

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA
ITEM NO. 10

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Aubrey George, Acting Director of Library Department; Dan Cardenas, Director of Environmental Services; Malcolm Matthews, Director of Parks Department; Thomas Wendorf, Director of Public Works; File

SUBJECT: Medium and Heavy Duty Trucks

DATE: June 24, 2004

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Grande Truck Center, Santex Truck Center, Industrial Disposal Supply, a WBE, Southway Ford and Cooper Equipment Co. to provide the City of San Antonio Library, Environmental Services, Parks & Recreation, Public Works and Purchasing & General Services Departments with medium and heavy duty trucks. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

The attached tabulation of eleven bids to provide various City of San Antonio departments with medium and heavy duty trucks is hereby submitted for council consideration and action. The low responsive bids were submitted by Grande Truck Center, items 1, 2, 3A-C, 4, 5A-B, 7, 7A, 8, 9, 11, 12A-E, 12A-B, 13A-B, 14B-C; Santex Truck Center, items 6B, 10, 14A, 17; Industrial Disposal Supply, a WBE, item 15; Southway Ford, item 18. The City is awarding the sale of units to Cooper Equipment Co. for items 3A, 3C, 14B and 14C.

This contract will provide 73 medium and heavy duty trucks in accordance with the City's Vehicle Replacement Program. These trucks are on 8 to 10 year replacement cycle and have all reached or exceeded their respective criteria. In addition, two vehicles are being purchased new and will become a part of the vehicle replacement program when placed in service. Three trucks are being purchased with a cab and chassis only. Pothole patch bodies for these items will be purchased at a later date after an assessment of new technology is completed. Others are being purchased as completed units with the specialty body included, such as the sweepers, aerial trucks and asphalt distributors.

Twenty-four of the trucks being purchased are for Brush Collection Operations in the Environmental Services Department. This equipment includes trucks, associated equipment such as roll-off containers, hoists, loaders and trailers. The total cost of this equipment is \$2,346,652.

Eleven of the trucks are for use by the Parks and Recreation Department in Park Maintenance. This equipment includes aerial vehicles, water distributors, and transport and hauling trucks. The total cost of this equipment is \$615,168.

The Public Works Department requires the following equipment for several of its divisions.

- Street Maintenance and Construction – eleven trucks including pothole patch trucks, asphalt distributors, dump trucks for a total of \$753,153.
- Stormwater and Vegetation Control – seventeen trucks including dump trucks, sweepers, aerial vehicles, water distributors and brush mulch truck for a total of \$1,425,177.
- Traffic Signal Maintenance – four trucks including aerial and crane trucks for a total of \$273,629.

Additionally, one truck is used by the Police Department for barricades and traffic control; one truck is used by the Library Department for use with the bookmobile and four by Purchasing Fleet Maintenance for servicing heavy equipment for a total of \$300,391.

This contract includes the purchase of various cab and chassis that will be configured with a variety of specialized bodies and will allow the vehicles to be used for such applications as asphalt distributors and pothole patch trucks for street repairs and repaving projects. Others will be used for hauling bookmobiles, brush removal, traffic signal installation and repairs, routine field work, street sweeping, and transporting construction materials and barricades to jobsites throughout the City.

This contract will provide medium and heavy duty trucks for various departments. All equipment purchased under this contract is covered by manufacturer's warranties. Medium duty trucks will have a full 2-year, unlimited mileage warranty and heavy duty trucks will have a full one year, 100,000 mile warranty with extended 2-3 year warranties on major components such as engines, transmissions and axles.

Training will be coordinated by the successful vendor(s) to demonstrate the safe operation of the equipment. This contract allows for additional purchases through December 31, 2004, depending upon availability of funds.

POLICY ANALYSIS:

The City has operated a vehicle and equipment replacement program since the 1970's. It provides a method of collecting funds over a period of time in anticipation of the purchase of replacement vehicles in the future. City departments are assessed a monthly charge that is based on a vehicle's original acquisition cost less its anticipated salvage value spread over the expected service life of the vehicle. The payment of these charges entitles a department to receive a replacement vehicle when the current vehicle has reached its established replacement criteria.

All vehicles in the program are assigned replacement parameters, normally related to mileage or time in service, which assist in planning and budgeting for future purchases. The model, utilizing the replacement parameters, projects fleet replacement requirements over a 20 year planning cycle. Within the model, rates are developed based on each vehicle's respective replacement criteria. In some cases, replacement has been deferred to accomplish a smoothing of purchases over an extended period. This assures a mixed age of vehicles within a group and spreads out the effects of maintenance and repair costs.

