

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO.

6

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Travis M. Bishop, Assistant City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2003-2004

DATE: October 23, 2003

SUMMARY & RECOMMENDATION:

The attached tabulations of bids to provide the City of San Antonio with annual contracts for various materials and services is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for pharmaceuticals; vaccines; lubricants; aluminum street sign brackets; emergency medical service vehicle body repair; and plastic bags.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended that these contracts be approved.

SECTION I: The bids in this section are single source of supply contracts. (13 contracts)

SECTION II: The bids in this section are competitive bids in which award is recommended to the lowest bidders. (4 contracts)

SECTION III: The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (1 contract)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT:

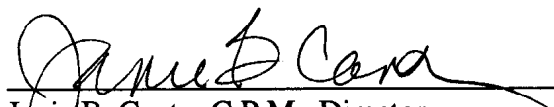
Funds are not expended by this ordinance. All expenditures will be in accordance with the 2003-2004 budget approved by City Council. The total estimated combined amount for contracts listed on this ordinance is approximately \$1,090,135.

SUPPLEMENTAL COMMENTS:


Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.


MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	MBE's			WBE's			AABE's		
			Amount	%	Goal: 15% Awards	Amount	%	Goal: 10% Awards	Amount	%	Goal: 3% Awards
3-20-03	6	\$103,673	\$53,915	52.0	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
5-8-03	6	\$270,202	\$25,000	9.25	1	\$24,000	8.88	2			
5-15-03	5	\$157,948	\$12,240	7.75	1						
5-22-03	4	\$175,000									
5-29-03	4	\$203,809	\$25,000	12.27	2	\$9,000	4.42	1			
6-5-03	4	\$326,300	\$25,000	7.66	1	\$25,000	7.66	1			
6-12-03	6	\$137,000									
6-26-03	48	\$3,606,507	\$129,292	3.55	6	\$173,276	4.80	6			
8-7-03	35	\$899,830	\$235,189	26.14	6	\$301,573	33.51	8			
8-14-03	11	\$1,031,800	\$76,000	7.37	2						
8-28-03	18	\$730,659	\$25,676	3.51	2						
9-4-03	4	\$106,641									
9-18-03	15	\$1,320,114				\$78,894	5.98	3			
9-25-03	8	\$313,515	\$19,620	6.26	2	\$6,000	1.91	1			
10-2-03	28	\$1,210,535	\$51,948	4.30	4	\$145,003	11.98	6	\$300	.0248	1
10-9-03	2	\$111,860									
10-16-03	4	\$473,127	\$66,000	13.95	1	\$2,300	.0486	1			
10-23-03	18	\$1,090,135	\$116,269	10.67	2	\$12,446	1.14	1			
TOTAL:	249	\$13,665,465	\$1,277,022	9.34	34	\$1,236,582	9.05	33	\$1,798	.014	2


Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Travis M. Bishop, Assistant City Manager
City Managers Office


Terry M. Brechtel
City Manager

SECTION I
COUNCIL, OCTOBER 23, 2003
SINGLE SOURCE BID

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Pharmaceuticals A762-04 Upon Award through 5-31-05		Amerisource Item 1 Est Amount \$4,800
This contract will provide the Health Department with various types of non-prescription pharmaceutical items at no charge for patients who qualify.		Anda Inc Item 2 Est Amount \$4,800
		Auburn Pharmaceutical Co Items 3, 4, 5 Est Amount \$15,200
		Bayer Corporation Item 6 Est Amount \$4,800
		Cardinal Health Inc Item 7 Est Amount \$4,800
		Cobb Rx Items 8, 9 Est Amount \$9,400
		Dixon Shane Inc Item 10 Est Amount \$4,800
		Ortho-McNeil Pharmaceutical Inc Items 11, 12 Est Amount \$9,400

SECTION I
COUNCIL, OCTOBER 23, 2003
SINGLE SOURCE BID

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
2. Vaccines A790-04 Upon Award through 8-31-05		Atlas Medical Supply Inc Item 1 Est Amount \$65,000
This contract will provide the Health Department with various types of vaccines for adult & pediatric inoculations for viruses and preventable diseases.		Aventis Pasteur Inc Items 2, 3, 4 Est Amount \$160,000
		CT International Items 5, 6 Est Amount \$128,000
		Glaxo Smith Kline Items 7, 8 Est Amount \$128,000
		Merck & Co Inc Items 9, 10, 11 Est Amount \$160,000

