

**CITY OF SAN ANTONIO  
INTERDEPARTMENTAL MEMORANDUM  
PURCHASING & GENERAL SERVICES DEPARTMENT**

**CONSENT AGENDA**  
**ITEM NO. 11**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**THROUGH:** Terry M. Brechtel, City Manager

**COPIES:** Erik J. Walsh, Assistant to the City Manager;  
Department Directors; File

**SUBJECT:** Annual Contracts for Fiscal Year 2004-2005

**DATE:** June 24, 2004

**SUMMARY & RECOMMENDATION:**

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes automated tape library hardware maintenance agreement & storagetek silo msv/esa license renewal, OS-SAS maintenance agreement renewal, audio books, Dodge-Plymouth parts and service, golf range balls, burning fusees, light duty GMC parts and service, Case construction equipment parts and service, electric motor repair, training and ammunition, foam contoured head blocks, material & labor to maintain heating and air conditioning systems for the police headquarters building, firefighting gloves, Cairns & Brother helmets & repair parts, Library media and audio supplies, Microsoft premier support services, closed captioning services, computer networking equipment and service, KVS software and support, and video image vehicle detection system, maintenance & repair of diesel motor generators, and microfiche service.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

- SECTION I:** The bids in this section are single source of supply contracts. (3 contracts)
- SECTION II:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (21 contracts)
- SECTION III:** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (2contracts)

**POLICY ANALYSIS:**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT:**

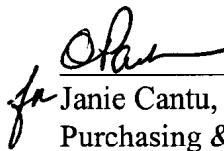
Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2004-2005 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately 1,911,535.

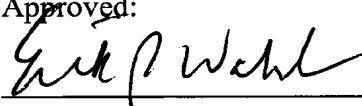
**SUPPLEMENTAL COMMENTS:**

Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

**MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:**

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	MBE's			WBE's			AABE's		
			Amount	%	Goal: 15% Awards	Amount	%	Goal: 10% Awards	Amount	%	Goal: 3% Awards
4-15-04	6	\$252,419	\$59,880	23.72	1	\$7,842	3.11	1			
4-22-04	4	\$206,792	\$80,000	38.69	1						
4-29-04	4	\$200,087									
5-13-04	7	\$995,244									
5-20-04	11	\$1,071,672				\$26,780	25.0	1			
5-27-04	6	\$268,818									
6-24-04	26	\$1,911,535	\$46,515	2.43	2	\$48,452	2.53	2			
<b>TOTAL</b>	<b>64</b>	<b>\$4,906,567</b>	<b>\$186,395</b>	<b>3.80</b>	<b>4</b>	<b>\$83,074</b>	<b>1.69</b>	<b>4</b>			

  
Janie Cantu, C.P.M., Director  
Purchasing & General Services

Approved:  
  
Erik J. Walsh, Assistant to the City Manager  
City Manager's Office

SECTION I  
COUNCIL, JUNE 24, 2004  
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are single source of supply contracts.

- | <u>COMMODITY</u>   | <u>MBE</u> | <u>VENDOR</u>  |
|--|------------|--|
| 1. Automated Tape Library Hardware<br>Maintenance Agreement & Storagetek Silo<br>MSC/ESA License Renewal<br>A650-05<br>10-1-04 through 9-30-05 |            | Storage Technology Corporation<br>Entire Bid<br>Est Amount \$48,222 annually |

This contract will provide the City of San Antonio Information Technology Services Department with renewal of annual license, a maintenance agreement and support for the automated tape library hardware.

- |   |  |   |
|---|--|---|
| 2. OS-SAS Maintenance Agreement Renewal<br>A654-05<br>10-1-04 through 9-30-05 |  | SAS Institute, Inc.<br>Entire Bid<br>Est Amount \$42,330 annually |
|---|--|---|

This contract will provide the City of San Antonio Information Technology Services Department with continued operation and support maintenance for the SAS software (complier) and SAS Base (application).

- |   |  |   |
|---|--|---|
| 3. Audio Books<br>A817-05<br>9-1-04 through 8-31-05 |  | Books on Tape, Inc.<br>Entire Bid<br>Est Amount \$25,000 annually |
|---|--|---|

This contract will provide the City of San Antonio Public Library with audio books for the Central Library and 19 libraries with the Alamo Area Library System (AALS). Audio books will available to patrons to include all unabridged and best seller titles in cassette and compact disc form.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: AUTOMATED TAPE LIBRARY HARDWARE MAINTENANCE  
AGREEMENT & STORAGETEK SILO MSV/ESA LICENSE RENEWAL

**MLWN**

Storage Technology Corporation  
9263 Scenic Bluff Drive  
Austin, TX 78733

DESCRIPTION

TOTAL PRICE ANNUALLY

AUTOMATED TAPE LIBRARY MAINTENANCE  
FOR SITES #4082 AND 35518

\$48,222.72

Contract Period (October 1, 2004 – September 30, 2005)

TOTAL

\$48,222.72

Terms

Net 30

DS/dc  
A650-05

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: OS-SAS MAINTENANCE AGREEMENT RENEWAL

SAS Institute, Inc.

SAS Campus Drive  
Cary, NC 27513

Description

Total Price Annually

OS Base SAS

\$28,220.00

OS SAS/C Compiler and Library

\$14,110.00

Contract (October 1, 2004-September 30, 2005)

Total

\$42,330.00

Terms

Net 30

DS/dc  
A654-05

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: AUDIO BOOKS

MLWN  
Books On Tape, Inc.  
P.O. Box 25122  
Santa Ana, CA 92799

DESCRIPTION

Audiobooks

ESTIMATED ANNUAL TOTAL COST

\$25,000.00

CONTRACT PERIOD

September 1, 2004 thru August 31, 2005

TERMS

Net 30

ARW/arw  
A817-05

SECTION II  
COUNCIL, JUNE 24, 2004  
LOW RESPONSIVE BIDS

SECTION II: LOW RESPONSIVE BIDS

The bids in this section are low bids in which award is recommended to the lowest bidders.

- | <u>COMMODITY</u>   | <u>MBE</u> | <u>VENDOR</u>  |
|--|------------|--|
| 1. Dodge-Plymouth Parts and Service<br>A072-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend |            | Ingram Chrysler Jeep<br>Entire Bid<br>Est Amount \$87,700 annually |

This contract will provide the City of San Antonio Purchasing Department Automotive Operations with repair parts and service to approximately 40% of the fleet.