The decision to purchase replacements involved a review process conducted by management of Purchasing and each user department. The trucks included in this group include those identified for needed replacement this year. Approximately 120 trucks were originally reviewed for possible purchase this year. As a result of the reviews conducted, the remaining trucks were excluded from this purchase and will be reviewed again next year for possible replacement.

These reviews included an examination of maintenance and repair records of each vehicle to determine the need for its replacement. A fleet software system tracks maintenance and other vehicle data. This system allows the Fleet staff to evaluate maintenance and repair criteria through a point system. Each vehicle is assigned points based on criteria such as age of the vehicle, mileage, maintenance and repair costs, and equipment condition. The maximum number of points is 20, however those vehicles meeting or exceeding 15 points are determined to need replacement. These groups of vehicles have all exceeded the 15 point criteria. Additionally, the lifetime maintenance and repair costs of the units being replaced have reached an average of 146% of their original acquisition costs. Over the past three years this group of trucks has required over \$2.2 million in repairs. Downtime during that period has averaged over 321 days per truck. This equipment downtime has impacted all of the departments and their ability to deliver necessary city services.

FISCAL IMPACT

The total cost of this contract is \$5,714,170.00. The funding will be from the General Fund, Equipment Renewal and Replacement Fund, and Miscellaneous Special Revenue Fund. All expenditures will be in accordance with the FY2003-2004 budget approved by City Council.

COORDINATION

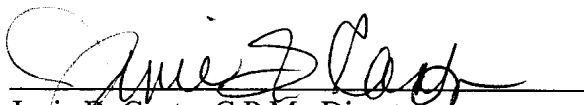
This item has been coordinated with the City of San Antonio Library, Environmental Services, Parks & Recreation and Public Works Departments.

SUPPLEMENTAL INFORMATION:

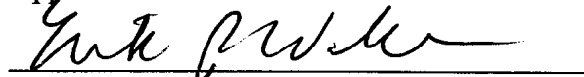
This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.

ADDITIONAL INFORMATION:

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.


Janie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Erik J. Walsh, Assistant to the City Manager
City Manager's Office

City of San Antonio Bid Tabulation

Opened: March 12, 2004		Cooper Equipment Co.	Grande Truck Center	Santex Truck Center LTD	Industrial Disposal Supply	Southway Ford	Freightliner of San Antonio
For: Medium & Heavy Duty Trucks		17474 Judson Rd.	PO Box 201210	1380 Ackerman Rd.	PO Box 8175	7979 IH-35 South	8700 IH-10 East
04-033	PR	San Antonio TX 78247	San Antonio TX 78220	San Antonio TX 78219	San Antonio TX 78208	San Antonio TX 78224	Converse TX 78109
Item	Description						
1	2 Each - Cab & Chassis, 35,000 GVWR, 84" Cab to Axle						
	Price Each	No Bid	\$46,896.00	\$48,679.00	No Bid	No Bid	\$47,748.00
	Price Total		\$93,792.00	\$97,358.00			\$95,496.00
	Less Trade In Unit #1530		\$6,000.00	\$4,750.00			\$5,000.00
	Less Trade In Unit #2168		\$6,000.00	\$4,750.00			\$5,000.00
	Total Less Trade Ins		\$81,792.00	\$87,858.00			\$85,496.00
	Make		Sterling	International			Freightliner
	Model		L7501	4300			M2106MD
2	3 Each - Cab & Chassis, 35,000 GVWR, 144" Cab to Axle						
	Price Each	No Bid	\$45,442.00	\$45,748.00	No Bid	No Bid	\$46,587.00
	Price Total		\$136,326.00	\$137,244.00			\$139,761.00
	Make		Sterling	International			Freightliner
	Model		L7501	4300			M2106MD
3A	1 Each - Cab & Chassis, 26,000 GVWR, 108" Cab to Axle						
	Price Total	No Bid	\$39,690.00	\$43,683.00	No Bid	\$43,735.00	\$44,744.00
	Make		Ford	International		Ford	Freightliner
	Model		F750	4300		F650	M2106MD
	Less Trade In Unit #1110	\$17,500.00	\$6,700.00	\$2,500.00		No Bid	\$5,000.00
3B	2 Each - Cab & Chassis, 26,000 GVWR, 35' Aerial Lift, Service Bodies						
	Price Each	No Bid	\$92,909.00	\$97,963.00	No Bid	\$87,804.00	\$97,963.00
	Price Total		\$185,818.00	\$195,926.00		\$175,608.00	\$195,926.00
	Less Trade In Unit #2778		\$9,500.00	\$11,750.00		No Bid	\$9,500.00
	Less Trade In Unit #2779		\$9,500.00	\$11,750.00		No Bid	\$9,500.00
	Total Less Trade Ins		\$166,818.00	\$172,426.00		\$175,608.00	\$176,926.00
	Make		Ford	International		Ford	Freightliner
	Model		F750	4300		F650	M2106MD
3C	2 Each - Cab & Chassis, 26,000 GVWR, Asphalt Distributor						
	Price Each	No Bid	\$75,465.00	\$80,708.00	No Bid	\$79,390.00	\$80,519.00
	Price Total		\$150,930.00	\$161,416.00		\$158,780.00	\$161,038.00
	Make		Ford	International		Ford	Freightliner
	Model		F750	4300		F650	M2106MD
	Less Trade In Unit #1111	\$18,500.00	\$9,100.00	\$5,000.00		No Bid	\$6,000.00
	Less Trade In Unit #1112	\$18,500.00	\$9,100.00	\$5,000.00		No Bid	\$6,000.00
4	2 Each - Cab & Chassis, 22,500 GVWR, Platform Stake Body, 4 Door						
	Price Each	No Bid	\$48,524.00	\$54,209.00	No Bid	\$51,302.00	\$55,529.00
	Price Total		\$97,048.00	\$108,418.00		\$102,604.00	\$111,058.00
	Less Trade In Unit #1075		\$5,600.00	\$4,500.00		No Bid	\$5,000.00
	Less Trade In Unit #1254		\$5,600.00	\$3,750.00		No Bid	\$5,000.00
	Total Less Trade Ins		\$85,848.00	\$100,168.00		\$102,604.00	\$101,058.00
	Make		Ford	International		Ford	Freightliner
	Model		F750	4300		W65	M2106MD
5A	1 Each - Cab & Chassis, 28,000 GVWR, Platform Stake Body						
	Price Total	No Bid	\$43,191.00	\$48,226.00	No Bid	\$47,142.00	\$48,947.00
	Less Trade In Unit #2395		\$7,100.00	\$3,750.00		No Bid	\$5,000.00
	Total Less Trade In		\$36,091.00	\$44,476.00		\$47,142.00	\$43,947.00
	Make		Ford	International		Ford	Freightliner
	Model		F750	4300		F750	M2106MD

