

**CITY OF SAN ANTONIO  
INTERDEPARTMENTAL MEMORANDUM  
PURCHASING & GENERAL SERVICES DEPARTMENT**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**THROUGH:** Terry M. Brechtel, City Manager

**COPIES:** Erik J. Walsh, Assistant to the City Manager;  
Department Directors; File

**SUBJECT:** Annual Contracts for Fiscal Year 2004-2005

**DATE:** August 26, 2004

**CONSENT AGENDA**  
**ITEM NO. 10**

**SUMMARY & RECOMMENDATION:**

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for automotive bearings, oil & grease seals, hub caps, gaskets and vent plugs, intravenous catheter placement units, industrial gasoline and diesel engine parts and service, automotive ignition parts, wire, cable parts and accessories, automotive and industrial light assemblies, lens and mirrors, recycling of automotive and heavy equipment oil filters, automotive switches and circuit breakers, Citrix software and support, LED/halogen light bars for SAPD vehicles, and endotracheal tubes.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

**SECTION I:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (9 contracts)

**SECTION II** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (1 contracts)

**POLICY ANALYSIS:**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT:**

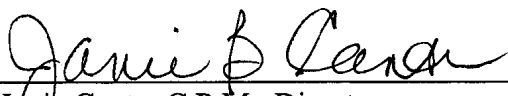
Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2004-2005 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$712,135.


**SUPPLEMENTAL COMMENTS:**

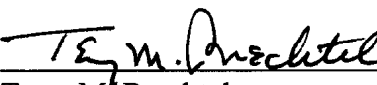
Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.

**MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:**

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	MBE's			WBE's			AABE's		
			Amount	%	Goal: 15% Awards	Amount	%	Goal: 10% Awards	Amount	%	Goal: 3% Awards
4-15-04	6	\$252,419	\$59,880	23.72	1	\$7,842	3.11	1			
4-22-04	4	\$206,792	\$80,000	38.69	1						
4-29-04	4	\$200,087									
5-13-04	7	\$995,244									
5-20-04	11	\$1,071,672				\$26,780	25.0	1			
5-27-04	6	\$268,818									
6-24-04	26	\$1,911,535	\$46,515	2.43	2	\$48,452	2.53	2			
7-22-04	17	\$2,106,533	\$265,123	12.59	3	\$13,845	.0657	1			
8-5-04	17	\$5,948,697	\$133,219	2.24	2	\$116,000	1.95	1			
8-19-04	29	\$1,373,589	\$194,224	14.14	5	\$153,899	11.20	3			
8-26-04	10	\$712,135	\$63,341	8.89	3						
<b>TOTAL</b>	<b>137</b>	<b>\$15,047,503</b>	<b>\$842,302</b>	<b>5.60</b>	<b>17</b>	<b>\$366,818</b>	<b>2.44</b>	<b>9</b>			

  
Janie Cantu, C.P.M., Director  
Purchasing & General Services

Approved:  
  
Erik J. Walsh, Assistant to the City Manager  
City Manager's Office

  
Terry M. Brechtel  
City Manager

SECTION I  
COUNCIL, AUGUST 26, 2004  
LOW RESPONSIVE BIDS

SECTION I: LOW RESPONSIVE BIDS

The bids in this section are low bids in which award is recommended to the lowest bidders.

- | <u>COMMODITY</u>  | <u>MBE</u> | <u>VENDOR</u>  |
|---|------------|--|
| 1. Automotive Bearings, Oil & Grease Seals,<br>Hub Caps, Gaskets & Vent Plugs<br>A035-05<br>10-1-04 through 9-30-05<br>with two one year options to extend<br><br>This contract will provide the City of San<br>Antonio Fleet Maintenance and Operations<br>and the Fire Department with replacement<br>bearings and seals for preventative<br>maintenance for city vehicles and equipment. |            | A & L Automotive & Oil<br>Entire Bid<br>Est Amount \$10,600 annually |
| 2. Intravenous Catheter Placement Units<br>A053-05<br>10-1-04 through 9-30-05<br>with two one year options to extend<br><br>This contract will provide the City of San<br>Antonio Fire Department EMS Division with<br>intravenous catheter placement units utilized<br>by EMS technicians to treat patients that<br>require I.V. medication or fluids.                                     |            | VFC Medical Supply Co.<br>Entire Bid<br>Est Amount \$40,000 annually |
| 3. Industrial Gasoline & Diesel Engine Parts and<br>Service<br>A114-05<br>10-1-04 through 9-30-05<br>with two one year options to extend<br><br>This contract will provide the City of San<br>Antonio Fleet Maintenance and Operations<br>Division with parts and service for industrial<br>gasoline and diesel engines for various heavy<br>equipment vehicles in the City's fleet.        |            | Grande Truck Center<br>Entire Bid<br>Est Amount \$220,000 annually   |

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- | <u>COMMODITY</u>  | <u>MBE</u> | <u>VENDOR</u>  |
|---|------------|--|
| 4. Automotive Ignition Parts, Wire, Cable Parts and Accessories<br>A115-05<br>10-1-04 through 9-30-05<br>with one year option to extend | MBE        | Poppe Automotive Warehouse, Inc.<br>Entire Bid<br>Est Amount \$16,600 annually |

This contract will provide the City of San Antonio Fleet Maintenance and Operations with ignition parts, wires, cable parts and accessories for all types of vehicles in the City fleet.

- |  |  |   |
|--|--|---|
| 5. Automotive & Industrial Light Assemblies, Lens and Mirrors<br>A137-05<br>10-1-04 through 9-30-05<br>with two one year options to extend |  | Southwest Wheel<br>Entire Bid<br>Est Amount \$15,399 annually |
|--|--|---|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with seal beams, light assemblies, bulbs and fuses for all types of vehicles in the City fleet.

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|--|--|--|
| 6. Recycling of Automotive & Heavy Equipment Oil Filters<br>A509-05<br>10-1-04 through 9-3-05<br>with two one year options to extend |  | Safety Kleen Systems, Inc.<br>Entire Bid<br>Est Amount \$10,125 annually |
|--|--|--|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with pickup and recycling of 55 gallon drums of drained crushed gas and diesel oil filters.

- |  |     |   |
|--|-----|---|
| 7. Automotive Switches and Circuit Breakers<br>A549-05<br>10-1-04 through 9-30-05<br>with two one year options to extend | MBE | Poppe Automotive Whse., Inc.<br>Entire Bid<br>Est Amount \$6,741 annually |
|--|-----|---|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with automotive switches and circuit breakers.

