

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO. 9

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Albert Ortiz, Chief of Police; Robert Ojeda, Fire Chief;
Malcolm Matthews, Director of Parks Department; File

SUBJECT: Police Patrol Sedans

DATE: February 19, 2004

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the bids submitted by Lawrence Marshall Ford-Mercury L.P. to provide the City of San Antonio Police, Fire and Parks and Recreation Departments with police patrol sedans. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION:

The attached tabulation of five bids to provide the City of San Antonio Police, Fire and Parks and Recreation Departments with patrol sedans is hereby submitted for council consideration and action. The bid submitted by Philpott Motors Ltd. failed to meet City specifications. The low responsive bid was submitted by Lawrence Marshall Ford-Mercury L.P.

This purchase includes 146 sedans to be utilized by the Police Department for routine law enforcement service, 2 sedans to be utilized by the Fire Department for arson investigation, and 4 sedans to be utilized by Parks & Recreation for Park Police. Additionally, 10 sedans will be purchased in support of aggressive driving prevention. All of the vehicles being purchased are replacement vehicles.

The City of San Antonio owns and operates a fleet of approximately 586 police sedans, 8 Fire Department Arson sedans and 26 Park Police sedans. Police vehicles are eligible for replacement once they have accumulated 60,000 miles or have reached five years of age. This purchase is consistent with the City's replacement policy and the agreement between the City of San Antonio and the San Antonio Police Officers Association. Fire Department and Park Police sedans are replaced on a 72,000 mile replacement criteria. Retired vehicles will be sold at auction.

The lifetime maintenance and repair costs of the sedans range from 20% - 80% (with an average of 30%) of their original acquisition cost. Actual replacement will occur when the sedans reach 60,000 miles for Police or 72,000 miles for other departments.

POLICY ANALYSIS

This contract will provide 162 patrol sedans to be utilized by the Police, Fire and Parks & Recreation Departments. The contract allows for additional purchases through September 30, 2004, depending upon availability of funds.

FINANCIAL IMPACT:

The total cost of this contract is \$3,217,774.00. Funding will be from the Vehicle Replacement Fund. All expenditures will be in accordance with the FY2003-2004 Budget approved by City Council.

COORDINATION:

This ordinance has been coordinated with the City of San Antonio Police, Fire and the Parks and Recreation Departments.

SUPPLEMENTAL INFORMATION:

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, Director
Purchasing & General Services

Approved:



Erik J. Walsh, Assistant to the City Manager
City Manager's Office

City of San Antonio Bid Tabulation

Opened: February 6, 2004		Lawrence Marshall Ford-Mercury, L.P.	Northside Ford	Philpott Motors, LTD	Southway Ford	Westway Ford
For: Police Patrol Sedans		PO Box 983	9800 San Pedro	PO Box 876	7979 IH 35 South	801 W. Airport Free- way
04-027 PR		Hempstead TX 77445	San Antonio TX 78216	Port Neches TX 77651	San Antonio TX 78209	Irving TX 75062
Item	Description					
1A	150 Each - Police Patrol Sedans, OEM White			NAS		
	Price Each	\$19,862.00	\$19,895.00	\$19,854.00	\$19,972.00	\$20,282.00
	Price Total	\$2,979,300.00	\$2,984,250.00	\$2,978,100.00	\$2,995,800.00	\$3,042,300.00
	Make	Ford	Ford	Ford	Ford	Ford
	Model	Crown Victoria	Police Interceptor	Police Interceptor	Crown Victoria	Crown Victoria
1B	10 Each - Police Patrol Sedans, OEM Color					
	Price Each	\$19,899.00	\$19,895.00	\$19,854.00	\$19,923.00	\$20,282.00
	Price Total	\$198,990.00	\$198,950.00	\$198,540.00	\$199,230.00	\$202,820.00
	Make	Ford	Ford	Ford	Ford	Ford
	Model	Crown Victoria	Police Interceptor	Police Interceptor	Crown Victoria	Crown Victoria
1C	2 Each - Police Patrol Sedans, Without Spotlight					
	Price Each	\$19,742.00	\$19,740.00	\$19,691.00	\$19,760.00	\$20,122.00
	Price Total	\$39,484.00	\$39,480.00	\$39,382.00	\$39,520.00	\$40,244.00
	Make	Ford	Ford	Ford	Ford	Ford
	Model	Crown Victoria	Police Interceptor	Police Interceptor	Crown Victoria	Crown Victoria
	Total	\$3,217,774.00	\$3,222,680.00	\$3,216,022.00	\$3,234,550.00	\$3,285,364.00
	Total Award	\$3,217,774.00				