City of San Antonio Bid Tabulation

Opened: March 12, 2004		Cooper Equipment Co.	Grande Truck Center	Santex Truck Center LTD	Industrial Disposal Supply	Southway Ford	Freightliner of San Antonio
For: Medium & Heavy Duty Trucks		17474 Judson Rd.	PO Box 201210	1380 Ackerman Rd.	PO Box 8175	7979 IH-35 South	8700 IH-10 East
04-033 PR		San Antonio TX 78247	San Antonio TX 78220	San Antonio TX 78219	San Antonio TX 78208	San Antonio TX 78224	Converse TX 78109
Item	Description						
5B	1 Each - Cab & Chassis, 28,000 GVWR, Platform Stake Body, Crane	No Bid			No Bid	No Bid	
	Price Total		\$56,060.00	\$61,129.00			\$61,816.00
	Less Trade In Unit #2709		\$6,500.00	\$3,750.00			\$5,000.00
	Total Less Trade In		\$49,560.00	\$57,379.00			\$56,816.00
	Make		Ford	International			Freightliner
	Model		F750	4300			M2106MD
6A	Deleted						
6B	7 Each - Cab & Chassis, 50,000 GVWR, 10 CY Dump Truck, Hi-Lift Tailgate	No Bid			No Bid	No Bid	
	Price Each		\$74,575.00	\$76,600.00			\$75,303.00
	Price Total		\$522,025.00	\$538,300.00			\$527,121.00
	Less Trade In Unit #1264		\$13,000.00	\$15,750.00			\$7,500.00
	Less Trade In Unit #1282		\$13,000.00	\$15,750.00			\$7,500.00
	Less Trade In Unit #1283		\$13,000.00	\$15,750.00			\$7,500.00
	Less Trade In Unit #1284		\$13,000.00	\$15,750.00			\$7,500.00
	Less Trade In Unit #1286		\$13,000.00	\$15,750.00			\$7,500.00
	Less Trade In Unit #1287		\$13,000.00	\$15,750.00			\$7,500.00
	Less Trade In Unit #1288		\$13,000.00	\$15,750.00			\$7,500.00
	Total Less Trade Ins		\$431,025.00	\$428,050.00			\$474,621.00
	Make		Sterling	International			Freightliner
	Model		LT9511	7600			M2112MD
7	2 Each - Cab & Chassis, 52,000 GVWR, 102" Cab to Axle	No Bid			No Bid	No Bid	
	Price Each		\$69,325.00	\$76,511.00			\$75,145.00
	Price Total		\$138,650.00	\$153,022.00			\$150,290.00
	Less Trade In Unit #4476		\$5,500.00	\$3,750.00			\$3,500.00
	Total Less Trade In		\$133,150.00	\$149,272.00			\$146,790.00
	Make		Sterling	International			Freightliner
	Model		LT9513	5500I			CL120
7A	1 Each - Cab & Chassis, 52,000 GVWR, Towing Attachment	No Bid			No Bid	No Bid	
	Price Total		\$66,045.00	\$72,051.00			No Bid
	Make		Sterling	International			
	Model		LT9513	5500I			
8	9 Each - Brush Collection Trucks, Hydraulic Crane Loaders, Bodies	No Bid			No Bid	No Bid	
	Price Each		\$90,943.00	\$94,841.00			\$90,675.00
	Price Total		\$818,487.00	\$853,569.00			\$816,075.00
	Less Trade In Unit #4446		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4447		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4452		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4456		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4457		\$8,000.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4458		\$8,500.00	\$4,250.00			\$5,000.00
	Less Trade In Unit #4459		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4517		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4518		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4519		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4520		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4521		\$8,500.00	\$9,250.00			\$5,000.00
	Less Trade In Unit #4522		\$8,500.00	\$9,250.00			\$5,000.00
	Total Less Trade Ins		\$708,487.00	\$738,319.00			\$751,075.00
	Make		Sterling	International			Freightliner
	Model		L7501	7400			M2106MD

