

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA
ITEM NO. 9

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Kevin Dolliole, Director of Aviation; Thomas Wendorf, Director of Public Works;
File

SUBJECT: Heavy Equipment

DATE: November 13, 2003

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the low qualified bids submitted by Kinlock Equipment & Supply, item 1; Romco Equipment Co., item 2, 7, 8; Holt Cat, item 3; Equipment Depot, item 4; Quality Equipment Co., item 5A-5D; AlamoAg-Con Equipment Inc., item 6; and Norstar Industries Inc., item 9 to provide the City of San Antonio Aviation and Public Works Departments with heavy equipment. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION:

The attached tabulation of sixteen bids to provide the City of San Antonio Aviation and Public Works Departments with heavy equipment is hereby submitted for council consideration and action. The bids submitted by Anderson Machinery, item 3; United Rentals, item 4, 5A, 6; and Quality Equipment Co., item 7 failed to meet City specifications. The low qualified bids were submitted by Kinlock Equipment & Supply, item 1; Romco Equipment Co., item 2, 7, 8; Holt Cat, item 3; Equipment Depot, item 4; Quality Equipment Co., item 5A-5D; AlamoAg-Con Equipment Inc., item 6; and Norstar Industries Inc., item 9.

All of the items being purchased are for the Public Works Department with the exception of item 5A and 5D, a skid steer loader and attachment, which will be for the Aviation Department.

This purchase will provide two street sweepers, three graders and four dozers that are replacements to the City's heavy equipment fleet. The lifetime maintenance and repair costs of the units, which are being replaced, have reached an average of 56% of their original acquisition costs. This equipment is on a replacement cycle of 7 years for the dozers, 8 years for the sweepers and 10 years for the graders. All of the replacement equipment has exceeded this criteria. This equipment will be used for street maintenance and repairs, stockpile work and channel and river cleaning. This contract will also provide for the purchase of additional equipment including skid loaders with various attachments, a compact excavator, a telescopic carrier, and a skid mounted herbicide sprayer.

Additional equipment purchased through this contract will be utilized by Public Works for various applications throughout the City. Smaller skid loaders will be used where there is limited turning space and weight limits such as at the San Pedro Creek Tunnel, for flood control operations. Larger 50 horsepower skid loaders will be used in conjunction with the Creek Crew Program for cleaning debris, trash, furniture, and other larger discarded items from the drainage infrastructure throughout the city. Also being purchased for this program is a telescopic tool carrier which has specialized functions such as four wheel drive, crab crawl steering as well as reach capabilities enhanced by a fork grapple attachment which will allow it to scoop brush piles, downed trees and other debris from creekways.

The 65 horsepower skid loader will be used in conjunction with the concrete channel repair program to access confined areas such as steeped sloped concrete drainage channels and storm sewer culverts. This unit will also have a hydraulic hammer attachment in order to chip out damaged concrete in preparation of infrastructure repairs.

This piece of equipment will be able to access drainage chutes that previously could only be accessed manually. The compact excavator with this purchase will also be used in confined drainage chutes and feeder channels for cleaning debris and silt.

One 50 horsepower skid loader is also being purchased for Aviation Department Stinson Airport, and is an additional unit to the fleet. There are approximately 300 acres of land this equipment will help maintain including the air operations area. With the pallet fork and dozer blade attachment, its purpose will be multi-functional and will include lifting heavy equipment and concrete, digging and earthmoving. This location has relied on borrowing this type of equipment from the International Airport to complete projects.

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa and the San Antonio Observer. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

POLICY ANALYSIS:

This contract is for the purchase of heavy equipment to be utilized by the Public Works and Aviation Departments. Much of the equipment being purchased on this contract will be utilized in conjunction with the Creek Crew Program and the Concrete Channel Repair Program as approved in the 2003 Budget. This equipment is covered by a one-year warranty on parts and labor. The successful vendors are required to coordinate training for a minimum of four hours to demonstrate the safe operation of all equipment being purchased.

