

**CITY OF SAN ANTONIO  
INTERDEPARTMENTAL MEMORANDUM  
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA  
ITEM NO. 7

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**THROUGH:** Terry M. Brechtel, City Manager

**COPIES:** Erik J. Walsh, Assistant to the City Manager;  
Department Directors; File

**SUBJECT:** Annual Contracts for Fiscal Year 2003-2004

**DATE:** December 18, 2003

**SUMMARY & RECOMMENDATION:**

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes audio books, diesel fuel, motor fuel tankwagon loads, Daimler/Chrysler automobile & light duty pickup truck body repair for city vehicles, Ford Motor Co. automobile & light duty pickup truck body repair for city vehicles, Hamm roller parts & service, Microsoft enterprise licensing agreement, police pursuit tires, long life traffic signal lamps and traffic signal heads.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

Recommended these contracts be approved.

- SECTION I:** The bids in this section are single source of supply contracts. (1 contract)
- SECTION II:** The bids in this section are competitive bids in which award is recommended to the lowest bidders. (6 contracts)
- SECTION III:** The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (3 contracts)

**POLICY ANALYSIS:**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT:**

Funds are not expended by this ordinance. All expenditures will be in accordance with the 2003-2004 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$4,195,433.

**MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:**

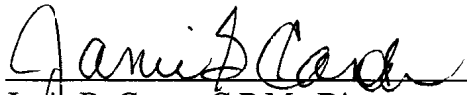
Council	Number of Contracts	Estimated Dollars	MBE's			WBE's			AABE's		
			Goal: 15%			Goal: 10%			Goal: 3%		
Date	Awarded	Awarded	Amount	%	Awards	Amount	%	Awards	Amount	%	Awards
3-20-03	6	\$103,673	\$53,915	52.0	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
5-8-03	6	\$270,202	\$25,000	9.25	1	\$24,000	8.88	2			
5-15-03	5	\$157,948	\$12,240	7.75	1						
5-22-03	4	\$175,000									
5-29-03	4	\$203,809	\$25,000	12.27	2	\$9,000	4.42	1			
6-5-03	4	\$326,300	\$25,000	7.66	1	\$25,000	7.66	1			
6-12-03	6	\$137,000									
6-26-03	48	\$3,606,507	\$129,292	3.55	6	\$173,276	4.80	6			
8-7-03	35	\$899,830	\$235,189	26.14	6	\$301,573	33.51	8			
8-14-03	11	\$1,031,800	\$76,000	7.37	2						
8-28-03	18	\$730,659	\$25,676	3.51	2						
9-4-03	4	\$106,641									
9-18-03	15	\$1,320,114				\$78,894	5.98	3			
9-25-03	8	\$313,515	\$19,620	6.26	2	\$6,000	1.91	1			
10-2-03	28	\$1,210,535	\$51,948	4.30	4	\$145,003	11.98	6	\$300	.0248	1
10-9-03	2	\$111,860									
10-16-03	4	\$473,127	\$66,000	13.95	1	\$2,300	.0486	1			
10-23-03	18	\$1,090,135	\$116,269	10.67	2	\$12,446	1.14	1			
11-13-03	5	\$142,930				\$19,530	13.66	1			
12-18-03	10	\$4,195,433	\$46,000	1.10	1						
<b>TOTAL:</b>	<b>264</b>	<b>\$18,003,828</b>	<b>\$1,323,022</b>	<b>7.35</b>	<b>35</b>	<b>\$1,256,112</b>	<b>6.98</b>	<b>34</b>	<b>\$1,798</b>	<b>.0010</b>	<b>2</b>

**SUPPLEMENTAL COMMENTS:**


Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

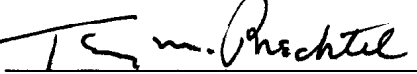
Contract A297-04 for diesel fuel is used by City Department for use in vehicles to support their individual missions. Contract prices are based on an index which fluctuates weekly depending on refinery prices. This year's mark up from the base price is 2.6¢ per gallon higher than last year. The budget for fuel is determined by averaging previous years historical prices and forecasting future prices based on estimated fuel consumption. Re-estimating the new mark up and applying it to the original budget would increase that number by approximately \$60,000.00

Contracts A005-04 and A645-04 for body repairs for City vehicles provides various types of vehicle body repairs for Chrysler and Ford vehicles. This work is contracted out by the City because it requires specific expertise, specialized equipment and facilities in a highly regulated industry and provides very competitive prices.