City of San Antonio Bid Tabulation

Opened: March 12, 2004		Cooper Equipment Co.	Grande Truck Center	Santex Truck Center LTD	Industrial Disposal Supply	Southway Ford	Freightliner of San Antonio
For: Medium & Heavy Duty Trucks		17474 Judson Rd.	PO Box 201210	1380 Ackerman Rd.	PO Box 8175	7979 IH-35 South	8700 IH-10 East
04-033 PR		San Antonio TX 78247	San Antonio TX 78220	San Antonio TX 78219	San Antonio TX 78208	San Antonio TX 78224	Converse TX 78109
Item	Description						
9	2 Each - Aerial Vehicles Price Each Price Total Make Model	No Bid	\$57,251.00 \$114,502.00 Ford F550	No Bid	No Bid	No Bid	No Bid
10	2 Each - Aerial Lifts, 65' Price Each Price Total Less Trade In Unit #2330 Total Less Trade In Make Model	No Bid	\$119,541.00 \$239,082.00 \$32,500.00 \$206,582.00 Sterling L7501	\$115,282.00 \$230,564.00 \$32,000.00 \$198,564.00 International 4300	No Bid	No Bid	\$118,196.00 \$236,392.00 \$32,000.00 \$204,392.00 Freightliner M2106MD
11	4 Each - Cab & Chassis, 25,000 GVWR, Service Bodies, 6,000 Lb. Crane Price Each Price Total Less Trade In Unit #5568 Less Trade In Unit #5569 Less Trade In Unit #5566 Less Trade In Unit #5567 Total Less Trade Ins Make Model	No Bid	\$66,065.00 \$264,260.00 \$7,500.00 \$7,500.00 \$7,500.00 \$7,500.00 \$234,260.00 Ford F750	\$72,145.00 \$288,580.00 \$4,000.00 \$4,000.00 \$4,000.00 \$4,000.00 \$272,580.00 International 4300	No Bid	\$73,103.00 \$292,412.00 No Bid No Bid No Bid No Bid \$292,412.00 Ford 765	\$72,808.00 \$291,232.00 \$5,500.00 \$5,500.00 \$5,500.00 \$5,500.00 \$269,232.00 Freightliner M2106MD
12A	4 Each - Cab & Chassis, 64,000 GVWR, 186" Cab to Axle Price Each Price Total Make Model	No Bid	\$81,878.00 \$327,512.00 Sterling LT9513	\$89,606.00 \$358,424.00 International 5500I	No Bid	No Bid	No Bid
12B	4 Each - Cab & Chassis, 64,000 GVWR, without Tarp System Price Each Price Total Make Model	No Bid	\$81,878.00 \$327,512.00 Sterling LT9513	\$89,615.00 \$358,460.00 International 5500I	No Bid	No Bid	No Bid
12C	8 Each - Roll Off Hoist, Mounted on 12A and 12B Price Each Price Total Make Model	No Bid	\$20,891.00 \$167,128.00 G & H 1500	\$20,891.00 \$167,128.00 G & H 1560	No Bid	No Bid	No Bid
12D	12 Each - Roll Off Containers Price Each Price Total Make Model	No Bid	\$6,040.00 \$72,480.00 Wastequip Mayfab	\$6,200.00 \$74,400.00 Wastequip Mayfab	No Bid	No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: March 12, 2004		Cooper Equipment Co.	Grande Truck Center	Santex Truck Center LTD	Industrial Disposal Supply	Southway Ford	Freightliner of San Antonio
For: Medium & Heavy Duty Trucks		17474 Judson Rd.	PO Box 201210	1380 Ackernan Rd	PO Box 8175	7979 IH-35 South	8700 IH-10 East
