

AGENDA ITEM NO. **47**

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Travis M. Bishop, Assistant City Manager;
Kevin Dolliole; Director of Aviation; Michael Abington, Director of Alamodome; Edward Garcia, Director of Convention Facilities; Malcolm Matthews, Director of Parks & Recreation; Thomas Wendorf, Director of Public Works; File

SUBJECT: Annual Contract for Garbage Disposal Service

DATE: October 24, 2002

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the bid submitted by BFI Waste Services LP to provide the City of San Antonio with an annual contract for garbage disposal service for an estimated annual cost of \$370,000.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION:

This contract provides garbage disposal equipment and services for use at various City facilities such as the Convention Center, Alamodome, Airport, Market Square and Parking Garages. The contract requirements include providing and maintaining various type and sizes of containers, pick-up of garbage at City facilities according to specific schedules and disposal of all contents at authorized landfills.

The current contract with Texas Disposal Systems was for three years with an option to extend for two additional one year periods. Texas Disposal Systems declined to accept the final option to extend their contract but did agreed to a thirty day extension to allow staff the necessary time to rebid it. Texas Disposal Systems contract will expire October 31, 2002. The City initiated a competitive bid process and opened bids on September 27, 2002. Three bids were received and evaluated:

1. BFI Waste Services of Texas, LP
2. Texas Disposal Systems
3. Waste Management, Inc.

The Waste Management, Inc. bid was deemed non-responsive and disqualified because their bid was incomplete due to the exclusion of pricing for a required line item.

Attached is a bid tabulation for review. Staff recommends council approval of a contract to the low qualified bid submitted by BFI Waste Services of Texas LP.

Although the City received a formal protest of this bid from Waste Management, Inc., the City is governed by chapter 252 of the Local Government Code when it issues invitations for bids. Section 252.043(g) of that Code provides that a bid cannot be changed after opening for the purpose of correcting errors in bid price. The City has no discretion in the matter and must comply with State law.

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer; African-American Reflections and The San Antonio Register. This office also advertised bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids. A total of three bids were received.

POLICY ANALYSIS:

This annual contract will provide the placement of dumpsters and garbage disposal service on a monthly and as needed basis to various City-owned buildings and sites. The contractor is responsible for maintaining and disinfecting dumpsters, hauling and dumping the contents as per all applicable laws and ordinances, and keeping them in their appropriate locations.

FINANCIAL IMPACT:

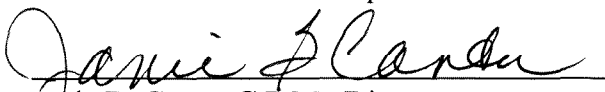
The estimated cost of this contract is \$370,000.00 annually. Funds will not be encumbered at this time.

COORDINATION


This ordinance has been coordinated with the City of San Antonio Aviation, Alamodome, Convention Facilities, Parks & Recreation and Public Works Departments.

SUPPLEMENTAL INFORMATION:

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.


Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Travis M. Bishop, Assistant City Manager
City Manager's Office

City of San Antonio Bid Tabulation

Opened: September 27, 2002
 Annual Contract for Garbage Disposal Service For the City
 For: of San Antonio

