

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO.

10

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2004-2005

DATE: May 27, 2004

SUMMARY & RECOMMENDATION:

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes Ultra OPT/CICS and SQL Back Track for MC SQL SR/BMC maintenance renewal, PC Docs/Fulcrum Enterprise Suite and traffic sign materials.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

- SECTION I:** The bids in this section are single source of supply contracts. (1 contract)
- SECTION II:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (1 contract)
- SECTION III:** The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (4 contracts)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT:

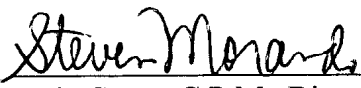
Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2004-2005 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$268,818.

SUPPLEMENTAL COMMENTS:

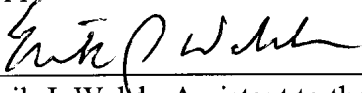
Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	MBE's			WBE's			AABE's		
			Amount	%	Goal: 15% Awards	Amount	%	Goal: 10% Awards	Amount	%	Goal: 3% Awards
4-15-04	6	\$252,419	\$59,880	23.72	1	\$7,842	3.11	1			
4-22-04	4	\$206,792	\$80,000	38.69	1						
4-29-04	4	\$200,087									
5-13-04	7	\$995,244									
5-20-04	11	\$1,071,672				\$26,780	25	1			
5-27-04	6	\$268,818									
TOTAL	38	\$2,995,032	\$139,880	4.67	2	\$34,622	1.16	2			

for 
Janie Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Erik J. Walsh, Assistant to the City Manager
City Manager's Office

SECTION I
COUNCIL, MAY 27, 2004
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts. The term of these contracts is indicated below.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. PC Docs/Fulcrum Enterprise Suite A733-05 10-1-04 through 9-30-05		Hummingbird, Ltd. Entire Bid Est Amount \$70,328

This contract will provide the City of San Antonio Information Technology Services Department with software upgrades that will enhance the existing functionality and adds new functionality to the products that integrate with Microsoft Office and other City software.

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: PC DOCS/FULCRUM ENTERPRISE SUITE (A733)

Hummingbird, Ltd.
1 Sparks Avenue
Toronto, Ontario M2H 2W1

Description	Total Price Annually
Maintenance Renewal Hummingbird DM/DOCS Open Enterprise Suite Support Renewal Platinum, DM (October 1, 2004 – September 30, 2005)	\$70,328.39
Terms	Net 30

DS/dg
A733-05

SECTION II
COUNCIL, MAY 27, 2004
LOW RESPONSIVE BIDS

SECTION II: LOW RESPONSIVE BIDS

The bids in this section are low bids in which award is recommended to the lowest bidders.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Ultra OPT/CICS & SQL Back Track for MS SQL SR/BMC Maintenance Renewal A805-05 10-1-04 through 9-30-05		Floyd Thomas, LLC Utilizing the D.I.R. "GoDirect" Contract No. DIR-VPC-03-014 Entire Bid Est Amount \$41,677

This contract will provide the City of San Antonio Information Technology Services Department with software maintenance renewal for software used to maximize user productivity by increasing network throughout, as well as, ensure maximum recoverability of mission critical applications.

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: ULTRA OPT/CICS & SQL BACK TRACK FOR MS SQL SR./BMC
MAINTENANCE RENEWAL

Floyd Thomas LLC
6505 Winterberry Drive
Austin, Texas 78750-8319

DESCRIPTION	PRICE
CMF Monitor	\$7,968.24
Mainview AutoOPERATION for OS/390	\$6824.71
Mainview FOCAL POINT	\$3,255.29
Mainview for OS/390	\$10,752.94
SQL Back Track for Microsoft Server	\$4,045.88
ULTRAOPT/CICS	\$9,230.59
Less Discount	<u>\$400.00</u>
TOTAL	\$41,677.65

(October 1, 2004 – September 30, 2005)
GODirect Contract : DIR-VPC-03-014

TERMS NET 30

DG
A805-05

SECTION III
COUNCIL, MAY 27, 2004
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are low qualified bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Traffic Sign Materials A184-05 10-1-04 through 9-30-05 with two one-year options to extend This contract will provide the City of San Antonio Public Works Traffic Division with traffic sign material for fabrication of street signs and directional markings. These material are used to manufacture signs and other traffic signs such as stop signs, yield signs, street signs, etc.		3M Items 1-6, 8, 9, 12A-B Est Amount \$85,185 American Traffic Safety Materials Items 10A-B Est Amount \$44,478 Nippon Carbide Corporation Item 7 Est Amount \$23,490 Custom Products Corporation Items 11A-B Est Amount \$3,660