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: PHARMACEUTICALS

State Of Texas Automated Term Contract (270-A1)
Upon Award through 5-31-05

		Amerisource 1229 Avenue R Grand Prairie, TX 75050
1.	Commodity Code: 270-52-94005-6 Miconazole Nitrate 2% Vaginal Cream w/ Applicator Price per each	\$2.95
		Anda Inc. 2915 Weston Road Weston, FL 33331
2.	Commodity Code: 270-75-98010-5 Sulfamethoxazole 800mg, Trimethoprim 160mg Price per bottle	\$6.65
		Auburn Pharmaceutical Company 1775 John R Road Troy, MI 48083
3.	Commodity Code: 270-86-78120-3 Iron (Ferrous Sulfate) Tablets Price per box	\$1.08
4.	Commodity Code: 270-86-79034-5 Multivitamin Tablets w/Vitamin B12 Price per bottle	\$.83
5.	Commodity Code: 270-86-78081-7 Folic Acid Tablets Price per bottle	\$4.16
		Bayer Corporation 400 Morgan Lane West Haven, CT 06516-4175
6.	Commodity Code: 270-19-14021-2 CiproFloxin Price per bottle	\$153.22

Cardinal Health, Inc.
Attn: Customer Service Manager
851 Henrietta Creek Rd
Roanoke, Texas 76262

7. Commodity Code: 270-06-70022-6
Amoxicillin Capsules
Price per bottle

\$6.11

Cobb Rx
3425 North Bend Road, Ste F
Cincinnati, OH 45239-7660

8. Commodity Code: 270-56-70030-8
Nitrofurantoin Macrochantin Crystal
Price per bottle

\$104.04

9. Commodity Code: 270-52-70035-1
Metronidazole Tablets
Price per bottle

\$36.50

Dixon Shane, Inc.
256 Geiger Road
Philadelphia, PA 19115

10. Commodity Code: 270-86-79091-5
Prenatal Multivitamins w/ Folic Acid
Price per bottle

\$3.50

State Of Texas Automated Term Contract (272-A1)
Upon Award through 4-30-04

Ortho-McNeil Pharmaceutical, Inc.
P. O. Box 401
Raritan, NJ 08869-0602

11. Commodity Code: 272-50-65010-1
Ortho-Novum (Norethindrone 1mg, Ethinyl Estradiol)
Price per case

\$244.80

12. Commodity Code: 272-55-15300-2
Ortho-Tricyclen (Norgetsimate/Ethinyl Estradiol)
Price per case

\$396.00

TERMS

Net 30

A762-04
JH/tc

ANNUAL CONTRACT FOR: VACCINES

State Of Texas Automated Term Contract (270-A2)
Upon Award through 8-31-05

Atlas Medical Supply, Inc.
5645 Hillcroft, #301
Houston, Texas 77036

1. Commodity Code: 270-13-63007-7
POLIO VIRUS, INACTIVATED VACCINE
Price per 10 syringe package

\$267.15

Aventis Pasteur, Inc.
Attn: Customer Account Mgmt
Discovery Drive
Swiftwater, PA 18370-0187

2. Commodity Code: 270-13-58020-4
MENINGOCOCCAL POLYSACCARIDE,
Type A, C, Y & W VACCINE
Price per 10 dose vial

\$552.08

3. Commodity Code: 270-13-75005-7
TETANUS AND DIPHTHERIA, TOXOIDS,
ABSORBED ADULT
Price per 10 dose vial

\$100.00

4. Commodity Code: 270-13-10010-5
DIPHTHERIA & TETANUS TOXOIDS,
COMBINED, A LUMINUM PHOSPHATE,
PEDIATRIC
Price per 10 dose vial