  
\_\_\_\_\_  
Janie B. Cantu, C.P.M., Director  
Purchasing & General Services

Approved:

  
\_\_\_\_\_  
Erik J. Walsh, Assistant to the City Manager  
City Manager's Office

  
\_\_\_\_\_  
Terry M. Brechtel  
City Manager

SECTION I  
COUNCIL, DECEMBER 18, 2003  
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Audio Books A817-04 Upon Award through 8-31-04		Recorded Books LLC Entire Bid Est Amount \$130,000

This contract will provide the Public Library with approximately 3,500 abridged and unabridged audio books to include compact disc and tapes for children and adults.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: AUDIO BOOKS

MLWN  
Recorded Books, LLC  
270 Skipjack Road  
Prince Frederick, MD 20678

DESCRIPTION

Audiobooks

ESTIMATED ANNUAL TOTAL COST

\$130,000.00

CONTRACT PERIOD

September 1, 2003 thru August 31, 2004

TERMS

Net 30

ARW/arw  
A817-04

revised  
SECTION II  
COUNCIL, DECEMBER 18, 2003  
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.  
The terms of these contracts is indicated below.

- | <u>COMMODITY</u>                                                                                                                                                                                                                                                                                       | <u>MBE</u> | <u>VENDOR</u>                                                           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------------------------------------------------------|
| 1. Diesel Fuel<br>A297-04<br>1-1-04 through 12-31-04<br>with one-year option to extend<br><br>This contract will provide diesel fuel to support diesel tanks of 10,000 gallons or more at nine locations throughout the City. Diesel fuel is used by City vehicles in various departments in the City. |            | Mansfield Oil Company<br>Entire Bid<br>Est Amount \$1,802,306           |
| 2. Motor Fuel Tankwagon Loads<br>A332-04<br>1-1-04 through 12-31-04<br>with one-year option to extend<br><br>This contract will provide unleaded and diesel fuel in support of tanks under 4,000 gallons used by Parks. These fuels are used for small equipment located at golf courses.              |            | Royce Groff Oil Co<br>Entire Bid<br>Est Amount \$39,181                 |
| 3. Daimler/Chrysler Automobile & Light Duty Pickup Truck Body Repair for City Vehicles<br>A005-04<br>Upon Award through 9-30-04<br>With one-year option to extend<br><br>This contract will provide body repairs to Daimler/Chrysler city-owned vehicles.                                              | MBE        | Northwest Performance Body & Paint<br>Entire Bid<br>Est Amount \$46,000 |
| 4. Ford Motor Company Automobile & Light Duty Pickup Truck Body Repair for City Vehicles<br>A645-04<br>Upon Award through 9-30-04<br>With one year option to extend<br><br>This contract will provide body repair for City owned Ford vehicles, sedans and light duty pickup trucks.                   |            | Southway Ford Collision Center<br>Entire Bid<br>Est Amount \$735,000    |

revised  
SECTION II  
COUNCIL, DECEMBER 18, 2003  
COMPETITIVE LOW BIDS

SECTION II: COMPETITIVE LOW BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.  
The terms of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
5. Hamm Roller Parts & Service A689a-04 Upon Award through 9-30-04 With one-year option to extend		Cooper Equipment Co. Entire Bid Est Amount \$25,000
This contract will provide Public Works with repair support for Hamm rollers utilized for street repairs and parking lot construction throughout the City.		
6. Microsoft Enterprise Licensing Agreement A813-04 1-1-04 through 12-31-06		SHI – GS Texas Department of Information Resources “GoDirect” Contract Entire Bid Est Amount \$1,187,451
This contract will provide ITSD with an enterprise licensing agreement for Microsoft products used throughout the City departments.		