City of San Antonio Bid Tabulation

Opened: April 26, 2004
For: Annual Contract for Traffic Sign Materials

Contract Period: October 1, 2004 through September 30, 2005; Two (1) one year options to extend

			MLWN	MLWN	MLWN	MLWN	MLWN	FLWN
			3M	American Traffic Safety Materials	Custom Products Corp.	Nippon Carbide Industries	Hall Signs	Roadrunner Traffic Supply, Inc.
			3M Center, Bldg. 225-5S-08, Box 33225	P.O. Box 1449	P.O. Box 54091	3136 E. Victoria St.	4495 W. Vernal Pike	P.O. Box 122837
			St. Paul, MN 55133	Orange Park, FL 32067	Jackson, MS 39288	Rancho Dominguez, CA 90221	Bloomington, IN 47402	Fl. Worth, TX 76121
Item	Description	Estimated Quantities						
1	Engineering Grade (Type A) Reflective Sign Sheeting, Unpunched, pressure sensitive (non-removable) Price per square yard Brand & No.	1,500	\$5.535 \$8,302.50 3M Engineer Grade Series 3200	\$7.38 \$11,070.00 ATSM Brand Series V61500	No Bid	\$5.84 \$8,760.00 Nikkalite Brand Engineer Grade 8000 Series	\$7.31 \$10,965.00 3M Series # 3270	\$8.41 \$12,615.00 3M Series # 3270
2	High Intensity (Type C), Reflective Sign Sheeting, Unpunched, pressure sensitive (non-removable) Price per square yard Brand & No.	2,000	\$10.647 \$21,294.00 3M High Intensity Grade Series 3870	\$17.10 \$34,200.00 ATSM Brand 3800 Series	No Bid	\$11.34 \$22,680.00 Nikkalite Brand UltraLite Grade II N800/N500 Series	\$18.00 \$36,000.00 3M Series # 3870	\$18.31 \$36,620.00 3M Series # 3870
3	High Intensity, (Type C) Reflective Barricade Sheeting, Unpunched, pressure sensitive (non-removable) Price per square yard Brand & No.	200	\$10.647 \$2,129.400 3M High Intensity Series 314L/4R or 316L/4R	No Bid	No Bid	\$11.34 \$2,268.00 Nikkalite Brand UltraLite Grade II N500 Series	\$19.69 \$3,938.00 3M Series # 3824	No Bid
4	Super High Intensity, nonfluorescent prismatic (Type D) Reflective Sign Sheeting, Unpunched, pressure sensitive (non-removable) Price per square yard Brand & No.	200	\$32.400 \$6,480.000 3M Diamond Grade #3970	No Bid	No Bid	No Bid	\$47.81 \$9,562.00 3M Series # 3990 White	No Bid
5	Super High Intensity, fluorescent prismatic (Type E) Reflective Sign Sheeting, Unpunched, pressure sensitive (non-removable) Price per square yard Brand & No.	800	\$44.100 \$35,280.000 3M Diamond Grade # 3983 Yellow Green	No Bid	No Bid	No Bid	\$55.13 \$2,431.23 3M # 3983 FYG	No Bid
6	Non-Reflective Vinyl Sign Sheeting w/ clear backing, Unpunched, pressure sensitive (non-removable) Price per square yard Brand & No.	800	\$4.32 \$3,456.000 3M Series 7725	No Bid	No Bid	\$4.68 \$3,744.000 Nikkalite Brand Hi S Cal Marking Films 5000 series	\$8.55 \$6,840.000 3M # 7725 Series	\$8.85 \$7,080.00 3M # 7725 Series
7	Electronically Cuttable Film, unpunched Price per square yard Brand & No.	3,000	\$7.875 \$23,625.000 3M Electro Cut Film Series 1170NP	NAS \$5,9810 \$17,943.00 **ATSM Series 117	No Bid	\$7.83 \$23,490.00 Nikkalite Brand Electronic Sign Making Film 100 Series	\$19.24 \$57,720.00 3M Series # 1170	\$12.07 \$36,210.00 3M Series 1170
8	Engineering Grade (Type A) Reflective Sign Sheeting, Unpunched, for vehicle markings, pressure sensitive (non-removable) Price per square yard Brand & No.	200	\$21.6108 \$4,322.160 3M Series 680 CR	No Bid	No Bid	No Bid	\$29.03 \$5,806.00 3M Series # 680CR	\$31.13 \$6,226.00 3M Series 680 CR
9	Transparent screen printing inks for vehicle marking, 1 gallon Price per gallon Brand & No.	25	\$79.820 \$1,995.5000 3M Series 2900 Process Colors	No Bid	No Bid	NAS **No Charge Nikkalite Brand Transparent and Opaque Color Inks	No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: April 26, 2004
For: Annual Contract for Traffic Sign Materials

