

**CITY OF SAN ANTONIO  
INTERDEPARTMENTAL MEMORANDUM  
PURCHASING & GENERAL SERVICES DEPARTMENT**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**THROUGH:** Terry M. Brechtel, City Manager

**COPIES:** Travis M. Bishop, Assistant City Manager;  
Department Directors; File

**SUBJECT:** Annual Contracts for Fiscal Year 2003-2004

**DATE:** May 1, 2003

**SUMMARY & RECOMMENDATION:**

The attached tabulations of bids to provide the City of San Antonio with annual contracts for various materials and services is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for EZ Go golf cart parts & service, p.v.c. pipe & fittings, elevator maintenance for Police Headquarters and Landa Branch Library, personal computer software, training & service ammunition, and gum rubber sheets on an annual basis which will be recurring needs throughout the next fiscal year. These annual contracts establish the costs and other conditions, so that repetitive bidding is not required.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended that these contracts be approved.

**SECTION I:** The bids in this section are competitive low bids in which award is recommended to the lowest bidders. (9 contracts)

**SECTION II:** The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet the City's specifications. (2 contracts)

**POLICY ANALYSIS:**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT:**

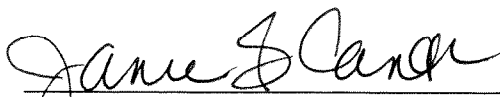
Funds are not expended by this ordinance. It is estimated that approximately \$20,000,000 will be spent on annual contracts in the 2003-2004 fiscal year. All expenditures will be in accordance with the 2003-2004 budget to be approved by City Council. The total estimated amount for the contracts listed on this ordinance are approximately \$778,624.

**SUPPLEMENTAL COMMENTS:**


Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

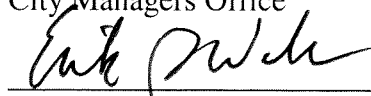
**MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:**

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	Goal: MBE's 11.7%			Goal: WBE's 12.8%			Goal: AABE's 1.7%		
			Amount	%	Awards	Amount	%	Awards	Amount	%	Awards
3-20-03	6	\$103,673	\$53,915	52	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
TOTAL:	29	\$1,500,483	\$469,788	31.31	4	\$459,090	30.60	3	\$1,498	.10	1

  
Janie B. Cantu, C.P.M., Director  
Purchasing & General Services

Approved:

  
Travis M. Bishop, Assistant City Manager  
City Managers Office

  
Terry M. Brechtel  
City Manager

SECTION I  
COUNCIL, MAY 1, 2003  
COMPETITIVE LOW BIDS

SECTION I: COMPETITIVE LOW BIDS

The bids in this section are competitive low bids in which award is recommended to the lowest bidders.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. EZ-Go Golf Cart Parts & Service A078-04 10-1-03 through 9-30-04 with two one-year options to extend		Mission Golf Cars Entire Bid Est. Amount \$25,000
2. P.V.C. Pipe & Fittings/Solvent Cement & Primer A165-04 10-1-03 through 9-30-04 with two one-year options to extend	WBE/ MBE	Alamo Iron Works Entire Bid Est. Amount \$25,000
3. Elevator Maintenance for Police Headquarters A494-04 10-1-03 through 9-30-05 with two one-year options to extend		Kone, Inc. Entire Bid Est. Amount \$8,760
4. Elevator Maintenance for Landa Branch Library A682-04 10-1-03 through 9-30-05 with two one-year options to extend		Kone, Inc. Entire Bid Est. Amount \$6,540
5. Personal Computer Software A905 Upon award through 12-31-03	WBE/ MBE	SHI Government Solutions Sections 7-10, 12, 15, 17 Est. Amount \$414,375  Dell Marketing, L.P. Sections 1, 16 Est. Amount \$30,845  Global Government Computer Co. Section 14 Est. Amount \$4,032
	AABE/ MBE	Commonwealth Computer Co. Section 11 Est. Amount \$1,498  CDWG Government, Inc. Section 13 Est. Amount \$174

# City of San Antonio Bid Tabulation

Opened: April 11, 2003		Mission Golf Cars
For: Annual Contract for EZ-Go Golf Cart Parts & Service		
A078-04	MkR/dc	18865 Redland Road
Description		San Antonio, TX 78259
EZ-Go Golf Cart Parts		
Percent of discount offered		25%
Product identification (Mfr.)		EZ-GO
Type price schedule		Retail
Price schedule number		124
Date of price schedule		4/8/2003
Price schedule column on which discount is based		List
Labor rate for service		\$50.00
Service call		\$60.00
Delivery		7-10 Days
Terms		Net 30
Estimated Annual Award		\$24,000.00

TERM: October 2003 - September 2004 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$ 24,000.00 for one year, \$ 72,000.00 for three years.