Item	Description	Estimated Containers	Usage			
				SG/dc	San Antonio, TX 78222	San Antonio, TX 78222
A097-03						
A.	2 Cu. Yd. Containers	One pick up per week	Price Total	2	\$28.00	\$44.00
		Two pick ups per week	Price Total	1	\$48.00	\$73.00
		Additional pickup from existing container(s)	Price Total	3	\$25.00	\$25.00
		Estimated Total Annual Cost	Price Total		\$75.00	\$75.00
	4 Cu. Yd. Containers	One pick up per week	Price Total	11	\$41.00	\$43.00
		Three pick ups per week	Price Total	3	\$92.00	\$112.00
		Six pick ups per week	Price Total	1	\$171.00	\$202.00
		Additional pickup from existing container(s)	Price Total	3	\$3,312.00	\$4,032.00
		Estimated Total Annual Cost	Price Total		\$10,866.00	\$12,237.00
	6 Cu. Yd. Containers	One pick up per week	Price Total	30	\$47.00	\$54.00
C.		Two pick ups per week	Price Total	20	\$76.00	\$94.00
		Two pick ups per week	Price Total	25	\$18,240.00	\$22,560.00
		Estimated Total Annual Cost	Price Total		\$96.00	\$131.00
		Three pick ups per week	Price Total	3	\$116.00	\$94.00
		One pick up per week (2 containers)	Price Total	3	\$76.00	\$143.00
		Two pick ups per week (2 containers)	Price Total	4	\$152.00	\$187.00
		Sunday pickup	Price Total	3	\$50.00	\$75.00
		Additional pickups from existing container(s)	Price Total	3	\$150.00	\$225.00
		Estimated Total Annual Cost	Price Total		\$105.00	\$150.00
	8 Cu. Yd. Containers	One pick up per week	Price Total	4	\$56.00	\$71.00
D.		Two pickups per week	Price Total	9	\$110.00	\$152.00
		Three pickups per week	Price Total	4	\$165.00	\$203.00
		Six pickups per week	Price Total	4	\$7,920.00	\$9,744.00
		Additional pickup from existing container(s)	Price Total	3	\$35.00	\$50.00
		Estimated Total Annual Cost	Price Total		\$78,423.00	\$99,183.00
		One pick up per week	Price Total	31	\$56.00	\$71.00
		Two pickups per week	Price Total	9	\$2,688.00	\$3,408.00
		Three pickups per week	Price Total	4	\$11,880.00	\$16,416.00
		Six pickups per week	Price Total	4	\$303.00	\$412.00
		One pick up per week (2 containers)	Price Total	1	\$110.00	\$152.00

City of San Antonio Bid Tabulation

opened: September 27, 2002

Item		Description	Estimated	Estimated	Usage
A097-03		SG/dc			
		Two pickups per week (2 containers)	3		
		Price Total			\$203.00
		Six pickups per week (2 containers)	3		\$7,308.00
		Price Total			\$576.00
		Sunday pickup only	3		\$20,736.00
		Price Total			\$60.00
		Additional pickups from existing container(s)	3		\$180.00
		Price Total			\$50.00
		Two months Only During Summer			\$150.00
		*Estimated Total Annual Cost			\$67,254.00
A.		Customized Services			
		Building Maintenance & Construction 8313 Cadmus	1		
		30 cu yd OT Charge each pick up	52		\$192.00
		*Estimated Total Annual Cost			\$14,820.00
B.		Alamodome 100 Montana			
		42 cu yd, CP Monthly	1		
		Price Total			\$315.00
		30 cu yd CP Monthly	2		\$300.00
		Price Total			\$285.00
		Charge each pick up	52		\$27,200.00
		Price Total			\$6,840.00
		Charge each pick up	52		\$395.00
		Price Total			\$20,540.00
		30 cu yd OT Charge each pickup	24		\$195.00
		Price Total			\$4,680.00
		*Estimated Total Annual Cost			\$38,480.00
C.		Convention Center 300 S. Alamo			
		42 cu yd CP monthly	2		
		Price Total			\$250.00
		Charge each pickup	104		\$6,000.00
		Price Total			\$225.00
		30 cu yd OT Charge each pickup	52		\$23,400.00
		Price Total			\$195.00
		*Estimated Total Annual Cost			\$10,140.00
		Parking Division - Public Works(includes pickups			
		7 days a week			
		600 E. Market at Bowie			
		8 cu yd Dumpster Monthly	1		
		*Total Annual Cost			\$6,120.00
		243 N. Center			
		8 cu yd Dumpster Monthly	1		
		*Estimated Total Annual Cost			\$6,120.00
		International Airport 10223 John Saunders			
		42 cu yd CP Monthly	2		
		Price Total			\$250.00
		*Estimated Total Annual Cost			\$6,000.00
		San Antonio, TX 78222			
		BFI Waste Services of			
		Texas LP			
		4542 S.E. Loop 410			
		San Antonio, TX 78226			
		Texas Disposal Systems			
		7561 Evans Rd.			
		San Antonio, TX 78222			
		Waste Management, Inc.			
		4730 S.E. Loop 410			
		San Antonio, TX 78222			

City of San Antonio Bid Tabulation

Opened: September 27, 2002
 Annual Contract for Garbage Disposal Service For the City
 For: of San Antonio

