

REVISED 11-20-02

CONSENT AGENDA
ITEM NO. **6**

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Travis M. Bishop, Assistant City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2002-2003

DATE: November 21, 2002

SUMMARY & RECOMMENDATION:

The attached tabulations of bids to provide the City of San Antonio with annual contracts for various materials and services is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials and services, such as armored car service, air conditioning parts and service, automotive parts and service, automotive storage batteries, computer maintenance and support, concrete, copier paper, elevator maintenance, gasoline & refueling parts and service, lumber, lamps, latex gloves, lighting parts, medical supplies, rental of barricades, excavators, and tires which will be recurring needs throughout the next fiscal year. These annual contracts establish the costs and other conditions, so that repetitive bidding is not required.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended that these contracts be approved.

SECTION I: The bids in this section are competitive bids in which award is recommended to the lowest bidders. (3 contracts)

SECTION II: The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet the City's specifications. (2 contracts)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

REVISED

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Annual Contracts for FY2002-2003

FINANCIAL IMPACT:

Funds are not expended by this ordinance. It is estimated that approximately \$20,000,000 will be spent on annual contracts in the 2002-2003 fiscal year. All expenditures will be in accordance with the 2002-2003 budget to be approved by City Council. The total estimated amount for the contracts listed on this ordinance are approximately \$389,679.

SUPPLEMENTAL COMMENTS:

Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

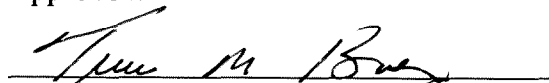
MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	Goal: 11.7%			Goal: 12.8%			Goal: 1.7%		
			MBE's		Awards	WBE's		Awards	AABE's		Awards
			Amount	%		Amount	%		Amount	%	
5-30-02	26	\$1,794,238	\$418,000	23.30	5	\$149,000	8.30	3			
6-13-02	12	\$268,360	\$17,000	6.33	4	\$32,000	11.92	2	\$4,000	1.49	1
6-27-02	19	\$2,168,700	\$540,000	24.90	3	\$495,000	22.82	4			
8-1-02	39	\$1,755,744	\$188,000	10.70	2	\$220,000	12.56	3			
8-8-02	12	\$1,544,101				\$161,640	10.47	2			
8-15-02	33	\$3,088,208	\$358,700	11.62	6	\$147,000	4.76	2	\$25,000	0.81	1
8-22-02	8	\$6,321,724	\$135,000	2.14	1	\$77,000	1.22	2			
8-29-02	13	\$1,706,085	\$1,173	0.06	1						
9-5-02	18	\$686,536				\$68,270	9.94	4			
9-12-02	8	\$441,827	\$25,000	5.66	1	\$30,000	6.79	2			
9-26-02	14	\$2,160,902				\$134,710	6.23	3			
10-3-02	3	\$230,000				\$217,000	94.35	2			
10-10-02	8	\$487,000									
10-31-02	25	\$1,342,528	\$75,356	5.61	4	\$55,357	4.12	3			
11-21-02	5	\$389,679									
TOTAL	243	\$24,385,632	\$1,758,229	7.22	27	\$1,786,977	7.34	32	\$29,000	.012	2



for Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Travis M. Bishop, Assistant City Manager
City Managers Office

SECTION I
COUNCIL, NOVEMBER 21, 2002
COMPETITIVE LOW BIDS

SECTION I: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders. The term of these contracts is indicated below.

	<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1.	Truck & Industrial Tires A208a-03 Upon Award through 9-30-03		Homann Tire Wholesale Items 6, 7 Est. Amount \$123,643 Gray's Wholesale Tire Items 1, 3, 4, 5 Est. Amount \$99,352 T & W Tire Item 8 Est. Amount \$634

