

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA
ITEM NO. 8

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2003-2004

DATE: February 5, 2004

SUMMARY & RECOMMENDATION:

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes Spanish language books and videocassettes, Veritas license renewals, maintenance and support, ready mix concrete.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

SECTION I: The bids in this section are single source of supply contracts. (1 contract)

SECTION II: The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (2 contracts)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT:

Funds are not expended by this ordinance. All expenditures will be in accordance with the 2003-2004 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$624,118.

ADDITIONAL INFORMATION:

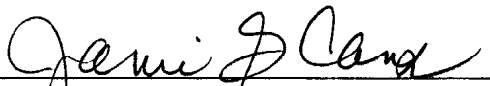
The ready mix concrete contract will provide the Public Works Department with the ability to pick up smaller volume loads directly from the vendor's location. This is more efficient for smaller jobs such as sidewalks and curbs. In these instances, city owned mixer trucks can stay at the job location while the concrete is being poured for the sidewalks or curbing, and return to the vendor locations if more concrete is needed.

SUPPLEMENTAL COMMENTS:

Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

Council	Number of Contracts	Estimated Dollars	MBE's			WBE's			AABE's		
			Goal: 15%			Goal: 10%			Goal: 3%		
Date	Awarded	Awarded	Amount	%	Awards	Amount	%	Awards	Amount	%	Awards
3-20-03	6	\$103,673	\$53,915	52.0	2	\$19,715	19.02	1			
4-10-03	5	\$415,579									
4-24-03	7	\$202,607									
5-1-03	11	\$778,624	\$415,873	53.41	2	\$439,375	56.43	2	\$1,498	.192	1
5-8-03	6	\$270,202	\$25,000	9.25	1	\$24,000	8.88	2			
5-15-03	5	\$157,948	\$12,240	7.75	1						
5-22-03	4	\$175,000									
5-29-03	4	\$203,809	\$25,000	12.27	2	\$9,000	4.42	1			
6-5-03	4	\$326,300	\$25,000	7.66	1	\$25,000	7.66	1			
6-12-03	6	\$137,000									
6-26-03	48	\$3,606,507	\$129,292	3.55	6	\$173,276	4.80	6			
8-7-03	35	\$899,830	\$235,189	26.14	6	\$301,573	33.51	8			
8-14-03	11	\$1,031,800	\$76,000	7.37	2						
8-28-03	18	\$730,659	\$25,676	3.51	2						
9-4-03	4	\$106,641									
9-18-03	15	\$1,320,114				\$78,894	5.98	3			
9-25-03	8	\$313,515	\$19,620	6.26	2	\$6,000	1.91	1			
10-2-03	28	\$1,210,535	\$51,948	4.30	4	\$145,003	11.98	6	\$300	.0248	1
10-9-03	2	\$111,860									
10-16-03	4	\$473,127	\$66,000	13.95	1	\$2,300	.0486	1			
10-23-03	18	\$1,090,135	\$116,269	10.67	2	\$12,446	1.14	1			
11-13-03	5	\$142,930				\$19,530	13.66	1			
12-18-03	10	\$4,195,433	\$46,000	1.10	1						
01-08-04	12	\$1,328,443	\$143,275	10.79	2	\$249,047	18.75	1			
01-22-04	14	\$410,488	\$231,922	56.50	4	\$101,799	24.80	5	\$227,796	55.49	2
02-5-04	3	\$624,118									
TOTAL:	293	\$20,366,877	\$1,698,219	8.34	41	\$1,606,958	7.89	40	\$229,594	1.13	4


Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Erik J. Walsh, Assistant to the City Manager
City Manager's Office

SECTION I
COUNCIL, FEBRUARY 5, 2004
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Spanish Language Books and Videocassettes A977-04 Upon Award through 9-30-04		Multi-Cultural Books & Videos Entire Bid Est Amount \$44,518

This contract will provide the City of San Antonio Central Library and 19 Library branches with approximately 1800 Spanish language books and videos.