Item	Description	Containers		Usage	F.	G.	H.	Total Estimated Amount		
		Estimated	Estimated					Price Total	Estimated Total Annual Cost	Price Total
A097-03	SG/dc	BFI Waste Services of Texas LP 4542 S.E. Loop 410 San Antonio, TX 78222	Texas Disposal Systems 7561 Evans Rd. San Antonio, TX 78266	Waste Management, Inc. 4730 S.E. Loop 410 San Antonio, TX 78222	Charge each pickup	\$250.00	\$250.00	\$250.00	\$13,000.00	\$15,312.00
					30 cu yd CP Monthly	\$330.00	\$250.00	\$250.00	\$14,820.00	\$14,712.00
					Price Total	\$3,960.00	\$3,420.00	\$3,000.00	\$8,160.00	\$8,160.00
					Charge each pickup	\$249.00	\$395.00	\$250.00	\$7,380.00	\$7,380.00
					Price Total	\$12,948.00	\$20,540.00	\$13,000.00	\$15,960.00	\$15,960.00
					22 cu yd CP Monthly	\$300.00	\$225.00	\$250.00	\$1,330.00	\$1,330.00
					Price Total	\$3,600.00	\$2,700.00	\$2,500.00	\$6,880.00	\$6,880.00
					Charge each pickup	\$219.00	\$195.00	\$225.00	\$5,616.00	\$5,616.00
					Price Total	\$11,388.00	\$10,140.00	\$780.00	\$16,260.00	\$16,260.00
					30 cu yd OT Charge each pickup	\$215.00	\$265.00	\$205.00	\$944.00	\$944.00
					Price Total	\$11,180.00	\$13,780.00	\$10,600.00	\$16,904.00	\$16,904.00
					Estimated Total Annual Cost	\$66,440.00	\$71,400.00	\$60,360.00	\$369,658.00	\$369,658.00
F.	La Villita	1	1	1	6 cu yd CP Monthly	\$110.00	\$100.00	\$125.00	\$1,320.00	\$1,320.00
					Price Total	\$1,320.00	\$1,200.00	\$1,500.00	\$9,420.00	\$9,420.00
					Charge each pickup	\$34.00	\$55.00	\$38.00	\$1,224.00	\$1,224.00
					Price Total	\$5,304.00	\$8,580.00	\$5,928.00	\$16,260.00	\$16,260.00
					Estimated Total Annual Cost	\$6,624.00	\$9,780.00	\$7,428.00	\$78.00	\$78.00
		156	6	1	8 cu yd CP Monthly	\$785.00	\$1,290.00	\$875.00	\$15,960.00	\$15,960.00
					Price Total	\$9,420.00	\$15,480.00	\$10,500.00	\$102.00	\$102.00
					4 cu yd Container Monthly	\$1,224.00	\$1,740.00	\$552.00	\$78.00	\$78.00
					Price Total	\$5,616.00	\$56,160.00	\$46.00	\$16,904.00	\$16,904.00
					Estimated Total Annual Cost	\$5,616.00	\$73,380.00	\$11,052.00	\$326.00	\$326.00
		1	1	1	32 cu yd CP Monthly	\$1,330.00	\$680.00	\$1,226.00	\$15,960.00	\$15,960.00
					Price Total	\$15,960.00	\$8,160.00	\$14,712.00	\$236.00	\$236.00
					30 cu yd OT Charge each pickup	\$944.00	\$325.00	\$150.00	\$16,904.00	\$16,904.00
					Price Total	\$16,904.00	\$1,300.00	\$600.00	\$369,658.00	\$369,658.00
					Estimated Total Annual Cost	\$16,904.00	\$9,460.00	\$15,312.00	\$369,658.00	\$369,658.00
		1	1	1	90 Gal WW Monthly	\$78.00	\$78.00	**	\$78.00	\$78.00
					Price Total	\$78.00	\$78.00	**	\$78.00	\$78.00
					Estimated Total Annual Cost	\$78.00	\$78.00	**	\$78.00	\$78.00
		1	1	1	Market Square (Price includes 4 pickups per week)	\$785.00	\$1,290.00	\$875.00	\$15,960.00	\$15,960.00
					Price Total	\$9,420.00	\$15,480.00	\$10,500.00	\$102.00	\$102.00
					8 cu yd CP Monthly	\$1,224.00	\$1,740.00	\$552.00	\$78.00	\$78.00
					Price Total	\$5,616.00	\$56,160.00	\$46.00	\$16,904.00	\$16,904.00
					Estimated Total Annual Cost	\$5,616.00	\$73,380.00	\$11,052.00	\$326.00	\$326.00
		1	1	1	6 cu yd CP Monthly	\$110.00	\$100.00	\$125.00	\$1,320.00	\$1,320.00
					Price Total	\$1,320.00	\$1,200.00	\$1,500.00	\$9,420.00	\$9,420.00
					Charge each pickup	\$34.00	\$55.00	\$38.00	\$1,224.00	\$1,224.00
					Price Total	\$5,304.00	\$8,580.00	\$5,928.00	\$16,260.00	\$16,260.00
					Estimated Total Annual Cost	\$6,624.00	\$9,780.00	\$7,428.00	\$78.00	\$78.00
		1	1	1	22 cu yd CP Monthly	\$300.00	\$225.00	\$250.00	\$1,330.00	\$1,330.00
					Price Total	\$3,600.00	\$2,700.00	\$2,500.00	\$6,880.00	\$6,880.00
					Charge each pickup	\$219.00	\$195.00	\$225.00	\$5,616.00	\$5,616.00
					Price Total	\$11,388.00	\$10,140.00	\$780.00	\$16,260.00	\$16,260.00
					30 cu yd OT Charge each pickup	\$215.00	\$265.00	\$205.00	\$944.00	\$944.00
					Price Total	\$11,180.00	\$13,780.00	\$10,600.00	\$16,904.00	\$16,904.00
					Estimated Total Annual Cost	\$66,440.00	\$71,400.00	\$60,360.00	\$369,658.00	\$369,658.00