- |   |  |   |
|---|--|---|
| 2. Golf Range Balls<br>A076-05<br>10-1-04 through 9-30-05<br>with one year option to extend |  | Wilson Sporting Goods<br>Entire Bid<br>Est Amount \$16,000 annually |
|---|--|---|

This contract will provide the City of San Antonio Parks Department with golf range balls to be used by various City golf driving ranges.

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| 3. Burning Fusees<br>A095-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend |  | Orion Safety Products<br>Entire Bid<br>Est Amount \$152,235 annually |
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This contract will provide the City of San Antonio Police Department with burning red fusees to be utilized by police officers to alert motorists of on-coming lane closures or traffic accidents.

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| 4. Light Duty GMC Parts and Service<br>A098-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend |  | Red McCombs Superior<br>Entire Bid<br>Est Amount \$36,200 annually |
|--|--|--|

This contract will provide the City of San Antonio Purchasing Department Automotive Operations Division with repair parts and service for light duty GMC vehicles which make up approximately 26% of the fleet.

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- | <u>COMMODITY</u>  | <u>MBE</u> | <u>VENDOR</u>  |
|---|------------|--|
| 5. Case Construction Equipment Parts & Service<br>A140-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend |            | Texana Machinery<br>Entire Bid<br>Est Amount \$18,000 annually |

This contract will provide the City of San Antonio Fleet Operations Division, Parks Department and Aviation Department with Case construction equipment parts and service for tractors, loaders, backhoes and bulldozers.

- |   |     |   |
|---|-----|---|
| 6. Electric Motor Repair<br>A141-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend | MBE | Paramount Electric Motors<br>Entire Bid<br>Est Amount \$28,000 annually |
|---|-----|---|

This contract will provide the City of San Antonio Parks and Recreation Operations and Maintenance Division with purchase, maintenance, repair and rebuilding of electric motors.

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|--|--|--|
| 7. Training and Ammunition<br>A308-05<br>10-1-04 through 9-30-05 |  | GT Distributors<br>Entire Bid<br>Est Amount \$168,000 annually |
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This contract will provide the City of San Antonio Aviation, Parks and Code Compliance Departments with training and service ammunition.

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| 8. Foam Contoured Head Blocks<br>A354-05<br>10-1-04 through 9-30-06<br>with one-year option to extend |  | San Antonio Foam Fabricators<br>Entire Bid<br>Est Amount \$25,000 annually |
|---|--|--|

This contract will provide the City of San Antonio Fire Department E.M.S. Division with adult and pediatric head blocks used to immobilize patients with head and neck injuries.



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COUNCIL, JUNE 24, 2004  
LOW RESPONSIVE BIDS

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- | <u>COMMODITY</u>  | <u>MBE</u>  | <u>VENDOR</u>  |
|---|-------------|--|
| 9. Material & Labor to Maintain Heating & Air Conditioning Systems for the Police Headquarters Building<br>A387-05<br>10-1-04 through 9-30-05 | WBE/<br>MBE | Atlas Mechanical<br>Entire Bid<br>Est Amount \$18,515 annually |

This contract will provide the City of San Antonio Police Department with a contract to supply labor, materials and equipment to perform preventative maintenance for the HVAC systems at Police Headquarters.

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|---|-----|---|
| 10. Firefighting Gloves<br>A403-05<br>10-1-04 through 9-30-05<br>with one-year option to extend | WBE | Safety Supply Inc.<br>Entire Bid<br>Est Amount \$29,937 |
|---|-----|---|

This contract will provide the City of San Antonio Fire Department with gloves utilized by firefighters to protect their hands from sharp and hot objects.

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|---|--|--|
| 11. Cairns & Brother Helmets & Repair Parts<br>A407-05<br>10-1-04 through 9-30-05 |  | Casco Industries<br>Entire Bid<br>Est Amount \$16,000 annually |
|---|--|--|

This contract will provide the City of San Antonio Fire Department Firefighting Division with helmets utilized by firefighters while fighting structural fires.

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| 12. Library Media and Audio Supplies<br>A546a-05<br>Upon Award through 9-30-05 |  | Brodart Co.<br>Entire Bid<br>Est Amount \$25,000 annually |
|--|--|---|

This contract will provide the City of San Antonio Library with library media and audio supplies to include DVD and VHS cases, covers to protect current inventory from breakage and everyday handling.

SECTION II  
COUNCIL, JUNE 24, 2004  
LOW RESPONSIVE BIDS

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- | <u>COMMODITY</u>   | <u>MBE</u> | <u>VENDOR</u>  |
|--|------------|--|
| 13. Microsoft Premier Support Services<br>A754-05<br>10-1-04 through 9-30-05<br><br>This contract will provide the City of San Antonio Information Technology Services Department with technical Microsoft software support for problem resolution and software assistance on Microsoft products.  |            | Department of Information Resources<br>Entire Bid<br>Est Amount \$64,700 annually<br><br>Utilizing DIR Contract No.<br>DIR-MPC-01-005<br>Microsoft Services Agreement No.<br>00-10617  |
| 14. Closed Captioning Services<br>A824-04<br>Upon Award through 9-30-05<br>With two one-year options to extend<br><br>This contract will provide the City of San Antonio External Relations Department with remote real-time closed captioning services for regularly scheduled council meeting, the City Manager's Report as well as any special session meetings on the local government cable access channel. |            | Country World Prod., Inc./US<br>Captioning Co.<br>Entire Bid<br>Est Amount \$36,670 annually   |
| 15. Computer Networking Equipment and Service<br>A850-04 Amendment I<br>Upon Award through 6-19-05<br>With two one-year options to extend<br><br>This contract will provide the City of San Antonio Information Technology Services Department with hardware, software and services to support and maintain the City's networking equipment. Vendors may be added or deleted throughout the contract period.     |            | Innovative Communication Systems<br>Est Amount \$122,800<br><br>SBC<br>Est Amount \$122,800<br><br>Presidio Corporation<br>Est Amount \$122,800<br><br>Verizon<br>Est Amount \$122,800<br><br>Affiliated Telephone<br>Est Amount \$122,800<br><br>Utilizing the State of Texas<br>DIR Go Direct Contract No.<br>DIR-VPC-03-029 |

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COUNCIL, JUNE 24, 2004  
LOW RESPONSIVE BIDS

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16. KVS Software and Support  
A947-05  
10-1-04 through 9-30-05

Vector ESP, Inc.  
Entire Bid  
Est Amount \$36,852

This contract will provide the City of San Antonio Information Technology Services Department with support and maintenance for KVS software utilized by ITSD for email storage, archiving and data management.