City of San Antonio Bid Tabulation

Opened: June 18, 2002			For: Annual Contract for Truck & Industrial Tires				
A208a-03			PR/dc				
			Homann Tire Wholesale	Gray's Wholesale Tire	T & W Tire	Orbis Online Inc.	Wingfoot Commercial Tire Systems, LLC
			1802 Shipman Dr.	201 N. Rupert Street	5834 IH 10 East	100 NE Loop 410, Ste. 500	8477 NE Loop 410
			San Antonio TX 78219	Fort Worth TX 76107	San Antonio TX 78219	San Antonio TX 78216	San Antonio 78219
Item	Description	Estimated Annual Usage					
1	P235/70R15	60					
	Price Each		\$50.93	\$33.00	\$40.71	\$67.84	No Bid
	Price Total		\$3,055.80	\$1,980.00	\$2,442.60	\$4,070.40	
	Brand, Product Code		General 0096440	Firestone 078-689	Goodyear 116-969-011	Monark-Kelly	
2	Deleted	303					
3	425/65R22.5						
	Price Each		\$295.49	\$291.50	\$295.00	\$530.51	\$292.50
	Price Total		\$89,533.47	\$88,324.50	\$89,385.00	\$160,744.53	\$88,627.50
	Brand, Product Code		General 0206067	Firestone 294-594	Goodyear 759-452-541	Hankook	Goodyear 759-452-541
4	P225/75R16	60					
	Price Each		\$68.43	\$52.00	\$57.65	\$69.60	No Bid
	Price Total		\$4,105.80	\$3,120.00	\$3,459.00	\$4,176.00	
	Brand, Product Code		General 104922	Summit 061-516	Goodyear 132-902-370	Kelly	
5	10R22.5	38					
	Price Each		\$164.49	\$156.00	\$159.33	\$257.84	\$156.83
	Price Total		\$6,250.62	\$5,928.00	\$6,054.54	\$9,797.92	\$5,959.54
	Brand, Product Code		General 0-237-039	Firestone 281-034	Goodyear 138-769-774	Sumitomo	Goodyear 138-769-774
6	12R22.5	247					
	Price Each		\$192.49	\$194.00	\$199.57	\$383.65	\$197.07
	Price Total		\$47,545.03	\$47,918.00	\$49,293.79	\$94,761.55	\$48,676.29
	Brand, Product Code		General 0-237-035	Firestone 288-241	Goodyear 138-864-903	Kumho	Goodyear 138-864-903
7	315/80R22.5	365					
	Price Each		\$208.49	\$231.00	\$219.68	\$440.78	\$217.18
	Price Total		\$76,098.85	\$84,315.00	\$80,183.20	\$160,884.70	\$79,270.70
	Brand, Product Code		General 0-207-004	Firestone 297-259	Goodyear 756-254-554	Cooper	Goodyear 756-254-554
8	P225/70R14	22					
	Price Each		\$54.02	\$31.00	\$28.78	\$56.67	No Bid
	Price Total		\$1,188.44	\$682.00	\$633.16	\$1,246.74	
	Brand, Product Code		General 0-042-526	Firestone 078-646	Goodyear 764-693-853	Monark-Kelly	
	Delivery Terms		2 Days 1%-10	1-3 Days 1%-10	5 Days Net 30	Not Given Net 30	7 Days Net 30
Estimated Total			\$123,643.88	\$99,352.50	\$633.16		

SECTION II
COUNCIL, NOVEMBER 21, 2002
LOW QUALIFIED BIDS

SECTION II: LOW QUALIFIED BIDS

The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet the City's specifications. The term of these contracts is indicated below.

	<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1.	Automotive Storage Batteries A021-03 Upon Award through 9-30-03		Exide Technologies Entire Bid Est. Amount \$121,051
2.	Lamp Ballasts A136-03 Upon Award through 9-30-03		Dealers Electrical Supply Entire Bid Est. Amount \$43,140