SECTION I  
COUNCIL, AUGUST 26, 2004  
LOW RESPONSIVE BIDS

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- | <u>COMMODITY</u>   | <u>MBE</u> | <u>VENDOR</u>  |
|--|------------|--|
| 8. Citrix Software and Support<br>A951-05<br>10-1-04 through 9-30-05<br><br>This contract will provide the City of San Antonio Information Technology Services Department with Citrix products, services, maintenance and training for City projects including Enterprise Resource Management (ERM)            |            | Vector ESP, Inc.<br>Utilizing the Texas Multiple Award Schedule Contract (TXMAS)<br>Contract No. TXMAS-3-70060<br>Entire Bid<br>Est Amount \$367,270 |
| 9. LED/Halogen Light Bars for SAPD Vehicles<br>A997-05<br>10-1-04 through 9-30-05<br>with two one year options to extend<br><br>This contract will provide the City of San Antonio Fleet Maintenance and Operations with light bars, sirens and speaker parts for SAPD marked vehicles and emergency vehicles. |            | Southwest Public Safety<br>Entire Bid<br>Est Amount \$16,000 annually  |

# City of San Antonio Bid Tabulation

Opened: June 14, 2004						
For: Annual Contract for Automotive Bearings, Oil & Grease Seals, Hub Caps, Gaskets & Vent Plugs						
A035-05 MKR		A & L Automotive & Oil	Carquest Auto Parts	Genuine Parts Co.	O'Reilly Auto Parts	Poppe Automotive Whse, Inc.
		8423 Eastern	323 W. Peden	6374 Rittiman Rd.	233 S. Patterson	716 S. Frio
		San Antonio TX 78216	San Antonio TX 78204	San Antonio TX 78263	Springfield MO 65802	San Antonio TX 78207
I.	Ball Bearings and Roller Bearings					
1	Percent of discount offered	36% / 26%	25%	26%	-30%	35%
2	Product identification	Federated by Power Train Comp. / Federal Mogul (BCA)	BCA	SKF	BCA	Timken
3	Type price schedule	Jobber / Jobber	Jobber	Jobber	Jobber	Wholesale Jobber
4	Price schedule number	Fed - PtcB - 404 - J / 440-SB	CQ 540	06/11/04	440-SB	2004-05
5	Date of price schedule	April 2004 / April 2004	04/01/02	06/11/04	01/06/03	06/07/04
6	Price schedule column on which discount is based	Jobber / Jobber	Jobber	Your Price	Jobber	Jobber Net
II.	Oil & Grease Seals					
1	Percent of discount offered	36% / 27%	25%	13%	-30%	35%
2	Product identification	Federated by Power Train Comp. / Federal Mogul (National)	National	Chicago Rawhide	National	Timken
3	Type price schedule	Jobber / Jobber	Jobber	Jobber	Jobber	Wholesale Jobber
4	Price schedule number	Fed - PtcS - 404 - J / 440-SB	CQ 440	06/11/04	440-SB	2004-05
5	Date of price schedule	April 2004 / April 2004	07/01/03	06/11/04	01/06/03	06/07/04
6	Price schedule column on which discount is based	Jobber / Jobber	Jobber	Your Price	Jobber	Jobber Net
III.	Oil Bath Seals					
1	Percent of discount offered	36% / 27%	25%	Net	-30%	35%
2	Product identification	Federated by Power Train Comp. / Federal Mogul (National)	National	National	National	Timken
3	Type price schedule	Jobber / Jobber	Jobber	Jobber	Jobber	Wholesale Jobber
4	Price schedule number	Fed - PtcS - 404 - J / 440-SB	CQ 444	06/14/04	440-SB	2004-05
5	Date of price schedule	April 2004 / April 2004	03/05/01	06/14/04	01/06/03	06/07/04
6	Price schedule column on which discount is based	Jobber / Jobber	Jobber	Your Price	Jobber	Jobber Net
IV.	Hub Caps, Hub Cap Gaskets & Vent Plugs					
1	Percent of discount offered	20%	25%	13%	-30%	35%
2	Product identification	Federal Mogul National	National	SKF	National	National
3	Type price schedule	Jobber	Jobber	Jobber	Jobber	Jobber
4	Price schedule number	440-SB	CQ 440	06/14/04	440-SB	440-SB
5	Date of price schedule	April 2004	07/01/03	06/14/04	01/06/03	04/05/04
6	Price schedule column on which discount is based	Jobber	Jobber	Your Price	Jobber	Jobber
	Delivery	1 Day	1 Day	1 Day	1 Day	1 Day
	Terms	Net 30	Net 30	2%-20 days	2%-10th	2%-10 days

CP: 09/30/2005 OPT: 2 - 1 YR. EXTS. 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$10,600.00 for two years, \$ 31,800.00 for three years.

END USERS: Fleet Maintenance and Operations and San Antonio Fire Department

SCOPE: Provide replacement bearings and seals for San Antonio Police and Fire Departments, Public Works, Environmental Services, and various other departments within the City of San Antonio.

Expenditures for the last contractual year were \$ 10,600.00. Of the thirty (30) items bid, seventeen (17) items were lower in price, one (1) item was higher in price and one (1) item remained the same cost. Price decreases ranged from 3.37% to 83.82%. Quantities decreased in twelve (12) items while increasing in seven (7) items. Decreased quantities usually fuels price increases but the bids were very competitive this year.

# City of San Antonio Bid Tabulation

Opened: June 15, 2004  
For: Annual Contract for Intravenous Catheter Placement Units

A053-05

JH

VFC Medical Supply Co.

P.O. Box 47624

San Antonio, TX 78265

Alliance Medical, Inc.

P.O. Box 147

Russellville MO 65074

Bound Tree Medical LLC

5200 Rings Rd.  
Corporate Headquarters

Dublin OH 43016

Henry Schein, Inc.

135 Duryea Rd.  
M495

Melville, NY 11747

Home-Aid-Healthcare, Inc.

P.O. Box 801764

Santa Clarita CA 91380

Jefferson Medical Supply, Inc.