Utilizing the State of Texas  
TXMAS Contract TXMAS-3-70060  
GSA Contract No. GS-35F-008IN

17. Video Image Vehicle Detection System  
A959-05  
10-1-04 through 9-30-06

Texas Highway Products Ltd  
Entire Bid  
Est Amount \$348,354

This contract will provide the City of San Antonio Public Works Traffic Operations Division with traffic control cameras for the purpose of detecting the presence of vehicles at signalized intersections and will allow the cycle on and off of traffic signals.

Utilizing the Texas Department of  
Transportation  
Contract No. 60144-3-459-D

## City of San Antonio Bid Tabulation

Opened: May 18, 2004		MLWN
For: Annual Contract for Dodge-Plymouth Parts & Service		
A072-05		Ingram Chrysler Jeep
PR		7000 NW Loop 410
		San Antonio, TX 78238
Item	Description	
1	Dodge-Plymouth Parts	
	Percent of discount offered	25%
	Product identification	Chrysler Dodge Jeep
	Type price schedule	Dealer
	Price schedule number	Monthly
	Date of price schedule	05/01/04
	Price schedule column on which discount is based	List
2	Labor and Service	
	Labor rate per hour	\$58.00
	Parts available for pickup	1 Day
	Terms	Net 30

Term: 10-1-04 through 9-30-05 with 2 one year extension options/expires 2007

Cost: \$87,700.00/1 year \$263,100.00/3 years (29% increase in labor from previous contract)

Use: Automotive - Dodge-Plymouth repair parts and service to approximately 40% of the fleet.

\*Usage was high in FY02-03 as there were problems with oil pumps in Dodge pickups which caused engine replacements.

# City of San Antonio Bid Tabulation

Opened: April 26, 2004

For: Annual Contract for Golf Range Balls

A076-05

DR/dc

		Wilson Sporting Goods	Acushnet Company	Atlantic Coast Extreme Sports	Cannon Sports	Range Servant America Inc.	Top Flite Golf Co.
		142 Shady Bluff Dr.	333 Bridge St.	42669 Silverthorne Court	P.O. Box 11179	5865 -G Oakbrook Parkway	425 Meadow Street
		Wimberley, TX 78676	Fairhaven, MA 02719	Ashburn, VA 20148	Burbank, CA 91510	Norcross, GA 30093	Chicopee, MA 01021
Description	Estimated Quantity						
Unit Price per Dozen	8	\$4.00	* WITHDREW \$5.00	\$8.373	\$5.15	\$4.25	* WITHDREW \$4.38
Price per 500 dozen lot		\$2,000.00	\$5.00	\$4,186.65	\$2,575.00	\$2,125.00	\$4.38
Total Price		\$16,000.00	\$2,500.00	\$33,493.20	\$20,600.00	\$17,000.00	\$2,190.00
Mfr. & No.		Wilson D0017	Pinnacle Practice Yellow 1RPY	Spalding Super Range RS-007	Spalding Super Range 13#2809	Range Servant 109820Y	Top Flite Super Range 13-280
Delivery		10 Days	5 Days	14 Days	5-45 Days	4 Days	15 Days
Terms		Net 60	2%-30 Days	2%-21 Days	Net 30	2% 10 Days	10% 30 Days
Total Estimated Award		\$16,000.00					

\*Vendor withdrew bid. Vendor did not bid according to bid document.

The tabulation includes extended pricing to include vendors who withdrew their bid.

# City of San Antonio Bid Tabulation

Opened: March 19, 2004

For: Annual Contract for Burning Fusees

A095-05

DR

**MLWN**

**MSWN**

Orion Safety Products

Comade, Inc.

28320 St. Michaels  
Road  
Easton,  
MD 21601

17915 Sky Park Circle  
Suite B  
Irvine,  
CA 92614

Item	Description	Estimated Quantity		
1	Thirty minute, red burning fusees	1500		
	Price per Gross		\$101.49	\$162.2334
	Price Total		\$152,235.00	\$243,350.10
	Delivery		10 Days	10-30 Days
	Terms		2% 10 Days	2% 15 Days
	<b>Total Estimated Award</b>		<b>\$152,235.00</b>	<b>\$243,350.10</b>

# City of San Antonio Bid Tabulation

Opened: May 18, 2004 Port of San Antonio Annual Contract for Light Duty GMC Parts & Service		Red McCombs Superior  4800 NW Loop 410  San Antonio, TX 78229
Item	Description	
1	Light Duty GMC Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	Cost + 15% General Motors General Motors 25325 04/01/04 Cost
2	Labor and Service Labor rate per hour Parts available for pickup  Terms	\$54.00 1 Day  1%-10

# City of San Antonio Bid Tabulation

Opened: May 28, 2004		Texana Machinery  4146 IH 10 East  San Antonio TX 78219
For: Annual Contract for Case Construction Equipment Parts & Service		
A140-05	MKR/jm	
Item	Description	
1	Case Construction Equipment Parts Percent of discount offered Product identification (Mfr.) Type price schedule (dealer, jobber, etc.) Price schedule number Date of price schedule Price schedule column on which discount is based (I.e., distributor, net, wholesale)	Net Case Suggested List PPL-LIST-CD 01/05/04  N/A
2	Labor and Service Labor rate per hour Milage charge per mile  Terms	  \$75.00 \$1.00  Net 30