04-033 PR		San Antonio TX 78247	San Antonio TX 78220	San Antonio TX 78219	San Antonio TX 78208	San Antonio TX 78224	Converse TX 78109
Item	Description						
12E	4 Each - Knuckleboom Loaders, Mounded on 12B						
	Price Each	No Bid	\$36,865.00	\$36,865.00	No Bid	No Bid	No Bid
	Price Total		\$147,460.00	\$147,460.00			
	Make		Lemco	Lemco			
	Model		8000	8000			
	Total Items 12A - 12E	No Bid	\$1,042,092.00	1,105,872.00	No Bid	No Bid	No Bid
13A	4 Each - Tractors, 35,000 GVWR						
	Price Each	No Bid	\$59,413.00	\$62,996.00	No Bid	No Bid	\$57,996.00
	Price Total		\$237,652.00	\$251,984.00			\$231,984.00
	Make		Sterling	International			Freightliner
	Model		Acterra	7400			M2106MD
13B	4 Each - Trailers, Rear Ejection, Horizontal Discharge						
	Price Each	No Bid	\$38,120.00	No Bid	No Bid	No Bid	No Bid
	Price Total		\$152,480.00				
	Make		Texoma				
	Model		38				
	Total Items 13A and 13B	No Bid	\$390,132.00	Incomplete	No Bid	No Bid	Incomplete
14A	1 Each - Cab & Chassis, 35,000 GVWR, Brush Body & Winch						
	Price Total	No Bid	\$73,999.00	\$69,580.00	No Bid	No Bid	\$74,299.00
	Less Trade In Unit #1185		\$7,000.00	\$4,000.00			\$5,000.00
	Total Less Trade In		\$66,999.00	\$65,580.00			\$69,299.00
	Make		Sterling	International			Freightliner
	Model		L7501	4400			M2106MD
14B	4 Each - Cab & Chassis, 35,000 GVWR, Water Distributors						
	Price Each	No Bid	\$73,321.00	\$74,781.00	No Bid	No Bid	\$73,621.00
	Price Total		\$293,284.00	\$299,124.00			\$294,484.00
	Make		Sterling	International			Freightliner
	Model		L7501	4400			M2106MD
	Less Trade In Unit #1265	\$18,500.00	\$11,000.00	\$11,250.00			\$7,500.00
	Less Trade In Unit #2380	\$17,500.00	\$11,000.00	\$11,250.00			\$7,500.00
	Less Trade In Unit #2385	\$17,500.00	\$11,000.00	\$11,250.00			\$7,500.00
	Less Trade In Unit #4740	\$18,500.00	\$11,000.00	\$11,250.00			\$7,500.00
14C	3 Each - Cab & Chassis, 35,000 GVWR, Asphalt Distributors						
	Price Each	No Bid	\$113,453.00	\$120,656.00	No Bid	No Bid	\$113,753.00
	Price Total		\$340,359.00	\$361,968.00			\$341,259.00
	Make		Sterling	International			Freightliner
	Model		L7501	4400			M2106MD
	Less Trade In Unit #1293	\$30,000.00	\$12,200.00	\$11,000.00			\$6,000.00
	Less Trade In Unit #1294	\$30,000.00	\$12,200.00	\$11,000.00			\$6,000.00
	Less Trade In Unit #1295	\$30,000.00	\$12,200.00	\$11,000.00			\$6,000.00
15	6 Each - Truck Mounted Sweepers						
	Price Each	No Bid	No Bid	No Bid	\$125,900.00	No Bid	No Bid
	Price Total				\$755,400.00		
	Less Trade In Unit #909				\$7,000.00		
	Less Trade In Unit #915				\$7,000.00		
	Less Trade In Unit #922				\$7,000.00		
	Total Less Trade Ins				\$734,400.00		
	Make				International		
	Model				4200		