4365 Rittiman Rd.

San Antonio, TX 78218

Item	Description	Estimated Quantity	San Antonio, TX 78265	Russellville MO 65074	Dublin OH 43016	Melville, NY 11747	Santa Clarita CA 91380	San Antonio, TX 78218
A	14 ga. x approx. 1.75" needle	1,650						
	Price each		\$1.93	\$2.32	\$2.08	\$2.24	\$2.76	\$2.34
	Total price		\$3,184.50	\$3,828.00	\$3,432.00	\$3,696.00	\$4,554.00	\$3,861.00
	No. per case		200	200	200	200	200	200
B	16 ga. x approx. 1.16" needle	2,000						
	Price each		\$1.93	\$2.32	\$2.08	\$2.24	\$2.76	\$2.44
	Total price		\$3,860.00	\$4,640.00	\$4,160.00	\$4,480.00	\$5,520.00	\$4,880.00
	No. per case		200	200	200	200	200	200
C	18 ga. x approx. 1.16" needle	13,000						
	Price each		\$1.93	\$2.32	\$2.08	\$2.10	\$2.76	\$2.20
	Total price		\$25,090.00	\$30,160.00	\$27,040.00	\$27,300.00	\$35,880.00	\$28,600.00
	No. per case		200	200	200	200	200	200
D	20 ga. x approx. 1.00" needle	1,500						
	Price each		\$1.93	\$2.32	\$2.08	\$2.10	\$2.76	\$2.34
	Total price		\$2,895.00	\$3,480.00	\$3,120.00	\$3,150.00	\$4,140.00	\$3,510.00
	No. per case		200	200	200	200	200	200
E	22 ga. x approx. 1" needle	600						
	Price each		\$1.93	\$2.32	\$2.08	\$2.15	\$2.76	\$2.20
	Total price		\$1,158.00	\$1,392.00	\$1,248.00	\$1,290.00	\$1,656.00	\$1,320.00
	No. per case		200	200	200	200	200	200
F	24 ga. x approx. .75" needle	2,000						
	Price each		\$1.93	\$2.32	\$2.08	\$2.15	\$2.76	\$2.34
	Total price		\$3,860.00	\$4,640.00	\$4,160.00	\$4,300.00	\$5,520.00	\$4,680.00
	No. per case		200	200	200	200	200	200
	Delivery		7-10 Days	28 Days	3-5 Days	3-5 Days	7-14 Days	3-7 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
<b>Total Estimated Award</b>			\$40,047.50					

No Bid: McKesson Medical- Surgical Minnesota Supply Inc.

# City of San Antonio Bid Tabulation

Opened: June 15, 2004 For: Annual Contract for Intravenous Catheter Placement Units			Kentron Healthcare, Inc.	Matrx Medical Inc.	MMS Medical Supply	Moore Medical Corp.	Products Unlimited
A053-05 JH			P.O. Box 120	P.O. Box 210, 200 Gates Rd.	4655 Wright RD. #250	389 John Downey Dr. P.O. Box 2740	P.O. Box 339
Item	Description	Estimated Quantity	Springfield, TN 37172	Ballentine, SC 29002	Stafford, TX 77477	New Britain, CT 06050	Justin, TX 76247
A	14 ga. x approx. 1.75" needle	1,650					
	Price each		\$2.175	\$2.60	\$101.41	\$2.09	\$2.15
	Total price		\$3,588.75	\$4,290.00	\$167,326.50	\$3,448.50	\$3,547.50
	No. per case		200	200	200	200	200
B	16 ga. x approx. 1.16" needle	2,000					
	Price each		\$2.175	\$2.60	\$101.41	\$2.09	\$2.15
	Total price		\$4,350.00	\$5,200.00	\$202,820.00	\$4,180.00	\$4,300.00
	No. per case		200	200	200	200	200
C	18 ga. x approx. 1.16" needle	13,000					
	Price each		\$2.125	\$2.60	\$101.41	\$2.09	\$2.15
	Total price		\$27,625.00	\$33,800.00	\$1,318,330.00	\$27,170.00	\$27,950.00
	No. per case		200	200	200	200	200
D	20 ga. x approx. 1.00" needle	1,500					
	Price each		\$2.175	\$2.60	\$101.41	\$2.09	\$2.15
	Total price		\$3,262.50	\$3,900.00	\$152,115.00	\$3,135.00	\$3,225.00
	No. per case		200	200	200	200	200
E	22 ga. x approx. 1" needle	600					
	Price each		\$2.175	\$2.60	\$101.41	\$2.09	\$2.15
	Total price		\$1,305.00	\$1,560.00	\$60,846.00	\$1,254.00	\$1,290.00
	No. per case		200	200	200	200	200
F	24 ga. x approx. .75" needle	2,000					
	Price each		\$2.175	\$2.60	\$101.41	\$2.09	\$2.15
	Total price		\$4,350.00	\$5,200.00	\$202,820.00	\$4,180.00	\$4,300.00
	No. per case		200	200	200	200	200
	Delivery		7-15 Days	3 Days	2 Days	4-7 Days	10 Days
	Terms		1% 10 Days	Net 30	Net 30	Net 30	Net 30
Total Estimated Award							

No Bid: Mckesson Medical- Surgical Minnesota Supply Inc.



# City of San Antonio Bid Tabulation

Opened: June 21, 2004

For: Annual Contract for Industrial Gasoline & Diesel Engine Parts & Service

A114-05

MKR

Item		Description	San Antonio, TX 78220	Freightliner of San Antonio Converse, TX 78109	Santex Truck Center San Antonio, TX 78219
I.		Detroit Diesel Parts, New Parts			
1		Percent of discount offered	Retail - 5%	Cost + 10%	No Bid
2		Product identification (Manufacturer)	Detroit	N/A	
3		Type of price schedule	Retail	N/A	
4		Price schedule number	6SP0063 / 6SP0061DDC	N/A	
5		Date of price schedule	3/1/2004	N/A	
6		Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Retail	N/A	
B		Detroit Diesel Parts, Exchange Parts			
1		Percent of discount offered	Retail - 5%	Cost + 10%	No Bid
2		Product identification (Manufacturer)	Detroit	N/A	
3		Type of price schedule	Retail	N/A	
4		Price schedule number	N/A	N/A	
5		Date of price schedule	3/1/2004	N/A	
6		Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Retail	N/A	
D.		Delivery & Service			
1		Labor rate per hour	\$48.00	No Bid	No Bid
2		Service completed	3 Days		
3		Parts available for pickup	3 Days		
II.		Deleted			
III.		Caterpillar Series 3306 Parts, Truck Application			
1		Percent of discount offered	Cost + 10%	Cost + 10%	Cost + 10%
2		Product identification (Manufacturer)	Caterpillar	N/A	Caterpillar
3		Type of price schedule	Dealer	N/A	Dealer
4		Price schedule number	N/A	N/A	N/A
5		Date of price schedule	N/A	N/A	N/A
6		Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Cost	N/A	Teps Net
B		Captive Caterpillar Parts, Exchange Parts			
1		Percent of discount offered	Cost + 10%	Cost + 10%	Cost + 10%
2		Product identification	Caterpillar	N/A	Caterpillar
3		Type price schedule	Dealer	N/A	Dealer
4		Price schedule number	N/A	N/A	N/A
5		Date of price schedule	6/1/2004	N/A	N/A
6		Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Cost	N/A	Teps Net
D.		Delivery & Service			
1		Labor rate per hour	\$48.00	No Bid	\$62.00
2		Service completed	3 Days		1 - 10 Days
3		Parts available for pickup	3 Days		1 - 3 Days

