

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA
ITEM NO. 10

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Travis M. Bishop, Assistant City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2003-2004

DATE: August 28, 2003

SUMMARY & RECOMMENDATION:

The attached tabulations of bids to provide the City of San Antonio with annual contracts for various materials and services is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for maintenance and repair of Physio control monitors/defibrillators; Ultra OPT/CICS & SQL Back Track for MS SQL SR/BMC maintenance renewal; maintenance & repair of CSI temperature control system and I/Net 2000 software at police headquarters dispatch center; Nextel radio phones; contraceptives; drilling wood & steel pole foundations; manhole rings, covers & grates; materials & labor to maintain heating & air conditioning systems for City of San Antonio downtown facilities; work uniform rental & laundry service; material & labor to maintain & repair air conditioning system at the Information Technology Services Building; steel tubing, pipe & balls; portable tablet computers; window cleaning services for the Convention Center on an annual basis which will be recurring needs throughout the next fiscal year. These annual contracts establish the costs and other conditions, so that repetitive bidding is not required.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended that these contracts be approved.

- SECTION I:** The bids in this section are single source of supply contracts. (8 contracts)
- SECTION II:** The bids in this section are competitive bids in which award is recommended to the lowest bidders. (9 contracts)
- SECTION III:** The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (1 contract)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT:

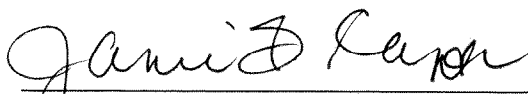
Funds are not expended by this ordinance. It is estimated that approximately \$20,000,000 will be spent on annual contracts in the 2003-2004 fiscal year. All expenditures will be in accordance with the 2003-2004 budget to be approved by City Council. The total estimated amount for the contracts listed on this ordinance are approximately \$730,659.

SUPPLEMENTAL COMMENTS:

Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

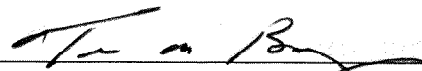
MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

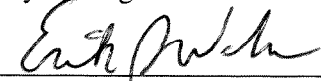
Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	MBE's			WBE's			AABE's		
			Amount	%	Goal: 11.7% Awards	Amount	%	Goal: 12.8% Awards	Amount	%	Goal: 1.7% Awards
3-20-03	6	\$103,673	\$53,915	52.0	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
5-8-03	6	\$270,202	\$25,000	9.25	1	\$24,000	8.88	2			
5-15-03	5	\$157,948	\$12,240	7.75	1						
5-22-03	4	\$175,000									
5-29-03	4	\$203,809	\$25,000	12.27	2	\$9,000	4.42	1			
6-5-03	4	\$326,300	\$25,000	7.66	1	\$25,000	7.66	1			
6-12-03	6	\$137,000									
6-26-03	48	\$3,606,507	\$129,292	3.55	6	\$173,276	4.80	6			
8-7-03	35	\$899,830	\$235,189	26.14	6	\$301,573	33.51	8			
8-14-03	11	\$1,031,800	\$76,000	7.37	2						
8-28-03	18	\$730,659	\$25,676	3.51	2						
TOTAL:	170	\$9,039,538	\$1,023,185	11.32	25	\$991,939	10.97	21	\$1,498	.0166	1



Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Travis M. Bishop, Assistant City Manager
City Managers Office


Terry M. Brechtel
City Manager

SECTION I
COUNCIL, AUGUST 28, 2003
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Maintenance and Repair of Physio Control Monitors/Defibrillators A597-04 10-1-03 through 9-30-04		Medtronic Physio Control Entire Bid Est Amount \$37,868
2. Ultra OPT/CICS & SQL Back Track for MS SQL SR/BMC Maintenance Renewal A805-04 10-1-03 through 9-30-04		Floyd Thomas LLC Entire Bid Est Amount \$41,675
3. Maintenance and Repair of CSI Temperature Control System and I/Net 2000 Software at Police Headquarters Dispatch Centers A854-04 10-1-03 through 9-30-04		TAC Americas Entire Bid Est Amount \$9,250
4. Nextel Radio Phones and Service A936 Upon Award through 9-30-04		Nextel Communications Entire Bid Est Amount \$60,000
5. Contraceptives A938-04 Upon Award through 4-30-04		Ansell Healthcare Products Inc Item 1 Est Amount \$75,000 Apothecus Pharmaceutical Corp Item 2 Est Amount \$75,000 Ortho-McNeil Pharmaceutical Inc Items 3-5 Est Amount \$112,000 Pharmacia & Upjohn Inc Item 6 Est Amount \$75,000