City of San Antonio Bid Tabulation

Opened: March 12, 2004		Cooper Equipment Co.	Grande Truck Center	Santex Truck Center LTD	Industrial Disposal Supply	Southway Ford	Freightliner of San Antonio
For: Medium & Heavy Duty Trucks		17474 Judson Rd.	PO Box 201210	1380 Ackerman Rd.	PO Box 8175	7979 IH-35 South	8700 IH-10 East
04-033 PR		San Antonio TX 78247	San Antonio TX 78220	San Antonio TX 78219	San Antonio TX 78208	San Antonio TX 78224	Converse TX 78109
Item	Description						
16	Deleted						
17	5 Each - Cab & Chassis, 35,000 GVWR, 7 CY Dump Trucks						
	Price Each	No Bid	\$50,577.00	\$51,345.00	No Bid	No Bid	\$50,210.00
	Price Total		\$252,885.00	\$256,725.00			\$251,050.00
	Less Trade In Unit #2411		\$9,600.00	\$12,750.00			\$8,500.00
	Less Trade In Unit #2421		\$9,600.00	\$12,750.00			\$8,500.00
	Less Trade In Unit #2422		\$9,600.00	\$12,750.00			\$8,500.00
	Less Trade In Unit #2425		\$9,600.00	\$12,750.00			\$8,500.00
	Less Trade In Unit #2426		\$9,600.00	\$12,750.00			\$8,500.00
	Total Less Trade Ins		\$204,885.00	\$192,975.00			\$206,550.00
	Make		Sterling	International			Freightliner
	Model		L7501	4300			M2106MD
18	1 Each - Cab & Chassis, 15,000 GVWR						
	Price Total	No Bid	No Bid	No Bid	No Bid	\$25,235.00	No Bid
	Make					Ford	
	Model					F450	
		*\$216,500.00	\$4,069,366.00	\$885,169.00	\$734,400.00	\$25,235.00	

*Trade-In units will be sold to Cooper Equipment Co.

City of San Antonio Bid Tabulation

		Alternate				
Opened: March 12, 2004		Freightliner of San Antonio	Rush Truck Center	Terex Utilities South	Tymco International LTD.	Wastequip Mayfab
For: Medium & Heavy Duty Trucks		8700 IH-10 East	PO Box 200105	PO Box 1119	PO Box 2368	PO Box 1029
04-033 PR		Converse TX 78109	San Antonio TX 78220	San Antonio TX 78294	Waco TX 76703	Beeville TX 78104
Item	Description					
1	2 Each - Cab & Chassis, 35,000 GVWR, 84" Cab to Axle Price Each Price Total Less Trade In Unit #1530 Less Trade In Unit #2168 Total Less Trade Ins Make Model	No Bid	\$51,208.00 \$102,416.00 No Bid No Bid \$102,416.00 GMC TC7500	No Bid	No Bid	No Bid
2	3 Each - Cab & Chassis, 35,000 GVWR, 144" Cab to Axle Price Each Price Total Make Model	No Bid	\$49,826.00 \$149,478.00 GMC TC7500	No Bid	No Bid	No Bid
3A	1 Each - Cab & Chassis, 26,000 GVWR, 108" Cab to Axle Price Total Make Model Less Trade In Unit #1110	No Bid	\$45,849.00 GMC TC7500 No Bid	No Bid	No Bid	No Bid
3B	2 Each - Cab & Chassis, 26,000 GVWR, 35' Aerial Lift. Service Bodies Price Each Price Total Less Trade In Unit #2778 Less Trade In Unit #2779 Total Less Trade Ins Make Model	No Bid	\$99,068.00 \$198,136.00 \$9,500.00 \$9,500.00 \$179,136.00 GMC TC7500	\$93,709.00 \$187,418.00 \$9,500.00 \$9,500.00 \$168,418.00 Ford F750XL	No Bid	No Bid
3C	2 Each - Cab & Chassis, 26,000 GVWR, Asphalt Distributor Price Each Price Total Make Model Less Trade In Unit #1111 Less Trade In Unit #1112	No Bid	\$81,625.00 \$163,250.00 GMC TC7500 No Bid No Bid	No Bid	No Bid	No Bid
4	2 Each - Cab & Chassis, 22,500 GVWR, Platform Stake Body, 4 Door Price Each Price Total Less Trade In Unit #1075 Less Trade In Unit #1254 Total Less Trade Ins Make Model	No Bid	\$53,385.00 \$106,770.00 No Bid No Bid \$106,770.00 GMC TC7500	No Bid	No Bid	No Bid
5A	1 Each - Cab & Chassis, 28,000 GVWR, Platform Stake Body Price Total Less Trade In Unit #2395 Total Less Trade In Make Model	No Bid	\$49,607.00 No Bid \$49,607.00 GMC TC7500	No Bid	No Bid	No Bid

