Agreement is assigned under Exhibit 17 - Draft Agreement, §5.17.1, do the SBEDA obligations and any approved Utilization Plan transfer to the assignee, and must the Utilization Plan be re-approved?                                            |
| Response:    | Yes, SBEDA obligations remain, a new utilization plan would not need reapproval. Should changes to the Utilization Plan be required, the normal COU (change of utilization) process would follow.                                                                                                                                                                                                                                                                                 |
| Question 45: | Is the Contractor compensated during the transition period from the initial operating date (estimated January 2028) through September 30, 2028, and under which approved budget?                                                                                                                                                                                                                                                                                                  |
| Response:    | Yes. Per the contract, the initial budget approval will be the transition year and first year of operations.                                                                                                                                                                                                                                                                                                                                                                      |
| Question 46: | Exhibit 17 - Draft Agreement, Section 2.03.1 provides that the Contractor is not entitled to damages for delays regardless of cause. Given that the January 31, 2028 operational deadline depends on City site approval, City permitting, SAT badge processing and airfield driver class availability, will the City extend the operational deadline for delays caused by the City or its agencies?                                                                               |
| Response:    | Yes, the City will extend the operational deadline for delays caused by the City or its agencies.                                                                                                                                                                                                                                                                                                                                                                                 |
| Question 47: | Exhibit 17 - Draft Agreement, Section 5.02.5 permits the City to terminate after seven calendar days of Force Majeure, with the Contractor waiving claims for financial loss. Given that the Contractor will hold a long-term facility lease, will the City consider a longer period, or confirm that the §4.04(c) unamortized investment protection applies to such a termination?                                                                                               |
| Response:    | To be discussed with selected Respondent.                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Question 48: | Exhibit 17 - Draft Agreement, Exhibit “A” defines “Documents” to include computer databases and software, and §2.14.2 requires the Contractor to warrant that it owns the copyright to the Documents, with delivery of originals within five working days after termination. Please confirm that a Respondent’s pre-existing, proprietary, commercially licensed logistics platform is excluded from “Documents,” and that §3.05.3 governs the City’s rights to operational data. |
| Response:    | The City does not need the platform but does become owner of the operational data.                                                                                                                                                                                                                                                                                                                                                                                                |
| Question 49: | Exhibit 17 - Draft Agreement, Section 3.01.4 prohibits subletting, outsourcing or subcontracting any portion of the Work without prior written City consent. Does leasing the CRDC facility from a third-party landlord, or engaging a general contractor for facility build-out, constitute subcontracting requiring consent?                                                                                                                                                    |
| Response:    | No, leasing the CRDC facility from a third-party landlord, or engaging a general contractor for facility build-out, does not constitute subcontracting requiring consent.                                                                                                                                                                                                                                                                                                         |
| Question 50: | Exhibit 17 - Draft Agreement, Section 5.24 requires an Airport Customs Security Bond under 19 CFR Part 113 for access to the Federal Inspection Station (FIS). Does the CRDC scope of services require FIS access, and if so what bond amount should Respondents assume?                                                                                                                                                                                                          |