City of San Antonio Bid Tabulation

Opened: May 10, 2004		Paramount Electric Motors 2114 S. Flores  San Antonio, TX 78204
For: Annual Contract for Electric Motor Repair		
A141-05	MKR	
Item	Description	
1	Rewind & Bake of Permanent Split Capacitor Motors, Fractional HP to 1/3 HP	
A.	Specified Items:	
1	1/10 HP, 1050 RPM (repair)	\$65.00
	New Motor	\$110.00
2	1/8 HP, 1600 RPM (repair)	\$68.00
	New Motor	\$115.00
3	1/8 HP, 1050 RPM (repair)	\$65.00
	New Motor	\$110.00
4	1/6 HP, 1050 RPM (repair)	\$65.00
	New Motor	\$110.00
5	1/5 HP, 1050 RPM (repair)	\$65.00
	New Motor	\$110.00
6	1/4 HP, 1735 RPM (repair)	\$80.00
	New Motor	\$119.00
7	1/3 HP, 3450 RPM (repair)	\$80.00
	New Motor	\$125.00
8	1/3 HP, 1725 RPM, 1 phase (repair)	\$89.00
	New Motor	\$121.00
9	1/3 HP, 1725 RPM, 3 phase (repair)	\$89.00
	New Motor	\$121.00
	Delivery	10 - 14 Days
2	Rewind & Bake Capacitor Start Motors, 1/2 HP to 7 1/2 HP	
A.	Specified Items:	
1	1/2 HP, 3450 RPM	\$65.00
2	1/2 HP, 1150 RPM	\$65.00
3	1/2 HP, 1725 RPM	\$70.00
4	3/4 HP, 3250 RPM	\$70.00
5	3/4 HP, 3450/2850 RPM	\$75.00
6	3/4 HP, 1725 RPM	\$75.00
7	1 HP, 3450 RPM	\$90.00
8	1 HP, 3450/2850 RPM	\$90.00
9	1 1/2 HP, 1725 RPM	\$110.00
10	1 1/2 HP, 3450 RPM	\$110.00
11	2 HP, 3450 RPM	\$90.00
12	2 HP, 1750 RPM	\$90.00
13	2 HP, 1615 RPM	\$90.00
14	3 HP, 1750 RPM - 230/460 Volt	\$79.00
15	3 HP, 1750 RPM - 220/440 Volt	\$79.00
16	3 HP, 3450 RPM	\$79.00
17	3 HP, 1750 RPM - 182T Frame	\$89.00
18	5 HP, 1735 RPM	\$110.00
19	5 HP, 3480 RPM	\$115.00
20	7 1/2 HP, 1750 RPM	\$120.00
	Delivery	10 - 14 Days
3	Rewind & Bake Open-Drip Proof Motors, 10 HP to 100 HP	
A.	Specified Items:	
1	10 HP, 1750 RPM	\$140.00
2	15 HP, 1745 RPM	\$175.00
3	15 HP, 3600 RPM	\$180.00
4	15 HP, 1750 RPM - 220/440 Volt	\$175.00
5	15 HP, 1750 RPM - 230 Volt	\$175.00
6	20 HP, 3450 RPM	\$225.00
7	20 HP, 1750 RPM	\$219.00
8	20 HP, 1480 RPM	\$219.00
9	25 HP, 1750 RPM	\$255.00
10	30 HP, 1760 RPM - 326UP Frame	\$300.00
11	30 HP, 1760 RPM - 286JM Frame	\$300.00
12	40 HP, 1750 RPM	\$320.00
13	50 HP, 1750 RPM	\$430.00
14	75 HP, 1775 RPM	\$649.00
15	75 HP, 1485 RPM	\$667.00
	Delivery	10 - 14 Days
4	Deleted	
5	Labor Rates	
A.	Standard Labor Rate - Fractional HP to 1/3 HP	\$19.00
B.	Overtime Labor Rate - Fractional HP to 1/3 HP	\$28.00
C.	Standard Labor Rate - 1/2 HP to 7 1/2 HP	\$19.00
D.	Overtime Labor Rate - 1/2 HP to 7 1/2 HP	\$28.00
E.	Standard Labor Rate - 10 HP to 100 HP	\$19.00
F.	Overtime Labor Rate - 10 HP to 100 HP	\$28.00
G.	Deleted	
H.	Deleted	

# City of San Antonio Bid Tabulation

Opened: May 10, 2004		Paramount Electric Motors 2114 S. Flores San Antonio, TX 78204
For: Annual Contract for Electric Motor Repair		
A141-05	MkR	
Item	Description	
6	Warranty / Guarantee Periods	
A.	Fractional HP to 1/3 HP, New Motors	90 Days
B.	Fractional HP to 1/3 HP, Repaired Motors	90 Days
C.	1/2 HP to 7 1/2 HP	90 Days
D.	10 HP to 100 HP	90 Days
E.	Deleted	
7	Deleted	
	Terms	Net 30

CP: 09/30/2005 OPT: 2-1 YR. EXT. 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$ 28,000.00 for one year, \$ 84,000.00 for three years.

END USERS: Parks and Recreation / Parks Operations / Parks Maintenance will use this contract for maintenance and purchase of electric motors.

SCOPE: The Parks Operation / Parks Maintenance Division will use the repair service to include field service and rebuilding for repair of electric motors. Service shall be understood to include testing, problem diagnosis, rigging for repair and transportation, dismantling, inspection, reassembly, tolerance, rewind, etc.