City of San Antonio Bid Tabulation

		Alternate				
Opened: March 12, 2004		Freightliner of San Antonio	Rush Truck Center	Terex Utilities South	Tymco International LTD.	Wastequip Mayfab
For: Medium & Heavy Duty Trucks		8700 IH-10 East	PO Box 200105	PO Box 1119	PO Box 2368	PO Box 1029
04-033 PR		Converse TX 78109	San Antonio TX 78220	San Antonio TX 78294	Waco TX 76703	Beeville TX 78104
Item	Description					
5B	1 Each - Cab & Chassis, 28,000 GVWR, Platform Stake Body, Crane Price Total Less Trade In Unit #2709 Total Less Trade In Make Model	No Bid	\$62,476.00 No Bid \$62,476.00 GMC TC7500	No Bid	No Bid	No Bid
6A	Deleted					
6B	7 Each - Cab & Chassis, 50,000 GVWR, 10 CY Dump Truck, Hi-Lift Tailgate Price Each Price Total Less Trade In Unit #1264 Less Trade In Unit #1282 Less Trade In Unit #1283 Less Trade In Unit #1284 Less Trade In Unit #1286 Less Trade In Unit #1287 Less Trade In Unit #1288 Total Less Trade Ins Make Model	\$76,065.00 \$532,455.00 \$7,500.00 \$7,500.00 \$7,500.00 \$7,500.00 \$7,500.00 \$7,500.00 \$7,500.00 \$479,955.00 Freightliner M2112TK	\$92,471.00 \$647,297.00 No Bid No Bid No Bid No Bid No Bid No Bid No Bid \$647,297.00 Peterbilt 385	No Bid	No Bid	No Bid
7	2 Each - Cab & Chassis, 52,000 GVWR, 102" Cab to Axle Price Each Price Total Less Trade In Unit #4476 Total Less Trade In Make Model	\$76,097.00 \$152,194.00 \$3,500.00 \$148,694.00 Freightliner CL120TRCT	\$84,469.00 \$168,918.00 No Bid \$168,918.00 Peterbilt 385	No Bid	No Bid	No Bid
7A	1 Each - Cab & Chassis, 52,000 GVWR, Towing Attachment Price Total Make Model	\$71,955.00 Freightliner CL120TRCT	No Bid	No Bid	No Bid	No Bid
8	9 Each - Brush Collection Trucks, Hydraulic Crane Loaders, Bodies Price Each Price Total Less Trade In Unit #4446 Less Trade In Unit #4447 Less Trade In Unit #4452 Less Trade In Unit #4456 Less Trade In Unit #4457 Less Trade In Unit #4458 Less Trade In Unit #4459 Less Trade In Unit #4517 Less Trade In Unit #4518 Less Trade In Unit #4519 Less Trade In Unit #4520 Less Trade In Unit #4521 Less Trade In Unit #4522 Total Less Trade Ins Make Model	\$97,645.00 \$878,805.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$5,000.00 \$813,805.00 Freightliner M2106TK	\$98,277.00 \$884,493.00 No Bid No Bid No Bid No Bid No Bid No Bid No Bid No Bid No Bid No Bid No Bid No Bid No Bid \$884,493.00 GMC TC7500	No Bid	No Bid	No Bid

City of San Antonio Bid Tabulation

		Alternate				
Opened: March 12, 2004		Freightliner of San Antonio	Rush Truck Center	Terex Utilities South	Tymco International LTD.	Wastequip Mayfab
For: Medium & Heavy Duty Trucks		8700 IH-10 East	PO Box 200105	PO Box 1119	PO Box 2368	PO Box 1029
04-033 PR		Converse TX 78109	San Antonio TX 78220	San Antonio TX 78294	Waco TX 76703	Beeville TX 78104
Item	Description					
9	2 Each - Aerial Vehicles Price Each Price Total Make Model	No Bid	No Bid	\$57,646.00 \$115,292.00 Ford F450	No Bid	No Bid
10	2 Each - Aerial Lifts, 65' Price Each Price Total Less Trade In Unit #2330 Total Less Trade In Make Model	No Bid	\$118,755.00 \$237,510.00 \$32,000.00 \$205,510.00 GMC TC7500	\$120,341.00 \$240,682.00 \$32,000.00 \$208,682.00 Sterling L7500	No Bid	No Bid
11	4 Each - Cab & Chassis, 25,000 GVWR, Service Bodies, 6,000 Lb. Crane Price Each Price Total Less Trade In Unit #5568 Less Trade In Unit #5569 Less Trade In Unit #5566 Less Trade In Unit #5567 Total Less Trade Ins Make Model	No Bid	\$72,188.00 \$288,752.00 No Bid No Bid No Bid No Bid \$288,752.00 GMC TC7500	No Bid	No Bid	No Bid
12A	4 Each - Cab & Chassis, 64,000 GVWR, 186" Cab to Axle Price Each Price Total Make Model	No Bid	\$94,944.00 \$379,776.00 Peterbilt 357	No Bid	No Bid	No Bid
12B	4 Each - Cab & Chassis, 64,000 GVWR, without Tarp System Price Each Price Total Make Model	No Bid	\$96,194.00 \$384,776.00 Peterbilt 357	No Bid	No Bid	No Bid
12C	8 Each - Roll Off Hoist, Mounted on 12A and 12B Price Each Price Total Make Model	No Bid	\$22,922.00 \$183,376.00 American XT	No Bid	No Bid	\$19,376.10 \$155,008.80 Wastequip Accurate
12D	12 Each - Roll Off Containers Price Each Price Total Make Model	No Bid	\$6,695.00 \$80,340.00 SAB MAF40XHD	No Bid	No Bid	\$5,745.00 \$68,940.00 Wastequip Mayfab

