

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO. 8

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2003-2004

DATE: January 8, 2004

SUMMARY & RECOMMENDATION:

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes Paris software, nickel cadmium batteries, manhole risers, medium & heavy duty truck body repair for City vehicles, potting soil, propane motor fuel, disposable blankets, janitorial service, 800Mhz speaker microphones and plastic bags.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

- SECTION I:** The bids in this section are single source of supply contracts. (1 contract)
- SECTION II:** The bids in this section are competitive bids in which award is recommended to the lowest bidders. (8 contracts)
- SECTION III:** The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (3 contracts)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT:


Funds are not expended by this ordinance. All expenditures will be in accordance with the 2003-2004 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$1,328,443.

MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

Council	Number of Contracts	Estimated Dollars	MBE's			WBE's			AABE's		
			Goal: 15%			Goal: 10%			Goal: 3%		
Date	Awarded	Awarded	Amount	%	Awards	Amount	%	Awards	Amount	%	Awards
3-20-03	6	\$103,673	\$53,915	52.0	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
5-8-03	6	\$270,202	\$25,000	9.25	1	\$24,000	8.88	2			
5-15-03	5	\$157,948	\$12,240	7.75	1						
5-22-03	4	\$175,000									
5-29-03	4	\$203,809	\$25,000	12.27	2	\$9,000	4.42	1			
6-5-03	4	\$326,300	\$25,000	7.66	1	\$25,000	7.66	1			
6-12-03	6	\$137,000									
6-26-03	48	\$3,606,507	\$129,292	3.55	6	\$173,276	4.80	6			
8-7-03	35	\$899,830	\$235,189	26.14	6	\$301,573	33.51	8			
8-14-03	11	\$1,031,800	\$76,000	7.37	2						
8-28-03	18	\$730,659	\$25,676	3.51	2						
9-4-03	4	\$106,641									
9-18-03	15	\$1,320,114				\$78,894	5.98	3			
9-25-03	8	\$313,515	\$19,620	6.26	2	\$6,000	1.91	1			
10-2-03	28	\$1,210,535	\$51,948	4.30	4	\$145,003	11.98	6	\$300	.0248	1
10-9-03	2	\$111,860									
10-16-03	4	\$473,127	\$66,000	13.95	1	\$2,300	.0486	1			
10-23-03	18	\$1,090,135	\$116,269	10.67	2	\$12,446	1.14	1			
11-13-03	5	\$142,930				\$19,530	13.66	1			
12-18-03	10	\$4,195,433	\$46,000	1.10	1						
01-08-04	12	\$1,328,443	\$143,275	10.79	2	\$249,047	18.75	1			
TOTAL:	276	\$19,332,271	\$1,466,297	7.58	37	\$1,505,159	7.79	35	\$1,798	.0093	2

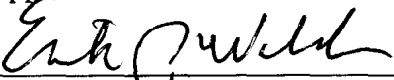
SUPPLEMENTAL COMMENTS:

Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

for 

Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:



Erik J. Walsh, Assistant to the City Manager
City Manager's Office

SECTION I
COUNCIL, JANUARY 8, 2004
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Paris Software A960-04 Upon Award through 9-30-04		Xerox Corporation CISV contract Entire Bid Est Amount \$89,579

This contract will provide the City of San Antonio Information Technology Services Department with software, support and maintenance, installation, training and forms conversion in support of the ERM Project.

CITY OF SAN ANTONIO
 BID TABULATION

ANNUAL CONTRACT FOR: PARIS SOFTWARE

XEROX CORPORATION
 100 NE LOOP 410, SUITE 900
 SAN ANTONIO, TEXAS 78216

SOFTWARE COMPONENTS

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>PART NUMBER</u>	<u>EST QTY</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
1	Paris Designer	300N01626	1EA	\$8,625.00	\$8,625.00
2	Paris Converter	300N01617	1EA	\$8,625.00	\$8,625.00
3	Paris Spool<45PPM	300N01612	1EA	\$5,750.00	\$5,750.00
4	Paris Spool 46-90PPM	300N01805	1EA	\$5,750.00	\$5,750.00
5	Paris Spool 131-200PPM	300N01600	1EA	\$15,813.00	\$15,813.00
TOTAL					\$44,563.00
DISCOUNT					\$2,148.15
TOTAL					\$42,414.85

INSTALLATION, CONVERSION, TRAINING & RENEWAL LICENSES FEES

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>EST QTY</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
6	On-site Installation & Training	1EA	\$5,000.00	\$5,000.00
7	On-site Form Conversion	70HRS	\$155.00	\$10,850.00
8	Annual Renewal Licenses Fees	5YRS	\$6,263.00	\$31,315.00
TOTAL				\$47,165.00

GRAND TOTAL \$89,579.85

TERMS

Net 30

Contract Period (Upon award by City Council – September 30, 2004)

A960-04
 AW/arw

SECTION II
COUNCIL, JANUARY 8, 2004
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.
The terms of these contracts is indicated below.

