

**CITY OF SAN ANTONIO  
INTERDEPARTMENTAL MEMORANDUM  
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO. \_\_\_\_\_

8

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**THROUGH:** Terry M. Brechtel, City Manager

**COPIES:** Travis M. Bishop, Assistant City Manager;  
Department Directors; File

**SUBJECT:** Annual Contracts for Fiscal Year 2003-2004

**DATE:** August 14, 2003

**SUMMARY & RECOMMENDATION:**

The attached tabulations of bids to provide the City of San Antonio with annual contracts for various materials and services is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for PC DOCS/Fulcrum Enterprise Suite, concrete leveling and stabilization, personal protective clothing, cleaning & repair services, reinforcing steel & wire mesh, maintenance of heating & air conditioning systems at branch libraries, battery charges, conditioners and analyzers, digital camera kits and accessories, medical supplies-disposable medical examination products, erosion blankets and accessories on an annual basis, which will be recurring needs throughout the next fiscal year. These annual contracts establish the costs and other conditions, so that repetitive bidding is not required.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended that these contracts be approved.

- SECTION I:** The bids in this section are single source of supply contracts. (3 contract)
- SECTION II:** The bids in this section are competitive bids in which award is recommended to the lowest bidders. (5 contracts)
- SECTION III:** The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (4 contracts)

**POLICY ANALYSIS:**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT:**

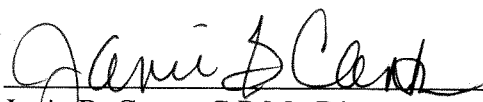
Funds are not expended by this ordinance. It is estimated that approximately \$20,000,000 will be spent on annual contracts in the 2003-2004 fiscal year. All expenditures will be in accordance with the 2003-2004 budget to be approved by City Council. The total estimated amount for the contracts listed on this ordinance are approximately \$1,031,800.

**SUPPLEMENTAL COMMENTS:**

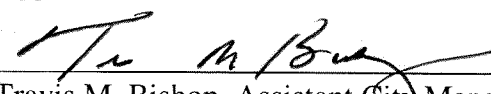
Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.


**MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:**

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	Goal: MBE's 11.7%			WBE's Goal: 12.8%			Goal: AABE's 1.7%		
			Amount	%	Awards	Amount	%	Awards	Amount	%	Awards
3-20-03	6	\$103,673	\$53,915	52.0	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
5-8-03	6	\$270,202	\$25,000	9.25	1	\$24,000	8.88	2			
5-15-03	5	\$157,948	\$12,240	7.75	1						
5-22-03	4	\$175,000									
5-29-03	4	\$203,809	\$25,000	12.27	2	\$9,000	4.42	1			
6-5-03	4	\$326,300	\$25,000	7.66	1	\$25,000	7.66	1			
6-12-03	6	\$137,000									
6-26-03	48	\$3,606,507	\$129,292	3.55	6	\$173,276	4.80	6			
8-7-03	35	\$899,830	\$235,189	26.14	6	\$301,573	33.51	8			
8-14-03	11	\$1,031,800	\$76,000	7.37	2						
<b>TOTAL:</b>	<b>152</b>	<b>\$8,308,879</b>	<b>\$997,509</b>	<b>12.01</b>	<b>23</b>	<b>\$991,939</b>	<b>11.94</b>	<b>21</b>	<b>\$1,498</b>	<b>.0018</b>	<b>1</b>

  
Jamie B. Cantu, C.P.M., Director  
Purchasing & General Services

Approved:

  
Travis M. Bishop, Assistant City Manager  
City Managers Office

  
Terry M. Brechtel  
City Manager

SECTION I  
COUNCIL, AUGUST 14, 2003  
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. PC DOCS/Fulcrum Enterprise Suite A733 10-1-03 through 9-30-04		Hummingbird Ltd Entire Bid Est Amount \$48,076.88
2. Concrete Leveling and Stabilization A882-03 Upon Award through 9-30-04		Urelift Central Inc Entire Bid Est Amount \$46,000
3. Personal Protective Clothing, Cleaning & Repair Services A937-04 10-1-03 through 9-30-05 with (3) one-year options to extend		Total Fire Group Entire Bid Est Amount \$291,000

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: PC DOCS/FULCRUM ENTERPRISE SUITE (A733)

Hummingbird, Ltd.  
1 Sparks Avenue  
Toronto, Ontario M2H 2W1

Description	Total Price Annually
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Software Maintenance and Platinum Support Renewal (October 1, 2003 – September 30, 2004)	\$48,076.88
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Terms	Net 30
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LB/dg  
A733-04