City of San Antonio Bid Tabulation

Opened: August 30, 2002

For: Annual Contract for Automotive Storage Batteries

A021-03

JM/rm

			Exide Technologies	A & L Automotive & Oil Warehouse	Continental Battery	Interstate Batteries	O'Reilly Auto Parts
			550 Springfield	8423 Eastern	4734 Cotton Belt	7934 Mainland Dr.	233 S. Patterson
			San Antonio, TX 78219	San Antonio, TX 78216	San Antonio, TX 78219	San Antonio, TX 78247	Springfield, MO 65802
Item	Description	Est. Annual Usage			NAS	NAS	
1	Automotive Storage Batteries						
A	Group 22F, 12 Volt, CCA-450, RC-70 Less Junk Price Total	10	\$29.90 \$2.00	\$25.70 \$2.00	\$24.56 \$0.50	\$22.86 \$3.00	\$46.95 \$10.00
B	Group 24, 12 Volt, CCA-770, RC-120 Less Junk Price Total	100	\$36.07 \$2.00	\$34.24 \$2.00	\$29.94 \$0.50	\$29.93 \$3.00	\$60.81 \$10.00
C	Group 24F, 12 Volt, CCA-770, RC-120 Less Junk Price Total	10	\$36.07 \$2.00	\$34.24 \$2.00	\$29.94 \$0.50	\$29.93 \$3.00	\$60.81 \$10.00
D	Group 26, 12 Volt, CCA-525, RC-80 Less Junk Price Total	21	\$26.03 \$2.00	\$26.51 \$2.00	\$23.97 \$0.50	\$25.38 \$3.00	\$46.95 \$10.00
E	Group 26R, 12 Volt, CCA-525, RC-80 Less Junk Price Total	13	\$29.90 \$2.00	\$26.51 \$2.00	\$23.97 \$0.50	\$23.53 \$3.00	\$46.95 \$10.00
F	Group 27, 12 Volt, CCA-700, RC-120 Less Junk Price Total	58	\$31.31 \$2.00	\$36.12 \$2.00	\$30.85 \$0.50	\$28.36 \$3.00	\$60.27 \$10.00
G	Group 34, 12 Volt, CCA-630, RC-100 Less Junk Price Total	69	\$28.54 \$2.00	\$34.24 \$2.00	\$26.65 \$0.50	\$29.50 \$3.00	\$46.95 \$10.00
H	Group 78, (Dual Terminal), 12 Volt, CCA-850, RC-120 Less Junk Price Total	248	\$34.82 \$2.00	\$43.57 \$2.00	\$32.51 \$0.50	\$33.43 \$3.00	\$66.44 \$10.00
I	Group 58, 12 Volt, CCA-540, RC-80 Less Junk Price Total	109	\$27.89 \$2.00	\$27.29 \$2.00	\$26.90 \$0.50	\$27.37 \$3.00	\$49.43 \$10.00
J	Group 58R, 12 Volt, CCA-580, RC-80 Less Junk Price Total	125	\$28.61 \$2.00	\$34.24 \$2.00	\$26.90 \$0.50	\$27.37 \$3.00	\$49.42 \$10.00
K	Groups 64, 12 Volt, CCA-575, RC-110 Less Junk Price Total	69	\$33.86 \$2.00	\$38.03 \$2.00	\$36.60 \$0.50	\$42.52 \$3.00	\$37.99 \$10.00
L	Group 65, 12 Volt, CCA-850, RC-160 Less Junk Price Total	763	\$36.22 \$2.00	\$45.42 \$2.00	\$33.92 \$0.50	\$31.66 \$3.00	70-30 \$10.00
M	Group 75, 12 Volt, CCA-730, RC-100 Less Junk Price Total	146	\$34.62 \$2.00	No Bid \$2.00	\$27.75 \$0.50	\$29.10 \$3.00	65-50 \$10.00
N	Group 78, 12 Volt, CCA-850, RC-120 Less Junk Price Total	167	\$32.82 \$2.00	\$43.66 \$2.00	\$29.12 \$0.50	\$30.12 \$3.00	\$66.16 \$10.00
O	Group 24 (Deep Cycle), 12 Volt, CCA-500, RC-120 Less Junk Price Total	25	\$28.14 \$2.00	\$30.24 \$2.00	\$31.40 \$0.50	\$30.35 \$3.00	\$40.95 \$10.00
P	Group 27 (Deep Cycle), 12 Volt, CCA-575, RC-160 Less Junk Price Total	20	\$38.55 \$2.00	\$37.43 \$2.00	\$33.90 \$0.50	\$35.65 \$3.00	\$43.95 \$10.00
Q	Group 31P, 12 Volt, CCA-925, RC-160 Less Junk Price Total	55	\$42.38 \$2.00	\$49.09 \$2.00	\$41.92 \$0.75	\$40.85 \$5.00	\$79.33 \$10.00
R	Group 31S, 12 Volt, CCA-925, RC-160 Less Junk Price Total	503	\$43.38 \$2.00	\$49.09 \$2.00	\$41.92 \$0.75	\$40.85 \$5.00	\$79.33 \$10.00