*The total estimated annual cost reflects monthly/pickup price total per container size and location.
 ** Vendor did not submit a bid price.



CITY OF SAN ANTONIO

P.O. Box 839966
SAN ANTONIO, TEXAS 78283-3966

October 21, 2002

Tom Carroll, District Manager
Waste Management
4730 SE Loop 410
San Antonio TX 78222

RE: Bid Number A097-03 – Garbage Disposal Service for City of San Antonio

Dear Mr. Carroll:

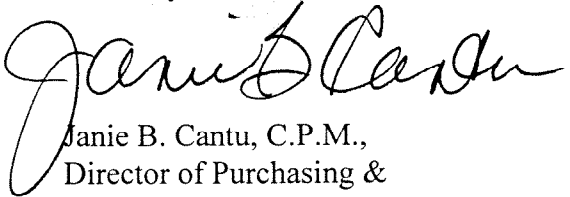
I am responding to your formal protest of bid number A097-03. This contract will provide dumpsters and garbage disposal services at City facilities and sites. The bid submitted by Waste Management, Inc. was deemed incomplete and disqualified from consideration.

On Friday, October 4, 2002, our Senior Buyer, James Horst, notified Marc Sansom that the bid submitted by Waste Management did not record a price for the servicing of the Market Square location. During the conversation, Mr. Sansom admitted the oversight and offered different "what ifs" to solve the problem.

The City is governed by Chapter 252 of the Local Government Code when it issues invitations for bids. Section 252.043(g) of that Code provides that a bid cannot be changed after opening for the purpose of correcting errors in bid price. The City has no discretion in the matter and must comply with State Law. Therefore, we stand by our decision to disqualify your bid and recommend the award of a contract to the lowest qualified bidder.

We appreciate your interest in providing services to the City of San Antonio and look forward to working with you in the future. If you have any additional questions or concerns, please don't hesitate to contact my office. This matter will come before the City Council for consideration at a public meeting on Thursday, October 24, 2002 after 1:00 p.m.

Sincerely,



Janie B. Cantu, C.P.M.,
Director of Purchasing &
General Services

JBC/crg

cc: Mayor Ed Garza; City Manager, Terry M. Brechtel; Assistant City Manager, Travis M. Bishop; Assistant City Manager, Melissa B. Vossmer; City Council Members, John Sanders; Toni Moorehouse; Enrique Martin; David Garcia; Enrique Barrera; Julian Castro; Bonnie Conner; Carroll Schubert; David Carpenter