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: CONCRETE LEVELING AND STABILIZATION

Urelift Central, Inc.  
P.O. Box 3283  
Spring, TX 77383

DESCRIPTION	ESTIMATED ANNUAL USAGE	PRICE
ITEM I		
WATER BLOWN HIGH-DENSITY POLYURETHANE MATERIAL MANUFACTURER NAME AND NUMBER: URETEK 486	2,500 Pounds	\$ 8.75 Per Pound
ESTIMATED ANNUAL TOTAL FOR ITEM I		\$ 21,875.00
ITEM II		
WATER BLOWN HIGH-DENSITY POLYURETHANE MATERIAL (DEEP INJECTION METHOD) MANUFACTURER NAME AND NUMBER: URETEK 486	2,500 Pounds	\$ 9.53 Per Pound
ESTIMATED ANNUAL TOTAL FOR ITEM II		\$ 23,825.00
ESTIMATED ANNUAL TOTAL FOR ITEMS I & II		\$ 45,700.00
TERMS		NET 30
MR/cc A882-03		

CITY OF SAN ANTONIO  
BID TABULATIONANNUAL CONTRACT FOR: PERSONAL PROTECTIVE CLOTHING, CLEANING & REPAIR SERVICES (A937)Total Fire Group  
P. O. Box 13616  
Dayton, OH 45413-0616

ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITIES	UNIT COST	ESTIMATED AMOUNT
I	Protective Clothing			
	1. Bunker Boots	113 each	\$168.78	\$19,072.14
	2. Bunker Coat	80 each	\$608.09	\$48,647.20
	3. Bunker Pants	80 each	\$435.39	\$34,831.20
	4. Protective Hoods	80each	\$19.94	\$1,595.20
	5. Suspenders	80 each	\$18.19	\$1,455.20
	Estimated Total for Item I			\$105,600.94
II	Protective Clothing Cleaning Cost			
	1. Bunker Pants	2,543 each	\$13.75	\$34,966.25
	2. Bunker Coats	2,487 each	\$13.75	\$34,196.25
	3. Bunker Boots	50 pair	\$5.00	\$250.00
	Estimated Total for Item II			\$69,412.50
III	Protective Clothing Repair Cost			
	1. Fixed rate per set for active issued gear		\$4.50 monthly	
	2. Fixed rate per set for inactive re-issued loaner gear		\$1.50 monthly	

A937-04  
JH/cvc

SECTION II  
COUNCIL, AUGUST 14, 2003  
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.  
The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Reinforcing Steel & Wire Mesh A267-04 10-1-03 through 9-30-04 with two one-year options to extend		Alamo Iron Works Entire Bid Est Amount \$115,388
2. Maintenance of Heating & Air Conditioning Systems at Branch Libraries A426-04 With two one-year options to extend	MBE	Air Jireh Service Entire Bid Est Amount \$43,000
3. Battery Chargers, Conditioners and Analyzers A921-04 Upon Award through 9-30-04 with one-year option to extend		Tessco Inc Items 1, 2 Est Amount \$274,110  Advanced Tec Industries Inc Item 3 Est Amount \$42,400
4. Digital Cameras Kits and Accessories A929-04 Upon Award through 12-31-03		Canon USA Inc Entire Bid Est Amount \$56,014

# City of San Antonio Bid Tabulation

Opened June 16, 2002			
For Annual Contract for Reinforcing Steel & Wire Mesh			
A267-04			Alamo Iron Works
MR/dc			943 SBC Center Pkwy
Item	Description	Estimated Annual Usage	San Antonio, TX 78219
1	Bar Size No.		
	3 (3/8")	25,000	
	Cost per 20' each		\$1.43
	Total price		\$35,750.00
	4 (1/2")	15,000	
	Cost per 20' each		\$2.38
	Total price		\$35,700.00
	5 (5/8")	120	
	Cost per 20' each		\$3.67
	Total price		\$440.40
	6 (3/4")	100	
	Cost per 20' each		\$5.29
	Total price		\$529.00
	7 (7/8")	50	
	Cost per 20' each		\$7.20
	Total price		\$360.00
	8 (1")	20	
	Cost per 20' each		\$9.40
	Total price		\$188.00
2	Reinforcing Wire Mesh Rolls		
	6 gauge	7	
	Price per roll		\$71.95
	Total price		\$503.65
	10 gauge	8	
	Price per roll		\$35.95
	Total price		\$287.60
3	Welded Wire (flat sheet)		
	6"x6", W2.9 x W2.9	1,000	
	Price each		\$21.53
	Total price		\$21,530.00
	6"x6", W4.7 x W4.7	2,700	
	Price each		No Bid
	Total price		
4	Smooth Dowels		
	#4	30,000	
	Price Each		\$0.67
	Total price		\$20,100.00
	Delivery		3 Days
	Terms		Net 30
Total Estimated Award			\$115,388.65