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| Response:    | The scope of services does not require FIS access.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Question 51: | Exhibit 14 §A(2) triggers badging on notification of “an approved City contract,” and employee applications cannot be submitted until the Contractor’s Authorizing Signatory has completed CHRC, STA, SIDA and Authorizing Signatory training. For a mobilization requiring a large, badged workforce before January 31, 2028, what Security Identification Display Area (SIDA) class capacity can the Badge and ID Office accommodate, and will the City permit the Authorizing Signatory process to begin at Notice to Proceed rather than at contract execution?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Response:    | The SIDA classroom can hold up to 20 testers at a time. Badge & ID will accept a Notice to Proceed with a signed lease agreement or the contract execution.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Question 52: | Exhibit 15 §2.1(a) states that “The Airfield Driver’s License does not provide access to all vehicle gates,” and Exhibit “E” of the Draft Agreement requires all CRDC vehicles to enter and exit through Gate 1. How is Gate 1 access authorization requested and granted, what are its hours of operation and vehicle throughput, and is any vehicle inspection or screening performed at that gate?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Response:    | CRDC drivers will receive Gate 1 access authorization once their badge application has been approved by the Badge & ID Office, they have successfully completed the required background check, and they have received a SIDA badge. Drivers will use their SIDA badge to access Gate 1. Gate 1 operates 24/7, and vehicle inspections are conducted at this location.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Question 53: | The airfield driver training schedule in Exhibit 14 §B(2) lists only non-movement classes, at \$20, held Mondays and Tuesdays at 9:00 a.m., while Exhibit 15 §1.2 also lists a \$25 movement class. Please confirm that CRDC drivers operating between the Terminal A landside dock and the Terminal B and C airside docks require only the non-movement license and confirm the class capacity available for a cohort of this size.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Response:    | CRDC drivers operating between the Terminal A landside dock and the Terminal B and C airside docks require only the non-movement license. The non-movement drivers training will be conducted in conjunction with the SDIA training.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Question 54: | Exhibit 14 §A(4) states the badge fee schedule is “As of October 1, 2018,” and lists a “Progressive Security Fee Program” on a sliding scale without stated amounts. Please confirm the current fee schedule and provide the sliding-scale values.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Response:    | <p>The current badge processing fee schedule in Exhibit 14 § A(4) is correct.</p> <p>A Progressive Security Fee will be charged for all security violations. The fee shall be determined by multiplying the frequency and severity of the security violation, by a ten-dollar (\$10.00) baseline charge (i.e., fee = \$10.00 x frequency x severity factor). The severity factor is determined by the location and type of offense. San Antonio International Airport has three (3) designated restricted areas: the Sterile Area (inside the terminals but beyond the TSA security checkpoint), the Secured Area (outside the terminals near the commercial aircraft), the Security Identification Display Area (SIDA, the entire AOA). The types of security violations are grouped into five (5) major categories: vehicular violations, access point violations, security rule violations, breeches of the restricted area, and unsecured sharp objects.</p> <p>The table below indicates the severity factor by location to be applied in the formula.</p> |

|                               | <table><tr><th colspan="6">SEVERITY FACTOR BY LOCATION</th></tr><tr><th></th><th>Vehicular Violation</th><th>Access Point Violation</th><th>Security Rules Violation</th><th>Breach of Restricted Area</th><th>Unsecured Sharp Objects</th></tr><tr><td>Sterile Area</td><td>0</td><td>2</td><td>3</td><td>5</td><td>5</td></tr><tr><td>Secured Area</td><td>2</td><td>2</td><td>4</td><td>5</td><td>0</td></tr><tr><td>SIDA</td><td>1</td><td>2</td><td>4</td><td>5</td><td>0</td></tr></table>                                                                                                                                                                                                                          | SEVERITY FACTOR BY LOCATION |                          |                           |                         |  |  |  | Vehicular Violation | Access Point Violation | Security Rules Violation | Breach of Restricted Area | Unsecured Sharp Objects | Sterile Area | 0 | 2 | 3 | 5 | 5 | Secured Area | 2 | 2 | 4 | 5 | 0 | SIDA | 1 | 2 | 4 | 5 | 0 |
|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|--------------------------|---------------------------|-------------------------|--|--|--|---------------------|------------------------|--------------------------|---------------------------|-------------------------|--------------|---|---|---|---|---|--------------|---|---|---|---|---|------|---|---|---|---|---|
| SEVERITY FACTOR BY LOCATION   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                             |                          |                           |                         |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
|                               | Vehicular Violation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Access Point Violation      | Security Rules Violation | Breach of Restricted Area | Unsecured Sharp Objects |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| Sterile Area                  | 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 2                           | 3                        | 5                         | 5                       |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| Secured Area                  | 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 2                           | 4                        | 5                         | 0                       |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| SIDA                          | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 2                           | 4                        | 5                         | 0                       |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| Question 55:<br><br>Response: | When will the Terminal C loading docks be available to the Contractor for fit-out, testing and driver training relative to the January 31, 2028 operational deadline and the June 2028 terminal opening?<br><br>Target date to open the docks at Terminal C for familiarization and trials will be May 2028. Communication with updates will be shared with the selected Respondent if that date changes.                                                                                                                                                                                                                                                                                                                 |                             |                          |                           |                         |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| Question 56:<br><br>Response: | Should Respondents assume any minimum or estimate for parcel and courier deliveries, and will parcels be required to flow through the CRDC or be delivered directly to tenants?<br><br>Parcels will flow through the CRDC. There is no estimate of amounts that can be shared with the respondents.                                                                                                                                                                                                                                                                                                                                                                                                                       |                             |                          |                           |                         |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| Question 57:<br><br>Response: | Approximately how many tenants and stakeholders beyond the 37 listed concession locations are expected to use the CRDC at go-live — airline lounges, catering, airport administration?<br><br>Is participation mandatory at go-live or phased over time? Exhibit 17 - Draft Agreement, Exhibit “B” reserves to the City the right to determine which users must participate; will that determination be made before service commencement?<br><br>At onset, just the concessions in Terminals A and B will be required to use the CRDC at go-live. Specific participation requirements, including phased implementation, will be defined in the final agreements, based on operational needs and stakeholder coordination. |                             |                          |                           |                         |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |
| Question 58:<br><br>Response: | Will the sterile holding or transfer area at the Terminal A landside dock be constructed and approved by the City prior to CRDC go-live, and does the Contractor bear any responsibility for its build-out or certification?<br><br>It is unknown at this time if the dock will be constructed and approved by the City prior to CRDC go-live. The selected Respondent will not bear responsibility for the build out or certification.                                                                                                                                                                                                                                                                                   |                             |                          |                           |                         |  |  |  |                     |                        |                          |                           |                         |              |   |   |   |   |   |              |   |   |   |   |   |      |   |   |   |   |   |