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: MAINTENANCE AND REPAIR OF PHYSIO CONTROL
MONITORS/DEFIBRILLATORS

Medtronic Physio Control
11811 Willows Road Northeast
Redmond, WA 98073

Labor and Materials for Scheduled Maintenance & Repair

Price Annually \$37,868.40

Terms

Net 30

JH/rm
A597-04

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: ULTRA OPT/CICS & SQL BACK TRACK FOR MS SQL SR./BMC
MAINTENANCE RENEWAL

Floyd Thomas LLC
6505 Winterberry Drive
Austin, Texas 78750-8319

DESCRIPTION	PRICE
CMF Mqonitor	\$8,047.06
Mainview AutoOPERATION for OS/390	\$6,790.00
Mainview FOCAL POINT	\$3,290.00
Mainview for OS/390	\$10,672.94
SQL Back Track for Microsoft Server	\$4,045.00
ULTRAOPT/CICS	\$9,230.00
Less Discount	<u>\$400.00</u>
TOTAL	\$41,675.00

(October 1, 2003 – September 30, 2004)
GODirect Contract : DIR-VPC-03-014

TERMS

NET 30

CLB/arw
A805-04

ANNUAL CONTRACT FOR: MAINTENANCE AND REPAIR OF CSI TEMPERATURE
CONTROL SYSTEM AND I/NET 2000 SOFTWARE AT POLICE HEADQUARTERS DISPATCH
CENTER(A854)

TAC Americas
2101 Donley Dr. Ste.103
Austin, TX 78758

DESCRIPTION

Maintenance and Repair of CSI
Temperature Control System and I/NET
2000 Software at Police Dispatch Center

Price per Month \$770.84

Total Annually \$9,250.08

TERMS NET 30

MR/dc
A854-04

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: NEXTEL RADIO PHONES AND SERVICE (A936)

Nextel Communications
814 Arion Parkway
Suite 210
San Antonio, TX 78216

Rate Plans	10% Off Regular Retail Pricing
Handsets	30% Off Regular Retail Pricing
Accessories	10% Off Regular Retail Pricing

(DIR "Go Direct" #DIR-VPC-03-025)
(Upon Award – September 30, 2004)

Terms	Net 30
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A936-03
LB/dc

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: CONTRACEPTIVES

State Of Texas Automated Term Contract (272-A1)
Upon Award through 4-30-04

1.	Commodity Code: 272-20-05050-7 Condoms, Lubricated Lifestyles Price per case	Ansell Healthcare Products, Inc. 200 Schultz Drive Red Bank, NJ 07701 \$37.25
2.	Commodity Code: 272-50-50010-8 Nonoxynol 9, Contraceptive Foam with applicator Price per case	Apothecus Pharmaceutical Corp. 220 Townsend Square Oyster Bay, NY 11771-1532 \$145.00
3.	Commodity Code: 272-50-55007-9 Micronor 0.35 mg (Progestin only) Price per case	Ortho-McNeil Pharmaceutical, Inc. P. O. Box 401 Raritan, NJ 08869-0602 \$324.00
4.	Commodity Code: 272-55-15202-0 Ortho Tri-Cyclen Price per case	 \$600.48
5.	Commodity Code: 272-50-20007-1 IUD (Intrauterine Copper Contraceptive) Price per box	 \$681.00
6.	Commodity Code: 272-30-10077-1 Depo-Provera Price per case	Pharmacia & Upjohn, Inc. 5251 Peachtree Industrial Blvd. Chamblee, GA 30341 \$122.26 (Plus Freight Charges)

TERMS

Net 30

JH/tc
A938-04

SECTION II
COUNCIL, AUGUST 28, 2003
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.
The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Drilling Wood & Steel Pole Foundations A113-04 10-1-03 through 9-30-04 with one-year option to extend		Cato Electric Entire Bid Est Amount \$54,000
2. Manhole Rings, Covers & Grates A146-04 10-1-03 thorough 9-30-04 with two one-year options to extend		National Waterworks Entire Bid Est Amount \$9,000
3. Materials & Labor to Maintain Heating & Air Conditioning Systems for City of San Antonio Downtown Facilities A289-04 10-1-03 through 9-30-04 with two one-year options to extend		York International Entire Bid Est Amount \$30,000
4. Work Uniform Rental & Laundry Service A534-04 10-1-03 through 9-30-05 with one-year option to extend		Aramark Uniforms Entire Bid Est Amount \$35,881
5. Material & Labor to Maintain & Repair Air Conditioning System at the Information Technology Services Building A677-04 10-1-03 through 9-30-04 with two one-year options to extend		York International Entire Bid Est Amount \$19,000
6. Steel Tubing, Pipe & Balls A884-04 10-1-03 through 9-30-04 with two one-year options to extend		Alamo Iron Works Items 2-8, 17 Est Amount \$14,700 Metalloy Industries Inc Items 1, 12 Est Amount \$4,400 Texas Specialty Steel Items 9-11, 13-16 Est Amount \$4,276

SECTION II
COUNCIL, AUGUST 28, 2003
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.
The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
7. Portable Tablet Computers 03-076 Upon Award through 12-31-03		American Services Systems Corporation Entire Bid Est Amount \$52,209

City of San Antonio Bid Tabulation

Opened: June 9, 2003

For: Annual Contract for Drilling Wood & Steel Pole Foundations

Cato Electric Co.