**City of San Antonio Bid Tabulation**

Opened May 20, 2003		For: Annual Contract for Maintenance of Heating & Air Conditioning Systems at Branch Libraries			
A426-04		MR/rm		Air Jireh Service	Atlas Mechanical
				5122 Leonhardt	11031 Wye Drive Suite 103
				San Antonio, TX. 78233	San Antonio, TX. 78217
				Tezel & Cotter	York International
				1026 W. Ashby Pl.	5692 E. Houston St. Suite 101
				San Antonio, TX. 78212	San Antonio, TX. 78220
Item	Description				
1	Bazaan Price per Month	\$120.00	\$200.00	\$283.00	\$112.00
2	Brookhollow Price per Month	\$140.00	\$200.00	\$190.00	\$113.00
3	Carver Price per Month	\$180.00	\$200.00	\$202.00	\$187.50
4	Cody Price per Month	\$240.00	\$200.00	\$414.00	\$300.00
5	Cortez Price per Month	\$120.00	\$200.00	\$286.00	\$112.50
6	Forest Hills Price per Month	\$120.00	\$200.00	\$150.00	\$112.50
7	Great Northwest Price per Month	\$160.00	\$200.00	\$150.00	\$150.00
8	Johnston Price per Month	\$400.00	\$200.00	\$868.00	\$750.00
9	Landa Price per Month	\$300.00	\$200.00	\$172.00	\$337.00
10	La Palmas Price per Month	\$100.00	\$200.00	\$590.00	\$75.00
11	McCreless Price per Month	\$200.00	\$200.00	\$285.00	\$225.00
12	Memorial Price per Month	\$100.00	\$200.00	\$279.00	\$75.00
13	Oakwell Price per Month	\$150.00	\$200.00	\$546.00	\$112.50
14	Pan American Price per Month	\$200.00	\$200.00	\$281.00	\$225.00
15	San Pedro Price per Month	\$100.00	\$200.00	\$94.00	\$75.00
16	Westfall Price per Month	\$150.00	\$200.00	\$195.00	\$113.00
17	Thousand Oaks & El Sendero Price per Month	\$300.00	\$200.00	\$289.00	\$337.00
18	Collins Garden Price per Month	\$400.00	\$200.00	\$294.00	\$113.00
19	Mobile Library Trailers Price per Month Each	\$100.00	\$100.00	\$277.00	\$80.00
<b>Total Monthly Price</b>		<b>\$3,580.00</b>	<b>\$3,700.00</b>	<b>\$5,845.00</b>	<b>\$3,605.00</b>
Terms		.005% 10	2%-10	Net 30	Net 30
<b>Total Estimated Award</b>		<b>\$42,960.00</b>			