END USERS: Parks & Recreation.

SCOPE: Repairs and service for EZ-Go golf carts.

# City of San Antonio Bid Tabulation

Opened: March 21, 2003

For: Annual Contract for P.V.C. Pipe & Fittings/Solvent Cement & Primer

A165-04

MKR/dc

Item	Description	Alamo Iron Works 943 SBC Parkway San Antonio, TX 78219	Water Zone 1100 N. Industrial Blvd. Round Rock, TX 78681
I	SCH 40 Pressure Pipe & Fittings		
A	PVC Pipe		
(1)	1/2"	\$0.103	\$0.1782
(2)	3/4"	\$0.133	\$0.2376
(3)	1"	\$0.197	\$0.3488
(4)	1 1/4"	\$0.277	\$0.4720
(5)	1 1/2"	\$0.313	\$0.5626
(6)	2"	\$0.408	\$0.7550
(7)	3"	\$0.965	\$1.5880
(8)	4"	\$1.159	\$2.1390
(9)	6"	\$2.068	\$3.7650
(10)	8"	\$2.661	\$5.7760
B	PVC Fittings		
	Discount from current price list	80%	60%
	Date	5/26/2001	5/28/2001
	Mfr.	Spears	Lasco
	Delivery	15 Days	5 Days
II	Deleted		
III	SCH 80 Pressure Pipe & Fittings		
A	PVC Pipe		
(1)	1/2"	\$0.172	No Bid
(2)	3/4"	\$0.228	No Bid
(3)	1"	\$0.344	No Bid
(4)	1 1/4"	\$0.468	No Bid
(5)	1 1/2"	\$0.530	No Bid
(6)	2"	\$0.754	No Bid
(7)	3"	\$1.539	No Bid
(8)	4"	\$2.196	No Bid
(9)	6"	\$4.313	No Bid
(10)	8"	\$4.900	No Bid

# City of San Antonio Bid Tabulation

Opened: March 21, 2003			
For: Annual Contract for P.V.C. Pipe & Fittings/Solvent Cement & Primer			
A165-04		Alamo Iron Works	Water Zone
MKR/dc		943 SBC Parkway	1100 N. Industrial Blvd.
		San Antonio,	Round Rock,
		TX 78219	TX 78681
Item	Description		
B	SCH 80 Fittings		
	Discount from current price list	81%	No Bid
	Date	5/26/2001	
	Mfr.	Spears	
	Delivery	15 Days	
IV	Solvent Cement & Primer		
A	Solvent Cement		
	Price per quart w/ dobber	\$4.17	\$3.79
	Price per pint w/dobber	\$2.40	\$2.24
	Mfr.	Rectorseal Gold	EZ-Weld
B	Hi-tech Solvent Primer		
	Price per quart w/ dobber	\$3.02	\$3.79
	Price per pint w/dobber	\$1.84	\$2.24
	Mfr.	Rectorseal Jim PR-1	EZ-Weld
	Delivery	10 Days	3 Days
	Terms	Net 30	Net 30
Estimated Annual Award		\$25,000.00	

CP: 9/30/2004 OPT: 2-1 YR. EXTEN. EXPIRES 2006

TERM: October 2003 - September 2004 with two (2) one-year extensions.  
 CONTRACT AMOUNT: Estimated \$ 25,000.00 for one year, \$ 75,000.00 for three years.  
 END USERS: Parks & Recreation and Public Works.  
 SCOPE: P.V.C. pipe and supplies used for repairs.

# City of San Antonio Bid Tabulation

Opened: March 25, 2003				
For: Annual Contract for Elevator Maintenance for Police Headquarters				
A494-04 MR/dc		Kone, Inc. 12017 Starcrest San Antonio, TX 78247	EMR, Inc. 4407 Walzem Rd. #206 San Antonio, TX 78218	Omni Elevator 1730 E. Commerce St. San Antonio, TX 78203
ITEM DESCRIPTION	Est. Qty.			
Price per monthly rate	12	\$270.00	\$445.00	\$438.00
Total price		\$3,240.00	\$5,340.00	\$5,256.00
Price per hour-Outside Prime-Time	60	\$92.00	\$142.50	\$92.80
Total Price		\$5,520.00	\$8,550.00	\$5,568.00
Terms		Net 30	Net 30	Net 30
Estimated Annual Award		\$8,760.00		

