

**CITY OF SAN ANTONIO
INTERDEPARTMENTAL MEMORANDUM
PURCHASING & GENERAL SERVICES DEPARTMENT**

CONSENT AGENDA

ITEM NO. 6

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

THROUGH: J. Rolando Bono, Interim City Manager

COPIES: Erik J. Walsh, Assistant to the City Manager;
Department Directors; File

SUBJECT: Annual Contracts for Fiscal Year 2004-2005

DATE: October 14, 2004

SUMMARY & RECOMMENDATION:

The attached tabulations of bids is hereby submitted for Council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for asphalts, oil and emulsions and emergency vehicle tires.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

SECTION I: The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (4 contracts)

POLICY ANALYSIS:

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT:

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2004-2005 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$1,240,359.

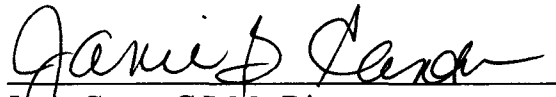
SUPPLEMENTAL COMMENTS:

Several agencies including schools, municipalities, Bexar County, San Antonio Water System, and City Public Service have been included in some of the bids in a cooperative effort.


Page 2 – Memo to Council
Annual Contracts

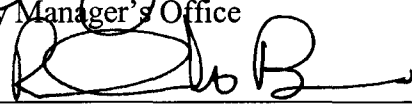
MINORITY & WOMAN OWNED BUSINESS ENTERPRISE AWARDS:

Council Date	Number of Contracts Awarded	Estimated Dollars Awarded	MBE's			WBE's			AABE's		
			Amount	%	Goal: 15% Awards	Amount	%	Goal: 10% Awards	Amount	%	Goal: 3% Awards
4-15-04	6	\$252,419	\$59,880	23.72	1	\$7,842	3.11	1			
4-22-04	4	\$206,792	\$80,000	38.69	1						
4-29-04	4	\$200,087									
5-13-04	7	\$995,244									
5-20-04	11	\$1,071,672				\$26,780	25.0	1			
5-27-04	6	\$268,818									
6-24-04	26	\$1,911,535	\$46,515	2.43	2	\$48,452	2.53	2			
7-22-04	17	\$2,106,533	\$265,123	12.59	3	\$13,845	.0657	1			
8-5-04	17	\$5,948,697	\$133,219	2.24	2	\$116,000	1.95	1			
8-19-04	29	\$1,373,589	\$194,224	14.14	5	\$153,899	11.20	3			
8-26-04	10	\$712,135	\$63,341	8.89	3						
9-2-04	4	\$1,051,364	\$208,020	19.79	1						
9-9-04	4	\$285,500	\$80,000	28.02	1	\$80,000	28.02	1			
9-16-04	25	\$2,550,419	\$25,000	.09803	1	\$40,955	1.61	3			
10-7-04	13	\$175,761	\$56,672	32.24	2	\$67,454	38.38	3			
10-14-04	4	\$1,240,359									
TOTAL	187	\$20,350,924	\$1,211,994	5.96	22	\$555,227	2.73	16			


Jamie Cantu, C.P.M., Director
Purchasing & General Services

Approved:


Erik J. Walsh, Assistant to the City Manager
City Manager's Office


J. Rolando Bono
Interim City Manager

SECTION I
COUNCIL, OCTOBER 14, 2004
LOW RESPONSIVE BIDS

SECTION I: LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Asphalts, Oil and Emulsions A010-05 10-1-04 through 9-30-05 with two one-year options to extend This contract will provide the City of San Antonio Public Works Department with asphalt, oils and emulsions to build, maintain and repair roads and bridges throughout the City.		Ergon Asphalt & Emulsions, Inc. Item 1 Est Amount \$399,000 Performance Grade Asphalt Items 4, 5 Est Amount \$488,375
2. Emergency Vehicle Tires A013-05 10-1-04 through 9-30-05 with two one-year options to extend This contract will provide the City of San Antonio Fire Department with emergency vehicles tires for the heavy fire trucks, EMS units and brush trucks.		Gray's Wholesale Tire Items 1A-1, 1A-2, 1B-1F, 1G-1, 1G-2, 1H-1, 1H-2, 2A-1, 2A-2, 2B, 2C1, 2C2, 2D-2F, 2G-1, 2 G-2, 2H-1, 2H-2 Est Amount \$147,543 T & W Tire Items 3A-1, 3A-2, 3B-3E, 3F-1, 3F-2, 3G-1, 3G-2, 3H, 4A-1, 4A-2, 4B-4E, 4F-1, 4F-2, 4G-1, 4G-2, 4H Est Amount \$205,441

City of San Antonio Bid Tabulation

Opened: August 27, 2004

For: Annual Contract for Asphalts, Oil & Emulsions

A010-05

MR

Ergon Asphalt & Emulsions,
Inc.