# City of San Antonio Bid Tabulation

Opened: June 21, 2004				
For: Annual Contract for Industrial Gasoline & Diesel Engine Parts & Service				
A114-05 MkR		Grande Truck Center	Freightliner of San Antonio	Santex Truck Center
		4562 I.H. 10 East	8700 I. H. 10 East	1380 Ackerman Road
		San Antonio, TX 78220	Converse, TX 78109	San Antonio, TX 78219
Item	Description			
IV.	Cummins Parts, Industrial & Truck Application, All Models			
1	Percent of discount offered	Cost + 13%	Cost + 10%	Cost + 10%
2	Product identification	Cummins	N/A	Cummins
3	Type price schedule	Dealer	N/A	Dealer
4	Price schedule number	N/A	N/A	N/A
5	Date of price schedule	2/2/2004	N/A	N/A
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Cost	N/A	Dealer Net
B.	Cummins Parts, Industrial & Truck Application, All Models, Exchange Parts			
1	Percent of discount offered	Cost + 13%	Cost + 10%	Cost + 10%
2	Product identification	Cummins	N/A	Cummins
3	Type price schedule	Dealer	N/A	Dealer
4	Price schedule number	N/A	N/A	N/A
5	Date of price schedule	2/2/2004	N/A	N/A
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Cost	N/A	Dealer Net
D.	Mercedes Parts, Industrial & Truck Applications, All Models, New Parts			
1	Percent of discount offered	Trade	No Bid	No Bid
2	Product identification	Mercedes		
3	Type price schedule	Dealer		
4	Price schedule number	N/A		
5	Date of price schedule	5/10/04		
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Trade		
F.	Delivery & Service			
1	Labor rate per hour	\$48.00	No Bid	\$62.00
2	Service completed	3 Days	No Bid	1 - 10 Days
3	Parts available for pickup	3 Days	2 Days	1 - 3 Days
	Terms	2%-10 Days	Net 30	2%-10 Days

CP: 09/30/2005 OPT: 2-1 YR. EXT. - EXPIRES 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$ 220,000.00 for one year, \$ 660,000.00 for three years.

END USERS: Fleet Maintenance and Operations Division and San Antonio Fire Department.

SCOPE: Provide parts and service for Industrial Gasoline and Diesel Engines for various heavy equipment vehicles in the City of San Antonio Fleet.

Expenditures for the last contractual year were \$ 220,000. Expenditures are expected to increase for the life of this contract for the following reasons. Of the sixteen (16) specified parts, there were price increase on thirteen (13) of these parts. Price increases ranged from 0.92% to 18.07%. Additionally, two new categories for parts and service were added: Cummins Parts, Industrial & Truck Application, New Parts and Mercedes Parts, Industrial & Truck Applications, All Models, New Parts. Three (3) percent less discount on Caterpillar Captive Parts, both new and exchange, is being offered this year. Labor rates remained the same.

# City of San Antonio Bid Tabulation

Opened: June 18, 2004				
For: Annual Contract for Automotive Ignition Parts, Wire, Cable Parts & Accessories				
A115-05 MkR		Poppe Automotive Whse. Inc.	A & L Automotive & Oil	Carquest Auto Parts
		716 S. Frio St.	8423 Eastern	328 W. Peden
		San Antonio, TX 78207	San Antonio, TX 78216	San Antonio, TX 78204
I	Automotive Ignition Parts, Wire, Cable Parts & Accessories	Ignition Parts 35.6% / Wire & Cable 35.6%	29% / 29% / 11% / 28% / Net	25% / 25% / 25%
1	Percent of discount offered	Borg Warner / Beldon Power Path	A/C Delco / A/C Delco / Motorcraft / Borg Warner / Standard	Standard Ignition / Standard Cable / Prestolite Ignition Wire Set
2	Product identification(Manufacturer)	Jobber / Jobber	Jobber / Jobber / Jobber / Jobber / Make Our Own	Jobber / Jobber / Jobber
3	Type price schedule (dealer, jobber, etc.)	None / 25568	1A-20 / 16A-20 / MC10A / 5200-B / 6/1/2004	CQEN 9099.PL / CQW8940PL / WIR - 010104-JB
4	Price schedule number	1/1/2004 / 1/8/2003	6/1/2004 / 6/1/2004 / 4/1/2004 / 10/1/2002 / 6/1/2004	8/1/2002 / 6/1/2001 / Jan 2004
5	Date of price schedule	Jobber Each / Jobber Price	Jobber / Jobber / Jobber / Jobber / Net	Jobber / Jobber / Jobber
6	Price schedule column on which discount is based (i.e. distributor, nete, wholesale, etc.)			
II	Delivery	1 Day	1-2 Days	1 Day
	Terms	2%-10	Net 30	Net 30

CP: 09/30/2005 OPT: 1 YR. EXT.-EXPIRES 2006

TERM: October 2004 - September 2005 with one-year extension

CONTRACT AMOUNT: Estimated \$ 16,600.00 for one year, \$ 33,200.00 for two years.

END USERS: Fleet Maintenance and Operations Division, San Antonio Fire Department, and Aviation Operations/Maintenance.

SCOPE: Provides ignition parts, wires, cable parts and accessories for all types of vehicles in our fleet and various City departments.

## Incomplete:

Genuine Parts Co. did not submit bids on item G.7., Wire Sets and item K.1., Battery Cables.

O'Reilly Auto Parts did not provide bids for items G.8. - Wire Sets, H.1. - Wire Terminal Connections, and I.1-8. - Wiring Tie Straps. Failure to provide bids on all specified items requested prevents full evaluations of their bids.

Expenditures for the last contractual year were \$ 16,657.04. There were no changes in the quantities for the specified quantities. All specified items except item J., Battery Terminals, recorded decreases in price ranging from -2.68% to -35.43%. Item J, Battery Terminals, recorded a 10.84% increase in price but this specified item only totals 1.03% of the total estimated award. Item G, Wire Sets, recorded -5.16% decrease in price and this item totals 39.91% of the total estimated award. Item B, Distributor Caps, recorded a -17.33% decrease in price while totaling 23.71% of the estimated award. Total average change in prices was a decrease of -15.37%.