**City of San Antonio Bid Tabulation**

Opened: April 5, 2004

For: Annual Contract for Training and Service Ammunition

A308-05

DR

			GT Distributors, Inc.	C & G Wholesale	Precision Delta Corp.	The Hunting Shack, Inc.
			P.O. Box 16080	10354 Miller Road	PO Box 128	4406 Rathbun Lane
			Austin, TX 78761	Dallas, TX 75238	Ruleville, MS 38771	Stevensville, MT 59870
Item	Description	Estimated Quantities				
1	12 gauge, 2 3/4 inch, #000 buckshot Price Per M Price Total Rounds Per Case Manufacturer & No.	5,000 Rounds	\$274.75 \$1,373.75 250 Federal F127000	INCOMPLETE \$262.40 \$1,312.00 250 Remington 12B000	INCOMPLETE \$257.00 \$1,285.00 250 Winchester XB12000 (Red hull)	\$487.50 \$2,437.50 250 Winchester XB12000
2	12 gauge, 2 3/4 inch, 1 oz. slug Price Per M Price Total Rounds Per Case Manufacturer & No.	2,500 Rounds	\$274.75 \$686.875 250 Federal F127RS-LE	\$257.40 \$643.50 250 Remington SP12RS	\$289.00 \$722.50 250 Winchester X12RS15 (Red hull)	\$362.50 \$906.25 250 Winchester RA12RS15
3	.223 Remington caliber 55 grain, full metal jacketed bullet Price Per M Price Total Rounds Per Case Manufacturer & No.	60,000 Rounds	\$143.80 \$8,628.00 500 Federal AE223	\$134.50 \$8,070.00 200 Remington L223R3	\$141.50 \$8,490.00 1000 Winchester USA223R1	\$145.00 \$8,700.00 1000 PMC 223-A
4	.308 Winchester (7.62mm NATO) match, Sierra 168 grain boattail hollowpoint Price Per M Price Total Rounds Per Case Manufacturer & No.	10,000 Rounds	\$498.40 \$4,984.00 200 Federal GM308M	\$459.00 \$4,590.00 200 Remington R308W7	\$475.00 \$4,750.00 200 Winchester S308M	\$684.37 \$6,843.70 200 Winchester 5308M
5	12 Gauge, #4 Buckshot Price Per M Price Total Rounds Per Case Manufacturer & No.	15,000 Rounds	\$274.75 \$4,121.25 250 Federal F1274B	\$262.40 \$3,936.00 250 Remington 124BK	\$287.00 \$4,305.00 250 Winchester XB124	\$487.50 \$7,312.50 250 Winchester XB124
6	12 Gauge 7 1/2 Shot, Field Load Price Per M Price Total Rounds Per Case Manufacturer & No.	15,000 Rounds	\$140.27 \$2,104.05 250 Federal TGL127.5	\$135.96 \$2,039.40 250 Remington GL127	\$123.50 \$1,852.50 250 Winchester XU127	\$186.00 \$2,790.00 250 Winchester West127
7	.223 Remington caliber 55 grain, softpoint bullet Price Per M Price Total Rounds Per Case Manufacturer & No.	20,000 Rounds	\$368.37 \$7,367.40 200 Federal T223A	\$260.00 \$5,200.00 250 Remington R223R1	\$247.00 \$4,940.00 200 Winchester RA223R	\$365.62 \$7,312.40 200 Winchester RA223R
8	.40 Smith & Wesson Training Ammunition Price Per M Price Total Rounds Per Case Manufacturer & No.	1,080,000 Rounds	\$123.17 \$133,023.60 1000 53957	No Bid	\$125.99 \$136,069.20 500 RA40155HP	\$178.62 \$192,909.60 1000 CC1/Speer 53957
9	.40 Smith & Wesson, Speer "Gold Dot" Price Per M Price Total Rounds Per Case Manufacturer & No. Delivery Payment Terms Total for Items 1-9 Estimated Total Award	22,000 Rounds	\$246.90 \$5,431.80 1000 CCI-53961 21-30 Days 3% 10 Days \$167,720.725 \$167,720.725	No Bid    45 Days Net 30 INCOMPLETE	No Bid    30 Days Net 30 INCOMPLETE	\$310.86 \$6,838.92 1000 CCI1/Speer 53961 30-45 Days Net 30 \$236,050.87

## City of San Antonio Bid Tabulation

Opened: May 11, 2004				
For: Annual Contract for Foam Contoured Head Blocks				
A354-05			DR	
			San Antonio Foam Fabricators 13715 Topper Circle Drive San Antonio, TX 78233	Matrx Medical Inc.  PO Box 210 200 Gates Rd.  Ballentine, SC 29002
Item	Description	Estimated Annual Qty		
A	Foam Contoured Head Blocks-Adult Size	21,600		
	Price Each		\$1.03	\$4.89
	Price Total		\$22,248.00	\$105,624.00
	Delivery		10 Days	10 Days
B	Foam Contoured Head Blocks-Pediatric Size	2,800		
	Price Each		\$0.96	\$4.89
	Price Total		\$2,688.00	\$13,692.00
	Delivery		10 Days	10 Days
	Terms		Net 30	Net 30
	Estimated Award		\$24,936.00	\$119,316.00

## City of San Antonio Bid Tabulation

Opened: May 28, 2004					
For: Annual Contract for Material & Labor to Maintain Heating & Air Conditioning Systems for the Police Headquarters Building					
A387-05			MR		
			Atlas Mechanical	Air Jireh Service	Air Kon Service, Inc.
			11031 Wye Drive #103	5122 Leonhardt	5512 Binz Engleman Rd.
			San Antonio, TX 78217	San Antonio, TX 78233	San Antonio, TX 78219
<b>Item</b>	<b>Description</b>	<b>Est. Qty.</b>			
A	Police Building	12			
	Price per month		\$1,400.00	\$1,833.00	\$1,400.00
	Price total		\$16,800.00	\$21,996.00	\$16,800.00
B	Non-Scheduled Service Calls	35			
	Price per hour		\$49.00	\$50.00	\$49.00
	Price total		\$1,715.00	\$1,750.00	\$1,715.00
	Estimated Total for Monthly & Non-Scheduled Service		\$18,515.00	\$23,746.00	\$18,515.00
	Terms		5% 15	.005% 10	2% 10
	<b>Total Estimated Award</b>		<b>\$18,515.00</b>		