11612 RM 2244,
Building 1, Suite 250

Austin,
TX 78738

Performance Grade Asphalt

P.O. Box 757

La Marque,
TX 77568

Item	Description	Estimated Annual Usage		
1	Material Picked Up			
1	SS-1H Picked Up at Plant	475,000 GAL		
	Price Per Gallon		\$0.840	No Bid
	Total price		\$399,000.00	
2	Material Delivered			
1	Deleted			
2	Deleted			
3	Deleted			
4	CRS-2P (2% modified latex)	500,000 GAL		
	Price Per Gallon		\$0.940	\$0.935
	Total price		\$470,000.00	\$467,500.000
5	SS-1H	25,000 GAL		
	Price Per Gallon		\$0.840	\$0.835
	Total price		\$21,000.00	\$20,875.000
6	Deleted			
	Terms		Net 30	1 % 10
Estimated Annual Award			\$399,000.00	\$488,375.00

City of San Antonio Bid Tabulation

Opened: April 26, 2004 For: Annual Contract for Emergency Vehicle Tires A013-05			MLWN Gray's Wholesale Tire 201 N. Rupert Street Fort Worth TX 76107	MLWN T & W Tire 5834 IH 10 East San Antonio TX 78219	MLWN Wingfoot Commercial Tire Systems, LLC 8477 NE Loop 410 San Antonio TX 78218
Item	Description	Est. Annual Usage			
1	Firestone Tires Discount Percent Off		10-50%	No Bid	No Bid
A	295/75R22.5, 14 Ply, Load Range G				
1	All Position	6	\$160.00	No Bid	No Bid
	Price Each		\$960.00		
	Price Total		FS560/156-566		
	Tread Design & Article Number				
2	Drive Axle	6	\$168.00	No Bid	No Bid
	Price Each		\$1,008.00		
	Price Total		FD663/281-050		
	Tread Design & Article Number				
B	LT235/85R16, Load Range E, All Season	90	\$58.50	No Bid	No Bid
	Price Each		\$5,265.00		
	Price Total		R4S/273-309		
	Tread Design & Article Number				
C	900 x 20, 12 Ply, Load Range F, Highway	6	\$124.00	No Bid	No Bid
	Price Each		\$744.00		
	Price Total		Transport 1/179-795		
	Tread Design & Article Number				
D	385/65R22.5, 18 Ply, Load Range J, All Position	12	\$272.00	No Bid	No Bid
	Price Each		\$3,264.00		
	Price Total		T839-294-586		
	Tread Design & Article Number				
E	315/80R22.5, 18 Ply, Load Range J, All Position	12	\$223.00	No Bid	No Bid
	Price Each		\$2,676.00		
	Price Total		FS400/153-427		
	Tread Design & Article Number				
F	425/65R22.5, 20 Ply, Load Range L, All Position	10	\$300.00	No Bid	No Bid
	Price Each		\$3,000.00		
	Price Total		T839/294-594		
	Tread Design & Article Number				
G	11R22.5, 16 Ply, Load Range H				
1	All Position	70	\$172.00	No Bid	No Bid
	Price Each		\$12,040.00		
	Tread Design & Article Number		FS507/297-001		
2	Drive Axle, 14 Ply	70	\$178.00	No Bid	No Bid
	Price Each		\$12,460.00		
	Price Total		FD663/281-042		
	Tread Design & Article Number				
H	12R22.5, 16 Ply, Load Range H				
1	Steering Axle	70	\$199.00	No Bid	No Bid
	Price Each		\$13,930.00		
	Price Total		FS560/156-523		
	Tread Design & Article Number				
2	Drive Axle	70	\$220.00	No Bid	No Bid
	Price Each		\$15,400.00		
	Price Total		FD663/151009		
	Tread Design & Article Number		\$70,747.00		
	Total Item 1				
2	Bridgestone Tires Discount Percent Off		13-20%	No Bid	No Bid
A	295/75R22.5, 14 Ply, Load Range G				
1	All Position	6	\$172.50	No Bid	No Bid
	Price Each		\$1,035.00		
	Price Total		R250/289-086		
	Tread Design & Article Number				
2	Drive Axle	6	\$188.50	No Bid	No Bid
	Price Each		\$1,131.00		
	Price Total		M711/265-225		
	Tread Design & Article Number				
B	LT235/85R16, Load Range E, All Season	90	\$73.00	No Bid	No Bid
	Price Each		\$6,570.00		
	Price Total		R265/267-805		
	Tread Design & Article Number				