City of San Antonio Bid Tabulation

Opened: July 8, 2003							
For: Annual Contract for Battery Chargers, Conditioners and Analyzers							
A921-04 AW/dc			Tessco, Inc. 11126 McCormick Rd. Hunt Valley, MD 21031	Advanced Tec Industries, Inc. 3801 Hollywood Blvd. Suite 100A Hollywood, FL 33021	Advanced Charger Tech, Inc. 60605 McDonough Drive Norcross, GA 30093	Holzberg Communications, Inc. P.O. Box 322 Totowa, NJ 07511	Illinois Communications Sales, Inc. 300 N. Ogden Ave. Chicago, IL 60607
Item	Description	Est. Qty.					
1	Single Unit Charger/Conditioner Price Each Price Total Brand & Manufacturer	3,500	\$61.44 \$215,040.00 Advance Tec AT4-2004/2005-IFD	\$65.00 \$227,500.00 Advanced Charger Tech, Inc. AT-2004/2005/2006 IFD	\$67.00 \$234,500.00 Advanced Charger Tech, Inc. Model i10 or i15	\$105.00 \$367,500.00 Advanced Charger Tech, Inc. Model i10	\$112.00 \$392,000.00 Advanced Charger Tech. ACT i Charge
2	Multiple Unit Charger /Conditioner Price Each Price Total Brand & Manufacturer	200	\$295.35 \$59,070.00 Advancedtec AT4-2004/2005-IFD	\$310.00 \$62,000.00 Advanced Charger Tech, Inc. AT4-2004/2005/2006 IFD	\$434.00 \$86,800.00 Advanced Charger Tech, Inc. Model i60	\$527.00 \$105,400.00 Advanced Charger Tech, Inc. Model i60	\$489.00 \$97,800.00 Advanced Charger Tech. ACT i Charge 6
3	Multiple Unit Analyzer Price Each Price Total Brand & Manufacturer	80	\$552.33 \$44,186.40 Advancedtec AT4-5004/5005CPA-IFD	\$530.00 \$42,400.00 Advanced Charger Tech, Inc. AT4-5004/5005/5006 CPA	\$734.00 \$58,720.00 Advanced Charger Tech, Inc. Model i60 w/i gauge	\$985.00 \$78,800.00 Advanced Charger Tech, Inc. Model i 60 w/ icg	\$620.00 \$49,600.00 Advanced Charger Tech. ACT i Charge 6m/i gauge
	Terms		Net 30	2%-10	Net 30	Net 30	Net 30
Total Estimated Annual Award			\$274,110.00	\$42,400.00			

City of San Antonio Bid Tabulation

Opened: July 8, 2003						
For: Annual Contract for Battery Chargers, Conditioners and Analyzers			Bid No. 1		Bid No. 2	
A921-04			M-Tronics 3201 West Ave. San Antonio, TX 78213	M-Tronics 3201 West Ave. San Antonio, TX 78213	MidPort Electronics 3101 W. Sylvania Ave. Toledo, OH 43613	TKC Enterprises, Inc. dba Batteries Plus 2703 No. Beltline Rd. Irving, TX 75062
Item	Description	Est. Qty.				
1	Single Unit Charger/Conditioner Price Each Price Total Brand & Manufacturer	3,500	\$115.71 \$404,985.00 Advanced Charger Tech, Inc. Model i10	\$176.80 \$618,800.00 Cadex UCC-1	\$125.00 \$437,500.00 Advanced Charger Tech. i Charge	\$288.04 \$1,008,140.00 Battery Tech Analyzer (I-Station I-A)
2	Multiple Unit Charger /Conditioner Price Each Price Total Brand & Manufacturer	200	\$617.12 \$123,424.00 Advanced Charger Tech, Inc. Model i60	\$832.00 \$166,400.00 Cadex UCC-6	\$500.00 \$100,000.00 Advanced Charger Tech. i Charge 6	\$516.30 \$103,260.00 Battery Tech Analyzer (3-Station III-A)
3	Multiple Unit Analyzer Price Each Price Total Brand & Manufacturer	80	\$699.58 \$55,966.40 Advanced Charger Tech, Inc. Model i 65	\$2,204.48 \$176,358.40 Cadex C7400	WITHDREW \$100.00 \$8,000.00 Advanced Charger Tech. i gauge	\$1,032.61 \$82,608.80 Battery Tech Analyzer (6-Station VI-A)
	Terms		Net 30	Net 30	Net 30	Net 30
Total Estimated Annual Award						