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| Question 59: | Is the City aware of any hazardous-materials storage limitation or additional permitting requirement applicable to CO <sub>2</sub> canister storage at an offsite facility, as contemplated by Exhibit 17 - Draft Agreement, Exhibit "B" Section A.12?                                                              |
| Response:    | Respondent will need to do their due diligence to ensure they are compliant with Federal, State and Municipal regulations/requirements as it pertains to the proper acceptance and storage of CO2 canisters.                                                                                                        |
| Question 60: | Is there a required template or format for the Year-1 pro forma submitted with Attachment B, and should it reflect a full year of steady-state operations, the start-up and transition period, or both presented separately?                                                                                        |
| Response:    | The proforma shall include the operating costs for the partial year and year 1 of the term.                                                                                                                                                                                                                         |
| Question 61: | Will the annual budget be adjusted for inflation, wage escalation and volume changes in subsequent years?                                                                                                                                                                                                           |
| Response:    | Is the profit percentage, like the management fee, fixed for the entire contract term? Annual costs will be submitted for review and approval and will be adjusted for inflation. The Percentage amounts for management fee and profit will be fixed for the duration of the agreement.                             |
| Question 62: | Please confirm that the Contractor bears no revenue or collection risk and is compensated solely under the approved budget, management fee and profit model regardless of tenant payment performance.                                                                                                               |
| Response:    | Correct, the Contractor bears no revenue or collection risk and is compensated solely under the approved budget, management fee and profit model regardless of tenant payment performance.                                                                                                                          |
| Question 63: | Does the City have an estimated annual budget or not-to-exceed value for this contract that can be shared with Respondents?                                                                                                                                                                                         |
| Response:    | No, the City does not have an estimated annual budget or not-to-exceed value for this contract at this time.                                                                                                                                                                                                        |
| Question 64: | Exhibit 17 - Draft Agreement, Section 2.11.3 and RFP Exhibit 2 mark Professional Liability and Cyber Liability with an asterisk denoting "if applicable." Please confirm whether these coverages are required for this scope of services.                                                                           |
| Response:    | Professional liability is required. Cyber is required if the contractor will have access to COSA software/data/databases. If not, then it is not applicable.                                                                                                                                                        |
| Question 65: | The RFP permits signatures to be affixed manually and scanned, or affixed electronically. Please confirm this applies to all signature-required forms including Attachments E, F, G and I, and confirm whether the Power-of-Attorney accompanying the proposal bond must be an original notarized wet-ink document. |
| Response:    | All documents required by this RFP can be either affixed manually and scanned or affixed electronically except the Power of Attorney for the Proposal Bond, which should be a scanned version of the original notarized wet-ink document.                                                                           |
| Question 66: | Attachment E is a dynamic XFA form that requires Adobe Acrobat to calculate correctly. Will the City accept a flattened PDF of the completed form, and is there an alternate static version available?                                                                                                              |