A113-04

MkR/rm

P.O. Box 200441

Item	Description	Estimated Qty.	San Antonio, TX 78220
I	Wood Pole/Down-Guy, Anchor Rod Installation		
A	Soft Soil		
	3/4" Anchor Rod	8 EA.	
	Purchase price per item		\$50.00
	Installation price per item		\$225.00
	25' Class 5 Pole	3 EA.	
	Purchase price per item		\$135.00
	Installation price per item		\$225.00
	35' Class 3 Pole	4 EA.	
	Purchase price per item		\$275.00
	Installation price per item		\$225.00
	40' Class 3 Pole	2 EA.	
	Purchase price per item		\$350.00
	Installation price per item		\$300.00
	45' Class 3 Pole	2 EA.	
	Purchase price per item		\$425.00
	Installation price per item		\$300.00
	50' Class 3 Pole	2 EA.	
	Purchase price per item		\$700.00
	Installation price per item		\$650.00
	55' Class 3 Pole	4 EA.	
	Purchase price per item		\$825.00
	Installation price per item		\$650.00
	60' Class 3 Pole	4 EA.	
	Purchase price per item		\$960.00
	Installation price per item		\$650.00
B	Soft Rock		
	3/4" Anchor Rod	16 EA.	
	Purchase price per item		\$50.00
	Installation price per item		\$275.00
	25' Class 5 Pole	3 EA.	
	Purchase price per item		\$135.00
	Installation price per item		\$275.00
	35' Class 3 Pole	8 EA.	
	Purchase price per item		\$275.00
	Installation price per item		\$275.00
	40' Class 3 Pole	2 EA.	
	Purchase price per item		\$350.00
	Installation price per item		\$350.00
	45' Class 3 Pole	2 EA.	
	Purchase price per item		\$425.00
	Installation price per item		\$350.00
	50' Class 3 Pole	2 EA.	
	Purchase price per item		\$700.00
	Installation price per item		\$750.00
	55' Class 3 Pole	2 EA.	
	Purchase price per item		\$825.00
	Installation price per item		\$750.00
	60' Class 3 Pole	2 EA.	
	Purchase price per item		\$960.00
	Installation price per item		\$750.00
C	Hard Rock		
	3/4" Anchor Rod	16 EA.	
	Purchase price per item		\$50.00
	Installation price per item		\$400.00
	25' Class 5 Pole	3 EA.	
	Purchase price per item		\$135.00
	Installation price per item		\$400.00
	35' Class 3 Pole	8 EA.	
	Purchase price per item		\$275.00
	Installation price per item		\$400.00

City of San Antonio Bid Tabulation

Opened: June 9, 2003

For: Annual Contract for Drilling Wood & Steel Pole Foundations

Cato Electric Co.

A113-04

MkR/rm

P.O. Box 200441

San Antonio,
TX 78220

Item	Description	Estimated Qty.	
	40' Class 3 Pole	2 EA.	
	Purchase price per item		\$350.00
	Installation price per item		\$600.00
	45' Class 3 Pole	2 EA.	
	Purchase price per item		\$425.00
	Installation price per item		\$600.00
	50' Class 3 Pole	2 EA.	
	Purchase price per item		\$700.00
	Installation price per item		\$1,100.00
	55' Class 3 Pole	2 EA.	
	Purchase price per item		\$825.00
	Installation price per item		\$1,100.00
	60' Class 3 Pole	2 EA.	
	Purchase price per item		\$960.00
	Installation price per item		\$1,100.00
D	Loading & Delivery		
	Fixed price including loading & delivery for job site locations within Loop 410		\$250.00
	Fixed price including loading & delivery for job site locations between Loop 410 & 1604		\$250.00
II	Cylinder Holes Drilling		
A	Soft Soil		
	12"	1 EA.	
	Price per foot		\$50.00
	20"	2 EA.	
	Price per foot		\$50.00
	24"	2 EA.	
	Price per foot		\$55.00
	30"	1 EA.	
	Price per foot		\$60.00
	36"	1 EA.	
	Price per foot		\$60.00
B	Soft Rock		
	12"	1 EA.	
	Price per foot		\$75.00
	20"	2 EA.	
	Price per foot		\$75.00
	24"	2 EA.	
	Price per foot		\$95.00
	30"	3 EA.	
	Price per foot		\$100.00
	36"	3 EA.	
	Price per foot		\$110.00
C	Hard Rock		
	12"	1 EA.	
	Price per foot		\$95.00
	20"	2 EA.	
	Price per foot		\$95.00
	24"	2 EA.	
	Price per foot		\$100.00
	30"	5 EA.	
	Price per foot		\$120.00
	36"	5 EA.	
	Price per foot		\$140.00
D	Loading & Delivery		
	Fixed price roundtrip including loading & delivery for job site locations within Loop 410		\$250.00
	Fixed price roundtrip including loading & delivery for job site locations between Loop 410 & 1604		\$250.00
	Terms		Net 30