# City of San Antonio Bid Tabulation

Opened: November 17, 2003 For: Annual Contract for Diesel Fuel  A297-04 PR/dc			Age Refining, Inc.	Mansfield Oil Company	Petroleum Traders Corporation
			1131 E. Commerce	1025 Airport Parkway, S.W.	7110 Pointe Inverness Way
			San Antonio, TX 78205	Gainesville, GA 30501	Ft. Wayne, IN 46804
1	No. 2 Diesel Fuel Oil	2,058,602			
	Upcharge per Gallon		\$0.0370	\$0.0071	\$0.0157
	OPIS Average for 11-17-03		\$0.8684	\$0.8684	\$0.8684
	Effective Price for 11-17-03		\$0.9054	\$0.8755	\$0.8841
	Brand Names		Age Low Sulfur Diesel	Unbranded/Various	Flint Hills
	Terms		Net 30	Net 30	Net 30
	Estimated Annual Award			\$1,802,306.05	



# City of San Antonio Bid Tabulation

Opened: November 17, 2003			Royce Groff Oil Co.  P.O. Box 639  Castroville, TX 78009
For: Annual Contract for Motor Fuel Tankwagon Loads			
A332-04		PR/dc	
Item	Description	Estimated Gallons	
1	Regular Unleaded Upcharge per Gallon OPIS Average for 11-17-03 Effective Price for 11-17-03 Brand Names	32,000	 \$0.0700 \$0.8905 \$0.9605 Exxon, Flint Hills, Valero Diamond Shamrock
2	Low Sulfur Diesel Discount/Upcharge per Gallon OPIS Average for 11-17-03 Effective Price for 11-17-03 Brand Names	9,000	 \$0.0700 \$0.8684 \$0.9384 Exxon, Flint Hills, Valero Diamond Shamrock
3	Transportation Charge Price per mile  Terms		  None  Net 30
Estimated Annual Award			\$29,181.60

# City of San Antonio Bid Tabulation

Opened: October 24, 2003

For: Annual Contract for Daimler/Chrysler Automobile & Light-Duty Pickup Truck BodyRepair for City Vehicles

A005-04	MkR/mkr	Northwest Performance Body & Paint 11814 Perrin Beitel	Advanced First Auto & Collision Repair Center, Inc. 212 Newell	Ancira Collision Center 5901 Wurzbach Road	Billmor Finishes, Inc. 4321 Industrial Center
Description		San Antonio, TX 78217	San Antonio, TX 78215	San Antonio, TX 78238	San Antonio, TX 78217
Daimler/Chrysler Vehicles					
Percent of discount offered		38%	34%	21%	15%
Labor Rate (per hour)		\$24.00	\$27.50	\$30.00	\$28.00
Terms		1%-15	1%-15	Net 30	Net 30

CP: 09/30/2004 OPT: 1 YR. EXTENSION EXPIRES 2005

TERM: December 18, 2003 - September 2004 with an one-year extension.

CONTRACT AMOUNT: Estimated \$ 46,000 for one year, \$ 92,000 for two years.

END USERS: Various departments City-wide.

SCOPE: Collision repair for City-owned DaimlerChrysler vehicles including 250 sedans and light-duty pickup trucks (including one-ton)  
Insurance on file.

NAS: CDI dba Steelcrafters does not have the required paint spray booth as specified under Facilities, General Requirements. Additionally, there are issues with the validity of the Tax Identification Number or Employer Identification Number (EIN). The EIN submitted by CDI dba Steelcrafters, at the time of bid submission, has been shown to belong to another corporation, incorporated in the State of North Carolina.