City of San Antonio Bid Tabulation

Opened: August 30, 2002

For: Annual Contract for Automotive Storage Batteries

A021-03

JM/rm

			Exide Technologies	A & L Automotive & Oil Warehouse	Continental Battery	Interstate Batteries	O'Reilly Auto Parts
			550 Springfield	8423 Eastern	4734 Cotton Belt	7934 Mainland Dr.	233 S. Patterson
			San Antonio, TX 78219	San Antonio, TX 78216	San Antonio, TX 78219	San Antonio, TX 78247	Springfield, MO 65802
Item	Description	Est. Annual Usage					
S	Group 4D, 12 Volt, CCA-1000, RC-320 Less Junk Price Total	70	\$71.10 \$2.00	\$68.71 \$2.00	\$64.94 \$1.00	\$59.44 \$13.00	\$84.56 \$10.00
T	Group 8D, 12 Volt, CCA-1300, RC-435 Less Junk Price Total	100	\$90.09 \$2.00	\$89.70 \$2.00	\$76.72 \$1.50	\$70.65 \$13.00	\$88.82 \$10.00
U	Group U1, 12 Volt, CCA-235, RC-25 Less Junk Price Total	1160	\$16.00 \$1.00	\$19.11 \$2.00	\$15.20 \$0.25	\$15.88 \$1.00	\$20.25 \$10.00
V	Group U1R, 12 Volt, CCA-235, RC-25 Less Junk Price Total	160	\$13.00 \$1.00	\$19.11 \$2.00	\$15.20 \$0.25	\$15.88 \$1.00	\$20.25 \$10.00
W	Group 1, 6 Volt, CCA-625, RC-160 Less Junk Price Total	208	\$18.00 \$2.00	\$26.25 \$2.00	\$26.40 \$0.50	\$31.20 \$3.00	\$26.98 \$10.00
X	Group 56, 12 Volt, CCA-535, RC-80 Less Junk Price Total	15	\$25.37 \$2.00	No Bid	\$26.90 \$0.50	\$24.53 \$3.00	\$30.39 \$10.00
Y	Group 22NF, 12 Volt, CCA-390, RC-70 Less Junk Price Total	12	\$19.24 \$2.00	\$25.10 \$2.00	\$27.94 \$0.50	\$24.02 \$3.00	\$34.19 \$10.00
Z	Group 25, 12 Volt, CCA-570, RC-100 Less Junk Price Total	6	\$25.10 \$2.00	\$28.72 \$2.00	\$26.64 \$0.50	\$24.78 \$3.00	\$34.19 \$10.00
	Manufacturer & Brand Name		Exide	Douglas	Continental	JCI/Powervolt	Douglas & Delphi
	Delivery		2 Days	1-2 Days	2 Days	1 Day	30 Minutes
2	Disposal Fee		\$3.00-12 Volt - \$2.00-6 Volt	Not Given	\$3.00-12 Volt - \$2.00-6 Volt	\$3.00-12 Volt - \$2.00-6 Volt	\$3.00
	Terms		Net 30	Net 30	Net 30	Net 30	2%-10 Days