# City of San Antonio Bid Tabulation

Opened: March 25, 2003					
For: Annual Contract for Elevator Maintenance for Landa Branch Library					
A682-04	MR/dc	Kone, Inc. 12017 Starcrest San Antonio, TX 78247	EMR, Inc. 4407 Walzem Rd. #206 San Antonio, TX 78218	Omni Elevator 1730 E. Commerce St. San Antonio, TX 78203	Thyssen Krupp Elevator 1077 Central Pkwy. S. #300 San Antonio, TX 78232
<b>ITEM DESCRIPTION</b>	<b>Est. Qty.</b>				
Price per monthly rate	12	\$85.00	\$115.00	\$185.00	\$240.00
Total price		\$1,020.00	\$1,380.00	\$2,220.00	\$2,880.00
Price per hour-Outside Prime-Time	60	\$92.00	\$142.50	\$92.80	\$98.00
Total Price		\$5,520.00	\$8,550.00	\$5,568.00	\$5,880.00
Terms		Net 30	Net 30	Net 30	Net 30
Estimated Annual Award		\$6,540.00			



## City of San Antonio Bid Tabulation

Opened: February 24, 2003									
For: Personal Computer Software									
A905									
Section	Description	Quantity	SHI Government Solutions	Deil Marketing L.P.	Global Government Education Solutions	Commonwealth Computer Co.	CDWG Government, INC.	Amherst	Communication Technologies, Inc.
1	Netmanage Emulation Software								
	RUMBA MAINFRAME EDITION								
	Price Per License	100	\$235.00	\$173.00	No Offer	\$242.00	\$239.50	\$244.00	Incomplete \$126.89
	Price Per Media	100	\$8.00	\$5.56	No Offer	\$8.50	\$0.00	\$0.00	No Offer
	Delivery		2-3 Days	10-14 Days		7-12 Days	1-10 Days	21 Days	Not Given
	Section Total		\$24,300.00	\$17,856.00		\$25,050.00	\$23,950.00	\$24,400.00	
2	Microsoft Licensing & Media								
	Deleted								
3	Windows 2000 Server								
	Deleted								
4	Windows 2000 Advanced Server								
	Deleted								
5	Microsoft Licenseing and Media for Application Exchange 2000								
	Deleted								
6	Microsoft Licensing and Media for Application SQL 2000								
	Deleted								
7	Microsoft Licensing and Media for Application Project 2002								
Item #1	Project 2002								
	Price Per License	100	\$339.00 / \$564.00	\$431.46	\$696.80	\$424.98	\$419.21	\$424.00	Incomplete \$476.95
	Price Per Media	100	\$26.00	\$24.46	\$21.16	\$23.92	\$24.00	\$24.00	No Offer
Item #2	Project Server 2002								
	Price Per License	2	\$532.00	\$654.40	\$656.84	\$669.98	\$654.87	\$665.00	\$1,408.68
	Delivery		2-3 Days	10-14 Days	5-30 Days	7-12 Days	1-10 Days	21 Days	Not Given
	Section Total		\$37,264.00	\$46,900.80	\$73,109.68	\$46,229.96	\$45,630.74	\$46,130.00	
8	Microsoft Licensing and Media for Application FrontPage2002								
	FrontPage 2002 Full Version	25							Incomplete
	Price Per License	25	\$81.00	\$97.62	\$97.98	\$99.98	\$103.53	\$99.00	\$157.90
	Price Per Media		\$26.00	\$20.60	\$21.16	\$23.92	\$24.00	\$24.00	No Offer
	Delivery		2-3 Days	10-14 Days	5-30 Days	7-12 Days	1-10 Days	21 Days	Not Given
	Section Total		\$2,675.00	\$2,955.50	\$2,978.50	\$3,097.50	\$3,188.25	\$3,075.00	

