

CONSENT AGENDA  
ITEM NO. 9

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Fire Hose

DATE: November 4, 2004

**SUMMARY & RECOMMENDATION**

This ordinance authorizes the Purchasing & General Services Department to accept the low qualified bids submitted by W.S. Darley & Co., items 2-6 and Ferrara Fire Apparatus, item 1 to provide the City of San Antonio Fire Department with fire hose. Staff recommends approval of this ordinance.

**BACKGROUND INFORMATION**

The attached tabulation of five bids to provide the City of San Antonio Fire Department with fire hose is hereby submitted for council consideration and action. This bid was advertised in the Daily Commercial Recorder, La Prensa, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com. The bid submitted by Armored Textiles failed to meet City specifications for items 1, 2, 3 and 5 because their fire hose was not manufactured in the United States as stated in the bid. The bid submitted by Hose & Accessory Sales, Inc. failed to meet City specifications because the sample had a cloth covered reel line instead of a rubber hose cover as stated in the bid. The low qualified bids were submitted by W.S. Darley & Co., items 2-6 for a total of \$28,868.29 and Ferrara Fire Apparatus Inc., item 1 for a total of \$22,800.00.

This contract will provide the Fire Department Firefighting Division with various sizes of new hose utilized in routine structural and brush firefighting. The San Antonio Fire Department currently reviews the condition of their fire hose with a scheduled and non-scheduled replacement program utilized for the Firefighting Division. This purchase will provide the Fire Department with 393 fire hose sections, totaling approximately 23,450 feet of new hose. In addition, this purchase will provide reserve hose for those that may need replacing throughout the year. This contract includes a ten-year warranty and the life expectancy of the fire hose is ten years.

**POLICY ANALYSIS**

This purchase will replace the older hose that is becoming unreliable on the fire ground and will ensure continued safety for the City's Firefighters as well as the community.

**FISCAL IMPACT**

The total cost of this contract is \$51,668.29. Funding will be from the General Fund. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.



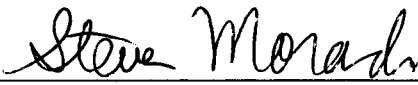
**COORDINATION**

This item has been coordinated with the City of San Antonio Fire Department.

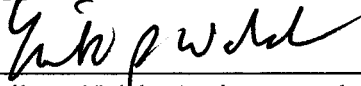
**SUPPLEMENTAL INFORMATION**


The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.

for   
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Janie B. Cantu, C.P.M., Director  
Purchasing & General Services

Approved:

  
\_\_\_\_\_  
Erik J. Walsh, Assistant to the City Manager  
City Manager's Office

  
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J. Rolando Bono  
Interim City Manager



# City of San Antonio Bid Tabulation

Opened: June 25, 2004		W.S. Darley & Co.	Ferrara Fire Apparatus Inc.	Armored Textiles, Inc.	Hose & Accessory Sales, Inc.	Taylor Made Hose Inc.
For: Fire Hose		2000 Anson Drive	27855 James Chapel Rd.	39 Webster St.	5537 Armour Drive	5914 Eangs Drive
04-047 DR/m		Melrose Park IL 60160	Holden LA 70744	Jaffrey NH 03452	Houston TX 77020	San Antonio TX 78238
	Description					
1	50 Sections - 5" Large Diameter Hose, Extruded, 100' Section			NAS		
	Price Per Section	\$456.50	\$456.00	\$452.52	\$509.88	\$543.75
	Total Price	\$22,825.00	\$22,800.00	\$22,626.00	\$25,494.00	\$27,187.50
	Manufacturer	Key Hose	Key Hose 5" Pro Flow	Tipsa/Ati	Niedner	Key Pro-Flow
	Delivery	45-50 Days	45 Days	30 Days	35 Days	45-60 Days
2	5 Sections - 5" Large Diameter Hose, Extruded, 50' Section			NAS		
	Price Per Section	\$272.25	\$289.00	\$271.25	\$338.17	\$328.12
	Total Price	\$1,361.25	\$1,445.00	\$1,356.25	\$1,690.85	\$1,640.60
	Manufacturer	Key Hose	Key Hose 5" Pro Flow	Tipsa/Ati	Niedner	Key Pro-Flow
	Delivery	45-50 Days	45 Days	30 Days	35 Days	45-60 Days
3	8 Sections - 5" Large Diameter Hose, Extruded, 25' Sections			NAS		
	Price Per Section	\$185.63	\$199.00	\$180.62	\$255.17	\$220.31
	Total Price	\$1,485.04	\$1,592.00	\$1,444.96	\$2,041.36	\$1,762.48
	Manufacturer	Key Hose	Key Hose 3" Pro Flow	Tipsa/Ati	Niedner	Key Pro-Flow
	Delivery	45-50 Days	45 Days	30 Days	35 Days	45-60 Days
4	300 Sections - 1-3/4" Double Jacket Attack Hose, 50' Sections					
	Price Per Section	\$62.43	\$63.00	\$68.11	\$87.56	\$73.43
	Total Price	\$18,729.00	\$18,900.00	\$20,433.00	\$26,268.00	\$22,029.00
	Manufacturer	Key Hose	Key Hose Big Ten	North American Fire Hose	Niedner	Key BK10
	Delivery	45-50 Days	45 Days	60 Days	35 Days	45-60 Days
5	15 Sections - 1" Redline Booster Fire Hose, 100' Sections			NAS	NAS	
	Price Per Section	\$260.70	No Bid	\$189.57	\$195.56	\$408.75
	Total Price	\$3,910.50		\$2,843.55	\$2,933.40	\$6,131.25
	Manufacturer	Boston Ind.		Tipsa/Ati	Niedner	Goodyear
	Delivery	45-50 Days		30 Days	35 Days	60-75 Days
6	15 Sections - 3/4" Redline Booster Fire Hose, 100' Sections				NAS	
	Price Per Section	\$225.50	No Bid	No Bid	\$171.11	\$338.87
	Total Price	\$3,382.50			\$2,566.65	\$5,083.05
	Manufacturer	Boston Ind.			Niedner	Goodyear
	Delivery	45-50 Days			35 Days	60-75 Days
	Terms	Net 30	Net 30	Net 30	Net 30	1 1/2% 10 Days
Total Award		\$28,868.29	\$22,800.00			