# City of San Antonio Bid Tabulation

Opened: July 23, 2003

For: Annual Contract for Digital Camera Kits and Accessories

A929-04

DS/dc

Bid No. 1

Bid No. 2

			Canon U.S.A., Inc.	Computer Command Corp.	Micro System Engineering	Micro System Engineering	QA Systems, Inc.	Z. Reiss & Associates
			2110 Washington Blvd. Suite 300 Arlington, VA 22204	708 E. Goodwin Victoria, TX 77701	3453 IH 35 N, Suite 212 San Antonio, TX 78219	3453 IH 35 N, Suite 212 San Antonio, TX 78219	6620 Manor Road San Antonio, TX 78723	171 67 Street Brooklyn, NY 11232
Item	Description	Estimated Qty.						
1	Canon EOS 10D Digital Camera Kit	31						
	Price per kit		\$1,313.25	\$1,399.00	\$1,868.00	\$3,750.00	\$1,397.00	\$1,384.58
	Price total		\$40,710.75	\$43,369.00	\$57,908.00	\$116,250.00	\$43,307.00	\$42,921.98
2	Canon Speedlite #550EX	32						
	Price each		\$338.87	\$365.00	\$309.00	No Bid	\$361.36	\$328.58
	Price total		\$10,843.84	\$11,680.00	\$9,888.00		\$11,563.52	\$10,514.56
3	Canon EF50mm f/1.4 USM Lens	2						
	Price each		\$319.25	\$345.00	\$358.00	No Bid	\$342.10	\$309.58
	Price total		\$638.50	\$690.00	\$716.00		\$684.20	\$619.16
4	Canon EF50mm f/1.8 II Lens	10						
	Price each		\$72.05	\$78.00	\$94.00	No Bid	\$77.31	\$69.58
	Price total		\$720.50	\$780.00	\$940.00		\$773.10	\$695.80
5	Canon Battery Pack BP-511	36						
	Price each		\$43.26	\$47.00	\$60.00	No Bid	\$46.44	\$46.58
	Price total		\$1,557.36	\$1,692.00	\$2,160.00		\$1,671.84	\$1,676.88
6	Canon Off Camera Shoe Cord 11	33						
	Price each		\$44.29	\$48.00	\$66.00	No Bid	\$43.67	\$46.58
	Price total		\$1,461.57	\$1,584.00	\$2,178.00		\$1,441.11	\$1,537.14
7	Canon Remote Switch RS-803	2						
	Price each		\$41.20	\$40.00	\$87.00	No Bid	\$48.10	\$47.58
	Price total		\$82.40	\$80.00	\$174.00		\$96.20	\$95.16
	Delivery		30 Days	7-10 Days	14 Days	14 Days	14-25 Days ARO	10 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Total Amount		\$56,014.92	\$59,875.00	\$73,964.00	\$116,25.00	\$59,668.97	\$58,061

No Bid: BayTech Supply, Inc.

SECTION III  
COUNCIL, AUGUST 14, 2003  
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Medical Supplies-Disposable Medical Examination Products A144-04 10-1-03 through 9-30-04 with one-year option to extend	MBE	ADI Medical Item 4 Est Amount \$34,200  Emergency Medical Products Inc Items 1, 2A-B, 3A-B, 5 Est Amount \$16,046  Cardinal Health Item 6 Est Amount \$15,375
2. Erosion Blankets and Accessories A924-03 Upon Award through 9-30-04 With one-year option to extend		Geo-Solutions Inc Entire Bid Est Amount \$50,200

# City of San Antonio Bid Tabulation

Opened: May 5, 2003

For: Annual Contract for Medical Supplies-Disposable Medical Examination Products

A144-04

JH/dc

			ADI Medical	Emergency Medical Products, Inc.	Cardinal Health	American La France Medic Master	AMHSCO, Inc.
			6153 W. Mulford St. #D	1711 Paramount Court	12626 Silicon	P.O. Box 1707	24907 Ave. Tibbitts #C
			Niles, IL 60714	Waukesha, WI 53186	San Antonio, TX 78249	Sanford, FL 32771	Valencia, CA 91355
Item	Description	Estimated Annual Usage					
1	Disposable Paper Drape Sheet	300					
	Price per case		No Bid	\$9.39	\$9.77	\$15.55	\$12.75
	Total price			\$2,817.00	\$2,931.00	\$4,665.00	\$3,825.00
	No. per case			100	100	100	100
	Brand			Banta	Graham Professional	Banta	Banta
	Product No.			9810824	30181-022B	9810824	9810824
	Delivery			5-7 Days	1 Day	15-25 Days	14 Days
2	Disposable Plastic Gowns						
A	Pediatric/Blue	250					
	Price per case		No Bid	\$11.14	\$16.14	No Bid	No Bid
	Total price			\$2,785.00	\$4,035.00		
	No. per case			50	50		
	Brand			Banta	Graham Professional		
	Product No.			980830	GM70281 N		
B	Pediatric/White	250					
	Price per case		No Bid	\$12.51	\$10.75	\$18.85	\$18.15
	Total price			\$3,127.50	\$2,687.50	\$4,712.50	\$4,537.50
	No. per case			50	50	50	50
	Brand			Banta	Graham Professional	Banta	Banta
	Product No.			910416	45930-010B	910416	910416
	Delivery			5-7 Days	1 Day	15-25 Days	14 Days
3	Examination Table Paper						
A	18" width x 3" dia.	180					
	Price per case		No Bid	\$19.48	\$19.05	\$26.25	\$22.90
	Total price			\$3,506.40	\$3,429.00	\$4,725.00	\$4,122.00
	No. per case			12	12	12	12
	Brand			Banta	Graham Professional	Banta	Banta
	Product No.			980912	62085-520	980912	9810891
B	14 1/2" x 3" dia.	180					
	Price per case		No Bid	\$20.11	\$24.63	\$27.00	No Bid
	Total price			\$3,619.80	\$4,433.40	\$4,860.00	
	No. per case			12	12	12	
	Brand			Banta	Graham Professional	Banta	
	Product No.			913142	GM70015	913412	
	Delivery			5-7 Days	1 Day	15-25 Days	
4	Disposable Stretcher Sheet	1,200					
	Price per case		\$28.50	\$32.99	\$40.19	\$47.00	\$53.80
	Total price		\$34,200.00	\$39,588.00	\$48,228.00	\$56,400.00	\$64,560.00
	No. per case		50	50	50	50	50
	Brand		ADI Medical	EMP	Graham Professional	Banta	Banta
	Product No.		36703	70199	GM44547	950551	950551
	Sheet Size		30" x 72"	30" x 72"	30" x 84"	30" x 76"	25" x 72"
	Delivery		4-6 Days	4-6 Days	1 Day	15-25 Days	14 Days