# City of San Antonio Bid Tabulation

Opened: February 24, 2003			SHI Government Solutions	Dell Marketing L.P.	Global Government Education Solutions	Commonwealth Computer Co.	CDWG Government, INC.	Amherst	Communication Technologies, Inc.
For: Personal Computer Software			1250 Capital of Texas Hwy Bldg 1, Ste 350	One Dell Way	6910 State Route 36	24165 IH 10 West Suite 217-616	230 N. Milwaukee Ave	121 Interpark Blvd. Ste. 215	1158 Arion Parkway
A905			Austin, TX 78746	Round Rock, TX 78682	Fletcher, OH 45326	San Antonio, TX 78257	Vernon Hills, IL 60061	San Antonio, TX 78216	San Antonio, TX 78216
Section	Description	Quantity							
9	Microsoft Licensing and Media for Applications Visio 2002								
Item #1	Visio 2002 Standard Full Version								Incomplete
	Price Per License	10	\$113.00	\$137.26	\$137.78	\$142.98	\$139.05	\$140.00	\$185.62
	Price Per Media	10	\$26.00	\$20.60	\$21.16	\$23.92	\$26.00	\$24.00	No Offer
Item #2	Visio 2002 Pro Full Version								
	Price Per License	10	\$283.00	\$360.40	\$346.00	\$352.98	\$347.92	\$351.00	\$462.80
	Price Per Media	10	\$26.00	\$20.60	\$21.16	\$23.92	\$26.00	\$24.00	No Offer
	Delivery		2-3 Days	10-14 Days	5-30 Days	7-12 Days	1-10 Days	21 Days	Not Given
	Section Total		\$4,480.00	\$5,388.60	\$5,261.00	\$5,438.00	\$5,389.70	\$5,390.00	
10	Microsoft Licensing and Media for Applications Visual								
Item #1	Visual SourceSafe 6.0			Incomplete	Incomplete		Incomplete	Incomplete	Incomplete
	Price Per License	1	\$356.00	\$336.53	\$337.79	\$343.98	\$339.71	\$343.00	\$509.60
	Price Per Media	1	\$26.00	\$20.60	\$21.16	\$23.92	\$26.00	\$24.00	No Offer
Item #2	Visual Studio.NET Enter Arch								
	Price Per License	2	\$855.00	\$1,051.86	\$1,055.80	\$1,074.98	\$1,052.18	\$1,069.00	\$2,363.32
	Price Per Media	2	\$26.00	\$20.60	\$21.16	\$23.92	\$26.00	\$24.00	No Offer
Item #3	Visual Studio.NET Enter Dev								
	Price Per License	2	\$752.00	\$925.60	\$929.07	\$947.98	\$925.97	\$941.00	\$1,699.73
	Price Per Media	2	\$26.00	\$20.60	\$21.16	\$23.92	\$26.00	\$24.00	No Offer
Item #4	Visual Studio.NET Pro								
	Price Per License	2	\$377.00	\$462.80	\$464.53	\$473.98	\$466.53	\$471.00	\$1,019.83
	Price Per Media	2	\$26.00	\$20.60	\$21.16	\$23.92	\$26.00	\$24.00	No Offer
Item #5	Visual Basic.Net Stand								
	Price Per License	5	\$377.00 *	No Offer	\$90.42	\$472.98	No Offer	No Offer	\$111.79
	Price Per Media	5	\$26.00	No Offer	No Offer	\$23.92	No Offer	No Offer	No Offer
	Delivery		2-3 Days	10-14 Days	5-30 Days	7-12 Days	Not Given	21 Days	Not Given
	Section Total		\$6,521.00			\$7,989.80			
11	Jolly Giant Software, Inc. Application QWS3270 Plus								
	QWS3270PLUS Latest Version								
	Price Per License	100	\$71.00	No Offer	No Offer	\$14.98	No Offer	No Offer	No Offer
	Price Per Media	100	\$0.00	No Offer	No Offer	\$0.00	No Offer	No Offer	No Offer
	Delivery		3-5 Days			7-12 Days			
	Section Total		\$7,100.00			\$1,498.00			
12	Adobe Systems								
Item #1	Acrobat 5.0 for Windows Full Version				Incomplete				Incomplete
	Price Per License	25	\$30.00	\$37.27	\$40.45	\$42.98	\$41.99	\$42.00	\$232.95
	Price Per Media	25	\$23.00	\$21.48	\$20.61	\$20.98	\$23.00	\$22.00	No Offer