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| Response:    | The City will accept a flattened PDF of a completed Attachment E- SBEDA Utilization Plan form.                                                                                                                                                                                                                                                                                                                                |
| Question 67: | Attachment F requires a headquarters or local office established “for one year or more” but does not state the date on which that period is measured. Please confirm the measurement date — proposal submission, contract award, or another date.                                                                                                                                                                             |
| Response:    | A period of one year or more will be determined based on the date of submission of the proposal for Attachment F - LPP Identification Form.                                                                                                                                                                                                                                                                                   |
| Question 68: | If proposing as a prime contractor with subcontractors rather than as a joint venture, must subcontractors be identified and registered in SAePS at the time of proposal submission, and which forms are required from subcontractors as opposed to the prime only?                                                                                                                                                           |
| Response:    | All subcontractors must maintain an active registration in the City’s Centralized Vendor Registration system (CVR). The forms required for this solicitation are the SBEDA Subcontractor Supplier Utilization Plan to be completed by the vendor submitting the proposal.                                                                                                                                                     |
| Question 69: | Does the City anticipate conducting interviews or demonstrations as part of the evaluation, and if so in what timeframe?                                                                                                                                                                                                                                                                                                      |
| Response:    | The City does intend to conduct interviews, date(s) is still to be determined.                                                                                                                                                                                                                                                                                                                                                |
| Question 70: | Exhibit 17 - Draft Agreement, Exhibit C (Payment Terms) does not specify the fee structure. Can the City confirm the base to which the percent management fee and the percent profit are applied (the entire annual operating budget, or a defined subset excluding pass-through/capital), and confirm the fixed management-fee percentage is applied to each year's City-approved annual operating budget for the full term? |
| Response:    | The base will be equivalent to Respondent’s first year’s operating budget.<br>The fixed management fee percentage percent profit will be applied to each year’s City-approved annual operating budget.                                                                                                                                                                                                                        |
| Question 71: | How will the 20 Price points be scored? Will full points be awarded to the lowest total with graduated or formula-based scoring for others, and is the Price score based on the Year-1 Proforma Total (F), the management-fee percentage, the profit percentage, or a combination?                                                                                                                                            |
| Response:    | See response to question #4 of this addendum.                                                                                                                                                                                                                                                                                                                                                                                 |
| Question 72: | The FY 2025 sales figures cover Terminals A and B. For the Growth scenario, should Respondents apply the 25–50% increase to combined Terminal A and B activity, or will the City provide projected volume/sales assumptions for the approximately nineteen (19) Terminal C locations opening by Q3 2028?                                                                                                                      |
| Response:    | Respondents shall estimate the processing requirements based on historical sales and anticipated passenger growth.                                                                                                                                                                                                                                                                                                            |
| Question 73: | Under the cost plus model, will the management fee and profit percentages be applied to capital expenditures (facility improvements, vehicles, equipment, financing costs) or only to the related depreciation, amortization, or lease costs? Given that Exhibit 17 - Draft Agreement, §4.04(c) provides for City reimbursement of unamortized capital with title transferring to the City upon a termination for             |