# City of San Antonio Bid Tabulation

Opened: May 5, 2003

For: Annual Contract for Medical Supplies-Disposable Medical Examination Products

A144-04

JH/dc

Item	Description	Estimated Annual Usage	ADI Medical 6153 W. Mulford St. #D Niles, IL 60714	Emergency Medical Products, Inc. 1711 Paramount Court Waukesha, WI 53186	Cardinal Health 12626 Silicon San Antonio, TX 78249	American La France Medic Master P.O. Box 1707 Sanford, FL 32771	AMHSCO, Inc. 24907 Ave. Tibbitts #C Valencia, CA 91355
5	Poly Back Towels Price per case Total price No. per case Brand Product No. Delivery	14	No Bid	\$13.62 \$190.68 500 Banta 917401 4-6 Days	\$14.25 \$199.50 100 Graham Professional GM180 1 Day	\$20.00 \$280.00 500 Banta 9810508 15-25 Days	\$17.95 \$251.30 500 Banta 9810508 14 Days
6	Disposable Paper Drape Sheet Price per case Total price No. per case Brand Product No. Sheet Size Delivery Terms	750	No Bid	\$21.99 \$16,492.50 100 Banta 918248 40" x 48" 5-7 Days	\$20.50 \$15,375.00 100 Graham Professional GM 70320 40" x 48" 1 Day	\$28.80 \$21,600.00 100 Banta Not Given 40" x 48" 15-25 Days	\$28.25 \$21,187.50 100 Banta 918248 40" x 48" 14 Days
Total Estimated Award			1%-10 \$34,200.00	Net 30 \$16,046.38	Net 30 \$15,375.00	Net 30	Net 30