City of San Antonio Bid Tabulation

Opened: April 26, 2004			MLWN		
For: Annual Contract for Emergency Vehicle Tires			MLWN		
A013-05			MLWN		
			Gray's Wholesale Tire	T & W Tire	Wingfoot Commercial Tire Systems, LLC
			201 N. Rupert Street	5834 IH 10 East	8477 NE Loop 410
			Fort Worth TX 76107	San Antonio TX 78219	San Antonio TX 78218
Item	Description	Est. Annual Usage			
C	225/70R19.5, 12 Ply, Load Range F				
1	Steering Axle				
	Price Each	6	\$132.50	No Bid	No Bid
	Price Total		\$795.00		
	Tread Design & Article Number		R187F/272-841		
2	Drive Axle				
	Price Each	6	\$137.00	No Bid	No Bid
	Price Total		\$822.00		
	Tread Design & Article Number		M724/272-876		
D	385/65R22.5, 18 Ply, Load Range J				
	Price Each	12	\$314.00	No Bid	No Bid
	Price Total		\$3,768.00		
	Tread Design & Article Number		R194WB/287-563		
E	315/80R22.5, 18 Ply, Load Range J				
	Price Each	12	\$260.00	No Bid	No Bid
	Price Total		\$3,120.00		
	Tread Design & Article Number		R294L/286-265		
F	425/65R22.5, 18 Ply, Load Range J				
	Price Each	10	\$338.00	No Bid	No Bid
	Price Total		\$3,380.00		
	Tread Design & Article Number		R194WB/287-962		
G	11R22.5, 16 Ply, Load Range H				
1	All Position				
	Price Each	70	\$175.00	No Bid	No Bid
	Price Total		\$12,250.00		
	Tread Design & Article Number		R250/290-688		
2	Drive Axle				
	Price Each	70	\$182.00	No Bid	No Bid
	Price Total		\$12,740.00		
	Tread Design & Article Number		M711/282-681		
H	12R22.5, 16 Ply, Load Range H				
1	All Position				
	Price Each	70	\$218.00	No Bid	No Bid
	Price Total		\$15,260.00		
	Tread Design & Article Number		R250/282-850		
2	Drive Axle				
	Price Each	70	\$227.50	No Bid	No Bid
	Price Total		\$15,925.00		
	Tread Design & Article Number		M711/265-241		
	Total Item 2		\$76,796.00		
3	Michelin Tires				
	Discount Percent Off		No Bid	39%	No Bid
A	295/75R22.5, 14 Ply, Load Range G				
1	Steering Axle				
	Price Each	6	No Bid	\$292.45	No Bid
	Price Total			\$1,754.70	
	Tread Design & Article Number			XZG/73348	
2	Drive Axle				
	Price Each	6	No Bid	\$322.96	No Bid
	Price Total			\$1,937.76	
	Tread Design & Article Number			XDGMS/61426	
B	LT235/85R16, Load Range E, All Position				
	Price Each	90	No Bid	\$118.09	No Bid
	Price Total			\$10,628.10	
	Tread Design & Article Number			LTXAS/15038	
C	385/65R22.5, 18 Ply, Load Range J, Steering Axle				
	Price Each	12	No Bid	\$451.95	No Bid
	Tread Design & Article Number			\$5,423.40	
				XZY/12842	
D	315/80R22.5, 18 Ply, Load Range J, Steering Axle				
	Price Each	12	No Bid	\$433.72	No Bid
	Price Total			\$5,204.64	
	Tread Design & Article Number			XZY/75279	