City of San Antonio Bid Tabulation

Opened: October 24, 2003					
For: Annual Contract for Daimler/Chrysler Automobile & Light-Duty Pickup Truck BodyRepair for City Vehicles					
A005-04	MkR/mkr	Brady's Paint & Body	Galaxie Body Works, Inc.	Red McCombs Ford	Romo Paint & Body Shop
		2942 E. Houston	302 Abshire	8333 IH-10 West	2836 Culebra Rd
Description		San Antonio, TX 78202	San Antonio, TX 78237	San Antonio, TX 78230	San Antonio, TX 78228
Daimler/Chrysler Vehicles					
Percent of discount offered		10%	38%	35%	20%
Labor Rate (per hour)		\$27.00	\$28.00	\$27.00	\$30.00
Terms		2%-10	1%-10	Net 30	Net 30

CP: 09/30/2004 OPT: 1 YR. EXTENSION EXPIRES 2005

TERM: December 18, 2003 - September 2004 with an one-year extension.

CONTRACT AMOUNT: Estimated \$ 46,000 for one year, \$ 92,000 for two years.

END USERS: Various departments City-wide.

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# City of San Antonio Bid Tabulation

Opened: October 24, 2003		
For: Annual Contract for Daimler/Chrysler Automobile & Light-Duty Pickup Truck Body Repair for City Vehicles		
A005-04	MkR/mkr	CDI dba Steelcrafters
		Valle Auto Collision Repair
Description	San Antonio, TX 78237	445 Old Hwy 90
		119 Moursund Blvd.
Daimler/Chrysler Vehicles	NAS	San Antonio, TX 78221
Percent of discount offered	30%	15%
Labor Rate (per hour)	\$21.00	\$26.00
Terms	Net 30	3%-27

CP: 09/30/2004 OPT: 1 YR. EXTENSION EXPIRES 2005

TERM: December 18, 2003 - September 2004 with an one-year extension.

CONTRACT AMOUNT: Estimated \$ 46,000 for one year, \$ 92,000 for two years.

END USERS: Various departments City-wide.

SCOPE: Collision repair for City-owned DaimlerChrysler vehicles including 250 sedans and light-duty pickup trucks (including one-ton)

Insurance on file.

NAS: CDI dba Steelcrafters does not have the required paint spray booth as specified under Facilities, General Requirements. Additionally, there are issues with the validity of the Tax Identification Number or Employer Identification Number (EIN). The EIN submitted by CDI dba Steelcrafters, at the time of bid submission, has been shown to belong to another corporation, incorporated in the State of North Carolina.

City of San Antonio Bid Tabulation

Opened: October 17, 2003						
For: Annual Contract for Ford Motor Company Automobile & Light-Duty Pickup Truck Body Repair for City Vehicles						
A645-04	MkR/mkr	Southway Ford Collision Center	Advanced First Auto & Collision Repair Center, Inc.	Billmor Finishes, Inc.	Brady's Paint & Body	Galaxie Body Works
		8700 IH-35 South	212 Newell Street	4321 Industrial Center	2942 E. Houston	302 Abshire
Description		San Antonio, TX 78211	San Antonio, TX 78215	San Antonio, TX 78217	San Antonio, TX 78202	San Antonio, TX 78237
Ford Motor Company Vehicles						
Percent of discount offered		38%	35%	15%	10%	38%
Labor Rate (per hour)		\$27.50	\$30.00	\$28.00	\$25.00	\$28.00
Terms		Net 30	2%-15	Net 30	2%-10	1%-10

CP: 09/30/2004 OPT: 1 YR. EXTENSION EXPIRES 2005

TERM: November 2003 - September 2004 with an one-year extension.

CONTRACT AMOUNT: Estimated \$ 735,000 for one year, !

END USERS: Police and Fire Departments and Park Police for the Crown Victorias and various other departments for other sedans and light-duty pickup trucks.

SCOPE: Collision repair for City-owned Ford Motor Company vehicles including 587 Crown Victorias and 938 other sedans and light-duty pickup trucks (including one-ton) for a total of 1,525 vehicles.

Insurance on file.