- | <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|---|------------|--|
| 1. Nickel Cadmium Batteries
A025a-04
Upon Award through 9-30-04
With two one-year options to extend

This contract will provide the City of San Antonio with nickel cadmium batteries for use in portable radios and other City communications equipment | | Ohlin Sales dba OSI Batteries
Entire Bid
Est Amount \$78,000 |
| 2. Manhole Risers
A146a-04
Upon Award through 9-30-04

This contract will provide manhole risers for the Public Works Department which are used to extend the height of manhole covers in street where newly laid pavement exceeds the original grade of the manhole. | | East Jordan Iron Works, Inc.
Entire Bid
Est Amount \$24,160 |
| 3. Medium & Heavy Duty Truck Body Repair for City Vehicles
A369-04
Upon Award through 9-30-04
With one-year option to extend

This contract will provide medium & heavy duty vehicles in fleet including dump, refuse, recycle and brush trucks with body repairs. | MBE | Northwest Performance Body & Paint
Entire Bid
Est Amount \$121,675 |
| 4. Potting Soil
A374-04
Upon Award through 9-30-04
With two one-year options to extend

This contract will provide the Parks Department with potting soil to promote healthy follicle growth replacement to seedlings, flowers, plants and shrubs. | | BWI Schulenburg
Entire Bid
Est Amount \$15,372 |

SECTION II
COUNCIL, JANUARY 8, 2004
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders. The terms of these contracts is indicated below.

- | <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|--|------------|---|
| 5. Propane Motor Fuel
A648-04
Upon Award through 12-31-04
With two one-year options to extend | WBE | K Marketing Inc dba Longhorn
Propane
Entire Bid
Est Amount \$249,047 |

This contract will provide propane fuel to 4 – 18,000 gallon facilities, in minimum 9,000 gallon transport loads. Propane an alternative fuel is used in approximately 400 trucks, forklifts and sweepers.

- | | | |
|---|--|---|
| 6. Disposable Blankets
A773-04
Upon Award through 9-30-04 | | Moore Medical Corp
Entire Bid
Est Amount \$38,400 |
|---|--|---|

This contract will provide the Fire Department Emergency Medical Service units with foam insulated disposable blankets used to protect patients from cold and wet weather during emergency calls.

- | | | |
|---|-----|---|
| 7. Janitorial Service for San Antonio Botanical Garden and Garden Center Facilities
A955-04
Upon Award through 9-30-04
With two one-year options to extend | MBE | P & C Cleaning Service
Entire Bid
Est Amount \$21,600 |
|---|-----|---|

This contract will provide the Parks & Recreation Department Botanical Garden and Garden Center Facility with janitorial services to include cleaning, disinfecting, trash removal and floor maintenance.

- | | | |
|--|--|--|
| 8. 800Mhz Speaker Microphones
A968-04
Upon Award through 9-30-04
With one-year option to extend | | Stone Mountain Ltd
Entire Bid
Est Amount \$590,000 |
|--|--|--|

This contract will provide the City of San Antonio Information Technology Services Department with speaker microphones that will attach to police and fire department uniforms for use on 800Mhz radio system.

City of San Antonio Bid Tabulation

Opened: December 5, 2003

For: Annual Contract for Nickel Cadmium Batteries

A025a-04 DS/dc			Ohlin Sales dba OSI Batteries 6213 Bury Drive Eden Prairie, MN 55346	All Tech Batteries 715 Rile Road 40F Ridgeland, MS 39157	Comlink Wireless Technologies 1939 Continental Blvd. Sothlake, TX 76092	DFW Communications 2120 Regency Drive Irving, TX 75062	Dash Testing 13902 Shire Oak Street San Antonio, TX 78247	Enterprise Sale Marketing Center 20 Vimy Court Baltimore, MD 021220	GT Distributors, Inc. P.O. Box 16080 Austin, TX 78761
Item	Description	Est. Annual Usage (Ea)							
1	BKB191210/3 or equal Price Each Price Total Brand Name Part Number Delivery Terms	3,000	\$26.00 \$78,000.00 OSI OS191210/3 7 Days Net 30	\$63.60 \$190,800.00 Com-Link MA2104 21 Days Net 30	\$52.67 \$158,010.00 Centurion V2103 10 Days Net 30	\$58.33 \$174,990.00 NABC NA2103 10 Days Net 30	\$45.59 \$136,770.00 Empire EPP-1210 7 Days Net 30	\$79.99 \$239,970.00 30 Days Net 30	\$47.49 \$142,470.00 Lexstar LX2103 60 Days Net 30
Total Estimated Annual Award									

Contract Period: Upon Award and Terminating September 30, 2004

City of San Antonio Bid Tabulation

Opened: December 5, 2003			For: Annual Contract for Nickel Cadmium Batteries			
A025a-04 DS/dc			Holzberg Communications, Inc. P.O. Box 322 Totowa NJ 07511	Multi-Source Corp. 1 Robert Lane Glen Head, NY 11545	Multiplier Industries Corp. 135 Radio Circle Mt. Kisco, NY 10549	Safety Supply, Inc. 12050 Crownpoint Dr. #160 San Antonio, TX 78233
Item	Description	Est. Annual Usage (Ea)				
1	BKB191210/3 or equal	3,000				
	Price Each		\$30.79	\$56.94	\$38.71	\$69.98
	Price Total		\$92,370.00	\$170,820.00	\$116,130.00	\$209,940.00
	Brand Name		Battery Zone	GEM/A-COM	Multiplier	Interstate
	Part Number		BZ2103	BKB191210/3	M191210/3	RAD 1965
	Delivery		14 Days	10 Days	7 Days	14 Days
	Terms		Net 30	Net 30	Net 30	Net 30
Total Estimated Annual Award						