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: SPANISH LANGUAGE BOOKS AND VIDEOCASSETTES

MULTI-CULTURAL BOOKS & VIDEOS
28880 SOUTHFIELD ROAD
SUITE 183
LATHRUP VILLAGE, MI 48076

SPANISH ADULT BOOKS & VIDEOCASSETTES	\$30,925.60
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SPANISH CHILDREN'S BOOKS & VIDEOCASSETTES	\$13,593.12
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ESTIMATED ANNUAL TOTAL	\$44,518.72
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TERMS	NET 30
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AW/arw
A977-04

SECTION II
COUNCIL, FEBRUARY 5, 2004
LOW RESPONSIVE BIDS

SECTION II: LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidders.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Veritas License Renewals, Maintenance and Support A925a-04 Upon Award through 12-10-04 With two one-year options to extend		Veritas Entire Bid Est Amount \$300,000 DIR "GoDirect" Contract No. DIR-VPC-03-012

This contract will provide the City of San Antonio Information Technology Services Department with software license renewals, software maintenance, software support and technical services for Veritas products used by ITSD for controlling server data backup and electronic storage.

2. Ready Mix Concrete
A051a-04
Upon Award through 9-30-04
With one year option to extend

Martin Marietta Materials
Entire Bid
Est Amount \$279,600

This contract will provide the City of Public Works Department with ready mix concrete to be used for building sidewalks, curbs, streets, drainage and any infrastructures requiring concrete.

CITY OF SAN ANTONIO
 BID TABULATION

ANNUAL CONTRACT FOR: VERITAS LICENSE RENEWALS, MAINTENANCE AND SUPPORT

VERITAS
 7000 N CAPITAL OF TEXAS HIGHWAY
 AUSTIN, TX 78731

<u>DESCRIPTION</u>	<u>QTY</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
LICENSE			
Foundation Suite,Solaris,v3.5,License Tier 4B	2	\$31,703.82	\$63,407.64
Foundation Suite,Solaris,v3.5,License Tier 1A	1	\$1,863.76	\$1,863.76
Foundation Suite,Solaris,v3.5,License Tier 1B	4	\$3,731.27	\$14,925.08
NetBackup DataCenter,UNIX,SAN Media Server,v4.5 Maintenance Pack 6,License Tier 4	2	\$4,549.50	\$9,099.00
NetBackup DataCenter,UNIX,SAP R/3 Agent,v4.5,License Tier 4	2	\$9,510.00	\$19,020.00
NetBackup DataCenter,UNIX,Client,v4.5,License Tier 2	17	\$597.60	\$10,159.20
NetBackup DataCenter,UNIX,SAP R/3 Agent,v4.5,License Tier 3	1	\$6,340.00	\$6,340.00
License Subtotal:			\$124,814.68

SUPPORT

Foundation Suite,Solaris,v3.5 Tier 4B Extended Support, 1 Yr 24x7	2	\$7,291.93	\$14,583.86
Foundation Suite,Solaris,v3.5 Tier 1A Extended Support, 1 Yr 24x7	1	\$532.10	\$532.10
Foundation Suite,Solaris,v3.5 Tier 1B Extended Support, 1 Yr 24x7	4	\$1,065.12	\$4,260.48
NetBackup DataCenter,UNIX,SAN Media Server,v4.5 Maintenance Pack 6 Tier 4 Extended Support, 1 Yr 24x7	2	\$1,046.39	\$2,092.78
NetBackup DataCenter,UNIX,SAP R/3 Agent,v4.5 Tier 4 Extended Support, 1 Yr 24x7	2	\$2,187.30	\$4,374.60

NetBackup DataCenter,UNIX,Client,v4.5 Tier 2 Extended Support, 1 Yr 24x7	17	\$170.57	\$2,899.69
NetBackup DataCenter,UNIX,SAP R/3 Agent,v4.5 Tier 3 Extended Support, 1 Yr 24x7	1	\$1,458.20	\$1,458.20
Support Subtotal:			\$30,201.71

MAINTENANCE RENEWALS

NetBackup DataCenter,UNIX,SAP R/3 Agent,v4.5,License Tier 3 Extended Support	1	\$4,687.00	\$4,687.00
NetBackup DataCenter, Solaris, Server, v4.5, License Tier 3 Extended Support	1	\$3,983.00	\$3,983.00
NetBackup DataCenter, Cross-Platform, Library Based Tape Drive Support, v4.5, License -Extended Support	4	\$703.00	\$2,812.00
NetBackup DataCenter,UNIX,Client,v4.5,License Tier 2 Extended Support	15	\$187.00	\$2,805.00
NetBackup DataCenter, Solaris, Server, v4.5, License Tier 1 Extended Support	1	\$2,344.00	\$2,344.00
NetBackup DataCenter,UNIX,Oracle Agent,v4.5,License Tier 3 Extended Support	1	\$2,344.00	\$2,344.00
NetBackup DataCenter,Cross-Platform,Shared Storage Option,v4.5 License -Extended Support	4	\$468.00	\$1,872.00
Maintenance Renewal Subtotal			\$20,847.00

