

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO.

7

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Thomas Wendorf, Director of Public Works; File

SUBJECT: Half Round End Dump Trailers

DATE: February 26, 2004

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Utility Trailer Sales Southeast Texas, Inc. to provide the City of San Antonio Public Works Department with half round end dump trailers. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION:

The attached tabulation of four bids to provide the City of San Antonio Public Works Department with three 30 cubic yard half round, end dump trailers is hereby submitted for council consideration and action. The low responsive bid was submitted by Utility Trailer Sales Southeast Texas Inc.

These trailers will be mounted onto 52,000 GVWR cab and chassis previously purchased and utilized to haul sand, gravel and asphalt for repair and resurfacing of streets throughout the city. The life expectancy of these units is 10 years. This equipment is being purchased in conjunction with the Street Trucking Efficiency/Productivity Enhancement Program approved in the FY2004 Budget, which dedicated funds toward improving the efficiency and capacity of street maintenance performed with city crews.

Previously, smaller (7 or 10 cubic yard) trucks were utilized which hauled less and required more frequent pickup of material. With the use of these larger 30 cubic yard trailers, the number of haul loads will be greatly reduced as well as the number of times the asphalt is handled, increasing the quality of the material. These trailers are constructed with rigid steel frames that give them the capability to haul heavy duty construction and demolition materials, as well as assist with rear dumping in uneven areas. With the use of the larger units, it is anticipated that in one full year of operation productivity will be increased by 15% - 20%.

POLICY ANALYSIS

This contract will provide the Public Works Department with 3 half round end dump trailers. This equipment is covered by a one-year warranty on parts and labor. Initial training will be coordinated by the successful vendor to demonstrate the safe operation of the units.

FINANCIAL IMPACT:

The total cost of this contract is \$79,317.00. Funding will be from the Miscellaneous Special Revenue Fund-Streets/Drainage Maintenance and Improvements. All expenditures will be in accordance with the FY2003-2004 Budget approved by City Council.

COORDINATION:

This ordinance has been coordinated with the City of San Antonio Public Works Department.

SUPPLEMENTAL INFORMATION:

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.

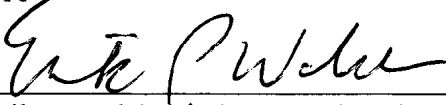
ADDITIONAL INFORMATION:

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa and the San Antonio Observer. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.



Janie B. Cantu, Director
Purchasing & General Services

Approved:



Erik J. Walsh, Assistant to the City Manager
City Manager's Office

City of San Antonio Bid Tabulation

Opened: February 10, 2004		Utility Trailer Sales Southeast Texas, Inc.	CESA Equipment, Inc.	Rush Truck Center	Trump Equipment Company, Inc.
For: Half Round, End Dump Trailers		3535 FM 1516 North	9702 IH 10 East	17901 IH 35	4941 Emil Road
04-031	PR	Converse TX 78109	San Antonio TX 78220	Buda TX 78610	San Antonio TX 78219
Item	Description				
1	3 Each - Half Round, End Dump Trailers				
	Price Each	\$26,439.00	\$28,245.00	\$26,633.33*	\$26,514.00
	Price Total	\$79,317.00	\$84,735.00	\$79,900.00	\$79,542.00
	Make	Clement	Trail King	CTS	CPS
	Model	RKES3226	SHRF30	Rockmaster	Half Round
	Total Award	\$79,317.00			

*Total price shown as bid. Unit cost shown to reflect quantity of three each.