City of San Antonio Bid Tabulation

		Alternate				
Opened: March 12, 2004		Freightliner of San Antonio	Rush Truck Center	Terex Utilities South	Tymco International LTD.	Wastequip Mayfab
For: Medium & Heavy Duty Trucks		8700 IH-10 East	PO Box 200105	PO Box 1119	PO Box 2368	PO Box 1029
04-033 PR		Converse TX 78109	San Antonio TX 78220	San Antonio TX 78294	Waco TX 76703	Beeville TX 78104
Item	Description					
12E	4 Each - Knuckleboom Loaders, Mounded on 12B					
	Price Each	No Bid	\$37,256.00	No Bid	No Bid	No Bid
	Price Total		\$149,024.00			
	Make		American			
	Model		H1150			
	Total Items 12A - 12E	No Bid	\$1,177,292.00	No Bid	No Bid	Incomplete
13A	4 Each - Tractors, 35,000 GVWR					
	Price Each	No Bid	\$57,490.00	No Bid	No Bid	No Bid
	Price Total		\$229,960.00			
	Make		GMC			
	Model		TC7500			
13B	4 Each - Trailers, Rear Ejection, Horizontal Discharge					
	Price Each	No Bid	No Bid	No Bid	No Bid	No Bid
	Price Total					
	Make					
	Model					
	Total Items 13A and 13B	No Bid	Incomplete	No Bid	No Bid	No Bid
14A	1 Each - Cab & Chassis, 35,000 GVWR, Brush Body & Winch					
	Price Total	No Bid	\$71,670.00	No Bid	No Bid	No Bid
	Less Trade In Unit #1185		No Bid			
	Total Less Trade In		\$71,670.00			
	Make		GMC			
	Model		TC7500			
14B	4 Each - Cab & Chassis, 35,000 GVWR, Water Distributors					
	Price Each	No Bid	\$75,303.00	No Bid	No Bid	No Bid
	Price Total		\$301,212.00			
	Make		GMC			
	Model		TC7500			
	Less Trade In Unit #1265		No Bid			
	Less Trade In Unit #2380		No Bid			
	Less Trade In Unit #2385		No Bid			
	Less Trade In Unit #4740		No Bid			
14C	3 Each - Cab & Chassis, 35,000 GVWR, Asphalt Distributors					
	Price Each	No Bid	\$115,435.00	No Bid	No Bid	No Bid
	Price Total		\$346,305.00			
	Make		GMC			
	Model		TC7500			
	Less Trade In Unit #1293		No Bid			
	Less Trade In Unit #1294		No Bid			
	Less Trade In Unit #1295		No Bid			
15	6 Each - Truck Mounted Sweepers					
	Price Each	No Bid	No Bid	No Bid	\$135,285.00	No Bid
	Price Total				\$811,710.00	
	Less Trade In Unit #909				No Bid	
	Less Trade In Unit #915				No Bid	
	Less Trade In Unit #922				No Bid	
	Total Less Trade Ins				\$811,710.00	
	Make				International	
	Model				4200	

City of San Antonio Bid Tabulation

Alternate						
Opened: March 12, 2004		Freightliner of San Antonio	Rush Truck Center	Terex Utilities South	Tymco International LTD.	Wastequip Mayfab
For: Medium & Heavy Duty Trucks		8700 IH-10 East	PO Box 200105	PO Box 1119	PO Box 2368	PO Box 1029
04-033 PR		Converse TX 78109	San Antonio TX 78220	San Antonio TX 78294	Waco TX 76703	Beeville TX 78104
Item	Description					
16	Deleted					
17	5 Each - Cab & Chassis, 35,000 GVWR, 7 CY Dump Trucks					
	Price Each	No Bid	\$52,540.00	No Bid	No Bid	No Bid
	Price Total		\$262,700.00			
	Less Trade In Unit #2411		No Bid			
	Less Trade In Unit #2421		No Bid			
	Less Trade In Unit #2422		No Bid			
	Less Trade In Unit #2425		No Bid			
	Less Trade In Unit #2426		No Bid			
	Total Less Trade Ins		\$262,700.00			
	Make		GMC			
	Model		TC7500			
18	1 Each - Cab & Chassis, 15,000 GVWR					
	Price Total	No Bid	No Bid	No Bid	No Bid	No Bid
	Make					
	Model					

*Trade-In units will be sold to Cooper Equipment Co.