# City of San Antonio Bid Tabulation

Opened: March 19, 2004

For: Annual Contract for Firefighting Gloves

A403-05

DR

Item	Description	Estimated Quantities	Safety Supply, Inc. 12050 Crownpoint Dr. Suite 160 San Antonio, TX 78233	Casco Industries 1014 Ann St. Pasadena, TX 77506	Ferrara Fire Apparatus Inc. 12857 James Chapel Rd. Holden, LA 70744	Fine Line Products Box 20264 Columbus, OH 43220
I	Firefighting Gloves					
	Extra Large	288 Pairs				
	Price Each		\$29.70	\$34.50	\$35.95	\$41.09
	Price Total		\$8,553.60	\$9,936.00	\$10,353.60	\$11,833.92
	Large	312 Pairs				
	Price Each		\$29.70	\$34.50	\$35.95	\$41.09
	Price Total		\$9,266.40	\$10,764.00	\$11,216.40	\$12,820.08
	Medium	312 Pairs				
	Price Each		\$29.70	\$34.50	\$35.95	\$41.09
	Price Total		\$9,266.40	\$10,764.00	\$11,216.40	\$12,820.08
	Small	96 Pairs				
	Price Each		\$29.70	\$34.50	\$35.95	\$41.09
	Price Total		\$2,851.20	\$3,312.00	\$3,451.20	\$3,944.64
	Manufacturer		The Glove Corporation	American Firewear	American Firewear Inc.	Swisspo
	Part No.		FFG Firefighter Gauntlet/FFW Firefighter Wristlet	6600 Wristlet/6650 Gauntlet	8600 Wristlet/8650 Gauntlet	SS-0-110
	Delivery		5-10 Days	30 Days	50 Days	10-14 Days
	Terms		Net 30	Net 30	Net 30	1/2% 10 Days
	Total for Sizes Small-Extra Large		\$29,937.60	\$34,776.00	\$36,237.60	\$41,418.72
	Estimated Total Award		\$29,937.60			

# City of San Antonio Bid Tabulation

Opened: March 19, 2004

For: Annual Contract for Firefighting Gloves

A403-05

DR

Item	Description	Estimated Quantities	FSWN	MSWN	MLWN	FSWN
			Globe Electric Supply Co. Inc. PO Box 710548 Houston, TX 77271	H & M Co. 200 Chihuahua San Antonio, TX 78207	Hansen Enterprises PO Box 926 Wooster, OH 44691	L-Mor Inc., dba Darling Fire & Safety Co., Inc. 13404 St. Clair Avenue Cleveland, OH 44110
I	Firefighting Gloves					
	Extra Large	288 Pairs				
	Price Each		\$41.94	\$61.19	\$41.95	\$31.39
	Price Total		\$12,078.72	\$17,622.72	\$12,081.60	\$9,040.32
	Large	312 Pairs				
	Price Each		\$41.94	\$61.19	\$41.95	\$31.39
	Price Total		\$13,085.28	\$19,091.28	\$13,088.40	\$9,793.68
	Medium	312 Pairs				
	Price Each		\$41.94	\$61.19	\$41.95	\$31.39
	Price Total		\$13,085.28	\$19,091.28	\$13,088.40	\$9,793.68
	Small	96 Pairs				
	Price Each		\$41.94	\$61.19	\$41.95	\$31.39
	Price Total		\$4,026.24	\$5,874.24	\$4,027.20	\$3,013.44
	Manufacturer		Lakeland	Fireguard	Safeguard	The Glove Corporation
	Part No.		Firman VIII	95026 and 95027	80026/27G	FFG-KW
	Delivery		21-28 Days	25 Days	30 Days	10-14 Days
	Terms		Net 30	Net 30	Net 30	2% 10 Days
	Total for Sizes Small-Extra Large		\$42,275.52	\$61,679.52	\$42,285.60	\$31,641.12
	Estimated Total Award					

# City of San Antonio Bid Tabulation

Opened: March 19, 2004

For: Annual Contract for Firefighting Gloves

			MLWN	MLWN	MLWN	MLWN	MLWN
			MES-Four Alarm	Saf-T-Glove	Saf-T-Glove	Security Safety	Wayest Safety, Inc.
			3500 South Richey Suite 170	1121 Fountain Parkway	1121 Fountain Parkway	12701 Fuqua #103	709 W. Broad Street #100-E
			Houston, TX 77017	Grand Prairie, TX 75050	Grand Prairie, TX 75050	Houston, TX 77034	Forney, TX 75126
Item	Description	Estimated Quantities		Bid #1	Bid #2		
I	Firefighting Gloves						
	Extra Large	288 Pairs					
	Price Each		\$40.89	\$37.30	\$41.30	\$38.55	\$33.65
	Price Total		\$11,776.32	\$10,742.40	\$11,894.40	\$11,102.40	\$9,691.20
	Large	312 Pairs					
	Price Each		\$40.89	\$37.30	\$41.30	\$38.55	\$33.65
	Price Total		\$12,757.68	\$11,637.60	\$12,885.60	\$12,027.60	\$10,498.80
	Medium	312 Pairs					
	Price Each		\$40.89	\$37.30	\$41.30	\$38.55	\$33.65
	Price Total		\$12,757.68	\$11,637.60	\$12,885.60	\$12,027.60	\$10,498.80
	Small	96 Pairs					
	Price Each		\$40.89	\$37.30	\$41.30	\$38.55	\$33.65
	Price Total		\$3,925.44	\$3,580.80	\$3,964.80	\$3,700.80	\$3,230.40
	Manufacturer		Firedex	American Firewear	Fyrepel	Shellby Glove Co.	The Glove Corporation
	Part No.		G03CEMGN Knit Wrist/G03CEMGL Gauntlet	6600	344-11G	5282	Firefighter
	Delivery		45 Days	7 Days	7 Days	5 Days	14-21 Days
	Terms		Net 30	1% 10 Days	1% 10 Days	Net 30	Net 30
	Total for Sizes Small-Extra Large		\$41,217.12	\$37,598.40	\$41,630.40	\$38,858.40	\$33,919.20
	Estimated Total Award						



# City of San Antonio Bid Tabulation

Opened: March 23, 2004

For: Annual Contract for Cairns & Brother Helmets & Repair Parts

A407-05

DR

Casco Industries

1014 Ann St.

Pasadena,  
TX 77506

Item	Description	Estimated Quantities	
1	Helmet, Cairns & Brother Model 1010FD	54	
	Price Each		\$210.00
	Price Total		\$11,340.00
2	Repair/replacement parts for Cairns & Brother Model 1010FD helmets		
	Discount off price list		30%
	Price list identification		2004
	Effective date of price list		1/1/2004
	Delivery		30 Days
	Terms		Net 30
	Estimated Total Award		<b>\$11,340.00</b>