# City of San Antonio Bid Tabulation

Opened: October 17, 2003

For: Annual Contract for Ford Motor Company  
Automobile & Light-Duty Pickup Truck Body  
Repair for City Vehicles

A645-04	MkR/mkr	Northwest Performance Body & Paint	Red McCombs Ford	Romo Paint & Body Shop	Valle Auto Collision Repair
		11814 Perrin Beitel	8333 IH-10 West	2836 Culebra	119 Moursund Blvd.
Description		San Antonio, TX 78217	San Antonio, TX 78230	San Antonio, TX 78228	San Antonio, TX 78221
Ford Motor Company Vehicles					
Percent of discount offered		20.1%	35%	20%	10%
Labor Rate (per hour)		\$25.90	\$27.00	\$30.00	\$27.00
Terms		1%-11	Net 30	Net 30	2%-27

CP: 09/30/2004 OPT: 1 YR. EXTENSION EXPIRES 2005

TERM: November 2003 - September 2004 with an one-year

CONTRACT AMOUNT: Estimated \$ 735,000 for one year, :

END USERS: Police and Fire Departments and Park Police  
and various other departments for other sedans and light-dur

SCOPE: Collision repair for City-owned Ford Motor Compar  
Crown Victorias and 938 other sedans and light-duty pickup  
for a total of 1,525 vehicles.

Insurance on file.

# City of San Antonio Bid Tabulation

Opened: November 17, 2003		Cooper Equipment Co.  17474 Judson Rd.  San Antonio, TX 78247
For: Annual Contract for Hamm Roller Parts & Service		
A689a-04	PR/dc	
Item	Description	
1	Hamm Roller Parts Percent of discount offered Product identification (Mfr.) Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	List + 6% Hamm Dealer 03-2003 03-2003 List
2	Labor and Service Labor rate per hour Mileage charge per mile  Parts available for pickup  Terms	\$57.50 \$1.25  7 Days  Net 30

CITY OF SAN ANTONIO  
 BID TABULATION

MICROSOFT ENTERPRISE LICENSING AGREEMENT

SHI - GS  
 1250 Capital of Texas Highway  
 Austin, Texas 78746

<u>Description</u>	<u>Estimated Quantity</u>	<u>Desktop Price</u>	<u>Extended Price</u>
Microsoft Desktop Professional License Annually	4500 Desktops	\$175.00	\$787,500.00
<b>Additional Products</b>			
Windows Server – Std Edition	35	\$121.00	\$4,235.00
Windows Server-Enterprise Edition	40	\$393.00	\$15,720.00
Exchange Server-Enterprise Edition	7	\$673.00	\$4,711.00
SQL Server Std-Edition	10	\$112.00	\$1,120.00
ISA Server-Enterprise Edition-1 Processor	2	\$959.00	\$1,918.00
Systems Management Server-Enterprise Edition	2	\$76.00	\$152.00
MSDN Universal	1	\$789.00	\$789.00
Windows Terminal Server-External Connector	2	\$1,346.00	\$2,692.00
Windows Terminal Server CAL	4500	\$14.00	\$63,000.00
MOM Operations Mgr Base Pack-1 Processor	100	\$48.00	\$4,800.00
MOM Applications Mgt-1 Processor	30	\$48.00	\$1,440.00
Biz-Talk Server-Enterprise Edition-1 Processor	2	\$4,023.00	\$8,046.00
Biz-Talk Server-Enterprise Edition-1 Processor	2	\$9,386.00	\$18,772.00



<u>Description</u>	<u>Estimated Quantity</u>	<u>Desktop Price</u>	<u>Extended Price</u>
Project Server	2	\$297.00	\$594.00
Project Server CAL	50	\$53.00	\$2,650.00
Windows Server-Enterprise Edition	210	\$917.00	\$192,570.00
SQL Server-Enterprise Edition	15	\$2,505.00	\$37,575.00
ISA Server-Enterprise Edition- 1 Processor	6	\$2,238.00	\$13,428.00
Systems Management Server-Enterprise Edition	2	\$177.00	\$354.00
MSDN Universal	27	\$870.00	\$23,490.00
Share Point Portal Server	1	\$1,570.00	\$1,570.00
Share Pointer Portal CAL	1	\$11.00	\$11.00
Windows Server-Web Edition	2	\$157.00	\$314.00
Total Annual Cost- Add On Products			\$399,951.00