City of San Antonio Bid Tabulation

Opened: May 30, 2003				
For: Annual Contract for Manhole Rings, Covers & Grates				
A146-04			MR/dc	
			National Waterworks	Alamo Iron Works
			7620 Grissom Road	943 SBC Center Pkwy
			San Antonio, TX 78251	San Antonio, TX 78219
Item	Description	Estimated Annual Usage		
I	Manhole Rings			
A	24" Ring & Cover	6 ea		
	Price Each		\$131.32	\$135.90
	Price Total		\$787.92	\$815.40
B	24" Cover	6 ea		
	Price Each		\$71.83	\$74.30
	Price Total		\$430.98	\$445.80
C	19" Ring & Cover	6 ea		
	Price Each		\$104.27	\$107.90
	Price Total		\$625.62	\$647.40
D	19" Cover	12 ea		
	Price Each		\$55.81	\$57.70
	Price Total		\$669.72	\$692.40
E	18" Ring & Cover	6 ea		
	Price Each		\$130.29	\$134.89
	Price Total		\$781.74	\$809.34
F	18" Cover	6 ea		
	Price Each		\$56.16	\$58.10
	Price Total		\$336.96	\$348.60
G	24" Ring & Cover	6 ea		
	Price Each		\$151.14	\$156.40
	Price Total		\$906.84	\$938.40
H	25-5/8" Ring & Cover	6 ea		
	Price Each		\$172.07	\$178.10
	Price Total		\$1,032.42	\$1,068.60
I	24" x 1" Cover	6 ea		
	Price Each		\$69.02	\$71.40
	Price Total		\$414.12	\$428.40
II	Inlet Grate & Frames			
A	18" x 30" Inlet Grate & Frame #3	6 ea		
	Price Each		\$101.00	\$104.50
	Price Total		\$606.00	\$627.00
B	18" x 35" x 1-1/4" Inlet Grate & Frame	6 ea		
	Price Each		\$176.64	\$182.80
	Price Total		\$1,059.84	\$1,096.80
C	24" x 24" x 2" Inlet Grate & Frame	2 ea		
	Price Each		\$108.18	\$112.00
	Price Total		\$216.36	\$224.00
III	Manhole Covers			
A	19" Manhole Cover	6 ea		
	Price Each		\$51.63	\$53.40
	Price Total		\$309.78	\$320.40
B	18" Manhole Cover	6 ea		
	Price Each		\$39.32	\$40.69
	Price Total		\$235.92	\$244.14
	Delivery		4 Weeks	25-30 Days
	Terms		Net 30	Net 30
Total Estimated Award			\$8,414.22	

City of San Antonio Bid Tabulation

Open: May 20, 2003

For: Annual Contract for Materials & Labor to Maintain Heating & Air Conditioning Systems for City of San Antonio Downtown Facilities

A289-04		MR/dc	York International 5692 E. Houston St. Suite 101 San Antonio, TX 78220	Atlas Mechanical 11031 Wye Drive Suite 103 San Antonio, TX 78217	Tezel & Cotter 1026 W. Ashby San Antonio, TX 78212
Item	Description				
A	City Hall				
	Price per month		\$330.00	\$375.00	\$597.00
B	Municipal Plaza Building				
	Price per month		\$1,082.00	\$1,210.00	\$1,872.00
C	Plaza de Armas				
	Price per month		\$468.00	\$530.00	\$588.00
D	City Hall Annex				
	Price per month		\$590.00	\$625.00	\$617.00
	Service call		\$48.00	\$59.00	\$64.00
	Terms		Net 30	2%-10	Net 30
Total Estimated Award			\$29,640.00		