Contract Period: Upon Award and Terminating September 30, 2004

City of San Antonio Bid Tabulation

Opened: November 21, 2003							
For: Annual Contract for Manhole Risers							
A146a-04 MR/dc			East Jordan Iron Works, Inc.	Alamo Iron Works	C & C Service & Supply Co.	Doug Meadows Co.	Port City Pipe, Inc.
			12019B Nacogdoches Road	943 SBC Center Pkwy	808 Greig Dr. P.O. Box 11305	1290 S. Willis, Ste. 214 P.O. Box 7299	P.O. Box 850356
Item	Description	Estimated Annual Usage	San Antonio, TX 78217	San Antonio, TX 78219	Waco, TX 76716	Abilene, TX 79608	Mobile, AL 36685
I	Manhole Risers						
A	24" Manhole Riser- 1 1/2"	80					
	Price Each		\$48.00	\$58.75	\$115.00	\$53.00	\$89.70
	Price Total		\$3,840.00	\$4,700.00	\$9,200.00	\$4,240.00	\$7,176.00
	Manufacturer		EJIW	East Jordan Iron Works	American Hwy.	EJIW	AHP
B	24" Manhole Riser- 2"	80					
	Price Each		\$48.00	\$58.75	\$121.00	\$53.00	\$90.90
	Price Total		\$3,840.00	\$4,700.00	\$9,680.00	\$4,240.00	\$7,272.00
	Manufacturer		EJIW	East Jordan Iron Works	American Hwy.	EJIW	AHP
C	25" Manhole Riser- 1 1/2"	80					
	Price Each		\$50.00	\$61.00	\$126.00	\$55.00	\$89.70
	Price Total		\$4,000.00	\$4,880.00	\$10,080.00	\$4,400.00	\$7,176.00
	Manufacturer		EJIW	East Jordan Iron Works	American Hwy.	EJIW	AHP
D	25" Manhole Riser- 2"	80					
	Price Each		\$50.00	\$61.00	\$130.00	\$55.00	\$90.90
	Price Total		\$4,000.00	\$4,880.00	\$10,400.00	\$4,400.00	\$7,272.00
	Manufacturer		EJIW	East Jordan Iron Works	American Hwy.	EJIW	AHP
E	26" Manhole Riser- 1 1/2"	80					
	Price Each		\$53.00	\$64.50	\$136.00	\$58.00	\$111.80
	Price Total		\$4,240.00	\$5,160.00	\$10,880.00	\$4,640.00	\$8,944.00
	Manufacturer		EJIW	East Jordan Iron Works	American Hwy.	EJIW	AHP
F	26" Manhole Riser- 2"	80					
	Price Each		\$53.00	\$64.50	\$138.00	\$58.00	\$114.80
	Price Total		\$4,240.00	\$5,160.00	\$11,040.00	\$4,640.00	\$9,184.00
	Manufacturer		EJIW	East Jordan Iron Works	American Hwy.	EJIW	AHP
	Delivery		10 Days	10-15 Days	10 Days	14-21 Days	10 Days
	Terms		Net 30	Net 30	10%-Net 30	Net 30	Net 30
Total Estimated Award			\$24,160.00				

City of San Antonio Bid Tabulation

Opened: December 1, 2003						
For: Annual Contract for Medium & Heavy Duty Truck Body Repair for City Vehicles						
A369-04	PR/dc	Northwest Performance Body & Paint	Brady's Paint & Body	Metalcrafters, Inc.	Truck Palace Inc.	Rush Truck Center
		11814 Perrin Beitel	2942 E. Houston	5615 Bicentennial Dr.	9456 South Presa	P.O. Box 200105
Description		San Antonio TX 78217	San Antonio TX 78201	San Antonio TX 78219	San Antonio TX 78223	San Antonio TX 78220
Discount from Current Dealer Parts List						
White/GMC		11%	15%	2%	3%	10%
Percent of discount offered						
Ford		11%	15%	2%	3%	No Bid
Percent of discount offered						
Peterbilt		11%	15%	1%	3%	10%
Percent of discount offered						
International		11%	15%	3%	3%	No Bid
Percent of discount offered						
Crane Carrier Corp.		11%	15%	Net	3%	No Bid
Percent of discount offered						
Volvo		11%	15%	2%	3%	No Bid
Percent of discount offered						
Sterling		11%	15%	2%	3%	No Bid
Percent of discount offered						
Freightliner		11%	15%	2%	4%	No Bid
Percent of discount offered						
Labor Rate per Hour		\$32.00	\$38.00	\$51.00	\$29.99	\$58.00
Terms		1%-12	Net 30	Net 30	.5%-5	Net 10th
Estimated Annual Total		\$121,675.00				

City of San Antonio Bid Tabulation

Opened: November 21, 2003		BWI Schulenburg P.O. Box 459 Schulenburg, TX 78956
For: Annual Contract for Potting Soil		
A374-04	JM/dc	
Description		Estimated Quantity
Potting Soil	840 Bales	
Price per cubic foot		\$4.8157*
Price per bale		\$18.30
Total Price		\$15,372.00
Packed		3.8 cu. ft. bale
Mfr. & No.		Sunshine # 4 WPOA4
Terms		Net 30
Total Estimated Award		\$15,372.00

* Unit price adjusted for comparison purpose only

For: Annual Contract for Propane Motor Fuel

PR/dc

5514 E. Houston St.

P.O. Box 2030

Canyon Lake,
TX 78133

Item	Description	Annual Estimate	San Antonio, TX 78220	Canyon Lake, TX 78133
A	Propane Motor Fuel Price per Gallon over OPIS OPIS Average on 12-8-03 Effective Price on 12-8-03	395,000 Gallons	\$0.0838 \$0.5656 \$0.6494	\$0.0649 \$0.5656 \$0.6305
B	Split Loads Price per Split Load Terms		\$75.00 Net 30	\$125.00 Net 30
	Total Estimated Award			\$249,047.50