TOTAL ESTIMATED ANNUAL COST \$1,187,451.00

Annual Per Desktop True Up Cost: Year 1: \$657.00    Year 2: \$543.00    Year 3: \$430.00

TX DIR "GO DIRECT" Contract # 313-001A  
(Contract Period January 1, 2004 – December 31, 2006)

Terms

Net 30

LB/dc  
A813-04

SECTION III  
COUNCIL, DECEMBER 18, 2003  
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are competitive bids in which award is recommended to the lowest bidders.  
The terms of these contracts is indicated below.

- | <u>COMMODITY</u>                                                                                                                                                                                                                                                                                  | <u>MBE</u> | <u>VENDOR</u>                                                 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------------------------------------------------------|
| 1. Police Pursuit Tires<br>A278-04<br>Upon Award through 9-30-04<br>With one-year option to extend<br><br>This contract will provide the Police Department with pursuit tires to be utilized on patrol vehicles.                                                                                  |            | Goodyear Wholesale Tire<br>Entire Bid<br>Est Amount \$171,250 |
| 2. Long Life Traffic Signal Lamps<br>A958-04<br>Upon Award through 9-30-04<br>With one-year option to extend<br><br>This contract will provide the Public Works Department-Traffic Division with traffic signal lamps to illuminate the amber light signal.                                       |            | H & H Industries Inc<br>Entire Bid<br>Est Amount \$23,530     |
| 3. Traffic Signal Heads<br>A961-01<br>Upon Award through 9-30-04<br>With two one-year options to extend<br><br>This contract will provide the Public Works Department-Traffic Division with traffic signal heads used to house traffic signal lamps at intersections located throughout the City. |            | Texas Highway Products<br>Entire Bid<br>Est Amount \$35,715   |

City of San Antonio Bid Tabulation

Opened: September 2, 2003								
For: Annual Contract for Police Pursuit Tires			Bid No. 1			Bid No. 2		
A278-04			Goodyear Wholesale Tire Center 4514 Tejasco Drive Bldg. 1B, Suite 4514 San Antonio TX 78218	A to Z Tire 4311 Dividend San Antonio TX 78219	Gray's Wholesale Tire 201 N. Rupert St. Fl. Worth TX 76107	Gray's Wholesale Tire 201 N. Rupert St. Fl. Worth TX 76107	Homann Tire Wholesale 1802 Shipman Dr. San Antonio TX 78219	T & W Tire 5834 IH 10 East San Antonio TX 78219
Item	Description	Estimated Usage						
1	P225/60 R-16	2500						
	Price Each		\$68.50	NAS \$45.67	NAS \$41.90	NAS \$45.50	\$68.64	\$68.69
	Brand		Goodyear	General XP2000 V-4	Firestone Firehawk PV-41 340AA	General XP 2000V4	Goodyear Eagle RSA-Plus	Goodyear Eagle RSA-Plus
	Product Code No.		732-354-148	622272	067-911	15449770000	732354148	732-354-148
	Delivery		1 Day	1 Day	1-3 Days	1-3 Days	2 Days	3 Days
	Terms		Net 30	Net 30	1%-10	1%-10	Net 30	Net 30
	Total Estimated Award		\$171,250.00					

CP: 12-04-2003 thru 09-30-2004 OPT: 1 Yr. Ext-Expires 2005

TERM: December 2003 - September 2004 with an one-year extension.

CONTRACT AMOUNT: Estimated \$ 171,250 for one year, \$ 342,500 for two years.

END USERS: Police Department and Airport Police.