# City of San Antonio Bid Tabulation

Opened: May 17, 2004					
For: Annual Contract for Library Media & Audio Supplies					
A546a-05			AW/dc		
			Brodart Co.	Americas Computer Company	Gaylord Bros., Inc.
			100 North Rd.	3800 NW Loop 410	PO Box 4901
			McElhattan, PA 17748	San Antonio, TX 78229	Syracuse, NY 13221
Item	Description	Estimated Annual Quantity			
1	Double capacity VHS videocassette case	800			
	Price per hundred		\$134.00	\$199.00	\$1.50/\$150.00*
	Total Price		\$1,072.00	\$1,592.00	\$1,200.00
2	Single capacity DVD cases	2,000			
	Price per hundred		\$33.00	\$85.00	\$.40/\$40.00*
	Total Price		\$660.00	\$1,700.00	\$800.00
3	Double capacity DVD cases	500			
	Price per hundred		\$64.00	\$129.00	\$.79/\$79.00*
	Total Price		\$320.00	\$645.00	\$395.00
4	Double capacity CD jewel cases	800			
	Price per hundred		\$31.00	\$124.00	\$.76/\$76.00*
	Total Price		\$248.00	\$992.00	\$608.00
5	Clear replacement CD covers	3,000			
	Price per hundred		\$10.00	\$38.00	\$.22*/\$22.00*
	Total Price		\$300.00	\$1,140.00	\$660.00
6	Single capacity CD security cases	10,000			
	Price per hundred		\$86.00	\$108.00	\$.94/\$94.00*
	Total Price		\$8,600.00	\$10,800.00	\$9,400.00
7	Double capacity CD security cases	500			
	Price per hundred		\$154.00	\$206.00	\$1.67/\$167.00*
	Total Price		\$770.00	\$1,030.00	\$835.00
8	Single capacity DVD security cases	5,000			
	Price per hundred		\$183.00	\$249.00	\$3.38/\$338.00*
	Total Price		\$9,150.00	\$12,450.00	\$16,900.00
9	Double capacity DVD security cases	500			
	Price per hundred		\$371.00	\$464.00	\$4.63/\$463.00*
	Total Price		\$1,855.00	\$2,320.00	\$2,315.00
	Terms		Net 30	Net 25	Net 30
<b>Total Estimated Award</b>			<b>\$22,975.00</b>		

\*Price has been adjusted for comparison purposes only.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: MICROSOFT PREMIER SUPPORT SERVICES

Department of Information Resources  
300 W. 15<sup>th</sup> Street  
Suite 1300  
Austin, TX 78701

**Microsoft Premier Support Services Agreement**

Up to 50 Incidents Problem Resolution Service	\$750.00 Each
Up to 160 Hours Support (TAM Hours)	\$170.00 Per Hour
Unlimited User Access License to Premier Online Website	No Charge
<b>TOTAL</b>	<b>\$64,700.00 per year</b>

(October 1, 2004 – September 30, 2005)  
(DIR Contract #DIR-MPC-01-005)  
(Microsoft Services Agreement Number (00-10617))

Total Estimated Annual Cost	\$64,700.00
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Terms	Net 30
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A754-05  
LB/clb

# City of San Antonio Bid Tabulation

Opened: May 24, 2004

For: Annual Contract for Closed Captioning Services

A824-04

TC

Item	Description	Estimated Annual Usage	Country World Prod., Inc./ US Captioning Co.	Caption Advantage	Caption Colorado	Closed Captioning Services, Inc.	Karasch & Associates	National Capitol Captioning	Texas Closed Captioning
			2079B Lawrence Drive DePere, WI 54115	4440 Ashfield Terrace Syracuse, NY 13215	5690 DTC Blvd, # 500W Greenwood Village, CO 80111	6159 28th St. SE, Ste 16 Grand Rapids, MI 49546	720 East Market St, Ste 115 West Chester, PA 19382	820 S. Lincoln St. Arlington, VA 22204	4123 Boerne Stage Rd, Ste 435 San Antonio, TX 78255
1	Services Provided Between 12:00 p.m. - 6:00 p.m. Price Per Hour Price Total	273	\$95.00 \$25,935.00	\$140.00 \$38,220.00	\$130.00 \$35,490.00	\$110.00 \$30,030.00	\$130.00 \$35,490.00	\$115.00 \$31,395.00	\$125.00 \$34,125.00
2	Services Provided Between 6:00 p.m. - 10:00 p.m. Price Per Hour Price Total	113	\$95.00 \$10,735.00	\$140.00 \$15,820.00	\$130.00 \$14,690.00	\$110.00 \$12,430.00	\$130.00 \$14,690.00	\$115.00 \$12,995.00	\$135.00 \$15,255.00
3	Services Provided After 10:00 p.m. Price Per Hour (as required for Special Sessions)		\$95.00	\$140.00	\$130.00	\$110.00	\$130.00	\$115.00	\$150.00
4	Services Provided Between 7:00 a.m. - 12:00 p.m. Price Per Hour (as required for Special Sessions)		\$95.00	\$140.00	\$130.00	\$110.00	\$130.00	\$115.00	\$125.00
	Terms		Net 30	Net 30	Net 30	3% - 30	Net 30	2% - 10	Net 30
	Estimated Annual Total		\$36,670.00	\$54,040.00	\$50,180.00	\$42,460.00	\$50,180.00	\$44,390.00	\$49,380.00
	Total Estimated Award		\$36,670.00						

TERM: Upon Award - Sept. 30, 2005 with two (2) one-year extension - Expires 2007

CONTRACT AMOUNT: \$36,670.00 for one year; \$110,010.00 for three years.

END USER: External Relations Department, Intergovernmental Relations Division

SCOPE: Contract will provide remote real-time closed captioning services for regularly scheduled City Council meetings, the City Manager's Report, Ed TV (the Mayor's show) as well as any special session meetings on the local government cable access channel.