MAINTENANCE RENEWALS

Cluster Server,Solaris,Oracle Agent,v2.0,License Tier 3 Extended Support	4	\$468.00	\$1,872.00
Foundation Suite,Solaris,v3.4,License Tier 1 -Extended Support	1	\$1,194.00	\$1,194.00
Foundation Suite/HA,Solaris,License Tier 1 -Extended Support	2	\$2,390.00	\$4,780.00
Foundation Suite/HA,Solaris,License Tier 3 -Extended Support	4	\$11,155.00	\$44,620.00
Foundation Suite/HA,Solaris,License Tier 3+ -Extended Support	2	\$0.00	\$0.00
Maintenance Renewal Subtotal			\$52,466.00

TECHNICAL SERVICES

VCS For UNIX ProLaunch with one Oracle Agent for 2 Sun V880's	1	\$10,800.00	\$10,800.00
VCS For UNIX ProLaunch with one Oracle Agent for 2 Sun 4800's	1	\$10,800.00	\$10,800.00
Deployment For VCS Agent for SAP for Sun 4800's	1	\$9,000.00	\$9,000.00
NetBackup DataCenter for UNIX ProLaunch to include 1 master/ media server and Vault on Sun V880	1	\$10,800.00	\$10,800.00
Not to Exceed Expenses Amount (per consultant per week) \$2500	4	\$2,500.00	\$10,000.00
Technical Services Subtotal			\$51,400.00

ESTIMATED ANNUAL TOTAL **\$279,729.39**

DIR "GO DIRECT CONTRACT # DIR-VPC-03-012

CONTRACT PERIOD: (Upon Award – December 10, 2004 With 2-1 Year Options To Renew)

TERMS

NET 30

LB/clb
A925a-04

City of San Antonio Bid Tabulation

Opened: October 31, 2003

For: Annual Contract for Ready-Mix Concrete

A051a-04

MR/dc

Martin Marietta Materials
5723 University Heights
Blvd., Ste. 100

Vulcan Construction
Materials, LP

P.O. Box 791550

San Antonio,
TX 78249

San Antonio,
TX 78279-1550

Item	Description	Estimated Annual Usage		
I	Concrete			
A	Class A Concrete			
	7/8" rock	150 CU. YD.		
	Price per cu.yd.		\$41.00	\$55.00
	Total price		\$6,150.00	\$8,250.00
	3/4" rock	2,500 CU. YD.		
	Price per cu.yd.		\$41.00	\$55.00
	Total price		\$102,500.00	\$137,500.00
	5/8" rock	100 CU. YD.		
	Price per cu.yd.		\$41.00	\$56.00
	Total price		\$4,100.00	\$5,600.00
	3/8" rock	3,500 CU. YD.		
	Price per cu.yd.		\$42.50	\$56.00
	Total price		\$148,750.00	\$196,000.00
B	Class B Concrete			
	7/8" rock	100 CU. YD.		
	Price per cu.yd.		\$40.00	\$54.00
	Total price		\$4,000.00	\$5,400.00
	3/4" rock	100 CU. YD.		
	Price per cu.yd.		\$40.00	\$54.00
	Total price		\$4,000.00	\$5,400.00
	5/8" rock	100 CU. YD.		
	Price per cu.yd.		\$40.00	\$57.00
	Total price		\$4,000.00	\$5,700.00
C	Class 11 Concrete			
	7/8" rock	100 CU. YD.		
	Price per cu.yd.		\$41.00	\$55.00
	Total price		\$4,100.00	\$5,500.00
D	Additives			
	1% Calcium Chloride	500 CU. YD.		
	Price per cu.yd.		\$1.50	\$1.00
	Total price		\$750.00	\$500.00
	2% Calcium Chloride	500 CU. YD.		
	Price per cu.yd.		\$2.50	\$2.00
	Total price		\$1,250.00	\$1,000.00
	Total for Items 1A-D		\$279,600.00	\$370,850.00
	Terms		Net 30	Net 30
	Total Estimated Award		\$279,600.00	