# City of San Antonio Bid Tabulation

Opened: May 5, 2003							
For: Annual Contract for Medical Supplies-Disposable Medical Examination Products							
A144-04 JH/dc			Atlas Medical Supply, Inc.	McKesson Medical-Surgical Minnesota Supply, Inc.	Medical Wholesale	Medistat Medical Hallmark Sales Corp.	Moore Medical Corp.
			5645 Hillcroft #301	8121 10th Ave. ND	937 Isom Rd.	1601 Peachleaf Street	389 John Downey Drive
Item	Description	Estimated Annual Usage	Houston, TX 77036	Goldenvalley, MN 55427	San Antonio, TX 78216	Houston, TX 77039	New Britain, CT 06050
1	Disposable Paper Drape Sheet	300	Withdrew				
	Price per case		\$10.00	\$11.33	\$11.14	\$11.89	\$10.98
	Total price		\$3,000.00	\$3,399.00	\$3,342.00	\$3,567.00	\$3,294.00
	No. per case		100	100	100	100	100
	Brand		Banta	Banta	Banta	Banta	Graham Medical
	Product No.		9810824	9810824	9810824	9810824	60382
	Delivery		5-7 Days	7-20 Days	10 Days	10-14 Days	4 Days
2	Disposable Plastic Gowns						
A	Pediatric/Blue	250					
	Price per case		\$13.95	No Bid	No Bid	\$15.28	No Bid
	Total price		\$3,487.50			\$3,820.00	
	No. per case		50			50	
	Brand		Banta			Banta	
	Product No.		910416			Not Given	
B	Pediatric/White	250					
	Price per case		\$20.52	\$16.49	No Bid	No Bid	\$18.62
	Total price		\$5,130.00	\$4,122.50			\$4,655.00
	No. per case		12	50			50
	Brand		Banta	Banta			Graham Medical
	Product No.		Not Given	910416			65648
	Delivery		5-7 Days	7-20 Days		10-14 Days	4 Days
3	Examination Table Paper						
A	18" width x 3" dia.	180					
	Price per case		\$20.52	\$23.86	\$22.34	\$24.16	\$21.44
	Total price		\$3,693.60	\$4,294.80	\$4,021.20	\$4,348.80	\$3,859.20
	No. per case		12	12	12	12	12
	Brand		Banta	Banta	Banta	CIDA Premium	Graham Medical
	Product No.		9810891	913182	980912	751018	60376
B	14 1/2" x 3" dia.	180					
	Price per case		\$21.20	\$21.09	\$24.49	\$24.94	\$24.52
	Total price		\$3,816.00	\$3,796.20	\$4,408.20	\$4,489.20	\$4,413.60
	No. per case		12	12	12	12	12
	Brand		Banta	Banta	Banta	Banta	Graham Medical
	Product No.		913142	913142	913142	913142	65629
	Delivery		Not Given	7-20 Days	10 Days	10-14 Days	4 Days
4	Disposable Stretcher Sheet	1,200					
	Price per case		\$42.00	\$51.75	No Bid	\$46.60	\$90.63
	Total price		\$50,400.00	\$62,100.00		\$55,920.00	\$108,756.00
	No. per case		50	50		50	100
	Brand		Banta	Banta		Banta	Protect-a-Med
	Product No.		9810508	950551		Not Given	58188
	Sheet Size		72"	25" x 72"		25" x 72"	73" x 21" x30"
	Delivery		5-7 Days	7-20 Days		10-14 Days	4 Days

# City of San Antonio Bid Tabulation

Opened: May 5, 2003							
For: Annual Contract for Medical Supplies-Disposable Medical Examination Products							
A144-04 JH/dc			Atlas Medical Supply, Inc.	McKesson Medical-Surgical Minnesota Supply, Inc.	Medical Wholesale	Medistat Medical Hallmark Sales Corp.	Moore Medical Corp.
			5645 Hillcroft #301	8121 10th Ave. ND	937 Isom Rd.	1601 Peachleaf Street	389 John Downey Drive
			Houston, TX 77036	Goldenvalley, MN 55427	San Antonio, TX 78216	Houston, TX 77039	New Britain, CT 06050
Item	Description	Estimated Annual Usage					
5	Poly Back Towels	14					
	Price per case		\$15.00	\$17.11	No Bid	\$14.98	NAS \$10.78
	Total price		\$210.00	\$239.54		\$209.72	\$150.92
	No. per case		500	500		500	500
	Brand		Banta	Banta		Banta	Graham Medical
	Product No.		9810508	917401		9810508	60395
	Delivery		5-7 Days	7-20 Days		10-14 Days	4 Days
6	Disposable Paper Drape Sheet	750					
	Price per case		\$9.50	\$26.19	\$24.80	\$23.99	\$21.13
	Total price		\$7,125.00	\$19,642.50	\$18,600.00	\$17,992.50	\$15,847.50
	No. per case		100	100	100	100	100
	Brand		Banta	Banta	Tidi	Banta	Graham Medical
	Product No.		918248	918248	918248	918248	65929
	Sheet Size		40" x 48"	40" x 48"	40" x 48"	40" x 48"	40" x 48"
	Delivery		Not Given	7-20 Days	10 Days	Not Given	4 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30
Total Estimated Award							