# City of San Antonio Bid Tabulation

Opened: February 24, 2003			SHI Government Solutions	Dell Marketing L.P.	Global Government Education Solutions	Commonwealth Computer Co.	CDWG Government, INC.	Amherst	Communication Technologies, Inc.
For: Personal Computer Software			1250 Capital of Texas Hwy Bldg 1, Ste 350	One Dell Way	6910 State Route 36	24165 IH 10 West Suite 217-616	230 N. Milwaukee Ave	121 Interpark Blvd. Ste. 215	1158 Arion Parkway
A905			Austin, TX 78746	Round Rock, TX 78682	Fletcher, OH 45326	San Antonio, TX 78257	Vernon Hills, IL 60061	San Antonio, TX 78216	San Antonio, TX 78216
Section	Description	Quantity							
Item #2	Acrobat 5.0 for Windows Upgrade								
	Price Per License	20	\$85.00	\$37.27	No Offer	\$42.98	\$82.41	\$86.00	\$95.22
	Price Per Media	20	\$23.00	\$21.48	No Offer	\$20.98	\$23.00	\$22.00	No Offer
Item #3	Acrobat Approval for Windows								
	Price Per License	200	\$6.00	\$12.78	\$12.77	\$19.30	\$18.81	\$20.00	\$30.22
	Price Per Media	200	\$23.00	\$21.48	\$20.61	\$20.98	\$23.00	\$22.00	No Offer
	Delivery		3-5 Days	10-14 Days	5-30 Days	7-12 Days	1-10 Days	Not Given	Not Given
	Section Total		\$9,285.00	\$9,495.75		\$10,934.20	\$12,094.95	\$12,160.00	
13	Winzip Computing Application Version 8.1		Incomplete						
	Price Per License	10	\$18.00 - \$23.00 *	No Offer	No Offer	\$22.98	\$17.46	No Offer	No Offer
	Price Per Media	10	Not Given	No Offer	No Offer	\$0.00	\$0.00	No Offer	No Offer
	Delivery		2-3 Days			7-12 Days	1-10 Days		
	Section Total					\$229.80	\$174.60		
14	Veritas Backup Exec for Windows 2000 Server								
	Exchange 2000 Enterprise Server Upgrade								
	Price Per License	10	\$420.00	\$451.94	\$373.44	\$446.98	\$455.79	\$386.00	\$624.40
	Price Per Media	10	\$50.00	\$29.42	\$29.80	\$32.98	\$31.26	\$33.00	\$34.55
	Delivery		3-5 Days	10-14 Days	5-30 Days	7-12 Days	1-10 Days	21 Days	Not Given
	Section Total		\$4,700.00	\$4,813.60	\$4,032.40	\$4,799.60	\$4,870.50	\$4,190.00	\$6,589.50
15	Ehelp RoboHelp Applications								
Item #1	RoboHelp 9.0 for Microsoft HTML Help	10	\$467.00	No Offer	No Offer	\$472.98	No Offer	No Offer	No Offer
	Price Per License	10	\$0.00	No Offer	No Offer	\$0.00	No Offer	No Offer	No Offer
	Price Per Media								
Item #2	RoboHelp Office 9.0	10	\$935.00	No Offer	No Offer	\$948.98	No Offer	No Offer	No Offer
	Price Per License	10	\$0.00	No Offer	No Offer	\$0.00	No Offer	No Offer	No Offer
	Price Per Media								
	Delivery		3-5 Days			7-12 Days			
	Section Total		\$14,020.00			\$14,219.60			
16	Macromedia Applications Multiple								
Item #1	Studio MX								Incomplete
	Price Per License	10	\$563.00 - \$835.00 *	\$550.05	\$553.04	\$554.98	\$551.80	\$596.00	\$635.79
	Price Per Media	10	\$16.00	\$0.00	\$13.41	\$0.00	\$15.02	\$15.00	No Offer