City of San Antonio Bid Tabulation

Opened: December 8, 2003							
For: Annual Contract for Disposable Blankets							
A773-04 DR/dc			Moore Medical Corp.	Abatix Corp.	Advantage Medical Supply	Aero Products Corp. dba American La France Medicmaster	Atlas Medical Supply
			389 John Downey Dr. PO Box 2740 New Britain, CT 06050	3011 E. Broadway #300 Phoenix, AZ 85040	10904 Wye Drive San Antonio, TX 78217	8500 Palmetto Commerce Parkway Ladson, SC 29456	5645 Hillcroft #301 Houston, TX 77036
Item	Description	Estimated Quantities					
1	Disposable Blankets	15,000					
	Price each blanket		\$2.56	\$3.69	\$4.092	\$3.35	\$3.666
	Total price		\$38,400.00	\$55,350.00	\$61,380.00	\$50,250.00	\$54,990.00
	No. per case		18	40	18	18	66
	Brand		Duka	US Laminating	Banta	Banta	Banta
	Number		68725	6090	980043	980043	980043
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30
	Total Estimated Award		\$38,400.00	\$55,350.00	\$61,380.00	\$50,250.00	\$54,990.00

City of San Antonio Bid Tabulation

Opened: December 8, 2003

For: Annual Contract for Disposable Blankets

A773-04 DR/dc			Bound Tree Medical	Emergency Medical Products, Inc.	Emergency Medical Supply	Ferno-Washington, Inc.	Henry Schein, Inc.	Medistat Medical
			2465 S. Industrial Park Ave. #C-3	1711 Paramount Court	P.O. Box 99	385 East Dr.	135 Duryea Rd. M495	Hallmark Sales Corporation
Item	Description	Estimated Quantities	Tempe, AZ 85282	Waukesha, WI 53186	Shepherdsville, KY 40165	Melbourne, FL 32904	Melville, NY 11747	Houston, TX 77039
1	Disposable Blankets	15,000						
	Price each blanket		\$3.33	\$2.985	\$3.19	\$4.21	\$3.72	\$3.34
	Total price		\$49,950.00	\$44,775.00	\$47,850.00	\$63,150.00	\$55,800.00	\$50,100.00
	No. per case		18	18	18	50	18	18
	Brand		Banta	Banta	Banta	Mediwrap	Banta	Banta Tidi
	Number		980043/BTM 118043	980043	980043	MW1002	980043	980043
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Total Estimated Award		\$49,950.00	\$44,775.00	\$47,850.00	\$63,150.00	\$55,800.00	\$50,100.00

9

City of San Antonio Bid Tabulation

Opened: December 8, 2003 For: Annual Contract for Disposable Blankets			School Health Corp. Southeastern Emergency Equipment 865 Muirfield Dr. P.O. Box 1196 Hanover Pk., IL 60133 Wake Forest NC 27588	
A773-04 DR/dc				
Item	Description	Estimated Quantities		
1	Disposable Blankets	15,000		
	Price each blanket		\$6.89	\$3.35
	Total price		\$103,350.00	\$50,250.00
	No. per case		40	18
	Brand		US Laminating Corp.	Banta
	Number		21032	980043
	Terms		Net 30	Net 30
Total Estimated Award			\$103,350.00	\$50,250.00

City of San Antonio Bid Tabulation

Opened: December 1, 2003								
For: Annual Contract for Janitorial Service for San Antonio Botanical Garden and Garden Center Facilities			P & C Cleaning Service	F & C Quality Service	Garcia Cleaning Service	Lucy's Cleaning Crew	Marotta Enterprises, Inc.	Starlite Enterprises, Inc.
A955-04 TC/dc			247 Savannah Dr.	134 Shady Rill	P.O. Box 760985	1026 Kayton Ave.	2106 N. St. Mary's	1914 Grandstand Dr.
			San Antonio, TX 78213	San Antonio, TX 78213	San Antonio, TX 78245	San Antonio, TX 78210	San Antonio, TX 78212	San Antonio, TX 78238
Item	Description	Estimated Annual Qty						
1	Janitorial/Cleaning Botanical Gardens	12						
	Price per Month		\$1,100.00	\$737.10	\$1,240.00	\$2,062.67	\$1,120.00	\$1,523.20
	Price total		\$13,200.00	\$8,845.20	\$14,880.00	\$24,752.04	\$13,440.00	\$18,278.40
	Garden Center	12						
	Price per Month		\$450.00	\$982.80	\$460.00	\$2,062.67	\$780.00	\$652.80
	Price total		\$5,400.00	\$11,793.60	\$5,520.00	\$24,752.04	\$9,360.00	\$7,833.60
2	Dusting Areas Above 6' Botanical Gardens	12						
	Price per Month		\$75.00	\$75.00	\$40.00	\$68.00	\$75.00	\$75.00
	Price total		\$900.00	\$900.00	\$480.00	\$816.00	\$900.00	\$900.00
	Garden Center	12						
	Price per Month		\$75.00	\$125.00	\$30.00	\$68.00	\$75.00	\$75.00
	Price total		\$900.00	\$1,500.00	\$360.00	\$816.00	\$900.00	\$900.00
3	Desk/Air Vent Cleaning Botanical Gardens	4						
	Price per Quarter		\$75.00	\$75.00	\$60.00	\$68.00	\$100.00	\$100.00
	Price Total		\$300.00	\$300.00	\$240.00	\$272.00	\$400.00	\$400.00
	Garden Center	4						
	Price per Quarter		\$75.00	\$125.00	\$50.00	\$68.00	\$100.00	\$100.00
	Price Total		\$300.00	\$500.00	\$200.00	\$272.00	\$400.00	\$400.00
Estimated Annual Total			\$21,000.00	\$23,838.80	\$21,680.00	\$51,680.08	\$25,400.00	\$28,712.00
Terms			Net 30	Net 30	Net 30	2%-10	Net 30	Net 30
Total Award			\$21,600.00					

TERM: Upon Award - Sept. 30, 2004 with two (2) one-year extensions - Expires 2006
 \$21,600.00 Annually; \$64,800.00 Total Contract Amount for 3-YR Period.