# City of San Antonio Bid Tabulation

Opened: June 18, 2004

For: Annual Contract for Automotive Ignition Parts, Wire, Cable Parts & Accessories

A115-05 MKR		Genuine Auto Parts Co.	Main Auto Parts Warehouse	O'Reilly Auto Parts	Poquito Mas Enterprises
Description		6374 Rittiman Rd.	3535 I. H. 35 North	233 S. Patterson	824 S. Laredo St.
Item		San Antonio, TX 78218	San Antonio, TX 78215	Springfield, MO 65802	San Antonio, TX 78204
I	Automotive Ignition Parts, Wire, Cable Parts & Accessories	Incomplete		Incomplete	
1	Percent of discount offered	5% / 23% / 5%	20%	-20%	33%
2	Product identification(Manufacturer)	Standard / Echlin / Belden / Balkamp	Standard	Borg Warner	Standard
3	Type price schedule (dealer, jobber, etc.)	Jobber / Jobber / Jobber / Jobber	Jobber	Jobber	Jobber
4	Price schedule number	/17/2004 / EP6015-SA & E1702-SA / 6/17/2004 / 6/18/2004	STWC9427.PL / STEN 9407.PL	B0191	Ignition STEN9407.PL / Wire & Cable STWC 9427.PL
5	Date of price schedule	6/18/2004 / 6/5/2001 / 6/18/2004 / 6/17/2004	3/1/2004 / 1/15/2004	1/1/2004	1/15/2004 / 3/4/2004
6	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	Your Price / 5A / Your Price / Your Price	Jobber	Jobber	Jobber
II	Delivery	1 Day	1 Day	1 Day	1 Day
Terms		2%-20	2% / Net 25	2%-10th	2%-30

CP: 09/30/2005 OPT: 1 YR. EXT.-EXPIRES 2006

TERM: October 2004 - September 2005 with one-year extension

CONTRACT AMOUNT: Estimated \$ 16,600.00 for one year, \$ 33,200.00 for two years.

END USERS: Fleet Maintenance and Operations Division, San Antonio Fire Department, and Aviation Operations/Maintenance.

SCOPE: Provides ignition parts, wires, cable parts and accessories for all types of vehicles in our fleet and various City departments.

## Incomplete:

Genuine Parts Co. did not submit bids on item G.7., Wire Sets and item K.1., Battery Cables.

O'Reilly Auto Parts did not provide bids for items G.8. - Wire Sets, H.1. - Wire Terminal Connections, and I.1-8. - Wiring Tie Straps. Failure to provide bids on all specified items requested prevents full evaluation of their bids.

Expenditures for the last contractual year were \$ 16,657.04. There were no changes in the quantities for specified quantities. All specified items except item J., Battery Terminals, recorded decreases in price ranging from -2.66% to -35.43%. Item J, Battery Terminals, recorded a 10.84% increase in price but this specified item only totals 1.03% of the total estimated award. Item G, Wire Sets, recorded -5.16% decrease in price and this item totals 39.91% of the total estimated award. Item B, Distributor Caps, recorded a -17.33% decrease in price while totaling 23.71% of the estimated award. Total average change in prices was a decrease of -15.37%.

City of San Antonio Bid Tabulation

Opened: June 4, 2004

For: Annual Contract for Automotive & Industrial Light Assemblies, Lens & Mirrors

A137-05		MkR	Southwest Wheel	Automotive-Truck Parts Co., Inc.	Genuine Parts Co. (NAPA)	O'Reilly Auto Parts	Peppe Automotive Whse. Inc.	Poquito Mas Enterprises
			343 Gemblar Rd.	823 S. Laredo St.	6374 Rittiman Road	233 S. Patterson	716 S. Frio	824 S. Laredo St.
			San Antonio, TX 78219	San Antonio, TX 78204	San Antonio TX 78218	Springfield, MO 65802	San Antonio TX 78207	San Antonio, TX 78204
Item	Description							
1	Seal Beams, Halogen & Incandescent			Incomplete				
A.	Percent of discount offered	40%		No Bid	Net	-40%	Net	12%
B.	Product identification	Sylvania			NAPA	Wagner	General Electric	Wagner
C.	Type price schedule	Jobber			Jobber	Jobber	Net Price Sheet	Special Jobber Price List
D.	Price schedule number	A-JOB 1103			RPT086	A-17	Not Given	Not Given
E.	Date of price schedule	11/1/2003			6/3/2004	6/2/1997	5/1/2004	5/1/1999
F.	Price schedule column on which discount is based	Jobber			Your Price	Jobber	Net	Net
2	Light Assemblies, Lens & Mirrors (Grote)							
A.	Percent of discount offered	22%		21.35%	Net	-15%	26.4%	15%
B.	Product identification	Grote		Grote	Grote	Peterson Manufacturing	Grote	Grote
C.	Type price schedule	Heavy Duty Distributor		H. D. Price Schedule	Jobber	Jobber	Jobber / Special Jobber	Jobber
D.	Price schedule number	H-3 / H-04		H-3/H-04	RPT86	J-02	J-44 / J-04	J44 / J04
E.	Date of price schedule	1/1/2004		1/1/2004	6/1/2004	6/1/2002	1/1/2004	Jan 2004
F.	Price schedule column on which discount is based	Net Price		Price	Your Price	Jobber	Suggested Jobber - Broken Case	Case Lot Jobber
3	Light Assemblies, Lens & Mirrors (Signal Stat)							
A.	Percent of discount offered	5%		18%	-5%	-15%	26.4%	15%
B.	Product identification	Signal Stat / Truck Lite		Signal Stat	NAPA (Truck Lite)	Peterson Manufacturing	Grote	Grote
C.	Type price schedule	Warehouse Distributor		Jobber	Jobber	Jobber	Jobber / Special Jobber	Jobber
D.	Price schedule number	LO6		Signal Stat / Truck Lite Jobber Price List	N2040-SA	J-02	J-44 / J-04	J44 / J04
E.	Date of price schedule	7/1/2003		7/1/2003	1/5/2004	6/1/2002	1/1/2004	Jan 2004
F.	Price schedule column on which discount is based	Warehouse Distributor Price		Jobber Price Each	SA	Jobber	Suggested Jobber - Broken Case	Case Lot Jobber
4	Deleted							
5	Bulbs, Halogen & Incandescent							
A.	Percent of discount offered	40%		No Bid	-5%	-40%	Net	12%
B.	Product identification	Sylvania			NAPA Lamps	Wagner	General Electric	Wagner
C.	Type price schedule	Jobber			Jobber	Jobber	Net Price Sheet	Special Jobber Price List
D.	Price schedule number	A-JOB 1103			RPT086	A-17	Not Given	S. X. Callahan
E.	Date of price schedule	11/11/2003			6/3/2004	6/2/1997	5/1/2004	5/1/1999
F.	Price schedule column on which discount is based	Jobber			Your Price	Jobber	Net	Net
6	Fuses							
A.	Percent of discount offered	Net		No Bid	Net	Net	45%	32%
B.	Product identification	Littlefuse			NAPA	Buss	Littlefuse	Bussman
C.	Type price schedule	Warehouse Distributor			Jobber	Jobber	Jobber	Jobber
D.	Price schedule number	AWD 404			RPT086	BUS-00	AJ-1102	Auto - J
E.	Date of price schedule	4/1/2004			6/3/2004	3/2/2004	11/1/2002	10/1/2003
F.	Price schedule column on which discount is based	Warehouse Distributor			Your Price	Jobber	Suggested Jobber	Jobber

# City of San Antonio Bid Tabulation

Opened: June 4, 2004

For: Annual Contract for Automotive & Industrial Light Assemblies, Lens & Mirrors

A137-05

M&R

Item	Description	Southwest Wheel	Automotive-Truck Parts Co., Inc.	Genuine Parts Co. (NAPA)	O'Reilly Auto Parts	Poppe Automotive Whse. Inc.	Poquito Mas Enterprises
		343 Gembler Rd.	823 S. Laredo St.	6374 Rittiman Road	233 S. Patterson	716 S. Frio	824 S. Laredo St.
		San Antonio, TX 78219	San Antonio, TX 78204	San Antonio TX 78218	Springfield, MO 65802	San Antonio TX 78207	San Antonio, TX 78204
7	Delivery	2 Days	1 Day	1 Day	1 Day	1 Day	1 - 2 Days
	Terms	Net 30	1%-10	2%-Net 10th	2%-10	2%-10	2%-30

CP: 09/30/2005 OPT: 2-1 YR. EXT. 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$ 15,399.66 for one year, \$ 46,198.98 for two years.