Contract Period: October 1, 2004 through September 30, 2005; Two (1) one year options to extend

			MLWN	MLWN	MLWN	MLWN	MLWN	FLWN
A184-05			DG					
Item	Description	Estimated Quantities	3M	American Traffic Safety Materials	Custom Products Corp.	Nippon Carbide Industries	Hall Signs	Roadrunner Traffic Supply, Inc.
			3M Center, Bldg. 225-5S-08, Box 33225 St. Paul, MN 55133	P.O. Box 1449 Orange Park, FL 32067	P.O. Box 54091 Jackson, MS 39288	3136 E. Victoria St. Rancho Dominguez, CA 90221	4495 W. Vernal Pike Bloomington, IN 47402	P.O. Box 122837 Fl. Worth, TX 76121
10	Clear or Opaque Prespacing Tape	22,000						
A	Opaque Prespacing Tape							
	Price per square yard		\$0.9315 \$20,493.00	\$0.674 \$14,828.00	No Bid	\$1.80 \$39,600.00	No Bid	\$2.550 \$56,100.00
	Brand & No.		3M SCPS-2	ASTM PM100		ProtecRite # 6760		SCPM-3
B	Clear Prespacing Tape	22,000					WITHDRAWN	
	Price per square yard		\$1.9800 \$43,560.00	\$1.389 \$30,558.00	No Bid	\$1.80 \$39,600.00	\$1.13 \$24,860.00	\$5.31 \$116,820.00
	Brand & No.		3M #TPM-5	ASTM C100		Transfer Rite # 1510	**3M # SCPS-2	3M TPM-5
11	High Intensity reflective sheeting with aluminum backing, precut octagons without stop legend							
A	24" Octagon	100						
	Price for each		No Bid	No Bid	\$14.28 \$1,428.00	No Bid	\$16.36 \$1,636.00	\$15.18 \$1,518.00
	Brand & No.				CPC S2424 R11HA		3M/HS1	Vulcan # R1-1
B	30" Octagon	100						
	Price for each		No Bid	No Bid	\$22.32 \$2,232.00	No Bid	\$25.17 \$2,517.00	\$23.71 \$2,371.00
	Brand & No.				CPC S3030 R11HA		3M/HS1	Vulcan # R1-1
12	Die Cut Safety Cone Sleeves, High Intensity (Type C)							
A	4" Sleeves	4						
	Price per package (pack of 100)		\$244.80 \$979.20	No Bid	No Bid	No Bid	\$306.00 \$1,224.00	No Bid
	Brand & No.		3M Scotchlite 3840-4C				3M 3840 4C	
B	6" Sleeves	4						
	Price per package (pack of 100)		\$236.70 \$946.80	No Bid	No Bid	No Bid	\$295.88 \$1,183.52	No Bid
	Brand & No.		3M Scotchlite 3840-6C				3M 3840 6C	
	Delivery		20-30 Days	14 Days	3-14 Days	10-15 Days	30 Days	21-30 Days
	Terms		Net 39	2%-10	Net 30	Net 30	Net 30	Net 30
	Estimated Total		\$85,185.56	\$45,386.00	\$3,660.00	\$23,490.00		
	Total Awarded		\$85,185.56	\$44,478.28	\$3,660.00	\$23,490.00		

NAS

American Traffic Safety: Item 7 disqualified due to the vendor's material being vinyl instead of acrylic as per bid specifications.

Nippon Carbide Industries: Item 9 disqualified due to vendor stipulating "no charge" based on award of items 1 and 2 which are not low bid.

Hall Signs: Item 10B was withdrawn by vendor due to pricing error.