City of San Antonio Bid Tabulation

Opened: July 7, 2003						
For: Annual Contract for Work Uniform Rental & Laundry Service						
A534-04			MkR/dc	Aramark Uniforms	Cintas Corporation	G&K Services
			3351 IH-35 North	901 South Presa	410 Probandt	
Item	Description	Estimated # Employees	San Antonio, TX 78219	San Antonio, TX 78210	San Antonio, TX 78204	
1	Men's Uniform (5 uniforms per week) Long/Short Sleeve Shirt Cost per Employee per Week Total (52 weeks) Replacement cost	126				
			\$1.50	\$1.25	\$1.50*	
			\$9,828.00	\$8,190.00	\$9,828.00	
			\$12.00	\$11.00	\$16.00	
2	Polyester/Cotton Pants (Men's) Cost per Employee per Week Total (52 weeks) Replacement cost	126				
			\$1.50	\$2.00	\$1.50*	
			\$9,828.00	\$13,104.00	\$9,828.00	
			\$14.00	\$14.00	\$18.00	
3	Women's Work Uniform (5 uniforms per week) Long/Short Sleeve Shirt Cost per Employee per Week Total (52 weeks) Replacement cost	54				
			\$1.50	\$1.25	\$1.50*	
			\$4,212.00	\$3,510.00	\$4,212.00	
			\$12.00	\$11.00	\$16.00	
4	Polyester/Cotton Pants (Women's) Cost per Employee per Week Total (52 weeks) Replacement cost	54				
			\$1.50	\$2.00	\$1.50*	
			\$4,212.00	\$5,616.00	\$4,212.00	
			\$14.00	\$14.00	\$18.00	
5	Men's Executive Uniform (5 uniforms per week) Cost per Employee per Week Total (52 weeks) Replacement cost	26				
			\$2.15	\$1.75	\$2.15*	
			\$2,906.80	\$2,366.00	\$2,906.80	
			\$15.00	\$14.00	\$18.00	
6	Pants-(Men's Executive Uniform) Cost per Employee per Week Total (52 weeks) Replacement cost	26				
			\$2.15	\$2.50	\$2.15*	
			\$2,906.80	\$3,380.00	\$2,906.80	
			\$16.00	\$17.00	\$20.00	
7	Clothes Racks					
	Rolling Rack					
	Unit Cost		No Charge	No Charge	No Charge	
	Replacement Cost		\$150.00	No Charge	\$20.00	
	Stationary Rack					
	Unit Cost		No Charge	No Charge	No Charge	
	Replacement Cost		\$150.00	No Charge	\$20.00	
	Replacements Costs (84 Shirts/70 Pants)		\$1,988.00	\$1,904.00	\$2,604.00	
	Subtotal		\$35,881.60	\$38,070.00	\$36,497.60	
	Terms		Net 30	2%-10	Net 30	
	Total Estimated Award		\$35,881.60			

CP: 09/30/2005 OPT: 1 YR. EXT-EXPIRES 2006

TERM: October 2003 - September 2005 with one-year extension.

CONTRACT AMOUNT: Estimated \$71,763.00 for two years, \$ 107,644.00 for three years.

END USERS: Various departments City-wide.

SCOPE: Rental and laundry service for work uniforms.

* Prices are adjusted for comparison purposes.

NOTE: Replacement costs from FY 02-03 were considered as a factor. This included 84 shirts and 70 pairs of pants.

City of San Antonio Bid Tabulation

Opened: May 16, 2003				
For: Annual Contract for Materials & Labor to Maintain & Repair Air Conditioning System at the Information Technology Services Bldg.				
A677-04	MR/dc	York International	Atlas Mechanical	Tezel & Cotter
		5692 E. Houston St. Ste. 101	11031 Wye Drive Suite 103	1026 West Ashby Pl.
Description		San Antonio, TX 78220	San Antonio, TX 78218	San Antonio, TX 78212
Information Technology Services Building Computer Room HVAC Maintenance Service				
Price Per Month		\$1,560.00	\$3,200.00	\$1,850.00
Terms		Net 30	Net 30	Net 30
Estimated Annual Award		\$18,720.00		