\$100.00

CT International
4349 Santa Fe Road
San Luis Obispo, CA 93401

5. Commodity Code: 270-13-53005-3
MEASLES, MUMPS & RUBELLA VACCINE
Price per 10 dose package with Diluent

\$357.64

6. Commodity Code: 270-13-60007-0
PNEUMOCOCCAL, POLYVALENT VACCINE
Price per 5 dose/vial

\$87.80

GlaxoSmithKline
Three Franklin Plaza (3F 0625)
PO Box 13619
Philadelphia, PA 19101

- | | | |
|-----|---|----------|
| 7. | Commodity Code: 270-13-23050-6
HEPATITIS A VACCINE
Price per 5 dose package | \$88.75 |
| 8. | Commodity Code: 270-13-27030-4
HEPATITIS A, INACTIVATED & HEPATITIS B
(RECOMBINANT) VACCINE
Price per 5 dose package | \$189.65 |
| 9. | Commodity Code: 270-13-85110-3
VARICELLA VIRUS, LIVE VACCINE
Price per 10 dose package | \$581.06 |
| 10. | Commodity Code: 270-13-23100-9
HEPATITIS A, PEDIATRIC/ADOLESCENT
VACCINE
Price per 10 dose package | \$116.50 |
| 11. | Commodity Code: 270-13-25106-4
HEPATITIS B, RECOMBINANT VACCINE
Price per 10 vial package | \$242.50 |

Merck & Co., Inc.
Order Management Center
P. O. Box 4, ZB-750
West Point, PA 19486

TERMS

Net 30

A790-04
JH/tc

SECTION II
COUNCIL, OCTOBER 23, 2003
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.
The terms of these contracts is indicated below.

- | <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|--|------------|--|
| 1. Lubricants
A135-04
Upon Award through 9-30-04
With one year option to extend

This contract will provide various City departments with motor oil, transmission fluid, hydraulic oil, rear end grease, etc for maintenance of vehicles & equipment. | | A & L Automotive & Oil
Items 1, 2, 4, 7-10, 14-17
Est Amount \$235,935

Avery & Company
Items 3, 5, 6, 11-13, 18
Est Amount \$26,485 |
| 2. Aluminum Street Sign Brackets
A188-04
Upon Award through 9-30-04
With two one-year options to extend

This contract will provide the Public Works Department with street sign brackets to secure aluminum street signs and directional markings. | WBE | MD Solutions Inc
Entire Bid
Est Amount \$12,446 |
| 3. Emergency Medical Service Vehicle Body Repair
A482-04
Upon Award through 9-30-05

This contract will provide the Fire Department E.M.S. with service & parts to repair vehicles that have been damaged or require body repairs or painting. | MBE | Brady's Paint & Body
Entire Bid
Est Amount \$26,000 |