FINANCIAL IMPACT:

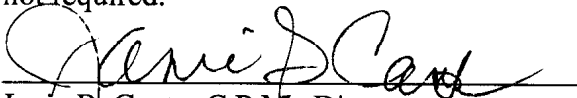
The total cost of this contract is \$1,594,899.98. Funding will be from the Equipment Renewal & Replacement Fund, Miscellaneous Special Revenue Fund-Stormwater Operating Fund and the Airport Fund-Airport Operations & Maintenance. All expenditures will be in accordance with the FY2003-2004 Budget approved by City Council.

COORDINATION

This ordinance has been coordinated with the City of San Antonio Aviation and Public Works Departments.

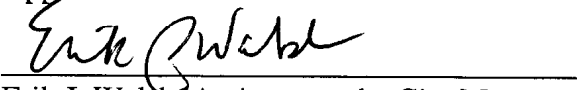
SUPPLEMENTAL INFORMATION:

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:



Erik J. Walsh, Assistant to the City Manager
City Manager's Office

City of San Antonio Bid Tabulation

| Opened: July 21, 2003 | | Holt Cat | Kinloch Equipment & Supply, Inc. | Romco Equipment Co. | Quality Equipment Co. | Norstar Industries, Inc. | Equipment Depot | Alamo Ag-Con Equipment Inc. | Anderson Machinery San Antonio, Inc. | Crescent Machinery Co. |
|-----------------------|--|---|--|---|--|--------------------------|--|--|---|--|
| For: Heavy Equipment | | P.O. Box 207916 | 205 North Richey Road | 1042 SE Loop 410 | 4318 Director Dr. | 2302 "A" St. SE | 3935 N IH 35 | 2940 SE Loop 410 | 9415 NE Loop 410 | 7222 NE Loop 410 |
| 03-078 PR/m | | San Antonio TX 78220 | Pasadena TX 77502 | San Antonio TX 78220 | San Antonio TX 78219 | Auburn WA 98002 | San Antonio TX 78219 | San Antonio TX 78222 | San Antonio TX 78219 | San Antonio TX 78219 |
| Item | Description | | | | | | | | | |
| 1 | 2 Each - Street Sweepers, Tricycle Type Price Each Price Total Less Trade-In Unit #934 Less Trade-In Unit #935 Total Less Trade-Ins Make Model | No Bid | \$93,971.00 \$187,942.00 \$18,000.00 \$18,000.00 \$151,942.00 Elgin Pelican P3 | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid |
| 2 | 3 Each - Graders, 14' Price Each Price Total Less Trade-In Unit #780 Less Trade-In Unit #798 Less Trade-In Unit #799 Total Less Trade-Ins Make Model | No Bid | No Bid | \$101,700.00 \$305,100.00 \$20,000.00 \$20,000.00 \$20,000.00 \$245,100.00 Volvo G170B | No Bid | No Bid | No Bid | No Bid | \$159,505.00 \$478,515.00 \$25,000.00 \$25,000.00 \$25,000.00 \$403,515.00 New Holland RG170 | No Bid |
| 3 | 4 Each - Dozers, Low Ground Pressure Price Each Price Total Less Trade-In Unit #690 Less Trade-In Unit #691 Less Trade-In Unit #692 Less Trade-In Unit #693 Total Less Trade-Ins Make Model | \$261,116.00 \$1,044,464.00 \$14,500.00 \$17,750.00 \$20,500.00 \$20,500.00 \$971,214.00 Caterpillar D6RIILGP | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | NAS \$251,597.00 \$1,006,388.00 \$25,000.00 \$25,000.00 \$25,000.00 \$906,388.00 New Holland DC180B | No Bid |
| 4 | 1 Each - Skid Steer Loader, 65 H.P. Price Total Make Model | No Bid | No Bid | No Bid | \$25,189.51 Bobcat S250 | No Bid | \$24,799.00 New Holland LS180 | \$30,808.00 New Holland LS180 | \$26,948.00 New Holland LS180 | \$32,978.00 JCB 1110 |
| 5A | 3 Each - Skid Steer Loaders, 50 H.P. Price Each Price Total Make Model | No Bid | No Bid | No Bid | \$17,621.41 \$52,864.23 Bobcat S185 | No Bid | \$17,587.00 \$52,761.00 New Holland LS170 | \$22,302.00 \$66,906.00 New Holland LS170 | \$20,469.00 \$61,407.00 New Holland LS170 | \$29,126.00 \$87,378.00 JCB 190 |
| 5B | 1 Each - Hydraulic Hammer & Backhoe Attachment Price Total Make Model | No Bid | No Bid | No Bid | \$16,957.74 Bradco/Okada 611/45 | No Bid | \$16,428.00 Bradco/Kent 611/KF5 | \$11,562.00 Bradco/Cal 511/750 | \$19,519.00 Bradco/Rammer 511/S25N | No Bid |
| 5C | 1 Each - Industrial Fork/Grapple Attachment Price Total Make Model | No Bid | No Bid | No Bid | \$2,380.25 Bobcat 66 | No Bid | \$2,989.00 Bradco BRHGRP | \$2,392.00 New Holland | \$3,506.00 Bradco 100 | No Bid |