END USERS: Fleet Maintenance and Operations Division, San Antonio Fire Department and Aviation Operations/Maintenance Division.

SCOPE: Provide seal beams, light assemblies, bulbs, and fuses for all types of vehicles in our fleet and various City departments.

Item # 4, Flashers, Heavy-Duty was deleted due to its low volume of usage.

## Incomplete:

Automotive-Truck Parts Co., Inc. did not provide bids on items # 1, Seal Beams, Halogen, & Incandescent, # 5, Bulbs, Halogen, & Incandescent, and # 6, Fuses. Item # 9 under STANDARD REQUIREMENTS states "THE CITY OF SAN ANTONIO WILL MAKE AWA ONE FIRM ONLY." Since Automotive-Truck Parts Co., Inc. did not bid on every item, their bid was rejected.

In the last contractual year, the expenditures were \$ 24,341.01. For the Seal Beams specified items, estimated annual usages for five items decreased and five items increased. Only two (2) items recorded price decreases while the other eight (8) items recorded prices increases from 9.58% to 254.34% (this item only costs \$ 1.73). The Light Assemblies, Lens, Mirrors (Grote) specified items had estimated annual usages decreasing on six (6) of sixteen (16) items while the other ten (10) increased in usage. Only one (1) item decreased in price the fifteen (15) other items increased in price from 1.00% to 8.57%. Three (3) items were newly bid this year. Of the seventeen (17) items bid for Light Assemblies Lens & Mirrors (Signal Stat), the estimated annual usages decreased in thirteen (13) items while thirteen (13) recorded prices increased ranging from 5.13% to 25.38%. For item V. Bulbs, Halogen, & Incandescent, estimated annual usages are high but the individual items cost under \$ .60. There were decreases in quantities on six (6) items with increases in prices for six (6) items. For the specific V. Fuses, quantities decreased in nine (9) of sixteen (16) items bid with one (1) item quantity remaining the same and one (1) new item bid. In terms of price changes, fifteen (15) items in price ranging from 23.15% to 164.46% with one (1) new item bid. Of the sixteen (16) items bid, thirteen (13) items cost under \$ .33 each and the other three (3) items cost \$ 1.25 each. In conclusion, anticipated total expenditures will decrease for this annual contract but that is due to decreases in usages (volume). A total of seventy-seven (77) specified items were bid prices have increasing on fifty-two (52) of those items.

# **City of San Antonio Bid Tabulation**

Opened: July 30, 2004				
For: Annual Contract for Recycling of Automotive & Heavy Equipment Oil Filters				
A509-05			MLWN	MLWN
			Safety Kleen Systems, Inc.	U.S. Filter Recovery Services
			5243 Sinclair Road	PO Box 1135
			San Antonio	Lytle
			TX 78222	TX 78648
Item	Description	Est. Annual Quantity		
1	Pick Up Price per Container	225 Drums	\$45.00	\$65.00
	Total		\$10,125.00	\$14,625.00
	Terms		Net 30	Net 30

Term: 10-1-2004 through 9-30-2005 with 2/1 year options to extend - expires 2007

Cost: \$10,125.00/year, \$30,375.00/with extensions

Use: Pickup and recycle appx. 225 each 55 gallon drums of drained crushed gas and diesel oil filters annually. Contract utilized by Fleet Operations and Fire Dept.

Vendor is TCEQ registered, responsible for proper disposal, and insurance is on file.

# City of San Antonio Bid Tabulation

Opened: June 18, 2004

For: Annual Contract for Automotive Switches & Circuit Breakers

A549-05

M&R

Item	Description	San Antonio, TX 78207	San Antonio, TX 78216	San Antonio, TX 78218
I	Automotive Switches and Circuit Breaker Parts			
A.	Percent of discount offered	35.6%	26% / 29% / 21% / 35%	23% / 5% / 5%
B.	Product identification	Borg Warner	AC Delco / AC Delco / Borg Warner / Borg Warner	Echlin / Standard / Bosch
C.	Type price schedule	Jobber	Jobber / Jobber / Jobber / Jobber	Jobber / Jobber / Jobber
D.	Price schedule number	None	21A-20 / 1A-20 / 53-B / 5200B	EP6015A / 61804 / 61804
E.	Date of price schedule	1/1/2004	6/1/2004 / 6/1/2004 / 1/4/2004 / 10/1/2002	6/5/2001 / 6/18/2004 / 6/18/04
F.	Price schedule column on which discount is based	Jobber each	Jobber / Jobber / Jobber / Jobber	5A / Your Price / Your Price
II	Automotive Sensors			
A.	Percent of discount offered	35.6%	21% / 11% / 21% / 26%	23% / 5%
B.	Product identification	Borg Warner	Borg Warner / Motorcraft / Borg Warner / AC Delco	Echlin / Standard
C.	Type price schedule	Jobber	Jobber / Jobber / Jobber / Jobber	Jobber/Jobber
D.	Price schedule number	None	53B / MC10B / 57-B / 21A20	6 / 6/18/04
E.	Date of price schedule	TPS Sensors 2/15/04 & Oxygen Sensors 1/1/04	1/1/2004 / 4/1/2004 / 2/15/2004 / 6/1/2004	N/A / 6/18/2004
F.	Price schedule column on which discount is based	Jobber each	Jobber / Jobber / Jobber / Jobber	N/A / 6/18/2004
	Delivery	1 Day	1 - 2 Days	1 Day
	Terms	2%-10 days	Net 30	2%-20 days

CP: 09/30/2005 OPT: 2 - 1 YR. EXTS. - EXPIRES 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$ 6,741.00 for one year, \$ 20,223.00 for three years.

END USERS: Fleet Maintenance and Operations Division & Airport Operations/Maintenance.

SCOPE: Used to provide automotive switches and circuit breakers for San Antonio Police Department, Public Works, Parks & Recreation, and various other City departments.

This contract reflects approximately 1% increase from the current contract.