City of San Antonio Bid Tabulation

Opened: September 9, 2003

For: Annual Contract for Lubricants

A135-04

PR/dc

			A&L Automotive & Oil	Avery & Company	The American Lubricants
			8423 Eastern	219 Duval St.	26711 Virgo Lane
			San Antonio, TX 78216	San Antonio, TX 78208	San Antonio, TX 78260
Item	Description	Estimated Quantity			
1	Motor Oil, SAE 15W40 Transport Delivery-Price per Gallon Price Total Brand Name	28,730 Gallons	\$2.75 \$79,007.50 Lubriguard	\$2.79 \$80,156.70 Warren	\$12.66 \$363,721.80 Alubco
2	Motor Oil, SAE 15W40 55 Gallon Drum-Price per Gallon Price Total Brand Name	26,977 Gallons	\$3.35 \$90,372.95 Citgo	\$3.33 \$89,833.41 Service Pro	\$12.66 \$341,528.82 Alubco
	Total Items 1 and 2		\$169,380.45	\$169,990.11	\$705,250.62
3	Motor Oil, SAE 30 55 Gallon Drum-Price per Gallon Price Total Brand Name	1,851 Gallons	\$3.25 \$6,015.75 Lubriguard	\$3.24 \$5,997.24 Service Pro	\$9.49 \$17,565.99 Alubco
4	Motor Oil, SAE 40 55 Gallon Drum-Price per Gallon Price Total Brand Name	715 Gallons	\$3.25 \$2,323.75 Lubriguard	\$3.28 \$2,345.20 Service Pro	\$10.29 \$7,357.35 Alubco
5	Motor Oil, SAE 10W40 55 Gallon Drum-Price per Gallon Price Total Brand Name	440 Gallons	\$3.31 \$1,456.40 Citgo	\$3.30 \$1,452.00 Warren	\$10.29 \$4,527.60 Alubco
6	Motor Oil, SAE 10W 55 Gallon Drum-Price per Gallon Price Total Brand Name	1,265 Gallons	\$3.34 \$4,225.10 Lubriguard	\$3.28 \$4,149.20 Warren	\$11.86 \$15,002.90 Alubco
7	Hydraulic Oil, 5W20 55 Gallon Drum-Price per Gallon Price Total Brand Name	990 Gallons	\$4.53 \$4,484.70 Citgo	No Bid	No Bid
8	Automatic Transmission Fluid (Dextron III & Mercon) 55 Gallon Drum-Price per Gallon Price Total Price per Quart Price Total Brand Name	3,765 Gallons 24 Quarts	\$3.13 \$11,784.45 \$15.00 \$360.00 Citgo	\$3.35 \$12,612.75 \$11.80 \$283.20 Service Pro	\$10.36 \$39,005.40 \$3.79 \$90.96 Alubco
9	Automatic Transmission Fluid-Mercon V 55 Gallon Drum-Price per Gallon Price Total Price per Quart Price Total Brand Name	1,815 Gallons 45 Quarts	\$7.06 \$12,813.90 \$24.05 \$1,082.25 Motorcraft	No Bid	\$11.46 \$20,799.90 \$3.79 \$170.55 Alubco
10	Automatic Transmission Fluid-ATF+3 55 Gallon Drum-Price per Gallon Price Total Brand Name	550 Gallons	\$6.23 \$3,426.50 Citgo	No Bid	No Bid
11	MIL-PRF-2105E Extreme Pressure Gear Lube, SAE 85W140 400 Lb. Drum-Price per Lb. Price Total 120 Lb. Drum-Price per Lb. Price Total Brand Name	14,000 Lbs. 700 Lbs.	\$0.48 \$6,720.00 \$0.51 \$357.00 Lubriguard	\$0.47 \$6,580.00 \$0.49 \$343.00 Service Pro	\$2.57 \$35,980.00 \$2.67 \$1,869.00 Alubco
12	Lithium Chassis Grease-NLGI No. 2 400 Lb. Drum-Price per Lb. Price Total 120 Lb. Drum-Price per Lb. Price Total 16 oz. Tube-Price per Tube Price Total Brand Name	10,400 Lbs. 96 Lbs. 100 Lbs.	\$0.745 \$7,748.00 \$0.77 \$73.92 \$0.956 \$95.60 Lubriguard	\$0.66 \$6,864.00 \$0.67 \$64.32 \$0.69 \$69.00 Service Pro	\$2.57 \$25,728.00 \$2.67 \$256.32 No Bid Alubco
13	Wheel Bearing Grease-High Temperature 120 Lb. Drum-Price per Lb. Price Total 35 Lb. Pail-Price per Lb. Price Total Brand Name	120 Lbs. 245 Lbs.	\$1.16 \$139.20 \$1.37 \$335.65 Citgo	\$0.74 \$88.80 \$0.79 \$193.55 Warren	\$2.67 \$320.40 \$2.72 \$666.40 Alubco