Parks & Recreation Department for the upkeep of the Botanical Garden and Garden Center facilities.

City of San Antonio Bid Tabulation

Opened: December 12, 2003			Stone Mountain, Ltd.		Otto Communications	
For: Annual Contract for 800 MHz Speaker Microphones			1597 Eagle Point Road		2 East Main St.	
A968-04			Huddleston, VA 24104		Carpentersville, IL 60110	
LB/dc						
Item	Description	Est Qty				
	Speaker Microphones				Incomplete	
1	700PI Speaker Microphones without Antenna Attachment	400				
	Unit Price		\$79.80		\$122.00	
	Extended Price		\$31,920.00		\$48,800.00	
2	700PI Speaker Microphones with 800 MHz Antenna Attachment	143				
	Unit Price		\$119.00		\$110.00	
	Extended Price		\$17,017.00		\$15,730.00	
4	P7100IP Speaker Microphones without Antenna Attachment					
a	With Hirose Connector					
	Non-Intrinsically Safe	70			No Bid	
	Unit Price		\$93.80			
	Intrinsically Safe	70			\$125.00	
	Unit Price		\$135.80			
	Extended Price		\$16,072.00		\$8,750.00	
b	Without Hirose Connector					
	Non-Intrinsically Safe	44			No Bid	
	Unit Price		\$78.80			
	Intrinsically Safe	44			\$122.00	
	Unit Price		\$121.80			
	Extended Price		\$8,826.40		\$5,368.00	
3	P7100IP Speaker Microphones with 800MHz Antenna Attachment					
	Non-Intrinsically Safe	2225			No Bid	
	Unit Price		\$123.90			
	Intrinsically Safe	712			\$110.00	
	Unit Price		\$164.50			
	Extended Price		\$392,801.50		\$244,750.00	
	Extended Price					
5	Throat Microphone Attachment					
	With Earphone	100			No Bid	
	Unit Price		\$194.00			
	Without Earphone	100			\$289.00	
	Unit Price		\$252.00			
	Extended Price		\$44,600.00		\$28,900.00	
6	2.5 mm Optional Accessory Connector					
	With Antenna	100			No Bid	
	Unit Price		\$18.20			
	Without Antenna	100			No Bid	
	Unit Price		\$29.40			
	Extended Price		\$4,760.00			
7	3.5 mm Optional Accessory Connector					
	With Antenna	100			No Bid	
	Unit Price		\$14.00			
	Without Antenna	100			No Bid	
	Unit Price		\$25.20			
	Extended Price		\$3,920.00			

City of San Antonio Bid Tabulation

Opened: December 12, 2003			Stone Mountain, Ltd.		Otto Communications
For: Annual Contract for 800 MHZ Speaker Microphones			1597 Eagle Point Road		2 East Main St.
A968-04			Huddleston, VA 24104		Carpentersville, IL 60110
LB/dc					
Item	Description	Est Qty			
8	6 Pin Hirose Optional Accessory Connector				
	With Antenna	100		\$23.10	No Bid
	Unit Price				
	Without Antenna	100		\$33.60	No Bid
	Unit Price				
	Extended Price			\$5,670.00	
9	Coiled Cord				
	With Antenna	100		\$10.50	No Bid
	Unit Price				
	Without Antenna	100		\$21.00	\$87.00
	Unit Price				
	Extended Price			\$3,150.00	\$8,700.00
10	Microphone Housing Assembly				
	With Antenna	100		\$56.70	No Bid
	Unit Price				
	Without Antenna	100		\$78.75	No Bid
	Unit Price				
	Extended Price			\$13,545.00	
11	UDC (Universal Device Connection)				
	With Antenna	100		\$12.95	No Bid
	Unit Price				
	Without Antenna	100		\$27.65	No Bid
	Unit Price				
	Extended Price			\$4,060.00	
12	Antenna Modification Kit				
	Unit Price	100		\$98.70	No Bid
	Extended Price			\$9,870.00	
13	Deleted				
9	Time and Material (Items Not Under Warranty)				
	Labor Monday through Friday 7:45am -4:30pm	200		\$95.00	No Bid
	Price per hour			\$19,000.00	
	Extended Price				
10	Labor Monday through Friday 4:30pm - 7:45 am	100		\$118.75	No Bid
	Price per hour			\$11,875.00	
	Extended Price				
11	Overtime Rate for Weekends and Vendor Holidays	20		\$190.00	No Bid
	Price per hour			\$3,800.00	
	Extended Price				
12	Parts % Discount off Manufacturer's Suggested Retail Parts List			30%	No Bid
	Percent off MSRP				
	Extended Price				
	Terms			Net 30	
	Total Award			\$590,886.90	

No Bid: SAT Radio Communications, LTD dba Industrial Communications
 CP:09/30/2004 OPT: 1 YR. EXT-EXPIRES 2005

SECTION III
COUNCIL, JANUARY 8, 2004
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.
The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Plastic Bags A934-04 Upon Award through 9-30-04		All American Poly Items 2, 5 Est Amount \$56,048
This contract will provide the City of San Antonio with plastic trash liners for use in building maintenance.		Central Poly Corp Items 1 Est Amount \$26,550
		Unipak Corporation Item 3 Est Amount \$18,012