SCOPE: This contract will be used to provide police pursuit tires to be utilized on patrol vehicles. Testing was conducted at the San Antonio Police Department's Training Academy by experienced Academy Training instructors. The tires tested were: Firestone (Firehawk PV41 P225/60 R16), General (XP 2000 V4 P225/60 R16), and Goodyear (Eagle RSA Plus P225/60 R16). They were put through six (6) rigorous tests simulating expected driving conditions.

NAS: General XP 2000V4 - During the High-Speed Handling Tests conducted at the San Antonio Police Department's Training Academy, the General XP 2000V4 tire was resisting steering input when maneuvering through turns causing the driver to administer more steering leading to an unnecessary over-steer.

NAS: Firestone Firehawk PV-41 340AA - During the High-Speed Handling Tests conducted at the San Antonio Police Department's Training Academy, the Firestone Firehawk PV-41 340AA tire was very unstable in high performance maneuvers, i.e. S-turns and Type I turns. When the vehicle would go into the cornering of the maneuver (lateral Gs), the tire felt very spongy, causing the vehicle to take more roadway to make the turn. The Firestone Firehawk also had a significant amount of slippage in the 90-degree turns, again, causing the vehicle to use more roadway while maneuvering the turn.

Expenditures:

2002 - 2003: \$ 146,924.

2001 - 2002: \$ 159,211.

City of San Antonio Bid Tabulation

Opened: November 14, 2003

For: Annual Contract for Long Life Traffic Signal Lamps

A958-04

DG/dc

Description	Estimated Quantities	H & H Industries, Inc. 110 W. Main St. Elmond, IL 61529	Bulbman-Dallas 3361 Boyington Dr. Suite 100 Carrollton, TX 75005	Dealers Electrical 2510 Bitters Rd. San Antonio, TX 78217	GE Supply 4940 Eisenhower Rd. #102 San Antonio, TX 78218	Globe Electric Co. Inc. P.O. Box 710548 10902 Roark Rd. Houston, TX 77271	Liternore 10 Charles St. Rear Needham, MA 02492	Mustang Lighting P.O. Box 940327 Plano, TX 75094	US Traffic Corp. 9603 John Street Santa Fe Springs, CA 90670
135W Long Life Traffic Signal Lamp	10500		NAS	NAS		NAS	NAS	NAS	NAS
Price each		\$2.49	\$2.14	\$1.08	\$3.07	\$1.45	\$1.38	\$1.29	\$1.79
Price total		\$26,145.00	\$22,470.00	\$11,340.00	\$32,235.00	\$15,225.00	\$14,490.00	\$13,545.00	\$18,795.00
Brand & Model #		H & H Cod HH-222	GE 17973	Philips K135A21/TS/EW 120-125V	GE 17974	Litronics	Litronics L-94A, 135W A-21	Litronics L-947A	Omega L-947
Delivery		Immediate from stock	7 Days	5 Days	1 Day	10-14 Days	7-10 Days	14 Days	15-21 Days
Terms		2%-10	Net 30	2%-10	20%-10	1/2%-5	Net 30	Net 30	Net 30
Subtotal		\$26,145.00	\$22,470.00	\$11,340.00	\$32,235.00	\$15,225.00	\$14,490.00	\$13,545.00	\$18,795.00
Total Estimated Award		\$23,530.50							

NAS

Bulbman: Submitted bid for 7,000 hour bulb which does not meet 16,000 hour minimum specified.  
 Dealers Electric: Submitted bid for 8,000 hour bulb which does not meet 16,000 hour minimum specified.  
 Globe Electric: Submitted bid for bulbs with 85 - 92% krypton which does not meet 95% krypton specified.  
 Liternore: Submitted bid for bulbs with 85 - 92% krypton which does not meet 95% krypton specified.  
 Mustang Lighting: Submitted bid for bulbs with 85 - 92% krypton which does not meet 95% krypton specified.  
 U.S. Traffic Corp.: Submitted bid for bulbs with 85 - 92% krypton which does not meet 95% krypton specified.