# City of San Antonio Bid Tabulation

Opened: February 24, 2003			SHI Government Solutions	Dell Marketing L.P.	Global Government Education Solutions	Commonwealth Computer Co.	CDWG Government, INC.	Amherst	Communication Technologies, Inc.
For: Personal Computer Software			1250 Capital of Texas Hwy Bldg 1, Ste 350	One Dell Way	6910 State Route 36	24165 IH 10 West Suite 217-616	230 N. Milwaukee Ave	121 Interpark Blvd. Ste. 215	1158 Arion Parkway
A905			Austin, TX 78746	Round Rock, TX 78682	Fletcher, OH 45326	San Antonio, TX 78257	Vernon Hills, IL 60061	San Antonio, TX 78216	San Antonio, TX 78216
Section	Description	Quantity							
Item #2	Dreamweaver MX								
	Price Per License	10	\$281.00 - \$362.00 *	\$274.68	\$276.17	\$276.98	\$280.20	\$294.00	\$317.33
	Price Per Media	10	\$16.00	\$0.00	\$13.41	\$0.00	\$15.02	\$15.00	No Offer
Item #3	Dreamweaver MX Upgrade								
	Price Per License	10	\$170.00 - \$186.00*	\$153.50	\$150.70	\$151.98	\$151.98	\$161.00	\$191.98
	Price Per Media	10	\$16.00	\$0.00	\$13.41	\$0.00	\$15.02	\$15.00	No Offer
Item #4	Fireworks MX								
	Price Per License	10	\$211.00 - \$271.00*	\$205.83	\$206.94	\$207.98	\$208.29	\$221.00	\$238.28
	Price Per Media	10	\$16.00	\$0.00	\$13.41	\$0.00	\$15.02	\$15.00	No Offer
Item #5	Fireworks MX Upgrade								
	Price Per License	10	\$127.00 - \$139.00*	\$114.92	\$112.84	\$112.98	\$113.99	\$119.00	\$143.42
	Price Per Media	10	\$16.00	\$0.00	\$13.41	\$0.00	\$15.02	\$15.00	No Offer
	Delivery		3-5 Days	10-14 Days	5-30 Days	7-12 Days	Not Given	21 Days	Not Given
	Section Total		\$14,320.00	\$12,989.80	\$13,667.40	\$13,049.00	\$13,813.60	\$14,660.00	
17	Kofax Applications Multiple								
Item #1	Ascent Capture V5.5 Scan Station License							Incomplete	
	a AC-1500-1100 1 Pack Scan 5K per Month								
	Price Per License	2	\$682.00	No Offer	No Offer	No Offer	No Offer	\$671.00	No Offer
	b AC-1510-1100 3 Pack Scan 5K per Month								
	Price Per License	2	\$1,880.00	No Offer	No Offer	No Offer	No Offer	\$1,850.00	No Offer
	c AC-1500-1300 1 Pack Scan 25K Per Month								
	Price Per License	2	\$2,260.00	No Offer	No Offer	No Offer	No Offer	\$2,225.00	No Offer
	d AC-1510-1300 3 Pack Scan 25K Per Month								
	Price Per License	2	\$6,235.00	No Offer	No Offer	No Offer	No Offer	\$6,134.00	No Offer
Item #1	e AC-1500-1500 1 Pack Scan 75K Per Month								
	Price Per License	2	\$3,772.00	No Offer	No Offer	No Offer	No Offer	\$3,711.00	No Offer
	f AC-1510-1500 3 Pack Scan 75K Per Month								
	Price Per License	2	\$10,414.00	No Offer	No Offer	No Offer	No Offer	\$10,245.00	No Offer
	g AC-1500-1700 1 Pack Scan 200K Per Month								
	Price Per License	2	\$6,789.00	No Offer	No Offer	No Offer	No Offer	\$6,680.00	No Offer
	h AC-1510-1700 3 Pack Scan 200K Per Month								
	Price Per License	2	\$17,912.00	No Offer	No Offer	No Offer	No Offer	\$17,621.00	No Offer
	i AC-1500-1200 1 Pack Scan 500K Per Month								
	Price Per License	2	\$13,760.00	No Offer	No Offer	No Offer	No Offer	\$13,537.00	No Offer