City of San Antonio Bid Tabulation

Opened: December 1, 2003		All American Poly	Central Poly-Corp.	UniPak Corp.	Coleman Enterprises	D. Lloyd & Associates	Dyna-Pak Corp.	EIP Inc.
For: Plastic Bags		40 Turner Place	18 Donaldson Place	P.O. Box 300027	P.O. Box 480032	13426 La Vista Dr.	P.O. Box 987	1321 White Heron Ln.
A934-04 TC/de		Placataway, NJ 08854	Linden, NJ 07038	Brooklyn, NY 11230	San Antonio, TX 78248	San Antonio, TX 78218	Lawrenceburg, TN 38484	Varo Beach, FL 32963
Item	Description							
1	1,770 Cases - Plastic Bags, 2 Mil, LLD, 33" X 40"							
	Non-Recycled	\$18.15	\$15.00	\$22.88	No Bid	\$17.62	\$18.97	\$9.00
	Price Per Case	\$28,565.50	\$26,550.00	\$40,497.60		\$31,187.40	\$33,578.90	\$31,860.00
	Price Total							
	Recycled	\$18.15	\$15.00	\$18.30	\$12.39	\$17.62	\$18.97	\$9.00
	Price Per Case	\$28,565.50	\$26,550.00	\$32,391.00	\$43,860.80	\$31,187.40	\$33,578.90	\$31,860.00
	Price Total							
	Brand Name	All American Poly	Central Poly	UPC	Tyco	DLT-3340-XOH	Dyna-Pak	Cilbag
	Number Per Case	200	200	200	100	200	200	100
2	3,148 Cases - Plastic Bags, 2 Mil, 36" X 60"							
	Non-Recycled	\$13.21	\$11.80	\$18.72	No Bid	\$14.85	\$15.38	\$13.75
	Price Per Case	\$41,558.68	\$37,122.80	\$58,893.12		\$46,718.10	\$48,385.48	\$43,257.50
	Price Total							
	Recycled	\$13.21	\$11.80	\$14.97	\$13.29	\$14.85	\$15.38	\$13.75
	Price Per Case	\$41,558.68	\$37,122.80	\$47,085.62	\$55,747.12	\$46,718.10	\$48,385.48	\$43,257.50
	Price Total							
	Brand Name	All American Poly	Central Poly	UPC	Tyco	DLT-3660-XOH	Dyna-Pak	Cilbag
	Number Per Case	100	100	100	75	100	100	100
3	1,250 Cases - Plastic Bags, 24 Micron, 38"x60"							
	Non-Recycled	\$22.35	\$10.40	\$14.41	\$15.14	\$15.45	\$10.99	\$9.65
	Price Per Case	\$27,937.50	\$19,500.00	\$18,012.50	\$18,925.00	\$19,312.50	\$20,606.25	\$18,093.75
	Price Total							
	Recycled	\$22.35	\$10.40	\$14.41	No Bid	\$15.45	\$10.99	\$9.65
	Price Per Case	\$27,937.50	\$19,500.00	\$18,012.50		\$19,312.50	\$20,606.25	\$18,093.75
	Price Total							
	Brand Name	All American Poly	Central Poly	UPC	Tyco	DLHT-3860-XH	Dyna-Pak	AEP/Cilbag
	Number Per Case	150	100	150	150	150	100	100
4	Deleted							
5	630 Cases - Plastic Bags, 1 Mil, 24"x 24"							
	Non-Recycled	\$23.00	NAS	\$10.95	\$28.50	No Bid	\$27.55	\$21.60
	Price Per Case	\$14,490.00	\$13,797.00	\$17,955.00		\$17,358.50	\$13,608.00	\$14,818.00
	Price Total							
	Recycled	\$23.00	NAS	\$10.95	\$23.00	\$13.62	\$27.55	\$21.60
	Price Per Case	\$14,490.00	\$13,797.00	\$14,490.00	\$17,161.20	\$17,358.50	\$13,608.00	\$14,818.00
	Price Total							
	Brand Name	All American Poly	Central Poly	UPC	Tyco	DLT-2423-LW	Dyna-Pak	Cilbag
	Number Per Case	1000	500	1000	500	1000	1000	500
	Terms	1%-10	1%-10	Net 30	Net 30	Net 15	Net 30	Net 30
	Total Award	\$56,048.68	\$26,550.00	\$18,012.50				

*Totals have been adjusted to reflect variances in packaging.

NAS- Central Poly, Item 5 did not meet case quantity specification.
Dyna-Pak Corp., Item 5 did not meet density specification.
Interboro Packaging, Bid # B, Item 5 did not meet density nor case weight specifications.
Interboro Packaging, Bid # C, Items 1-3 & 5 did not meet density nor case weight specifications.

CP: Upon Award through 9/30/2004
\$100,611.16 Annually

Plastic trash liners are utilized by all City Departments.