Opened: November 17, 2003

For: Annual Contract for Traffic Signal Heads

A961-04

DG/dc

			Texas Highway Products Ltd. P.O. Box 928 Round Rock, TX 78680	General Traffic Equipment Corp. 250 Broadway Newburgh NY 12550	McCain Traffic Supply 2575 Pioneer Avenue Oceanside, CA 92081	Paradigm Traffic Systems P.O. Box 14509 Fl. Worth TX 76117	US Traffic Corp. 9603 John St. Santa Fe Springs, CA 90670
Item	Description	Estimated Quantities					
1	One-way 12", 3-section signal head Price Each	150	\$121.50 \$18,225.00 Siemens SG103A1CSA163	NAS \$110.00 \$16,500.00 GTE Corp. T-30-POLY	\$128.74 \$19,311.00 McCain MTSTP-3T-2-PA	\$111.90 \$16,785.00 Econolite Not Given	\$142.88 \$21,432.00 US Traffic LT32N222T222
2	One-way 12", 5-section cluster signal head Price Each	30	\$271.50 \$8,145.00 Siemens SG105H1CSA178	\$240.00 \$7,200.00 GTE Corp. T-56-POLY w/arms	\$269.59 \$8,087.70 McCain MTSTP-5T-2-PA *Pelco, upper and lower assy	\$261.80 \$7,854.00 Econolite Not Given	\$329.75 \$9,892.50 US Traffic LT50H1222T222
3	One-way, 1-section, 8" signal head Price Each	100	\$35.00 \$3,500.00 Siemens SPS110A1001444	\$30.00 \$3,000.00 GTE Corp. E-10-POLY	\$41.46 \$4,146.00 McCain MTSEP-1X-2-XX	\$29.90 \$2,990.00 Econolite Not Given	\$28.40 \$2,840.00 US Traffic LE1F222T020
4	Aluminum ITE arrow inserts Price Each	50	\$7.00 \$350.00 Siemens PBL280	\$12.50 \$625.00 Not Given Not Given	\$15.00 \$750.00 McCain Arrow Mask Insert	\$12.80 \$640.00 IDC MS9991-P	\$9.70 \$485.00 US Traffic MS9991
5	Nominal 5" back plate/Item 1 Price Each	100	\$20.00 \$2,000.00 Siemens BPA503ANF	\$26.00 \$2,600.00 GTE BP-P-1003 GTE	\$35.64 \$3,564.00 PELCO BK-1003-N	\$42.60 \$4,260.00 PELCO BK-1003-L3	\$51.00 \$5,100.00 PELCO BK-1003-S2
6	Nominal 5" back plate/Item 2 Price Each	40	\$63.00 \$2,520.00 Siemens BPA505HNF01	\$80.00 \$3,200.00 GTE BP-P-CL55-GTE	\$78.80 \$3,072.00 PELCO BK-1007-N	\$105.80 \$4,232.00 PELCO SP-3042-TX	\$105.90 \$4,236.00 PELCO BK-1007-S2
7	12" tunnel visor Price Each	100	\$6.50 \$650.00 Siemens A-700120-04	\$7.50 \$750.00 GTE TV-12P-Y	\$7.66 \$766.00 McCain MMP1213PY	\$6.60 \$660.00 Econolite Not Given	\$9.15 \$915.00 US Traffic SS0661FYL
8	8" tunnel visor Price Each	50	\$6.50 \$325.00 Siemens A70011904	\$6.00 \$300.00 GTE TV-8P-Y	\$6.64 \$332.00 McCain MMP813PY	\$7.10 \$355.00 Econolite Not Given	\$8.60 \$430.00 US Traffic SS0462FYL
	Delivery		30-45 Days	45 Days	30 Days	30-45 Days	30-45 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30
	Total		\$35,715.00	\$34,175.00	\$40,028.70	\$37,776.00	\$45,330.50
	Total Estimated Award		\$35,715.00				

No Bid: Consolidated Traffic Controls, Inc.

NAS

General Traffic: Disqualified due to the vendor's unsatisfactory past performance that led to cancellation of the previous year's annual contract A176.