City of San Antonio Bid Tabulation

Opened: September 9, 2003
For: Annual Contract for Lubricants

A135-01

PR/dc

			A&L Automotive & Oil	Avery & Company	The American Lubricants
			8423 Eastern	219 Duval St.	26711 Virgo Lane
			San Antonio, TX 78216	San Antonio, TX 78208	San Antonio, TX 78260
Item	Description	Estimated Quantity			
14	SB-100, Genuine Universal Tractor Hydraulic Oil				
	55 Gallon Drum-Price per Gallon	1,815 Gallons	\$2.95	\$3.24	\$10.93
	Price Total		\$5,354.25	\$5,680.60	\$19,837.95
	5 Gallon Pail-Price per Gallon	50 Gallons	\$3.36	\$3.27	\$11.43
	Price Total		\$168.00	\$163.50	\$571.50
	Brand Name		Lubriguard	Warren	Alubco
15	Hydraulic Oil, 30-50 Multigrade M2C134B				
	55 Gallon Drum-Price per Gallon	770 Gallons	\$2.95	\$3.24	\$10.93
	Price Total		\$2,271.50	\$2,494.80	\$8,416.10
	5 Gallon Pail-Price per Gallon	35 Gallons	\$3.36	\$3.27	\$11.38
	Price Total		\$117.60	\$114.45	\$398.30
	Brand Name		Lubriguard	Warren	Alubco
16	Hydraulic Oil, Grade 32				
	55 Gallon Drum-Price per Gallon	9,100 Gallons	\$2.40	\$2.50	\$10.93
	Price Total		\$21,840.00	\$22,750.00	\$99,463.00
	Brand Name		Citgo	Service Pro	Alubco
17	Hydraulic Oil, Grade 46				
	55 Gallon Drum-Price per Gallon	220 Gallons	\$2.40	\$2.50	\$10.93
	Price Total		\$528.00	\$550.00	\$2,404.60
	Brand Name		Citgo	Service Pro	Alubco
18	Heat Transfer Oil-Grade 46				
	55 Gallon Drum-Price per Gallon	220 Gallons	\$3.64	\$3.11	\$10.05
	Price Total		\$800.80	\$684.20	\$2,211.00
	Brand Name		Citgo	Warren	Alubco
	Delivery		2 Days	3 Days	7 Days
	Terms		Net 30	Net 30	10%-60
Estimated Total Award			\$235,935.35	\$26,485.31	

CP: Upon award thru 09-30-2004 OPT: 1 YR. EXT-EXPIRES 2005

City of San Antonio Bid Tabulation

Opened: August 8, 2003				For: Annual Contract for Aluminum Street Sign Brackets			
A188-04		MR/dc		MD Solutions Inc.	Baytech Supply, Inc.	Centerline Supply, Ltd.	Hall Signs, Inc.
				555 Metro Place North, Suite 524 Dublin, OH 43017	6338 N. New Braunfels Ave. San Antonio TX 78209	530 Jesse St. Grand Prairie, TX 75051	P.O. Box 515 Bloomington, IN 47402
Item	Description	Estimated Quantities					
1	Aluminum street sign bracket, pole to sign 90	1000	Each				
	Price Each			\$3.99	\$4.37	\$4.19	\$4.20
	Total Price			\$3,990.00	\$4,370.00	\$4,190.00	\$4,200.00
	Brand			MDS	Maxistrut	MD Solutions	HSI
	Model			514RCF200	606F	Not Given	922F
2	Aluminum street sign bracket, sign to sign at 90	1000	Each				
	Price Each			\$3.79	\$3.68	\$3.94	\$4.01
	Total Price			\$3,790.00	\$3,680.00	\$3,940.00	\$4,010.00
	Brand			MDS	Maxistrut	MD Solutions	HSI
	Model			514CPF090	606F	Not Given	990F
3	Aluminum street sign bracket, sign to sign at 45	200	Each				
	Price Each			\$5.50	\$3.68	\$5.00	\$5.44
	Total Price			\$1,100.00	\$736.00	\$1,000.00	\$1,088.00
	Brand			MDS	Maxistrut	Traffic Safety	Traffic Safety
	Model			514CPF045	606F	Not Given	808
4	3/16" Wrench, large	200	Each				
	Price Each			\$3.00	\$3.90	\$5.00	\$9.00
	Total Price			\$600.00	\$780.00	\$1,000.00	\$1,800.00
	Brand			SIMI	T Handle	MD Solutions	HSI
	Model			VCT178-10LS	Not Given	Not Given	#BH4
5	5/32" Wrench, small	200	Each				
	Price Each			\$3.00	\$3.90	\$5.00	\$2.25
	Total Price			\$600.00	\$780.00	\$1,000.00	\$450.00
	Brand			SIMI	T Handle	MD Solutions	HSI
	Model			VCT178-12LS	Not Given	Not Given	T100
6	Plated vandal proof button head bolt	2000	Each				
	Price Each			\$0.21	\$0.39	\$0.31	\$0.20
	Total Price			\$420.00	\$780.00	\$620.00	\$400.00
	Brand			MDS	Hexagonal Socket	MD Solutions	HSI
	Model			VCB207	Bolt Size	Not Given	BHP 76
7	Square cap, 1-3/4"	250	Each				
	Price Each			\$3.16	\$5.65	\$4.19	\$4.47
	Total Price			\$790.00	\$1,412.50	\$1,047.50	\$1,117.50
	Brand			MDS	Maxistrut	Hall	HSI
	Model			514TCF134	850 Flat	Not Given	134SQF
8	Metro Wing Brackets, 24"L x 8.25"H x 2" W, slots:	100	Each				
	Price Each			\$11.56	\$13.61	\$14.45	\$11.56
	Total Price			\$1,156.00	\$1,361.00	\$1,445.00	\$1,156.00
	Brand			MDS	Maxistrut	Hall	HSI
	Model			514EWB240	10-10	Not Given	#800
	Delivery			30 Days	25 Days	7-10 Days	7-10 Days
	Total for Items 1 - 8			\$12,446.00	\$13,899.50	\$14,242.50	\$14,221.50
	Terms			Net 30	Net 30	Net 30	Net 30
Estimated Annual Award				\$12,446.00			