# City of San Antonio Bid Tabulation

Opened: June 18, 2004		Main Auto Parts Warehouse 3535 I. H. 35 North	
For: Annual Contract for Automotive Switches & Circuit Breakers		O'Reilly Auto Parts 233 S. Patterson	
A549-05		MkR	
Item	Description	San Antonio, TX 78215	Springfield, MO 65802
I	Automotive Switches and Circuit Breaker Parts		
A.	Percent of discount offered	20%	-20%
B.	Product identification	Standard	Borg Warner
C.	Type price schedule	Jobber	Jobber
D.	Price schedule number	STEN9407.PL	B0191
E.	Date of price schedule	1/15/2004	1/1/04
F.	Price schedule column on which discount is based	Jobber	Jobber
II	Automotive Sensors		
A.	Percent of discount offered	20%	-20% / -10%
B.	Product identification	Standard	Borg Warner / Bosch
C.	Type price schedule	Jobber	Jobber / Jobber
D.	Price schedule number	STEN9407.PL	B0159 / BOS-01
E.	Date of price schedule	1/15/2004	2/15/2004 / 6/11/2003
F.	Price schedule column on which discount is based	Jobber	Jobber / Jobber
	Delivery	1 Day	1 Day
	Terms	2%-Net 25 days	2%-10th

CP: 09/30/2005 OPT: 2 - 1 YR. EXTS. - EXPIRES 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.  
 CONTRACT AMOUNT: Estimated \$ 6,741.00 for one year, \$ 20,223.00 for three years.  
 END USERS: Fleet Maintenance and Operations Division & Airport Operations/Maintenance.  
 SCOPE: Used to provide automotive switches and circuit breakers for San Antonio Police Department Public Works, Parks & Recreation, and various other City departments.

This contract reflects approximately 1% increase from the current contract.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: CITRIX SOFTWARE AND SUPPORT

MLWN  
Vector ESP, Inc.  
13610 Barrett Office Drive, Ste. 109G  
Ballwin, MO 63021

ITEM	DESCRIPTION	UNIT QUANTITY	ESTIMATED COST	EXTENDED COST
1	Citrix Subscription Advantage Renewal 2000 seats XPE	1	\$69,041.10	\$69,041.10
2	Vector ESP – Citrix Fixed Fee Unlimited Phone Support Enterprise Agreement – Unlimited Servers Renewal	1	\$16,872.00	\$16,872.00
3	Citrix MetaFrame XPE 1.0-100 User CONN PACK – LEV B with Subscription Advantage	10	\$24,970.00	\$249,700.00
4	Citrix MetaFrame Access – Suite Step Up Edition – LEV B with Subscription Advantage (includes MSAM, PW Manager, and Conferencing Manager)	100	\$193.00	\$19,300.00
5	Vector ESP Training Services 24 Days Team Pass Training	1	\$9,009.00	\$9,009.00
6	E-Learning Path (Administrator & Architect)	1	\$3,348.00	\$3,348.00
ESTIMATED TOTAL PRICE				\$367,270.10

TXMAS Contract number (TXMAS-3-70060)

A951-04  
LB/clb

# City of San Antonio Bid Tabulation

Opened: July 26, 2004		Southwest Public Safety	All America Sales Corp.	GT Distributors, Inc.
For: Annual Contract for LED / Halogen Light Bars for SAPD Vehicles		3370 Nacogdoches Rd., # 168	1410 College Avenue	2545 Brockton Drive, Ste. 100
A997-05 MkR		San Antonio, TX 78217	South Houston, TX 77587	Austin, TX 78758
Item	Description			
I.	Whelen Engineering Co. Parts			
A.	Percent of discount offered	36%	No Bid	30%
B.	Product identification (Manufacturer)	Whelen Engineering		Whelen
C.	Type price schedule (dealer, jobber, etc.)	List		List
D.	Price schedule number	PPLN04.0		QPPL04.1
E.	Date of price schedule	12/24/2003		7/1/2004
F.	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	List		List
II.	Equipment Costs			
A.	Whelen Engineering LED Barlight - 9U36 - Per Unit (Ford Motor Company Crown Victorias)	\$1,594.95	\$1,498.75	\$1,700.00
III.	Out-of-Warranty Flat Rate			
A.	Out-of-Warranty Flat Rate - Per Unit (includes shipping / handling fee)	\$ 36.00 / hr + parts	No Bid	\$60.00
IV.	Warranties (Number of months)			
A.	Lightbar (minus optical plastic parts and halogen bulbs)	Lifetime (frame only)	12	24
B.	LEDs	60	60	60
C.	LED Ballasts	60	60	60
D.	Factory Parts and Labor	60	12	12
E.	Strobe Power Supplies	60	60	24
F.	Linear Strobe Flash Tubes	24	12	24
V.	Factory Turnaround Repair Service			
A.	Repair Service	2 hours	No Bid	72 hours
VI.	Delivery	3 days	30 days	3 days
	Terms	1%-15 Days	1%-10 days	Net 30

CP: 09/30/2005 OPT: 2 - 1 YR. EXTS. 2007

TERM: October 2004 - September 2005 with two (2) one-year extensions.

CONTRACT AMOUNT: Estimated \$16,000.00 for one year, \$ 48,000.00 for three years.

END USERS: Fleet Maintenance and Operations and San Antonio Police Department.

SCOPE: Provide light bars for San Antonio Police Department marked vehicles.

Although the equipment costs bid by All America Sales Corp. were lower than Southwest Public Safety, they offered no bid on out-of-warranty rates for repairs, their warranties were lower on three (3) of the six (6) items requested, their delivery time was thirty (30) days versus three (3) days, and their parts and services facilities are not located within Bexar County as requested in item 10 under Standard Requirements.

Expenditures from last year: this is a new contract.

SECTION II  
COUNCIL, AUGUST 26, 2004  
LOW QUALIFIED BIDS

SECTION II: LOW QUALIFIED BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Endotracheal Tubes A081-05 10-1-04 through 9-30-05 one year option to extend		Alliance Medical Inc. Entire Bid Est Amount \$9,400 annually

This contract will provide the City of San Antonio Fire Department Medical Service Division with endotracheal tubes utilized by EMS Technicians to treat patients with blocked airway passages.