City of San Antonio Bid Tabulation

Opened: April 26, 2004			MLWN		
For: Annual Contract for Emergency Vehicle Tires			MLWN		
A013-05			MLWN		
			Gray's Wholesale Tire	T & W Tire	Wingfoot Commercial Tire Systems, LLC
			201 N. Rupert Street	5834 IH 10 East	8477 NE Loop 410
			Fort Worth TX 76107	San Antonio TX 78219	San Antonio TX 78218
Item	Description	Est. Annual Usage			
E	425/65R22.5, 18 Ply, Load Range L, Steering Axle	10			
	Price Each		No Bid	\$492.25	No Bid
	Price Total			\$4,922.50	
	Tread Design & Article Number			XZY/66464	
F	11R22.5, 16 Ply, Load Range H				
1	Steering Axle	70	No Bid	\$301.21	No Bid
	Price Each			\$21,084.70	
	Price Total			XZE/95283	
	Tread Design & Article Number				
2	Drive Axle	70	No Bid	\$330.74	No Bid
	Price Each			\$23,151.80	
	Price Total			XDEMS/73927	
	Tread Design & Article Number				
G	12R22.5, 16 Ply, Load Range H				
1	Steering Axle	70	No Bid	\$367.17	No Bid
	Price Each			\$25,701.90	
	Price Total			XZE/85335	
	Tread Design & Article Number				
2	Drive Axle	70	No Bid	\$397.29	No Bid
	Price Each			\$27,810.30	
	Price Total			XZY/53834	
	Tread Design & Article Number				
H	225/70R19.5, 12 Ply, Load Range F, All Position	12	No Bid	\$164.72	No Bid
	Price Each			\$1,976.64	
	Price Total			XZA/50793	
	Tread Design & Article Number			\$129,596.44	
	Total Item 3				
4	Goodyear Tires		No Bid	10-45%	30%
	Discount Percent Off				
A	295/75R22.5, 14 Ply, Load Range G				
1	Steering Axle	6	No Bid	\$188.82	\$188.82
	Price Each			\$1,132.92	\$1,132.92
	Price Total			G169/756-817-519	G169RSA/756-817-519
	Tread Design & Article Number				
2	Drive Axle	6	No Bid	\$201.10	\$201.10
	Price Each			\$1,206.60	\$1,206.60
	Price Total			G164/756-817-453	G164/756-817-453
	Tread Design & Article Number				
B	LT235/85R16, Load Range E, All Position	90	No Bid	\$65.14	\$65.14
	Price Each			\$5,862.60	\$5,862.60
	Price Total			AP/796-045-078	AP/796-045-078
	Tread Design & Article Number				
C	385/65R22.5, 18 Ply, Load Range J, Steering Axle	12	No Bid	\$284.73	\$284.73
	Price Each			\$3,416.76	\$3,416.76
	Price Total			G286/759-550-541	G286SS/759-550-541
	Tread Design & Article Number				
D	315/80R22.5, 18 Ply, Load Range J, Steering Axle	12	No Bid	\$221.00	\$221.00
	Price Each			\$2,652.00	\$2,652.00
	Price Total			G286A/756-254-555	G286A/756-254-555
	Tread Design & Article Number				
E	425/65R22.5, 18 Ply, Load Range L	10	No Bid	\$295.00	\$295.00
	Price Each			\$2,950.00	\$2,950.00
	Price Total			G286/759-452-541	G286SS/759-452-541
	Tread Design & Article Number				
F	11R22.5, 16 Ply, Load Range H				
1	Steering Axle	70	No Bid	\$194.47	\$194.47
	Price Each			\$13,612.90	\$13,612.90
	Price Total			G149/138-179-125	G149RSA/138-179-125
	Tread Design & Article Number				
2	Drive Axle	70	No Bid	\$209.14	\$209.14
	Price Each			\$14,639.80	\$14,639.80
	Price Total			G164/138-803-453	G164RTD/138-803-453
	Tread Design & Article Number				

City of San Antonio Bid Tabulation

Opened: April 26, 2004			MLWN		
For: Annual Contract for Emergency Vehicle Tires			MLWN		
A013-05			MLWN		
			Gray's Wholesale Tire	T & W Tire	Wingfoot Commercial Tire Systems, LLC
			201 N. Rupert Street	5834 IH 10 East	8477 NE Loop 410
			Fort Worth TX 76107	San Antonio TX 78219	San Antonio TX 78218
Item	Description	Est. Annual Usage			
G	12R22.5, 16 Ply, Load Range H				
1	Steering Axle	70	No Bid	\$199.57	\$199.57
	Price Each			\$13,969.90	\$13,969.90
	Price Total			G159/138-864-903	G159/138-864-903
	Tread Design & Article Number				
2	Drive Axle	70	No Bid	\$210.00	\$210.00
	Price Each			\$14,700.00	\$14,700.00
	Price Total			G124/138-864-774	G124/138-864-774
	Tread Design & Article Number				
H	225/70R19 5, 12 Ply, Load Range F, All Position	12	No Bid	\$141.78	\$141.78
	Price Each			\$1,701.36	\$1,701.36
	Price Total			G647/139-418-079	G647RSA/139-418-079
	Tread Design & Article Number			\$75,844.84	\$75,844.84
	Total Item 4				
	Terms		1%-10	Net 30	Net 30
Total Estimated Award			\$147,543.00	\$205,441.28	

Term: 10-1-2004 through 9-30-2005 with two 1 year extension options - Expires in 2007

Cost: \$352,984.28 for one year, \$1,058,952.84 for 3 years (In 03-04 some tires used from inventory, some ordered from vendor, in 04-05 all will be ordered from vendor)

Use: heavy fire trucks (appx 115), EMS units (appx 52), brush trucks (9) Same brand used to replace front and back so that all characteristics of the tires are the same (weight, stopping, load range)

User: Fire

Item 4: Both vendors are bidding from State of Texas pricing; however T & W offers a discount range (10-45%) and Wingfoot offers a flat discount (30%). Most of the tires used are in the 30% merchandise group (medium over the road radial); however there were tires ordered in the 40% group which is light truck radial. By accepting the discount range, there is a greater discount and more flexibility in catalog purchases.