# City of San Antonio Bid Tabulation

Opened: February 24, 2003			SHI Government Solutions	Dell Marketing L.P.	Global Government Education Solutions	Commonwealth Computer Co.	CDWG Government, INC.	Amherst	Communication Technologies, Inc.
For: Personal Computer Software			1250 Capital of Texas Hwy Bldg 1, Ste 350	One Dell Way	6910 State Route 36	24165 IH 10 West Suite 217-616	230 N. Milwaukee Ave	121 Interpark Blvd. Ste. 215	1158 Arion Parkway
A905			Austin, TX 78746	Round Rock, TX 78682	Fletcher, OH 45326	San Antonio, TX 78257	Vernon Hills, IL 60061	San Antonio, TX 78216	San Antonio, TX 78216
Section	Description	Quantity							
Item #2	AC-1510-1200 3 Pack Scan 500K Per Month Price Per License	2	\$37,979.00	No Offer	No Offer	No Offer	No Offer	\$37,362.00	No Offer
	Ascent Capture V5.5 Workstation License								
	a AC-1500-2000 1 Pack Workstation Price Per License	2	\$1,879.00	No Offer	No Offer	No Offer	No Offer	\$1,850.00	No Offer
	b AC-1510-2000 3 Pack Workstation Price Per License	2	\$5,206.00	No Offer	No Offer	No Offer	No Offer	\$5,123.00	No Offer
Item #3	c AC-1500-2000 10 Pack Workstation Price Per License	2	\$16,066.00	No Offer	No Offer	No Offer	No Offer	\$15,804.00	No Offer
	Ascent Capture V5.5 Upgrade License								
	a DU-1500-1530 1 Pack Scan 25K to 75K Upgrade Price Per License	2	\$1,499.00	No Offer	No Offer	No Offer	No Offer	\$1,476.00	No Offer
	b DU-1500-1730 1 Pack Scan 25K to 200K Upgrade Price Per License	2	\$4,499.00	No Offer	No Offer	No Offer	No Offer	\$4,428.00	No Offer
Item #4	Ascent Capture Internet Server (ACIS) V5.5 License								
	a AC-1500-3500 1 Pack Internet Server 75K Per Month Price Per License	2	\$5,639.00	No Offer	No Offer	No Offer	No Offer	\$5,549.00	No Offer
	b AC-1500-3700 1 Pack Internet Server 200K Per Month Price Per License	2	\$11,041.00	No Offer	No Offer	No Offer	No Offer	\$10,862.00	No Offer
	Ascent Capture Web Validation Server (WVS) V5.5 License								
Item #5	a AC-1500-6100 1 Pack Web Validation Server 5K per Month Price Per License	2	\$2,051.00	No Offer	No Offer	No Offer	No Offer	\$2,017.00	No Offer
	b AC-1510-6300 1 Pack Web Validation Server 25K per Month Price Per License	2	\$3,418.00	No Offer	No Offer	No Offer	No Offer	\$3,363.00	No Offer
	c AC-1510-6500 1 Pack Web Validation Server 75K per Month Price Per License	2	\$5,469.00	No Offer	No Offer	No Offer	No Offer	\$5,381.00	No Offer
	d AC-1510-6700 1 Pack Web Validation Server 200K per Month Price Per License	2	\$8,204.00	No Offer	No Offer	No Offer	No Offer	\$8,071.00	No Offer
Item #6	Kofax Software VRS								
	a SV-1100-1100 1 Pack SVRS Personal Price Per License	2	\$263.00	No Offer	No Offer	No Offer	No Offer	No Offer	No Offer
	b SV-1100-1300 1 Pack SVRS Professional Price Per License	2	\$465.00	No Offer	No Offer	No Offer	No Offer	\$360.00	No Offer
	c SV-1110-1100 3 Pack SVRS Personal Price Per License	2	\$629.00	No Offer	No Offer	No Offer	No Offer	No Offer	No Offer

# City of San Antonio Bid Tabulation

Opened: February 24, 2003			SHI Government Solutions	Dell Marketing L.P.	Global Government Education Solutions	Commonwealth Computer Co.	CDWG Government, INC.	Amherst	Communication Technologies, Inc.
For: Personal Computer Software			1250 Capital of Texas Hwy Bldg 1, Ste 350	One Dell Way	6910 State Route 36	24165 IH 10 West Suite 217-616	230 N. Milwaukee Ave	121 Interpark Blvd. Ste. 215	1158 Arion Parkway
A905			Austin, TX 78746	Round Rock, TX 78682	Fletcher, OH 45326	San Antonio, TX 78257	Vernon Hills, IL 60061	San Antonio, TX 78216	San Antonio, TX 78216
Section	Description	Quantity							
d	SV-1110-1300 3 Pack SVRS Professional Price Per License	2	\$1,198.00	No Offer	No Offer	No Offer	No Offer	No Offer	No Offer
Item #7	Kofax Release Script for Hummingbird DOCS Fusion KOFAR-1500-1002 DOCS Fusion Release Script Price Per License	2	\$856.00	No Offer	No Offer	No Offer	No Offer	No Offer	No Offer
Item #8	Deleted								
	Delivery		7-10 Days					21 Days	
	Section Total		\$340,130.00					\$328,640.00	
18	Deleted								
	Total Award		\$414,375.00	\$30,845.80	\$4,032.40	\$1,498.00	\$174.60		

SECTION II  
COUNCIL, MAY 1, 2003  
LOW QUALIFIED BIDS

SECTION II: LOW QUALIFIED BIDS

The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet the City's specifications.