City of San Antonio Bid Tabulation

Opened: June 30, 2003			For: Annual Contract for Steel Tubing, Pipe & Balls		
A884-04			PR/dc		
			Alamo Iron Works	Metalloy Industries, Inc.	Texas Specialty Steel
			943 SBC Center Pkwy.	P.O. Box 1150	12270 Hwy. 181 South
			San Antonio, TX 78219	Plachua, FL 32616	San Antonio, TX 78223
Item	Description	Estimated Quantity			
1	Square Structural Steel Tubing, 3/4"x 3/4" x 24', 11 Ga.	100			
	Price each		\$17.20	\$12.00	\$13.64
	Price total		\$1,720.00	\$1,200.00	\$1,364.00
	Delivery		7-10 Days	14 Days	10 Days
2	Square Structural Steel Tubing, 1"x 1"x 24', 11 Ga.	100			
	Price each		\$10.25	\$14.30	\$10.54
	Price total		\$1,025.00	\$1,430.00	\$1,054.00
	Delivery		4-5 Days	21 Days	10 Days
3	Square Structural Steel Tubing, 3"x 3"x 20', 7 Ga.	100			
	Price each		\$38.94	\$40.70	\$43.16
	Price total		\$3,894.00	\$4,070.00	\$4,316.00
	Delivery		4-5 Days	21 Days	10 Days
4	Square Structural Steel Tubing, 1 1/2"x 1 1/2" x 24', 11 Ga.	100			
	Price each		\$15.60	\$22.10	\$16.84
	Price total		\$1,560.00	\$2,210.00	\$1,684.00
	Delivery		4-5 Days	21 Days	10 Days
5	Square Structural Steel Tubing, 2"x 2"x 24', 7 Ga.	100			
	Price each		\$30.22	\$34.00	\$33.12
	Price total		\$3,022.00	\$3,400.00	\$3,312.00
	Delivery		4-5 Days	21 Days	10 Days
6	Square Structural Steel Tubing, 1"x 2"x 24', 11 Ga.	100			
	Price each		\$15.66	\$22.00	\$20.70
	Price total		\$1,566.00	\$2,200.00	\$2,070.00
	Delivery		4-5 Days	21 Days	10 Days
7	Rectangular Steel Tubing, 2"x 3"x 20', 7 Ga.	50			
	Price each		\$33.16	\$34.10	\$37.25
	Price total		\$1,658.00	\$1,705.00	\$1,862.50
	Delivery		4-5 Days	21 Days	10 Days
8	Black Pipe, 1 1/4" ID x 21', Schedule #40	20			
	Price each		\$14.26	\$15.65	\$14.98
	Price total		\$285.20	\$313.00	\$299.60
	Delivery		4-5 Days	21 Days	10 Days
9	C-Perlin, 6"x20', Red Primed	20			
	Price each		\$18.51	No Bid	\$17.14
	Price total		\$370.20		\$342.80
	Delivery		4-5 Days		10 Days
10	C-Perlin, 4"x20'	20			
	Price each		\$13.62	No Bid	\$12.60
	Price total		\$272.40		\$252.00
	Delivery		4-5 Days		10 Days
11	Black Pipe, Schedule #40, 2 3/8" OD x 21'	100			
	Price each		\$22.91	\$28.90	\$21.63
	Price total		\$2,291.00	\$2,890.00	\$2,163.00
	Delivery		4-5 Days	21 Days	10 Days
12	Black Pipe, Schedule #40, 2 7/8" OD x 21'	100			
	Price each		\$35.93	\$32.00	\$33.03
	Price total		\$3,593.00	\$3,200.00	\$3,303.00
	Delivery		4-5 Days	14 Days	10 Days
13	Punched Bar Channel, (A-36), 1 1/2"W x 3/4" hole	40			
	Price each		\$20.75	No Bid	\$18.50
	Price total		\$830.00		\$740.00
	Delivery		7-10 Days		10 Days
14	Punched Bar Channel, (A-36), 1 1/2" W x 1/2" hole	40			
	Price each		\$20.75	No Bid	\$18.50
	Price total		\$830.00		\$740.00
	Delivery		7-10 Days		10 Days
15	Spear Top Caps, 3/4" x 3/4" ID	10			
	Price each		\$4.00	No Bid	\$0.92
	Price total		\$40.00		\$9.20
	Delivery		7-10 Days		10 Days
16	Cast Iron Post Balls, 3" x 3" ID	10			
	Price each		\$4.50	No Bid	\$2.95
	Price total		\$45.00		\$29.50
	Delivery		7-10 Days		10 Days
17	Black Pipe, 1 1/2" ID, Schedule #40	100			
	Price each		\$16.90	No Bid	No Bid
	Price total		\$1,690.00		
	Delivery		4-5 Days		
	Terms		Net 30	1%-10	Net 30
Estimated Annual Award			\$14,700.20	\$4,400.00	\$4,276.50