City of San Antonio Bid Tabulation

		Bid A	Bid B	Bid C	Pyramid School Products	Sanhvac/Davis	Unisource
Opened: December 1, 2003		Interboro Packaging Corporation	Interboro Packaging Corporation	Interboro Packaging Corporation	Pyramid School Products	Sanhvac/Davis	Unisource
For: Plastic Bags		114 Bracken Road	114 Bracken Road	114 Bracken Road	6510 North 54th Street	1023 Morales	4151 Woodcock Dr.
A934-04		TC/De	Montgomery, NY 12549	Montgomery, NY 12549	Tampa, FL 33610	San Antonio, TX 78207	Jacksonville, FL 32207
Item	Description						
1	1,770 Cases - Plastic Bags, 2 Mil, LLD, 33" X 40"						
	Non-Recycled			NAS		No Bid	No Bid
	Price Per Case	\$19.94	\$17.48	\$12.98	\$23.87		
	Price Total	\$35,293.80	\$30,939.60	\$22,974.60	\$42,249.90		
	Recycled			NAS			
	Price Per Case	\$19.94	\$17.48	\$12.98	No Bid	\$15.60	\$11.88
	Price Total	\$35,293.80	\$30,939.60	\$22,974.60		\$55,224.00	\$42,055.20
	Brand Name	INT-3340-Super Ex-Hvy	INT-3340-Super XH	INT-3340-Exh	Inteplast	Tyco Plastics	Big City
	Number Per Case	200	200	200	200	100	100
2	3,148 Cases - Plastic Bags, 2 Mil, 36" X 60"						
	Non-Recycled			NAS		No Bid	No Bid
	Price Per Case	\$16.48	\$14.72	\$11.98	\$19.55		
	Price Total	\$51,848.08	\$46,309.12	\$37,889.08	\$81,504.30		
	Recycled			NAS			
	Price Per Case	\$16.48	\$14.72	\$11.98	No Bid	\$18.21	\$13.57
	Price Total	\$51,848.08	\$46,309.12	\$37,889.08		\$78,384.88	\$56,921.62
	Brand Name	INT-3680-Super Ex-Hvy	INT-3360-Super XH	INT-3660-Super Exh	Inteplast	Tyco Plastics	Big City
	Number Per Case	100	100	100	100	75	75
3	1,250 Cases- Plastic Bags, 24 Micron, 38"x60"						
	Non-Recycled			NAS			
	Price Per Case	\$16.98	\$15.65	\$13.34	\$19.87	\$19.37	\$14.78
	Price Total	\$21,225.00	\$19,562.50	\$16,875.00	\$18,628.13	\$24,212.50	\$18,450.00
	Recycled			NAS			
	Price Per Case	\$16.98	\$15.65	\$13.34	No Bid	No Bid	No Bid
	Price Total	\$21,225.00	\$19,562.50	\$16,675.00			
	Brand Name	INT-3860-Super Ex-Ex-Hvy	INT-3860-Super-Ex-Hvy	INT-3860-XXH	Inteplast	Tyco Plastics	Rhino-X
	Number Per Case	150	150	150	200	150	150
4	Deleted						
5	630 Cases-Plastic Bags, 1 Mil, 24"x 24"						
	Non-Recycled		NAS	NAS		No Bid	No Bid
	Price Per Case	\$23.94	\$21.90	\$20.48	\$28.83		
	Price Total	\$15,082.20	\$13,797.00	\$12,902.40	\$18,182.90		
	Recycled		NAS	NAS			
	Price Per Case	\$23.94	\$21.90	\$20.48	No Bid	\$18.60	\$12.90
	Price Total	\$15,082.20	\$13,797.00	\$12,902.40		\$20,916.00	\$18,291.80
	Brand Name	INT-2424-XXH	INT-2424-XH	INT-2424-X-Hvy	Inteplast	Tyco Plastics	Municipal (Tyco)
	Number Per Case	1000	1000	1000	1000	500	500
	Terms	Net 30	Net 30	Net 30	Net 30	2%-10	1/2%-10
Total Award							

*Totals have been adjusted to reflect variances in packaging.

NAS- Central Poly, Item 5 did not meet case quantity specifica
Dyna-Pak Corp., Item 5 did not meet density specificatio
Interboro Packaging, Bid # B, Item 5 did not meet densit
Interboro Packaging, Bid # C, Items 1-3 & 5 did not mee

CP: Upon Award through 9/30/2004
\$100,811.18 Annually

Plastic trash liners are utilized by all City Departments.

Item 1 Bags, plastic, 2 mil, linear low density (LLD), 23" x 10" x 40", flat or gusseted (flat dimensions - 33"x 40").	Density / Gauge	Dimensions	Case Weight 176 lbs (+/- 3%)	Strength Grade	Comments
Low Bid - Central Poly Non-Recycled	2 mil	33 x 40	176	Passed	Strong sides and seam
2 nd Low Bid - Central Poly Recycled	2 mil	33 x 40	176	Passed	Strong sides and seam; same price as Non-Recycled <i>Recommend for Award</i>

NAS – EPI, Inc. Non-Recycled & Recycled	1.4 mil	33 x 39	126		NAS – submitted product that did not meet Density, Dimensions nor Case Weight specifications
NAS – Interboro Packaging, Bid # B Non-Recycled & Recycled	< 2 mil		149.6		NAS – submitted product that did not meet Density nor Case Weight specifications
NAS – Interboro Packaging, Bid # C Non-Recycled & Recycled	< 2 mil		105.6		NAS – submitted product that did not meet Density nor Case Weight specifications

Item 2 Bags, plastic, 2 mil, 24" x 12" x 60" or 22" x 14" x 60" (flat or gusseted). (flat dimensions - 36" x 60").	Density / Gauge	Dimensions	Case Weight 288 lbs (+/- 3%)	Strength Grade	Comments
Low Bid - Central Poly Non-Recycled	2 mil	36 x 60	288	Failed	Sides tore easily in several places; strong seam
2 nd Low Bid - Central Poly Recycled	2 mil	36 x 60	288	Failed	Sides tore easily in several places; strong seam
3 rd Low Bid - All American Poly Non-Recycled	2 mil	24 x 12 x 60	288	Passed	Minor tear on sides (less than 2 inches); strong seam
4 th Low Bid - All American Poly Recycled	2 mil	24 x 12 x 60	288	Passed	Minor tear on sides (less than 2 inches); strong seam: Price same as Non-Recycled <i>Recommend for Award</i>