**City of San Antonio Bid Tabulation**

Opened June 15, 2004 For: Annual Contract for Endotracheal Tubes			Alliance Medical, Inc. P.O. Box 147 Russellville, MO 65074	Belmex Medical Supply Ltd. 1740 Hertel Buffalo, NY 14216	Henry Schein, Inc. 135 Duryea Rd.M495 Melville, NY 11747	Jefferson Medical Supply, Inc 4365 Rittiman San Antonio, TX 78218	Kentron Healthcare Inc. P.O. Box 120 Springfield, TN 37172
A081-05		JH					
Item	Description	Estimated Quantities					
I	Group 1						
A	2.5 mm uncuffed	30	NAS				
	Price each		\$1.09	\$0.95	\$1.90	\$1.67	\$0.95
	Total price		\$32.70	\$28.50	\$57.00	\$50.10	\$28.50
	Product No.		Ru. 100382	Uno. 61130025	100382025	100382025	Hospitek
B	3.0 mm uncuffed	80					
	Price each		\$1.09	\$0.95	\$1.90	\$1.67	\$0.95
	Total price		\$87.20	\$76.00	\$152.00	\$133.60	\$76.00
	Product No.		Ru. 100382	Uno. 61130030	100382030	100382030	Hosopitek
C	3.5 mm uncuffed	50					
	Price each		\$1.09	\$0.95	\$1.90	\$1.67	\$0.95
	Total price		\$54.50	\$47.50	\$95.00	\$83.50	\$47.50
	Product No.		Ru. 100382	Uno. 61130035	100382035	100382035	Hospitek
D	4.0 mm uncuffed	40					
	Price each		\$1.09	\$0.95	\$1.90	\$1.67	\$0.95
	Total price		\$43.60	\$38.00	\$76.00	\$66.80	\$38.00
	Product No.		Ru. 100382	Uno. 61130040	100382040	100382040	Hospitek
E	4.5 mm uncuffed	50					
	Price each		\$1.09	\$0.95	\$1.90	\$1.67	\$0.95
	Total price		\$54.50	\$47.50	\$95.00	\$83.50	\$47.50
	Product No.		Ru. 100382	Uno. 61130045	100382045	100382045	Hospitek
F	5.0 mm uncuffed	200					
	Price each		\$1.09	\$0.95	\$1.90	\$1.67	\$0.95
	Total price		\$218.00	\$190.00	\$380.00	\$334.00	\$190.00
	Product No.		Ru. 100382	Uno. 61130050	100382050	100382050	Hospitek
II	Group 2						
A	6.0 mm cuffed	250					
	Price each		\$7.10	\$1.03	\$1.96	\$1.89	No Bid
	Total price		\$1,775.00	\$257.50	\$490.00	\$472.50	
	Product No.		Tv. 85588	Uno. 61110060	112082060	112082060	
B	7.0 mm cuffed	450					
	Price each		\$7.10	\$1.03	No Bid	\$1.89	No Bid
	Total price		\$3,195.00	\$463.50		\$850.50	
	Product No.		Ty. 85590	Uno. 61110070		112080070	
C	8.0 mm cuffed	550					
	Price each		\$7.10	\$1.03	No Bid	\$1.89	No Bid
	Total price		\$3,905.00	\$566.50		\$1,039.50	
	Product No.		Ty. 85592	Uno. 6111080		112080080	
	Delivery		21 Days	4-6 Days	3-21 Days	3-7 Days	10-15 Days
	Terms		Net 30	Net 30	Net 30	1% 15 Days	1% 10 Days
Total Estimated Award			\$9,365.50				

**City of San Antonio Bid Tabulation**

Openec June 15, 2004

For: Annual Contract for Endotracheal Tubes

A081-05			JH	Matrx Medical	MCT Medical Products	MMS Medical Supply	Southeastern Emergency Equipment	Supreme Medical
Estimated Quantities				P.O Box 210 Ballentine, SC 29002	P.O. Box 241777 San Antonio, TX 78224	4655 Wright RD. #250 Stafford, TX 77477	P.O. Box 1196 Wake Forest, NL 27588	P.O. Box 850247 Mobile, AL 36685
Item	Description							
I	Group 1							
A	2.5 mm uncuffed	30	NAS				NAS	
	Price each		\$1.10	\$1.19	\$18.44	\$1.10	\$1.219	
	Total price		\$33.00	\$35.70	\$553.20	\$33.00	\$36.57	
	Product No.		Ru. 100382025	KT-030	Ru. 100382025	100382025	Ru. 100382025	
B	3.0 mm uncuffed	80						
	Price each		\$1.10	\$1.19	\$18.44	\$1.10	\$1.219	
	Total price		\$88.00	\$95.20	\$1,475.20	\$88.00	\$97.52	
	Product No.		Ru. 100382030	KT-030	Ru. 100382030	100382030	Ru. 100382030	
C	3.5 mm uncuffed	50						
	Price each		\$1.10	\$1.19	\$18.44	\$1.10	\$1.219	
	Total price		\$55.00	\$59.50	\$922.00	\$55.00	\$60.95	
	Product No.		Ru. 100382035	KT-030	Ru. 100382035	100382035	Ru. 100382035	
D	4.0 mm uncuffed	40						
	Price each		\$1.10	\$1.19	\$18.44	\$1.10	\$1.219	
	Total price		\$44.00	\$47.60	\$737.60	\$44.00	\$48.76	
	Product No.		Ru. 100382040	KT-030	Ru. 100382040	100382040	Ru. 100382040	
E	4.5 mm uncuffed	50						
	Price each		\$1.10	\$1.19	\$18.44	\$1.10	\$1.219	
	Total price		\$55.00	\$59.50	\$922.00	\$55.00	\$60.95	
	Product No.		Ru. 100382045	KT-030	Ru. 100382045	100382045	Ru. 100382045	
F	5.0 mm uncuffed	200						
	Price each		\$1.10	\$1.19	\$18.44	\$1.10	\$1.219	
	Total price		\$220.00	\$238.00	\$3,688.00	\$220.00	\$243.80	
	Product No.		Ru. 100382050	KT-030	Ru. 100382050	100382050	Ru. 100382050	
II	Group 2							
A	6.0 mm cuffed	250						
	Price each		\$1.10	\$8.49	\$15.94	\$1.20	\$7.558	
	Total price		\$275.00	\$2,122.50	\$3,985.00	\$300.00	\$1,889.50	
	Product No.		Ru. 112082060	85588	Ru. 112082060	112082060	Ma. 85588	
B	7.0 mm cuffed	450						
	Price each		\$1.10	\$8.49	\$15.94	\$1.20	\$7.558	
	Total price		\$495.00	\$3,820.50	\$7,173.00	\$540.00	\$3,401.10	
	Product No.		Ru. 112082070	85590	Ru. 112082070	112082070	Ma. 85590	
C	8.0 mm cuffed	550						
	Price each		\$1.10	\$8.49	\$15.94	\$1.20	\$7.558	
	Total price		\$605.00	\$4,669.50	\$8,767.00	\$660.00	\$4,156.90	
	Product No.		Ru. 112082080	85592	Ru. 112082080	112082080	Ma. 85592	
	Delivery		3 Days	1-21 Days	2 Days	7-10 Days	2-14 Days	
	Terms		Net 30	1% 10 Days	Net 30	Net 30	Net 30	
<b>Total Estimated Award</b>								