City of San Antonio Bid Tabulation

Opened: July 11, 2003		American Service Systems Corporation	OM Office Supply Inc.	Laptop Inc.	VIA Technology	Computer Express	En Point Technologies Sales Inc.
Annual Contract For: Portable Tablet Computers		13111 N. Central Expressway Ste. 400	4704 Carlisle Pike. Suite 20	3150 Almaden Expressway	230 N. Medina	5563 De Zavala	100 N. Sepulveda Blvd. 19th Floor
03-076		Dallas TX 78243	Mechanicsburg PA 17050	San Jose CA 95118	San Antonio TX 78207	San Antonio TX 78249	El Segundo CA 90245
	Description						
1	20 Each - Stylistic Tablet PC						
	Price Each	\$1,628.00	\$1,631.00	\$1,650.00	\$1,747.00	\$1,729.00	\$1,850.85
	Total	\$32,560.00	\$32,620.00	\$33,000.00	\$34,940.00	\$34,580.00	\$37,017.00
	Model: ST3500R						
2	20 Each - Mobile USB Keyboard						
	Price Each	\$55.25	\$55.50	\$57.00	\$55.50	\$58.17	\$52.65
	Total	\$1,105.00	\$1,110.00	\$1,140.00	\$1,110.00	\$1,163.40	\$1,053.00
	Model: FMWKB5A						
3	20 Each - Slip Case						
	Price Each	\$69.05	\$70.00	\$71.00	\$71.00	\$71.43	\$65.81
	Total	\$1,381.00	\$1,400.00	\$1,420.00	\$1,420.00	\$1,428.60	\$1,316.20
	Model: FMWCC43						
4	20 Each - Auto Adapter						
	Price Each	\$78.60	\$79.00	\$81.00	\$82.50	\$82.66	\$74.93
	Total	\$1,572.00	\$1,580.00	\$1,620.00	\$1,650.00	\$1,653.20	\$1,498.60
	Model: FPCAA02						
5	20 Each - Battery Pack						
	Price Each	\$109.45	\$111.00	\$112.00	\$113.00	\$115.00	\$104.29
	Total	\$2,189.00	\$2,220.00	\$2,240.00	\$2,260.00	\$2,300.00	\$2,085.80
	Model: FMW45BP1						
6	20 Each - Battery Charger						
	Price Each	\$155.10	\$156.00	\$160.00	\$160.00	\$161.00	\$147.83
	Total	\$3,102.00	\$3,120.00	\$3,200.00	\$3,200.00	\$3,220.00	\$2,956.60
	Model: FMW42BC1						
7	20 Each - Port Replicator						
	Price Each	\$108.40	\$110.00	\$112.00	\$112.00	\$115.00	\$103.28
	Total	\$2,168.00	\$2,200.00	\$2,240.00	\$2,240.00	\$2,300.00	\$2,065.60
	Model: FMW42PR1						
8	20 Pk - 5 Pack Stylus						
	Price Per Pack	\$24.45	\$25.00	\$25.00	\$25.75	\$26.00	\$24.00
	Total	\$489.00	\$500.00	\$500.00	\$515.00	\$520.00	\$480.00
	Model: FPCPN09AP						
9	20 Pk - 12 Pack Screen Protectors						
	Price Per Pack	\$43.55	\$44.00	\$45.00	\$45.25	\$47.00	\$42.00
	Total	\$871.00	\$880.00	\$900.00	\$905.00	\$940.00	\$840.00
	Model: FPCSP02						

City of San Antonio Bid Tabulation

Opened: July 11, 2003		American Service Systems Corporation	OM Office Supply Inc.	Laptop Inc.	VIA Technology	Computer Express	En Point Technologies Sales Inc.
Annual Contract For: Portable Tablet Computers		13111 N. Central Expressway Ste. 400	4704 Carlisle Pike. Suite 20	3150 Almaden Expressway	230 N. Medina	5563 De Zavala	100 N. Sepulveda Blvd. 19th Floor
03-076		Dallas TX 78243	Mechanicsburg PA 17050	San Jose CA 95118	San Antonio TX 78207	San Antonio TX 78249	El Segundo CA 90245
	Description						
10	20 Each - External Floppy Drive						
	Price Each	\$41.45	\$41.50	\$43.00	\$41.25	\$45.00	\$40.00
	Total	\$829.00	\$830.00	\$860.00	\$825.00	\$900.00	\$800.00
	Model: PCFDD02						
11	47 Each - External CD-ROM Drive						
	Price Each	\$126.45	\$127.00	\$130.00	\$130.00	\$132.00	\$120.49
	Total	\$5,943.15	\$5,969.00	\$6,110.00	\$6,110.00	\$6,204.00	\$5,663.03
	Model: FPCCD19						
	Terms	Net 10	Net 30	1%-20	Net 30	Net 30	Net 30
	Delivery	10 Days	20 Days	10 Days	5-10 Days	7-14 Days	7 Days
	Bid Total	\$52,209.15	\$52,429.00	\$53,230.00	\$55,175.00	\$55,209.20	\$55,775.83
	Total Award	\$52,209.15					

