

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA
ITEM NO. 6

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Thomas Wendorf, Director of Public Works; File

SUBJECT: Zero Turn Radius Mower

DATE: January 8, 2004

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the low qualified bid submitted by DeWinne Equipment Co. to provide the City of San Antonio Public Works Department with zero turn radius mowers. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION:

The attached tabulation of four bids to provide the City of San Antonio Public Works Department with zero turn radius mowers is hereby submitted for council consideration and action. The bids submitted by Moridge Manufacturing Inc., bid no. 1 and 2; and R&R Tractor & Equipment Ltd. failed to meet City specifications. The low qualified bid was submitted by DeWinne Equipment Co.

This contract will provide the Public Works Department Stormwater Division with three replacement zero turn radius mowers. The lifetime maintenance and repair costs of the current units have exceeded their lifetime acquisition costs by over 300%. The new equipment required is on a replacement cycle of 5 years. As new units are received, trade in units will be released to the supplier.

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa and the San Antonio Observer. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

POLICY ANALYSIS:

This contract is for the purchase of 3 zero turn radius mowing units. This equipment will be utilized by Stormwater Operations for maintenance of medians throughout the City. All units submitted for this bid were field tested by the Public Works Department. The recommended model has a rear discharge feature which throws the cut grass behind the mower's path and keeps loose debris from being ejected into roadways and oncoming traffic. Utilizing this rear discharge feature, this model is also able to cut weeds as high as 4' - 5' tall without bogging down and dieing out. The zero turn feature also allows for superior maneuverability. This equipment is necessary to keep medians well maintained, to insure unobstructed visibility and prevent potential traffic hazards.

All equipment purchased under this contract is covered by a one-year warranty for parts and service. Training will be coordinated and conducted by the successful vendor in order to demonstrate the safe operation of equipment.

FINANCIAL IMPACT:

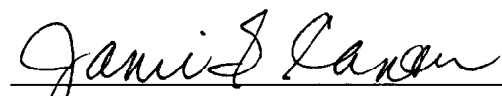
The total cost of this contract is \$40,950.00. Funding will be from the Miscellaneous Special Revenue Fund-Stormwater Operating Fund. All expenditures will be in accordance with the FY2003-2004 Budget approved by City Council.

COORDINATION

This ordinance has been coordinated with the City of San Antonio Public Works Department.

SUPPLEMENTAL INFORMATION:

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:



Erik J. Walsh, Assistant to the City Manager
City Manager's Office

City of San Antonio Bid Tabulation

		Bid #1		Bid #2	
Opened: October 27, 2003		DeWinne Equipment Co.	Moridge Manufacturing, Inc.	Moridge Manufacturing, Inc.	R&R Tractor & Equipment., Ltd.
For: Zero-Turn Radius Mowers		11002 Bandera Rd.	P.O. Box 810	P.O. Box 810	28660 IH 10 West
04-002 PR/rm		San Antonio TX 78250	Moundridge KS 67107	Moundridge KS 67107	Boerne TX 78006
Item	Description				
1	3 Each - Zero-Turn Mowers, Rear Discharge		NAS	NAS	NAS
	Price Each	\$14,400.00	\$11,250.00	\$11,350.00	\$7,767.48
	Price Total	\$43,200.00	\$33,750.00	\$34,050.00	\$23,302.44
	Less Trade-In Unit #887	\$750.00	No Bid	No Bid	\$500.00
	Less Trade-In Unit #888	\$750.00	No Bid	No Bid	\$500.00
	Less Trade-In Unit #889	\$750.00	No Bid	No Bid	\$500.00
	Total Less Trade-Ins	\$40,950.00	\$33,750.00	\$34,050.00	\$21,802.44
	Make	Ferris	Grasshopper	Grasshopper	John Deere
	Model	IS5000Z	432	428D	777
	Total Award	\$40,950.00			