\* Annual Savings From Previous Contract - \$ 14,405.00

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: COMPUTER NETWORKING EQUIPMENT AND SERVICE

State of Texas Department of Information Resources "Go Direct" contract with the following vendors:

**Innovative Communication Systems**

4407 Monterrey Oaks Blvd.  
Austin, Texas 78749  
Vendor ID 174-220-1057-300

**SBC**

712 E Huntland  
Bldg. 1 Ste. 140  
Austin, TX 78752  
Vendor ID 143-052-9710-400

**Presidio Corporation**

5100 J Philadelphia Way  
Lanham, MD 20706  
Vendor ID 158-166-7655-300

**Verizon**

901 Timber Trail  
Cedar Park, TX 78613  
Vendor ID 175-057-3444-600

**Affiliated Telephone**

720 Avenue F Ste. 109  
Plano, Texas 75074  
Vendor ID 175-196-4065-400

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>ESTIMATED PRICE ANNUALLY</u>
1	NETWORKING HARDWARE	\$495,000.00
2	NETWORK MAINTENANCE	\$73,000.00
3	NETWORK SOFTWARE	\$21,000.00
4	CONFIGURATION AND SETUP SERVICES	\$25,000.00
ANNUAL ESTIMATED TOTAL		\$614,000.00

State of Texas DIR "Go Direct" Contract (DIR-VPC-03-029)

Contract Period (Upon Award – June 19, 2005 with 2 – 1 year options to extend)

A850-04 Amendment I  
LB/clb

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: KVS SOFTWARE & SUPPORT

Vector ESP, Inc.  
5847 San Felipe Street  
Suite 4200  
Houston, TX 77057

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>QTY.</u>	<u>PRICE</u>	<u>PRICE TOTAL</u>
1	1 Year Premium Support & Maintenance 24% of total price for number of seats (\$153,552.00 x 24%)	1 Yr	\$36,852.00	\$36,852.00
ESTIMATED TOTAL				\$36,852.00

State of Texas TXMAS Contract (TXMAS-3-70060)  
GSA Contract Number (GS-35F-008IN)

(Contract Period: October 1, 2004 – September 30, 2005)

A947-05  
LB/clb

CITY OF SAN ANTONIO  
BID TABULATION

Video Image Vehicle Detection System

TEXAS HIGHWAY PRODUCTS, LTD.  
P.O. BOX 928  
ROUND ROCK, TX 78680

<u>QTY</u>	<u>PART NUMBER</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
41 ea	550-91	Iteris Edge 2-2N Sys Detection System, Vehicle Video Imaging	\$6394.00	\$262,154.00
8 ea	550-91	Iteris RZ3 Detection System Vehicle Camera	\$525.00	\$4,200.00
41 ea	550-91	Iteris Edge 2-2N Processor	\$2000.00	\$82,000.00

(Texas DOT Order # 183, Requisition# 60144-3-459-D)

TOTAL \$348,354.00

Terms: Net 30

DG  
A959-05

SECTION III  
COUNCIL, JUNE 24, 2004  
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

- |    | <u>COMMODITY</u>   | <u>MBE</u> | <u>VENDOR</u>  |
|----|--|------------|--|
| 1. | Maintenance & Repair of Diesel Motor Generators<br>A138-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend |            | Holt Cat<br>Entire Bid<br>Est Amount \$23,600 annually |

This contract will provide the City of San Antonio Aviation Department with preventative maintenance and service of emergency back-up generators for runway lighting, emergency lighting in terminal buildings and parking garages, power for fire sprinkler systems, elevators, security checkpoint equipment and doors, ventilation systems as required by Federal, State and Local mandates.

- |    |   |  |  |
|----|---|--|--|
| 2. | Microfiche Service<br>A492-05<br>10-1-04 through 9-30-05<br>with two one-year options to extend |  | Centex Com, Inc.<br>Entire Bid<br>Est Amount \$51,500 annually |
|----|---|--|--|

This contract will provide the City of San Antonio Information Technology Services Department with services for microfiche masters and copies from magnetic tape media.



# City of San Antonio Bid Tabulation

Opened: April 26, 2004			
For: Annual Contract for Maintenance & Repair of Diesel Motor Generators		Clifford Power Systems, Inc.	Holt Cat
A138-05 PR		1195 W. Goforth Rd.	3302 S. W.W. White Rd.
		Buda TX 78610	San Antonio TX 78222
Item	Description		
1	Detroit Diesel Motor Generator Parts	NAS	
	Percent of discount offered	Net	Net
	Product identification	Detroit Diesel	OEM
2	Cummins Diesel Motor Generator Parts		
	Percent of discount offered	Net	Net
	Product identification	Cummins	OEM
3	John Deere Diesel Motor Generator Parts		
	Percent of discount offered	Net	Net
	Product identification	John Deere	OEM
4	Caterpillar Motor Generator Parts		
	Percent of discount offered	Net	Net
	Product identification	Caterpillar	Caterpillar
5	Preventative Maintenance, Motor Generators		
	East Electrical Vault		
	Price each quarter	\$221.50	\$395.00
	West Electrical Vault		
	Price each quarter	\$221.50	\$360.00
	Stinson Electrical Vault		
	Price each quarter	\$193.00	\$295.00
	Terminal 1		
	Price each quarter	\$260.50	\$442.00
	Terminal 2		
	Price each quarter	\$193.00	\$295.00
	Parking/Central Plant		
	Price each quarter	\$221.50	\$325.00
	Parking/New Garage		
	Price each quarter	\$274.75	\$425.00
	Parking/Garage Sump Pump		
	Price each quarter	\$185.75	\$321.00
6	Preventative Maintenance/Fire Station #23		
	Price per month	\$178.00	\$225.00
7	Labor and Service		
	Labor rate for service, per hour	\$70.00	\$80.00
	Labor rate for after hour service, per hour	\$105.00	\$120.00
	Load bank test, per test	\$486.00	\$455.00
	Terms	1%-10	Net 30

## City of San Antonio Bid Tabulation

Opened: May 21, 2004					
For: Annual Contract for Microfiche Service					
A492-05			AW/dc		
			Centex Com, Inc.	Anacomp, Corp.	Zytron, Inc.
			8204 N. Lamar, C-21 Austin, TX 78753	2214 Paddock Way  Grand Prairie, TX 75050	4101 Directors Row  Houston, TX 77092
<b>Item</b>	<b>Description</b>	<b>Estimated Annual Quantity</b>			<b>N A S</b>
1	Microfiche Masters Price Each	24,000	\$1.65 \$39,600.00	\$2.10 \$50,400.00	\$1.10 \$26,400.00
2	Microfiche Copies Price Each	140,000	\$0.09 \$11,900.00	\$0.11 \$14,700.00	\$0.15 \$21,000.00
	Terms		Net 30	Net 30	Net 30
Total estimated award			\$51,500.00	\$65,100.00	\$47,400.00