City of San Antonio Bid Tabulation

| Opened: July 21, 2003 | | Holt Cat | Kinloch Equipment & Supply, Inc. | Romco Equipment Co. | Quality Equipment Co. | Norstar Industries, Inc. | Equipment Depot | Alamo Ag-Con Equipment Inc. | Anderson Machinery San Antonio, Inc. | Crescent Machinery Co. |
|-----------------------|---|----------------------|----------------------------------|---|--|--|---|--|--|------------------------|
| For: Heavy Equipment | | P.O. Box 207916 | 205 North Richey Road | 1042 SE Loop 410 | 4318 Director Dr. | 2302 "A" St. SE | 3935 N IH 35 | 2940 SE Loop 410 | 9415 NE Loop 410 | 7222 NE Loop 410 |
| 03-078 PR/m | | San Antonio TX 78220 | Pasadena TX 77502 | San Antonio TX 78220 | San Antonio TX 78219 | Auburn WA 98002 | San Antonio TX 78219 | San Antonio TX 78222 | San Antonio TX 78219 | San Antonio TX 78219 |
| Item | Description | | | | | | | | | |
| 5D | 1 Each - Pallet Fork & Dozer Blade Attachment | No Bid | No Bid | No Bid | <div>\$3,427.76</div> <div>Bobcat</div> <div>80</div> <div>\$75,629.98</div> | No Bid | <div>\$4,780.00</div> <div>Grouser</div> <div>PL1300</div> <div>\$76,958.00</div> | <div>\$3,960.00</div> <div>New Holland</div> <div>\$84,820.00</div> | <div>\$6,250.00</div> <div>Grouser</div> <div>606</div> <div>\$90,682.00</div> | No Bid |
| | Price Total | | | | | | | | | |
| | Make | | | | | | | | | |
| | Model | | | | | | | | | |
| | Total Items 5A - 5D | | | | | | | | | Incomplete |
| 6 | 1 Each - Skid Steer Loader, 15.5 H.P. | No Bid | No Bid | No Bid | <div>NAS</div> <div>\$11,746.50</div> <div>Bobcat</div> <div>463</div> | No Bid | <div>\$12,899.00</div> <div>New Holland</div> <div>LS125</div> | <div>\$12,326.00</div> <div>New Holland</div> <div>LS125</div> | <div>\$16,399.00</div> <div>New Holland</div> <div>LS125</div> | No Bid |
| | Price Total | | | | | | | | | |
| | Make | | | | | | | | | |
| | Model | | | | | | | | | |
| | | | | | | | | | | |
| 7 | 1 Each - Excavator, Compact | No Bid | No Bid | <div>\$28,859.00</div> <div>Volvo</div> <div>EC20BXTV</div> | <div>NAS</div> <div>\$22,600.00</div> <div>Bobcat</div> <div>322</div> | No Bid | No Bid | <div>NAS</div> <div>\$28,296.00</div> <div>Terex</div> <div>HR14</div> | No Bid | No Bid |
| | Price Total | | | | | | | | | |
| | Make | | | | | | | | | |
| | Model | | | | | | | | | |
| | | | | | | | | | | |
| 8 | 1 Each - Tool Carrier, Telescopic | No Bid | No Bid | <div>\$58,379.00</div> <div>Ingersoll-Rand</div> <div>VR623</div> | No Bid | No Bid | No Bid | No Bid | <div>\$87,176.00</div> <div>JCB</div> <div>532</div> | No Bid |
| | Price Total | | | | | | | | | |
| | Make | | | | | | | | | |
| | Model | | | | | | | | | |
| | | | | | | | | | | |
| 9 | 1 Each - Sprayer, Skid Mounted | No Bid | No Bid | No Bid | No Bid | <div>\$26,651.00</div> <div>Norstar</div> <div>RS6000GS300</div> | No Bid | No Bid | No Bid | No Bid |
| | Price Total | | | | | | | | | |
| | Make | | | | | | | | | |
| | Model | | | | | | | | | |
| | | | | | | | | | | |
| 10 | Deleted | | | | | | | | | |
| Total Award | | \$971,214.00 | \$151,942.00 | \$332,338.00 | \$75,629.98 | \$26,651.00 | \$24,799.00 | \$12,326.00 | | |