	<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1.	Training & Service Ammunition A308-04 10-1-03 thru 9-30-04 with two one-year options to extend		GT Distributors Entire Bid Est. Amount \$245,000
2.	Gum Rubber Sheets A518-04 10-1-03 thru 9-30-04 with one-year option to extend		Industrial Rubber Products, Inc. Entire Bid Est. Amount \$17,400

# City of San Antonio Bid Tabulation

Opened: April 11, 2003			GT Distributors, Inc.		Precision Delta Corp.
For: Annual Contract for Training & Service Ammunition			P.O. Box 16080		P.O. Box 128
A308-04			Austin, TX 78761		Ruleville, MS 38771
DR/dc					
Item	Description	Estimated Quantity			
1	12 gauge, 2 3/4", #000 buckshot				<b>INCOMPLETE</b>
	Price per M		\$262.39		\$223.00
	Rounds per Case		250		250
	Price Total	5,000	\$5,247.80		\$4,460.00
	Brand & Mfr.		Federal F127000		Winchester XB12000
2	12 gauge, 2 3/4", 1 oz. slug				
	Price per M		\$262.39		\$247.00
	Rounds per Case		250		250
	Price Total	2,500	\$2,623.90		\$2,470.00
	Brand & Mfr.		Federal F127RS		Winchester X12RS15
3	.223 Remington caliber				
	Price per M		\$134.29		\$143.00
	Rounds per Case		500		1000
	Price Total	60,000	\$16,114.80		\$8,580.00
	Brand & Mfr.		Federal XM193		Winchester USA223R1
4	.308 Winchester				
	Price per M		\$479.80		\$456.00
	Rounds per Case		200		200
	Price Total	10,000	\$23,990.00		\$22,800.00
	Brand & Mfr.		Federal GM308M		Winchester S308J
5	12 gauge, #4 buckshot				
	Price per M		\$262.39		\$243.00
	Rounds per Case		250		250
	Price Total	15,000	\$15,743.40		\$14,580.00
	Brand & Mfr.		Federal F1274B		Winchester XB124
6	12 gauge, 7 1/2 shot				
	Price per M		\$133.96		\$123.00
	Rounds per Case		250		250
	Price Total	15,000	\$8,037.60		\$7,380.00
	Brand & Mfr.		Federal TGL127.5		Winchester XU127
7	.223 Remington caliber, boattail hollowpoint				
	Price per M		\$351.80		\$326.00
	Rounds per Case		200		200
	Price Total	5,000	\$8,795.00		\$8,150.00
	Brand & Mfr.		Federal P223E		Winchester RA223M
8	.223 Remington caliber, softpoint				
	Price per M		\$319.90		\$247.00
	Rounds per Case		200		200
	Price Total	20,000	\$31,990.00		\$24,700.00
	Brand & Mfr.		Federal 223A		Winchester RA223R
9	.40 Smith & Wesson				
	Price per M		\$117.63		No Bid
	Rounds per Case		1000		
	Price Total	1,080,000	\$127,040.40		
	Brand & Mfr.		CCI 53957		
10	.40 Smith & Wesson, Speer Gold Dot				
	Price per M		\$235.79		No Bid
	Rounds per Case		1000		
	Price Total	22,000	\$5,187.38		
	Brand & Mfr.		CCI 53961		
	Total				
	Delivery		30 Days		30-45 Days
	Terms		3%-10 Days		Net 30
<b>Total Estimated Award</b>			<b>\$244,770.28</b>		



# City of San Antonio Bid Tabulation

Opened: April 4, 2003					
For: Annual Contract for Gum Rubber Sheets		Bid #1		Bid #2	
A518-04 DR/dc		Industrial Rubber Products, Inc. 1140 Ambassador Row San Antonio, TX 78219	Rubber Age L.M. Mfg. Inc. 13418 Halldale Avenue Gardena, CA 90249	Rubber Age L.M. Mfg. Inc. 13418 Halldale Avenue Gardena, CA 90249	Sunwest Sales Company 30952 San Clemente St. Hayward, CA 94544
Item Description	Estimated Annual Quantity				
Price per Sheet	120	\$145.00	NAS \$76.55	NAS \$80.08	\$144.00
Total Price		\$17,400.00	\$9,186.00	\$9,609.60	\$17,280.00
Style		#135	40R149	40R576	#135
Size		1/4" x 48" x 96"	.250"+/- .031"x 48"	.250"+/- .031"x 48"	1/4" x 48" x 96"
Delivery		5-7 Days	Not Given	Not Given	14 Days
Terms		1%-10 Days	Net 30	Net 30	Net 30
Total Estimated Award		\$17,400.00			

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# City of San Antonio Bid Tabulation

Opened: April 4, 2003		U.S. Wholesale Products
For: Annual Contract for Gum Rubber Sheets		
A518-04	DR/dc	P.O. Box 34483 San Antonio, TX 78265
Item Description	Estimated Annual Quantity	
Price per Sheet	120	\$144.00
Total Price		\$17,280.00
Style		T35(same as 135
Size		1/4" x 48" x 96
Delivery		5-10 Days
Terms		Net 30
Total Estimated Award		

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