

CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT

Agenda item #9

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: Terry M. Brechtel, City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Gary Moeller, Director of Information Technology Services;
Milo Nitschke, Director of Finance; Andrew Martin, City Attorney;
File

SUBJECT: Storage Tek Backup

DATE: August 26, 2004

SUMMARY & RECOMMENDATION:

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Storage Technology Corporation utilizing the Texas Department of Information Resources to provide the City of San Antonio Information Technology Services Department with StorageTek backup. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

Submitted for Council consideration is a contract to provide the City of San Antonio Information Technology Services Department with a network data storage device. This StorageTek device is required to meet the data storage needs of the City as well as support the Enterprise Resource Management "ERM" system. The StorageTek device will expand the current data silo system increasing the capacity for data backup and recovery capabilities needed by the City's information network. Critical information used throughout the City will be stored on this device which will be used by the City's Mainframe, Windows Servers and UNIX Servers. The enhanced StorageTek devices are a major component of the Business Continuity Plan and the Information Technology Strategic Plan which are currently being developed by ITSD. The device at the interim back-up site will be relocated to the planned Disaster Recovery Site in the Emergency Operations Center.

POLICY ANALYSIS:

This contract provides a lease/purchase to supply equipment, maintenance, installation and integration services for StorageTek data storage equipment utilizing the Texas Building and Procurement Commission's Department of Information Resources (DIR) "Go Direct" contract with Storage Technology, Inc. A 60-month lease agreement will utilize financing available from Key Municipal Finance to finance the purchase of the StorageTek equipment. A standard 12 month warranty is provided by the manufacturer which has been upgraded to provide 24/7 support with a 4 hour response time for the first twelve months. After the 12 month warranty expires, the 24/7 support will be provided for an additional 30 months at the same support level at the quoted maintenance cost. The final 12 months will have no maintenance or support associated with this contract, but a new contract will be established to provide maintenance and support for all StorageTek equipment within the City.

An additional purchase of storage silo tapes for the new system will also be included as a separate purchase. These tapes are not included in the Lease/Purchase price, but are available from StorageTek using the same DIR agreement. 2000 tapes are expected to be purchased for use on the new system and future pricing will be set at the current DIR price for the duration of the contract period.

DIR contract number DIR-VPC-03-002 with Storage Technology, Inc. will be used in accordance with the State of Texas Cooperative Purchasing Agreement adopted by City of San Antonio Resolution No. 91-39-53. The Department of Information Resources "Go Direct" program regulated by the Texas Building and Procurement Commission is allowed by Texas Government Code, Section 791.025 which states that DIR has met competitive bidding requirements.

FISCAL IMPACT

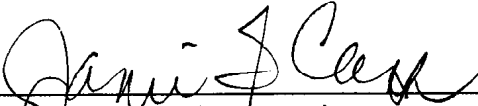
The total cost of this contract is \$541,315.76. Funding will be from the Information Technology Services Fund (Fund 74). All expenditures will be in accordance with the FY2003-2004 Budget approved by City Council.

The total includes includes \$328,753.80 for the leasing of hardware and professional services, \$58,100.76 for maintenance and \$154,461.20 for the procurement of storage media.

Year (Fiscal Year)	Lease Hardware	Maintenance	Procurement of Storage Media	Total
FY 03-04	\$65,750.76	\$8,048.16	\$38,615.30	\$112,414.22
FY 04-05	\$65,750.76	\$20,021.04	\$115,845.90	\$201,617.70
FY 05-06	\$65,750.76	\$20,021.04		\$85,771.80
FY 06-07	\$65,750.76	\$10,010.52		\$75,761.28
FY 07-08	\$65,750.76			\$65,750.76
Total	\$328,753.80	\$58,100.76	\$154,461.20	\$541,315.76

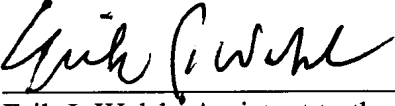
COORDINATION

This item has been coordinated with the City of San Antonio Information Technology Services Department, the City Attorney's Office and the Finance Department.



Jamie B. Cantu, C.P.M., Director
Purchasing & General Services

Approved:



Erik J. Walsh, Assistant to the City Manager
City Manager's Office

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: STORAGETEK BACKUP

MLWN
Storage Technology Corporation
dba Storage Tek
One Storage Tek Drive
Louisville, CO 80028

c/o

Key Municipal Finance,
A Key division of Key Corporate Capital, Inc.
1000 South McCaslin Blvd
Superior, CO 80027

<u>DESCRIPTION</u>	<u>QUANTITY</u>	<u>PRICE</u>	<u>TOTAL</u>
Monthly Lease for Storage Tek Equipment	60	\$5,479.23 per Month	\$328,753.80
Monthly Maintenance for first 12 months	12	\$670.68 per Month	\$8,048.16
Monthly Maintenance after first 12 months	30	\$1,668.42 per Month	\$50,052.60
Storage Tapes including 9940 media labeled and initialized for use on tape silo	2000	\$76.44 Each	\$152,880.00
Storage Tape Cleaning	20	\$79.06 Each	\$1,581.20
ESTIMATED TOTAL			\$541,315.76

(Contract Period upon award and terminating 60months thereafter)
DIR Contract No. DIR-VPC-03-002

TERMS

Net 30

LB/clb
A992-05