No Bid: Tennant

City of San Antonio Bid Tabulation

| Opened: July 21, 2003 | | RDO Equipment Company | Terex Utilities-South fdba Commercial Body Corp. | United Rentals #532 | Vermeer Equipment of Texas, Inc. | Warren Cat | Wayne's Industrial Service | William M. Clark |
|-----------------------|--|-----------------------|--|----------------------|----------------------------------|------------------|----------------------------|--------------------|
| For: Heavy Equipment | | 5400 N IH 35 | P.O. Box 1119 | 12017 N Loop Road | 4455 Director Drive | 3601 S Treadaway | 547 IH 10 East | 1055 Sycuan Summit |
| 03-078 PR/m | | San Antonio TX 78218 | San Antonio TX 78294 | San Antonio TX 78216 | San Antonio TX 78219 | Abilene TX 79602 | Seguin TX 78155 | El Cajon CA 92019 |
| Item | Description | | | | | | | |
| 1 | 2 Each - Street Sweepers, Tricycle Type | | | | | | | |
| | Price Each | No Bid | \$86,930.00 | No Bid | No Bid | No Bid | No Bid | No Bid |
| | Price Total | | \$173,860.00 | | | | | |
| | Less Trade-In Unit #934 | | \$6,300.00 | | | | | \$6,250.00 |
| | Less Trade-In Unit #935 | | \$6,300.00 | | | | | \$6,250.00 |
| | Total Less Trade-Ins | | \$161,260.00 | | | | | |
| | Make | | Johnston | | | | | |
| | Model | | 3000SP | | | | | |
| 2 | 3 Each - Graders, 14' | | | | | | | |
| | Price Each | \$133,791.00 | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid |
| | Price Total | \$401,373.00 | | | | | | |
| | Less Trade-In Unit #780 | No Bid | | | | | | |
| | Less Trade-In Unit #798 | No Bid | | | | | | |
| | Less Trade-In Unit #799 | No Bid | | | | | | |
| | Total Less Trade-Ins | \$401,373.00 | | | | | | |
| | Make | John Deere | | | | | | |
| | Model | 670CII | | | | | | |
| 3 | 4 Each - Dozers, Low Ground Pressure | | | | | | | |
| | Price Each | No Bid | No Bid | No Bid | No Bid | \$279,323.00 | No Bid | No Bid |
| | Price Total | | | | | \$1,117,292.00 | | |
| | Less Trade-In Unit #690 | | | | | \$13,900.00 | | |
| | Less Trade-In Unit #691 | | | | | \$16,000.00 | | |
| | Less Trade-In Unit #692 | | | | | \$18,500.00 | | |
| | Less Trade-In Unit #693 | | | | | \$17,000.00 | | |
| | Total Less Trade-Ins | | | | | \$1,051,892.00 | | |
| | Make | | | | | Caterpillar | | |
| | Model | | | | | D6RDSLGP | | |
| 4 | 1 Each - Skid Steer Loader, 65 H.P. | | | NAS | | | | |
| | Price Total | \$27,266.83 | No Bid | \$19,124.54 | No Bid | No Bid | No Bid | No Bid |
| | Make | John Deere | | Thomas | | | | |
| | Model | 260II | | T175 | | | | |
| 5A | 3 Each - Skid Steer Loaders, 50 H.P. | | | NAS | | | | |
| | Price Each | \$22,043.65 | No Bid | \$16,533.70 | No Bid | No Bid | No Bid | No Bid |
| | Price Total | \$66,130.95 | | \$49,601.10 | | | | |
| | Make | John Deere | | Thomas | | | | |
| | Model | 250II | | T153 | | | | |
| 5B | 1 Each - Hydraulic Hammer & Backhoe Attachment | | | | | | | |
| | Price Total | No Bid | No Bid | \$10,536.32 | No Bid | No Bid | No Bid | No Bid |
| | Make | | | Thomas | | | | |
| | Model | | | BH108/1541 | | | | |
| 5C | 1 Each - Industrial Fork/Grapple Attachment | | | | | | | |
| | Price Total | \$2,421.00 | No Bid | \$1,346.22 | No Bid | No Bid | No Bid | No Bid |
| | Make | John Deere | | Thomas | | | | |
| | Model | GT72 | | 1930 | | | | |