City of San Antonio Bid Tabulation

Opened: October 14, 2002						
Annual Contract for Lamp Ballasts						
For:						
A136-03		TG/dc				
		Dealers Electrical Supply	CED Consolidated Electrical Dist.	GE Supply Co	Grainger	Graybar
		2510 Bitters Rd.	102 E. Josephine	2432 Brockton Dr.	5011 Rittiman Rd.	1223 N. Hackberry
		San Antonio, TX 78218	San Antonio, TX 78215	San Antonio, TX 78217	San Antonio, TX 78218	San Antonio, TX 78202
Item	Description					
I	Magnetic Fluorescent Lamp Ballasts					
	Discount off price list (percentage)	62.2%	79.36%	80%	77%	79.0%
	Price List identification	DPS 0101K	Bal 7202	Bal 7202	FLB-151CC	BAL 7202
	Effective date of price list	8/15/2001	6/1/2000	6/1/2000	1/1/2002	6/1/2000
	Column of price list on which discount is based	Stocking Distributor	Suggested Trade Net	Suggested Trade Net	Less Std. Ctn.	Suggested Trade Net
	Discount off price list (percentage)	67.04%	83.32%	83.81%	77%	83.0%
	Effective date of price list	8/15/2001	6/1/2000	6/1/2000	1/1/2002	6/1/2000
	Price List identification	DPS 0101K	Bal 7202	Bal 7202	ELB-151CC	BAL 7202
	Column of price list on which discount is based	Stocking Distributor	Suggested Trade Net	Suggested Trade Net	Less Std. Ctn.	Suggested Trade Net
II	Electronic Fluorescent Lamp Ballasts					
III	HID Lamp Ballasts					
	Discount off price list (percentage)	63.29%	80.93%	81.50%	77%	80.6%
	Price List identification	DPS 0101K	Bal 7202	Bal 7202	HID-151CC	BAL 7202
	Effective date of price list	8/15/2002	6/1/2000	6/1/2000	1/1/2002	6/1/2000
	Column of price list on which discount is based	Stocking Distributor	Suggested Trade Net	Suggested Trade Net	Less Std. Ctn.	Suggested Trade Net
IV	Deleted					
	Delivery	1-15 Days	3-5 Days	1 Day	5 Days	1-3 Days
	Terms	2%-30	2%-10	Net 30	Net 30	Net 30
NAS: Techline, not submitting all required info.						

City of San Antonio Bid Tabulation

Opened: October 14, 2002					
Annual Contract for Lamp Ballasts					
For:					
A136-03		TG/dc			
		Mustang Lighting, Inc.	Rexel Summers Electric	Techline Inc.	Voss Lighting
		P.O. Box 940327	2400 Brockton	4314 Dividend Dr.	11420 Perrell Dr.
					#304
		Plano, TX 75094	San Antonio, TX 78217	San Antonio, 78219	Dallas, TX 75234
Item	Description				
I	Magnetic Fluorescent Lamp Ballasts				
	Discount off price list (percentage)	35%	75.6%	Not Given	80%
	Price List identification	DPS0101G	151 CC	Not Given	FLB-151CC
	Effective date of price list	8/15/2001	1/1/2002	10/14/2002	1/1/2002
	Column of price list on which discount is based	1st	Std. Ctn.	Not Given	Std. Ctn.
	Discount off price list (percentage)	40%	76.1%	No Bid	83.1%
	Effective date of price list	8/15/2001	1/1/2002		1/1/2002
	Price List identification	DPS0101G	151 CC		ECB-151CC
	Column of price list on which discount is based	1st	Std. Ctn.		Std. Ctn.
II	Electronic Fluorescent Lamp Ballasts				
III	HID Lamp Ballasts				
	Discount off price list (percentage)	35%	75.6%	Not Given	81.1%
	Price List identification	DPS0101G	151CC	Not Given	HID-151CC
	Effective date of price list	8/15/2002	1/1/2002	10/14/2002	1/1/2002
	Column of price list on which discount is based	1st	Std. Ctn.	Not Given	Std. Ctn.
IV	Deleted				
	Delivery	3-5 Days	7 Days	7 Days	2-3 Days
	Terms	Net 30	2%-10	Net 30	Net 30
NAS: Techline, not submitting all required info.					