

**CITY OF SAN ANTONIO  
INTERDEPARTMENTAL MEMORANDUM  
PARKS AND RECREATION DEPARTMENT**

**TO:** Mayor and City Council

**FROM:** Malcolm Matthews, Director, Parks and Recreation Department

**THROUGH:** Terry M. Brechtel, City Manager

**COPIES:** Christopher J. Brady; Finance; Management and Budget; Legal; File

**SUBJECT:** B Session – Tower of the Americas Request for Proposals

**DATE:** February 19, 2004

A Request for Proposals for operation of the Tower of the Americas was issued on October 28, 2003. Three proposals were received. A proposal from Cochrane Enterprises was deemed non-responsive. The two valid proposals were from Tower Foods, Inc. and from Landry's Restaurants, Inc. The Evaluation Committee analyzed these proposals and received presentations by the two firms. The City Council has been provided with copies of the proposals from the three firms, as well as responses to two Requests for Clarification issued by the Evaluation Committee.

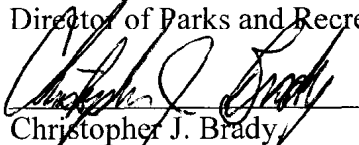
During the B Session, Tower Foods, Inc. and Landrys Restaurant, Inc. will each make a twenty minute presentation to the City Council. City staff will present a summary of the proposal specifics, including:

- restaurant level, observation level and ground level improvements
- entertainment attractions
- retail spaces
- food options
- parking
- capital investment
- revenue to the City

In addition, staff will present the scoring of the proposals by the Evaluation Committee.

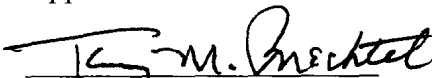


Malcolm Matthews,  
Director of Parks and Recreation



Christopher J. Brady,  
Assistant City Manager

Approved:



Terry M. Brechtel  
City Manager