City of San Antonio Bid Tabulation

| Opened: July 21, 2003 | | RDO Equipment Company | Terex Utilities-South fdba Commercial Body Corp. | United Rentals #532 | Vermeer Equipment of Texas, Inc. | Warren Cat | Wayne's Industrial Service | William M. Clark |
|-----------------------|---|-----------------------|--|----------------------|----------------------------------|------------------|----------------------------|--------------------|
| For: Heavy Equipment | | 5400 N IH 35 | P.O. Box 1119 | 12017 N Loop Road | 4455 Director Drive | 3601 S Treadaway | 547 IH 10 East | 1055 Sycuan Summit |
| 03-078 PR/m | | San Antonio TX 78218 | San Antonio TX 78294 | San Antonio TX 78216 | San Antonio TX 78219 | Abilene TX 79602 | Seguin TX 78155 | El Cajon CA 92019 |
| Item | Description | | | | | | | |
| 5D | 1 Each - Pallet Fork & Dozer Blade Attachment | | | | | | | |
| | Price Total | \$5,220.00 | No Bid | \$1,822.89 | No Bid | No Bid | No Bid | No Bid |
| | Make | John Deere | | Thomas | | | | |
| | Model | Grouser | | U2330/U2564/U2032 | | | | |
| | Total Items 5A - 5D | Incomplete | | \$63,306.53 | | | | |
| 6 | 1 Each - Skid Steer Loader, 15.5 H.P. | | | NAS | | | | |
| | Price Total | No Bid | No Bid | \$11,554.05 | No Bid | No Bid | No Bid | No Bid |
| | Make | | | Thomas | | | | |
| | Model | | | T85 | | | | |
| 7 | 1 Each - Excavator, Compact | | | NAS | | | | |
| | Price Total | No Bid | No Bid | \$28,601.08 | \$29,972.58 | No Bid | No Bid | No Bid |
| | Make | | | Thomas | Vermeer | | | |
| | Model | | | T35 | CX224 | | | |
| 8 | 1 Each - Tool Carrier, Telescopic | | | | | | | |
| | Price Total | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid |
| | Make | | | | | | | |
| | Model | | | | | | | |
| 9 | 1 Each - Sprayer, Skid Mounted | | | | | | | |
| | Price Total | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid | No Bid |
| | Make | | | | | | | |
| | Model | | | | | | | |
| 10 | Deleted | | | | | | | |
| | Total Award | | | | | | | |

No Bid: Tennant