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| Response:                 | convenience, while §4.07 requires the Contractor to remove its own equipment upon ordinary expiration, can the City clarify who holds title to reimbursed capital assets during the term and at its normal expiration?<br>The City will hold the title to the reimbursed capital investments not affixed to the building. The percentage fees will be applied to the amortized values of the capital investment.                                                                                                                                       |
| Question 74:<br>Response: | What are the dock heights of the docks underneath Terminal A? Any limitation on truck sizing in that area?<br>Dock height under Terminal a is 4 feet 1inch plus one Dock Leveler.<br>Truck size should be box truck or van. Ceiling max height is 11 feet 6 inches.                                                                                                                                                                                                                                                                                    |
| Question 75:<br>Response: | RFP Attachment B states the management fee will remain effective throughout the contract term. Can the City confirm that the profit percentage is likewise fixed for the full term, and that direct operating costs (wages, benefits, rent, insurance, and fuel) will be re-baselined each year through the March 30 annual operating budget submission?<br>The management and profit percentage fees will be fixed for the full term of the agreement. All other costs will be submitted for approval on an annual basis and may include adjustments. |
| Question 76:<br>Response: | Attachment G states this solicitation is "not eligible for a preference" based on VOSB status, while RFP Section 012 awards 5 evaluation points for VOSB certification. Please clarify whether VOSB status is scored in this solicitation.<br>Yes, VOSB eligible Respondents can receive 5 points. See item #1 in this Addendum for correct document information.                                                                                                                                                                                      |
| Question 77:<br>Response: | The posted file for Exhibit 14 (Procedures for Obtaining Airport Personnel ID Badge & Airfield Driver's License) is blank/empty. Please repost this exhibit.<br>Confirming that the uploaded file for Exhibit 14-Procedures for Obtaining Airport Personnel ID Badge & Airfield Driver's License has content. Please try to re-download the file from the SAePS portal.                                                                                                                                                                                |
| Question 78:<br>Response: | RFP Cover Page and Attachment D (Litigation Disclosure Form), both pages display "RFP 26-001; RFx 6100019362" instead of RFP 26-092/6100019725. Please confirm this is a template artifact and that no content from RFP 26-001 applies to this solicitation.<br>These were template artifacts, the pages on the RFP are correct to RFP 26-092/6100019725.                                                                                                                                                                                              |
| Question 79:<br>Response: | RFP Section 004 (Scope of Service) and Attachment B (Price Schedule), both sections reference FY2025 sales figures Respondents are to use for volume/staffing/pricing assumptions, but no sales data table is included in the posted documents. Please provide the referenced FY2025 sales data.<br>Sales data table is included in RFP Attachment B, Price Schedule, page 54.                                                                                                                                                                         |
| Question 80:              | RFP Section 004 (CRDC Volume Assumptions), please clarify whether Terminal C is anticipated to open in June 2028 (as stated in Section 004) or by Q3 2028 (as referenced in the concession-growth volume assumptions), and whether a phased opening is expected.                                                                                                                                                                                                                                                                                       |

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| Response:    | At this time, Terminal C is planned to fully open in June 2028 (which is Q3 of City's fiscal year). This is subject to change as needed.                                                                                                                                                                                                                                                                                                                                                                             |
| Question 81: | RFP Attachment B (Price Schedule), under the proposed cost-reimbursable/cost-plus model, what is the City's approval process and cadence for the annual operating budget — is it approved once before each Contract Year, or tried up on an ongoing basis?                                                                                                                                                                                                                                                           |
| Response:    | Yes, it is approved each year for each contract year.                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Question 82: | RFP Exhibit 2 (Insurance Requirements) and Draft Agreement Article 2.11.3<br>The Business Automobile Liability limit is stated as "\$1,000,000 per occurrence if AOA access is required \$5,000,000 CSL." Since CRDC operations require AOA access, please confirm whether the required Combined Single Limit is \$1,000,000 or \$5,000,000.                                                                                                                                                                         |
| Response:    | Business Automobile Liability requirement will be \$5,000,000, as CRDC operations do require AOA access.                                                                                                                                                                                                                                                                                                                                                                                                             |
| Question 83: | Does a specific SBEDA subcontracting Affirmative Procurement Initiative (API) goal apply to this solicitation? If so, please identify the applicable program and percentage goal.                                                                                                                                                                                                                                                                                                                                    |
| Response:    | See response to Question 7.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Question 84: | RFP Section 004.A. Services, 1., are the secured loading dock specifications (support for 26-foot straight body trucks) uniform across Terminal A, Terminal B, and the future Terminal C docks, or do dimensions differ by terminal?                                                                                                                                                                                                                                                                                 |
| Response:    | Truck sizes across all terminals should be the same. We have specified 26-foot straight body trucks, box trucks, and LTL vehicles.                                                                                                                                                                                                                                                                                                                                                                                   |
| Question 85: | RFP Section 004.A. Services, 1., Beyond requiring a sprinter van for LTL shipments, does the City have a minimum or target fleet size in mind, or is fleet sizing entirely at the Respondent's discretion based on estimated volumes?                                                                                                                                                                                                                                                                                |
| Response:    | Fleet is at the Respondent's discretion based on estimated volumes.                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Question 86: | RFP Section 004.E.5 Airport Security Requirements — Employee Screening, the City reserves the right to implement employee screening at the CRDC in the future. Is there an anticipated timeline or trigger condition under which this would be added to the scope of services?                                                                                                                                                                                                                                       |
| Response:    | Not at this time.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Question 87: | Exhibit 17 - Draft Agreement, Section 5.19 (Performance Guarantee), this clause requires the Contractor to maintain an irrevocable letter of credit or surety bond equal to 50% of the annual approved operating budget, adjusted every year, held for 120 days after termination — separate from and far larger than the \$37,500 proposal bond, and not mentioned in the RFP body. Please confirm this requirement and provide an estimated annual budget range so Respondents can assess bonding capacity needed. |
| Response:    | Yes, this requirement is confirmed. Annual budget range will be determined by Respondent's proposal.                                                                                                                                                                                                                                                                                                                                                                                                                 |