No Bid: Analytical Computer Svs., Global Government Solutions

City of San Antonio Bid Tabulation

Opened: July 11, 2003		Americas Computer Company	M&A Technology, Inc.	Genesis Business Systems	Custom Fit, Inc.	Alpha Sum Business Machines	MCPC
Annual Contract For: Portable Tablet Computers		3800 NW Loop 410	3370 Nacogdoches Road, Ste. 152	6338 N. New Braunfels #181	4425 Brookfield Corp. Dr. Suite 800	33-27 91st. St.	2533 Boardwalk
03-076		San Antonio TX 78229	San Antonio TX 78217	San Antonio TX 78209	Chantilly VA 20151	Jackson Heights NY 11372	San Antonio TX 78217
	Description						
1	20 Each - Stylistic Tablet PC Price Each Total Model: ST3500R	\$1,745.85 \$34,917.00	\$1,781.00 \$35,620.00	\$1,031.50 \$36,630.00	\$2,751.00 \$55,020.00	\$2,898.00 \$57,960.00	INCOMPLETE No Bid
2	20 Each - Mobile USB Keyboard Price Each Total Model: FMWKB5A	\$59.00 \$1,180.00	\$56.00 \$1,120.00	\$63.80 \$1,276.00	\$61.00 \$1,220.00	\$61.43 \$1,228.60	\$58.50 \$1,170.00
3	20 Each - Slip Case Price Each Total Model: FMWCC43	\$73.00 \$1,460.00	\$72.00 \$1,440.00	\$80.30 \$1,606.00	\$75.00 \$1,500.00	\$77.70 \$1,554.00	No Bid
4	20 Each - Auto Adapter Price Each Total Model: FPCAA02	\$84.00 \$1,680.00	\$84.00 \$1,680.00	\$90.20 \$1,804.00	\$84.00 \$1,680.00	\$82.95 \$1,659.00	\$83.00 \$1,660.00
5	20 Each - Battery Pack Price Each Total Model: FMW45BP1	\$117.00 \$2,340.00	\$114.00 \$2,280.00	\$127.60 \$2,552.00	\$118.00 \$2,360.00	\$121.80 \$2,436.00	No Bid
6	20 Each - Battery Charger Price Each Total Model: FMW42BC1	\$162.00 \$3,240.00	\$160.00 \$3,200.00	\$179.30 \$3,586.00	\$167.00 \$3,340.00	\$174.30 \$3,486.00	No Bid
7	20 Each - Port Replicator Price Each Total Model: FMW42PR1	\$116.00 \$2,320.00	\$114.00 \$2,280.00	\$126.50 \$2,530.00	\$118.00 \$2,360.00	\$120.75 \$2,415.00	No Bid
8	20 Pk - 5 Pack Stylus Price Per Pack Total Model: FPCPN09AP	\$26.00 \$520.00	\$28.00 \$560.00	\$28.60 \$572.00	\$27.00 \$540.00	\$27.30 \$546.00	No Bid
9	20 Pk - 12 Pack Screen Protectors Price Per Pack Total Model: FPCSP02	\$48.00 \$960.00	\$48.00 \$960.00	\$50.60 \$1,012.00	\$48.00 \$960.00	\$49.35 \$987.00	No Bid

City of San Antonio Bid Tabulation

Opened: July 11, 2003		Americas Computer Company	M&A Technology, Inc.	Genesis Business Systems	Custom Fit, Inc.	Alpha Sum Business Machines	MCPC
Annual Contract For: Portable Tablet Computers		3800 NW Loop 410	3370 Nacogdoches Road, Ste. 152	6338 N. New Braunfels #181	4425 Brookfield Corp. Dr. Suite 800	33-27 91st. St.	2533 Boardwalk
03-076		San Antonio TX 78229	San Antonio TX 78217	San Antonio TX 78209	Chantilly VA 20151	Jackson Heights NY 11372	San Antonio TX 78217
	Description						
10	20 Each - External Floppy Drive						
	Price Each	\$46.00	\$43.00	\$48.40	\$46.00	\$46.20	No Bid
	Total	\$920.00	\$860.00	\$968.00	\$920.00	\$924.00	
	Model: PCFDD02						
11	47 Each - External CD-ROM Drive						
	Price Each	\$133.00	\$133.00	\$147.40	\$136.00	\$141.75	No Bid
	Total	\$6,251.00	\$6,251.00	\$6,927.80	\$6,392.00	\$6,662.25	
	Model: FPCCD19						
	Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Delivery	14 Days	20 Days	14-21 Days	30 Days	14-21 Days	10 Days
	Bid Total	\$55,788.00	\$56,251.00	\$59,463.80	\$76,292.00	\$79,857.85	
	Total Award						

No Bid: Analytical Computer Svs., Global Government Solutions

SECTION III
COUNCIL, AUGUST 28, 2003
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

COMMODITY

MBE

VENDOR

1. Window Cleaning Services for the
Convention Center
A926-04
Upon Award through 9-30-04
with two one-year options to extend

MBE One Stop Services Inc
Entire Bid
Est Amount \$21,400

City of San Antonio Bid Tabulation

Opened: July 7, 2003

For: Annual Contract for Window Cleaning Services
For the Convention Center

A926-04

JM/dc

One Stop Services, Inc.

Snell Enterprises

5401 Bandera

P.O. Box 200527

San Antonio,
TX 78236

San Antonio,
TX 78220

Description

Qty.

Window Cleaning Services

4

Price per Cleaning

Price Total

Terms

\$5,350.000

\$21,400.00

2%-10

WITHDREW

\$375.000

\$1,500.00

Net 30