This Contract will provide aluminum street sign brackets for the Public Works Traffic Division to secure aluminum street signs and directional markings to their supporting poles. The design of these brackets deter theft by necessitating the use of a specific "Key" wrench (also provided in this contract) to attach and remove signs. The major user of this contract: Public Works Traffic Division.

City of San Antonio Bid Tabulation

Opened: February 24, 2003					
For: Annual Contract for Emergency Medical Service Vehicle Body Repair					
A482-04	MkP/dc	Brady's Paint & Body	Galaxie Body Works, Inc.	Metalcrafters, Inc.	Sphinx Consultants & Associates
		2942 E. Houston St.	302 Abshire	5615 Bicentennial Dr.	1800 NE Loop 410 Suite 411
Description		San Antonio, TX 78210	San Antonio, TX 78237	San Antonio, TX 78219	San Antonio, TX 78217
Material Cost		Dealer + 10%	Dealer + 10%	Cost + 25%	Dealer + 35%
Labor Rate per Hour		\$30.00	\$30.00	\$48.00	\$50.00
Delivery Minor Repairs		2-4 Days	5-8 Days	2-3 Days	3 Days
Delivery Major Repairs		8-12 Days	12-18 Days	14 Days	6-10 Days
Terms		1%-10	1%-10	Net 30	5%-30

Expires: 09/30/2005

TERM: October 2003 - September 2005.

CONTRACT AMOUNT: Estimated \$ 13,000.00 for one year, \$ 26,000.00 for two years.

END USERS: Fire Department.

SCOPE: Body repairs for 62 Emergency Medical Service vehicles.

SECTION III
COUNCIL, OCTOBER 23, 2003
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.
The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Plastic Bags A934-04 Upon Award through 9-30-04		D. Lloyd & Associates, Bid No. 1 Entire Bid Est Amount \$90,269

This contract will provide the City of San Antonio with various sizes of plastic bags for trash collection and disposal.