NAS - Coleman Enterprises Recycled		36 x 58	277.33		NAS - submitted product that did not meet Dimensions nor Case Weight specifications
NAS - EPI, Inc. Non-Recycled & Recycled	1.4 mil	38 x 58	209		NAS - submitted product that did not meet Density, Dimensions nor Case Weight specifications
NAS - Interboro Packaging, Bid # B Non-Recycled & Recycled	< 2 mil		244.8		NAS - submitted product that did not meet Density nor Case Weight specifications
NAS - Interboro Packaging, Bid # C Non-Recycled & Recycled	< 2 mil		201.8		NAS - submitted product that did not meet Density nor Case Weight specifications
NAS - Sanivac/Davis Recycled		36 x 58	277.33		NAS - submitted product that did not meet Dimensions nor Case Weight specifications
NAS - Unisource Recycled		36 x 58	277		NAS - submitted product that did not meet Dimensions nor Case Weight specifications

Item 3 Bags, plastic, high molecular weight, high density (HMHD), 60 gallon, extra heavy duty, 38" x 60" with star seal bottom, 400+grams dart impact, 24 microns thick	Density / Gauge	Dimensions	Case Weight 150 lbs (+/- 3%)	Strength Grade	Comments
Low Bid – UniPak Non-Recycled	1 mil	38 x 60	148	Passed	Strong sides and seam
2 nd Low Bid – UniPak Recycled	1 mil	38 x 60	148	Passed	Strong sides and seam; Same price as Non-Recycled <i>Recommend for Award</i>

NAS – Coleman Enterprises Non-Recycled		38 x 60	130.2		NAS – submitted product that did not meet Case Weight specification
NAS – Dyna-Pak Corp. Non-Recycled & Recycled		38 x 60	144		NAS – submitted product that did not meet Case Weight specification
NAS – EPI, Inc. Non-Recycled & Recycled		36 x 58	143		NAS – submitted product that did not meet Dimensions nor Case Weight specifications
NAS – Interboro Packaging, Bid # A Non-Recycled & Recycled		38 x 60	136.2		NAS – submitted product that did not meet Case Weight specification
NAS – Interboro Packaging, Bid # B Non-Recycled & Recycled	< 24 microns		123.67		NAS – submitted product that did not meet Density nor Case Weight specifications
NAS – Interboro Packaging, Bid # C Non-Recycled & Recycled	< 24 microns		104.87		NAS – submitted product that did not meet Density nor Case Weight specifications
NAS – Sanivac/Davis Non-Recycled	22 microns	38 x 60	130.2		NAS – submitted product that did not meet Density nor Case Weight specifications
NAS – Unisource Recycled	22 microns		130		NAS – submitted product that did not meet Density nor Case Weight specifications

Item 4 Bags, plastic, 1.5 mil, 23" x 10" x 40" flat or gusseted (flat dimensions - 33" x 40").	Density / Gauge	Dimensions	Case Weight 132 lbs (+/- 3%)	Strength Grade	Comments
<i>Item Deleted -</i> Nine (9) samples failed the testing/evaluation process. The Evaluation Team along with the requesting department have decided to delete this item and utilize item #1, which is slightly thicker yet stronger bag.					

Item 5 Bags, plastic, 1 mil, 15" x 9" x 24" flat or gusseted (flat dimensions - 24" x 24").	Density / Gauge	Dimensions	Case Weight 36.8 lbs (+/- 3%)	Strength Grade	Comments
Low Bid - Dyna-Pak Corp. Non-Recycled	< 1 mil	15 x 9 x 24	36.8		NAS- Does not meet density specification.
2 nd Low Bid - Dyna-Pak Corp. Recycled	< 1 mil	15 x 9 x 24	36.8		NAS- Does not meet density specification.
3 rd Low Bid - Central Poly Non-Recycled	1 mil	24 x 24	36.8		NAS- Did not meet case quantity specification.
4th Low Bid - Central Poly Recycled	1 mil	24 x 24	36.8		NAS- Did not meet case quantity specification.
5th Low Bid - All American Poly Recycled	1 mil	24 x 24	36.8	Passed	Strong sides and seam <i>Recommend for Award</i>

NAS - Coleman Enterprises Recycled		23 x 23	36.66		NAS - submitted product that did not meet bag dimensions specification
NAS - D. Lloyd & Associates Non-Recycled & Recycled		24 x 23	37		NAS - submitted product that did not meet bag dimensions specification

Item 5 Bags, plastic, 1 mil, 15" x 9" x 24" flat or gusseted (flat dimensions - 24" x 24").	Density / Gauge	Dimensions	Case Weight 36.8 lbs (+/- 3%)	Strength Grade	Comments
NAS – EPI, Inc. Non-Recycled & Recycled		24 x 24	34.4		NAS – submitted product that did not meet Case Weight specification
NAS – Interboro Packaging, Bid # A Non-Recycled & Recycled		24 x 24	38.4		NAS – submitted product that did not meet Case Weight specification
NAS – Interboro Packaging, Bid # B Non-Recycled & Recycled	< 1 mil		34.56		NAS – submitted product that did not meet Density nor Case Weight specification
NAS – Interboro Packaging, Bid # C Non-Recycled & Recycled	< 1 mil		30.72		NAS – submitted product that did not meet Density nor Case Weight specification
NAS – Pyramid School Products Non-Recycled		24 x 24	38.5		NAS– submitted product that did not meet Case Weight specification
NAS – Sanivac/Davis Recycled		23 x 23	36.66		NAS – submitted product that did not meet bag dimensions specification
NAS – UniPak Non-Recycled & Recycled		24 x 24	38.4		NAS – submitted product that did not meet Case Weight specification
NAS – Unisource Recycled		23 x 23			NAS – submitted product that did not meet bag dimensions specification

Evaluation Team Members:

Brian Moore, Parks & Recreation
Peggy Riley, Purchasing
Jesse Martinez, Purchasing

Pedro (Pete) Flores, Parks & Recreation
Terri Canal, Purchasing