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| Question 88: | Exhibit 17 - Draft Agreement, Section 5.19 (Performance Guarantee), this same clause is written in landlord-tenant lease terminology ("Rentals," "Premises," "repossession," "reentry"), which does not fit a services/operator agreement with no rental payment structure. Please confirm whether this section was inadvertently carried over from a lease or concession agreement template, and if so, please issue a corrected version.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Response:    | Language adjustments will be processed through contract negotiations with selected Respondent.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Question 89: | Exhibit 17 - Draft Agreement, Exhibit C, which Article 3 repeatedly points to for the fee/rate structure, contains only two sentences about annual budget submission timing. It does not include the management fee percentage, profit percentage, or approved pro forma structure described in RFP Attachment B, nor the letter-of-credit form that Section 5.19 says is "set forth in Exhibit C." Will Exhibit C be completed with the awarded Respondent's fee structure and the referenced letter-of-credit form prior to contract execution?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Response:    | See response to Question 13 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Question 90: | Exhibit 17 - Draft Agreement, Section 3.01.1 ("Allocated Funds"), Payment is conditioned on "Allocated Funds," but this term isn't defined anywhere in the Agreement, and no non-appropriation/funding-out clause was located. For a 10-year agreement subject to annual City budget cycles, please clarify how "Allocated Funds" is defined and what happens if funds aren't appropriated in a future fiscal year.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Response:    | <p>The following clause (or similar) will be added to the Agreement, pending negotiation with selected Respondent.</p> <p><b>1.1. LIMIT OF APPROPRIATION</b></p> <p>a. The City's duty to pay money to Operator under this Agreement is limited in its entirety by the provisions of this Section.</p> <p>b. In order to comply with [Article II, Sections 19 and 19a of the City's Charter] and Article XI, Section 5 of the Texas Constitution, the City has appropriated and allocated the sum of <b>\$[0.00]</b> to pay money due under this Agreement during the City's current fiscal year (the "Original Allocation"). The executive and legislative officers of the City, in their discretion, may allocate supplemental funds (each a "Supplemental Allocation" and collectively, the "Supplemental Allocations") for this Agreement, but they are not obligated to do so. Therefore, the Parties have agreed to the following procedures and remedies:</p> <p>c. The City has not allocated supplemental funds or made a Supplemental Allocation for this Agreement unless the City has issued to Operator a Service Release Order, or similar form approved by the City's Chief Financial Officer ("CFO"), containing the language set out below. When necessary, the Supplemental Allocation shall be approved by motion or ordinance of City Council.</p> <p>By the signature below, the City Chief Financial Officer certifies that, upon the request of the Director, the supplemental sum set out below has been allocated for the purposes of the Agreement out of funds appropriated for this purpose by the City Council of the City of San Antonio. This Supplemental Allocation has been charged to such appropriation.</p> <p>\$ _ _</p> <p><b>NOTICE OF SUPPLEMENTAL ALLOCATION OF FUNDS</b></p> |