City of San Antonio Bid Tabulation

Opened: May 5, 2003					
For: Annual Contract for Medical Supplies-Disposable Medical Examination Products					
A144-04			JH/dc	Products Unlimited, Inc.	School Health Corp.
				P.O. Box 339	865 Muirfield Drive
				Justin, TX 76247	Hanover Park, IL 60133
					William V. MacGill & Co.
					1000 N. Lombard Rd.
					Lombard, IL 60148
Item	Description	Estimated Annual Usage			
1	Disposable Paper Drape Sheet	300			
	Price per case		\$15.90	No Bid	No Bid
	Total price		\$4,770.00		
	No. per case		100		
	Brand		Physicians Sales & Serv.		
	Product No.		1768		
	Delivery		7-10 Days		
2	Disposable Plastic Gowns				
A	Pediatric/Blue	250			
	Price per case		\$22.38	No Bid	No Bid
	Total price		\$5,595.00		
	No. per case		50		
	Brand		Graham Medical		
	Product No.		281		
B	Pediatric/White	250			
	Price per case		No Bid	No Bid	No Bid
	Total price				
	No. per case				
	Brand				
	Product No.				
	Delivery		7-10 Days		
3	Examination Table Paper				
A	18" width x 3" dia.	180			
	Price per case		\$27.13	\$28.32	\$36.00
	Total price		\$4,883.40	\$5,097.60	\$6,480.00
	No. per case		12	12	12
	Brand		Physicians Sales & Serv.	School Health	MacGill
	Product No.		1724	21-160	1906
B	14 1/2" x 3" dia.	180			
	Price per case		\$26.96	No Bid	No Bid
	Total price		\$4,852.80		
	No. per case		12		
	Brand		Graham Medical		
	Product No.		015		
	Delivery		7-10 Days	Not Given	Not Given
4	Disposable Stretcher Sheet	1,200	NAS		
	Price per case		\$21.27	No Bid	No Bid
	Total price		\$25,524.00		
	No. per case		48		
	Brand		Graham Medical		
	Product No.		324		
	Sheet Size		40" x 72"		
	Delivery		7-10 Days		

# City of San Antonio Bid Tabulation

Opened: May 5, 2003					
For: Annual Contract for Medical Supplies-Disposable Medical Examination Products					
A144-04 JH/dc			Products Unlimited, Inc.	School Health Corp.	William V. MacGill & Co.
			P.O. Box 339	865 Muirfield Drive	1000 N. Lombard Rd.
			Justin, TX 76247	Hanover Park, IL 60133	Lombard, IL 60148
Item	Description	Estimated Annual Usage			
5	Poly Back Towels	14			
	Price per case		\$22.55	No Bid	No Bid
	Total price		\$315.70		
	No. per case		500		
	Brand		Graham Medical		
	Product No.		180		
	Delivery		7-10 Days		
6	Disposable Paper Drape Sheet	750			
	Price per case		\$31.01	No Bid	No Bid
	Total price		\$23,257.50		
	No. per case		100		
	Brand		Tidi		
	Product No.		918248		
	Sheet Size		40"x48"		
	Delivery		7-10 Days		
	Terms		Net 30	Net 30	Net 30
<b>Total Estimated Award</b>					

# City of San Antonio Bid Tabulation

Opened July 11, 2003

For: Annual Contract for Erosion Blankets and Accessories

A924-03

MR/dc

Geo-Solutions, Inc.

7011B W. Bee Cave Rd.

Austin,  
TX 78746

Contech Construction  
Products, Inc.

404 E. Ramsey,  
Suite 202

San Antonio,  
TX 78216

Lone Star Products

811 W. Howard

Austin,  
TX 78753

Item	Description	Estimated Ann. Usage			
1	Polypropylene geosynthetic erosion blanket	3,000 SQ. YD.		INCOMPLETE	INCOMPLETE
	Price per sq. yd.		\$10.30	\$10.50	\$5.59
	Total price		\$30,900.00	\$31,500.00	\$16,770.00
	Number of Square Yards per Roll		85	85	40
2	Polyolefin fibers erosion blanket	4,000 SQ. YD.			
	Price per sq. yd.		\$4.30	\$4.50	\$3.49
	Total price		\$17,200.00	\$18,000.00	\$13,960.00
	Number of Square Yards Per Roll		100	100	80
3	Wire Staples	5,000 EA			
	Price per 500		\$30.00	\$50.00	INCOMPLETE
	Total price		\$300.00	\$500.00	
	Price per 1,000		\$60.00	\$75.00	\$16.00
	Total price		\$300.00	\$375.00	\$80.00
4	Metal Pins	5,000 EA			
	Price per 500		\$100.00	\$175.00	INCOMPLETE
	Total price		\$1,000.00	\$1,750.00	
	Price per 1,000		\$200.00	\$350.00	\$330.00
	Total price		\$1,000.00	\$1,750.00	\$1,650.00
5	Wooden Stakes	5,000 EA			
	Price per 500		\$80.00	INCOMPLETE	INCOMPLETE
	Total price		\$800.00		
	Price per 1,000		\$160.00		\$240.00
	Total price		\$800.00		\$1,200.00
	Terms		1/2% 10	1/2% 10	Net 30
Total Estimated Award			\$50,200.00		