City of San Antonio Bid Tabulation

		Bid #1		Bid #2		Bid #A		Bid #B		
Opened: August 22, 2003		Avery & Company	Central Poly-Corp.	D. Lloyd & Associates	D. Lloyd & Associates	Dyna-Pak Corp.	EC Enterprises dba Sanitary Professional Service	Gulf Coast Paper	Interboro Packaging Corporation	Interboro Packaging Corporation
For: Plastic Bags		219 Duval St.	18 Donaldson Place	13426 La Vista Dr.	13426 La Vista Dr.	P.O. Box 967	2000 N.W. Military Suite 13	4030 Binz Engleman	114 Bracken Road	114 Bracken Road
A934-04		TC/c San Antonio, TX 78208	Linden, NJ 07036	San Antonio, TX 78216	San Antonio, TX 78216	Lawrenceburg, TN 38464	San Antonio, TX 78213	San Antonio, TX 78219	Montgomery, NY 12549	Montgomery, NY 12549
Item	Description									
1	1,770 Cases - Plastic Bags, 2 Mil, 23" X 10" X 40"				NAS					
	Non-Recycled	No Bid	\$15.05	\$13.54	\$25.35	\$22.88	\$10.97	\$12.28	\$17.64	\$15.48
	Price Per Case		\$28,638.50	\$23,965.80	\$22,434.75*	\$40,497.60	\$38,833.80*	\$43,471.20*	\$31,222.80	\$27,399.60
	Price Total									
	Recycled									
	Price Per Case	\$11.50	No Bid	\$13.54	\$25.35	\$22.88	No Bid	No Bid	\$17.64	\$15.48
	Price Total	\$40,710.00*		\$23,965.80	\$22,434.75*	\$40,497.60			\$31,222.80	\$27,399.60
	Brand Name	The Safety Zone	Central Poly	DLT3340XXH	DLOH3340XHH	Dyna-Pak Corp.	GP Plastic	Tyco LBF3340X5E	INTT3340SEXHVY	INTT3340SXH
	Number Per Case	100	200	200	400	200	100	100	200	200
2	3,146 Cases - Plastic Bags, 2 Mil, 24" X 12" X 60"				NAS					
	Non-Recycled	No Bid	\$11.85	\$11.31	\$16.85	\$18.72	\$16.98	\$14.34	\$14.98	\$12.98
	Price Per Case		\$37,280.10	\$35,581.26	\$28,505.05*	\$58,893.12	\$53,419.08	\$60,151.52*	\$47,127.08	\$40,835.08
	Price Total									
	Recycled									
	Price Per Case	No Bid	No Bid	\$11.31	\$16.85	\$18.72	No Bid	No Bid	\$14.98	\$12.98
	Price Total			\$35,581.26	\$28,505.05*	\$58,893.12			\$47,127.08	\$40,835.08
	Brand Name		Central Poly	DLT3660XXH	DLOH3660	Dyna-Pak Corp.	GP Plastics	Tyco LBF3658X5E	INTT3660SEXHVY	INTT3660SXH
	Number Per Case		100	100	200	100	100	75	100	100
3	Deleted									
4	2,347 Cases - Plastic Bags, 1.5 Mil, 23" X 10" X 40"									
	Non-Recycled	No Bid	\$13.90	\$13.09	\$21.00	\$21.45	\$8.55	\$13.82	\$18.94	\$15.98
	Price Per Case		\$32,623.30	\$30,722.23	\$30,804.38*	\$50,343.15	\$50,167.13*	\$54,059.63*	\$39,758.18	\$37,505.06
	Price Total									
	Recycled									
	Price Per Case	\$8.90	No Bid	\$13.09	\$21.00	\$21.45	No Bid	No Bid	\$18.94	\$15.98
	Price Total	\$52,220.75*		\$30,722.23	\$30,804.38*	\$50,343.15			\$39,758.18	\$37,505.06
	Brand Name	The Safety Zone	Central Poly	DLT3340XHH	DLOT3340XHH	Dyna-Pak Corp.	GP Plastic	Tyco LBF3340X3E	INTT3340SXH	INTT3340SEXH
	Number Per Case	100	250	250	400	250	100	150	250	250
5	Deleted									
	Terms	Net 30	1%-10	1/2%-10	1/2%-10	Net 30	Net 30	1%-10	Net 30	Net 30
	Total Award			\$90,269.29						

*Totals have been adjusted to reflect variances in packaging.

NAS - Interboro Packaging, Bid # D, Items 1, 2, and 4 did not meet density nor case weight specification.

D. Lloyd & Associates, Bid # 2, Item 1 & 2 did not meet the density nor case weight specification.

Interboro Packaging, Bid # C, Item 1 & 2 did not meet density nor case weight specification.

CP: Upon Award through 09/30/2004

\$90,269.29 Annually

Plastic trash liners are utilized by all City Departments.