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|                                      | <p>d. The Original Allocation plus all Supplemental Allocations are the "Allocated Funds." The City shall never be obligated to pay any money under this Agreement in excess of the Allocated Funds. All payments due under this contract will be due and payable from the City's _____ Fund. Operator must assure itself that sufficient allocations have been made to pay for services it provides. If Allocated Funds are exhausted, Operator's only remedy is suspension or termination of its performance under this Agreement, and it has no other remedy in law or in equity against the City and no right to damages of any kind.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <p>Question 91:</p> <p>Response:</p> | <p>Exhibit 17 - Draft Agreement, Section 3.01.4 (Subcontracting) vs. SBEDA Utilization Plan: Section 3.01.4 requires the City's prior written consent before subcontracting any portion of the Work. Does identifying subcontractors in the SBEDA Utilization Plan submitted with the proposal satisfy this consent requirement, or is a separate written consent required post-award for subcontractors already disclosed at proposal stage?</p> <p>Completion of the Subcontractor/Supplier Utilization Plan is mandatory for bid submission. A condition of bid acceptance bidders must demonstrate their ability to meet the established SBEDA goals by listing <u>all</u> Subcontractors/Suppliers that will be utilized on the Subcontractors/Supplier Utilization Plan. Bidder must possess internal documentation for <u>all</u> proposed Subcontractors/Suppliers listed confirming their intent to perform the scope of work for the price and/or percentage indicated. If awarded the contract, the Subcontractor/Supplier Utilization Plan will be attached and become a binding part of the contract.</p> |
| <p>Question 92:</p> <p>Response:</p> | <p>What is the average number of deliveries per day expected at each terminal (A, B, and future C) at Base Volume?</p> <p>See response to Question 3 in this Addendum II.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <p>Question 93:</p> <p>Response:</p> | <p>What is the average number of pallets or boxes per delivery?</p> <p>See response to Question 3 in this Addendum II.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <p>Question 94:</p> <p>Response:</p> | <p>What percentage of deliveries are refrigerated, frozen, and dry goods respectively?</p> <p>See response to Question 3 in this Addendum II.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <p>Question 95:</p> <p>Response:</p> | <p>What is the expected number of small-package / parcel (LTL) deliveries per week for the sprinter van?</p> <p>See response to Question 3 in this Addendum II.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <p>Question 96:</p> <p>Response:</p> | <p>What is the peak-to-average ratio for delivery volume (e.g., holiday season vs. a typical week)?</p> <p>See response to Question 3 in this Addendum II.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <p>Question 97:</p> <p>Response:</p> | <p>Are deliveries expected 7 days / 365 days per year, and is volume evenly distributed across the week?</p> <p>Deliveries are expected 365 days per year. Volume depends on the type of operation.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <p>Question 98:</p>                  | <p>Beyond the general concession operating hours (4:00 a.m.–11:00 p.m. Terminal A; 4:00 a.m.–7:00 p.m. Terminal B), are there specific receiving windows the Operator must hit?</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

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| Response:                  | At this time, the City has not established fixed delivery windows or set delivery times for each individual concessionaire. Delivery scheduling is expected to be coordinated by the CRDC operator in collaboration with tenants and airport operations to support efficient routing, minimize congestion at delivery nodes, and meet operational needs.                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Question 99:<br>Response:  | Should staffing plans assume coverage beginning at 4:00 a.m. daily?<br>Respondent needs to identify coverage to meet our concessions operating windows.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Question 100:<br>Response: | Is there a preferred or maximum distance from the terminals/Gate 1 that the City expects for the off-Airport CRDC facility location?<br>See response to Question 19 in this Addendum II.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Question 101:<br>Response: | What is the expected dwell time (loading/unloading) per delivery stop?<br>Vehicle dwell time at terminal loading docks and delivery nodes will be governed by Airport Operations policies and dock management procedures. In general, vehicles may only occupy dock positions for the active loading or unloading of goods and may not be staged or parked for extended periods.<br>Specific maximum dwell times and enforcement protocols will be established in coordination with Airport Operations during CRDC implementation and may vary by terminal, delivery node, and time of day. The CRDC Operator shall incorporate these requirements into its delivery scheduling and routing procedures to minimize congestion and maintain safe, efficient dock operations. |
| Question 102:<br>Response: | Can the City provide a scaled site plan showing distances from Gate 1 (and, once determined, the CRDC) to each loading dock and, ideally, to individual tenant/concession delivery points?<br>This information will be shared with selected Respondent.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Question 103:<br>Response: | What staffing ramp-up timeline should Respondents assume before the January 31, 2028 operational date, given badge/background-check lead time?<br>The badging process should start 30-60 days prior to the January 31, 2028 operational date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Question 104:<br>Response: | What is the average time required to inspect/screen a pallet or shipment per TSA requirements?<br>The timing depends on what is being inspected and technics needed.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Question 105:<br>Response: | Is inspection required at every dock/terminal stop, or only once at the CRDC before goods proceed to sterile areas?<br>Inspection is required only once at the CRDC.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Question 106:<br>Response: | When does cost recovery from tenants/stakeholders begin relative to the CRDC's operational start date?<br>Cost recovery will begin as of the date of CRDC operations.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

Original Signature of Person Authorized to  
Sign Bid/Contract (**Please Sign**)



Signer's Name (**Please Print**)

Procurement Administrator  
Finance Department, Procurement Division

Vendor Name

Vendor Address

City

State, Zip code