City of San Antonio Bid Tabulation

		Bid #C	Bid #D	Bid #1		Bid #2				
Opened: August 22, 2003		Interboro Packaging Corporation	Interboro Packaging Corporation	Mayfield Paper Co.	Medical Action	Pollock Paper Dist.	Pollock Paper Dist.	Sani-Tech Supplies	Unisource	U.S. Wholesale Products
For: Plastic Bags		114 Bracken Road	114 Bracken Road	5902 Business Park	800 Prime Place	3802 Binz-Engleman, Suite 143	3802 Binz-Engleman, Suite 143	2112 Broadway	4151 Woodcock Dr.	P.O. Box 34483
A934-04		TC/Montgomery, NY 12549	Montgomery, NY 12549	San Antonio, TX 78218	Hauppauge, NY 11788	San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78215	Jacksonville, FL 32207	San Antonio, TX 78265
Item	Description									
1	1,770 Cases - Plastic Bags, 2 Mil, 23" X 10" X 40"	NAS	NAS							
	Non-Recycled									
	Price Per Case	\$13.22	\$10.98	No Bid	\$21.85	\$9.63	No Bid	No Bid	No Bid	No Bid
	Price Total	\$23,399.40	\$19,434.60		\$38,674.50	\$34,090.20				
	Recycled									
	Price Per Case	\$13.22	\$10.98	\$11.25	No Bid	No Bid	No Bid	\$21.53	\$11.88	\$22.21
	Price Total	\$23,399.40	\$19,434.60	\$26,550.00				\$38,108.10	\$42,055.20	\$39,311.70
	Brand Name	INTT3340SEXH	INTT3340XXH	Omega Plastics	MAX1T693	HERM6639AK		Lone Star Plastic	Tyco LBF	Houston Poly
	Number Per Case	200	200	150	200	100		200	100	200
2	3,146 Cases - Plastic Bags, 2 Mil, 24" X 12" X 60"	NAS	NAS							
	Non-Recycled									
	Price Per Case	\$10.84	\$9.69	No Bid	\$18.45	\$16.58	No Bid	No Bid	No Bid	No Bid
	Price Total	\$34,102.64	\$30,484.74		\$58,043.70	\$52,097.76				
	Recycled									
	Price Per Case	\$10.84	\$9.69	\$13.84	No Bid	No Bid	No Bid	\$17.31	\$13.28	\$17.59
	Price Total	\$34,102.64	\$30,484.74	\$58,054.40				\$54,457.26	\$55,705.28	\$55,338.14
	Brand Name	INTT3660SEXH	INTT3660TEXH	Omega Plastics	MAX2T694	HERM7658AK		Lone Star Plastic	Tyco LBF3658X5E	Houston Poly
	Number Per Case	100	100	75	100	100		100	75	100
3	Deleted									
4	2,347 Cases - Plastic Bags, 1.5 Mil, 23" X 10" X 40"		NAS							
	Non-Recycled									
	Price Per Case	\$13.84	\$11.72	No Bid	\$21.15	\$16.78	\$17.75	No Bid	No Bid	No Bid
	Price Total	\$32,482.48	\$27,506.84		\$49,639.05	\$49,228.33	\$41,659.25			
	Recycled									
	Price Per Case	\$13.84	\$11.72	\$12.65	No Bid	No Bid	No Bid	\$20.64	\$13.08	\$21.31
	Price Total	\$32,482.48	\$27,506.84	\$49,482.98				\$48,442.08	\$51,164.60	\$50,014.57
	Brand Name	INTT3340EXH	INTT3340XXH	Omega Plastics	MAX4T696	HERH6639	HER6639SG	Lone Star Plastic	Tyco LBF3340X3E	Houston Poly
	Number Per Case	250	250	150	250	200	250	250	150	250
5	Deleted									
	Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	2%-10	Net 30	Net 30
	Total Award									

*Totals have been adjusted to reflect variances in packaging.

NAS - Interboro Packaging, Bid # D, Items 1, 2, and 4 did not meet the density requirements.
D. Lloyd & Associates, Bid # 2, Item 1 & 2 did not meet the density requirements.
Interboro Packaging, Bid # C, Item 1 & 2 did not meet density.

CP: Upon Award through 09/30/2004
\$90,269.29 Annually

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