

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

ITEM NO. 8

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Gas Masks

DATE: November 18, 2004

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low qualified bid submitted by Safety Tech International, Inc. to provide the City of San Antonio Police Department with gas masks and accessories. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

The attached tabulation of five bids to provide the City of San Antonio Police Department with gas masks and accessories is hereby submitted for council consideration and action. This bid was advertised in the Daily Commercial Recorder, La Prensa, San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com. The bid submitted by Fisher Safety and Sterling's Uniforms failed to meet City specifications. The low qualified bid was submitted by Safety Tech International, Inc. for a total of \$304,000.

This contract will provide the City of San Antonio Police Department with 2,000 new gas masks and accessories. The Police Department will utilize this purchase to outfit every police officer with one gas mask, cartridge and a replacement valve kit. The gas masks are part of a personal protection response kit used by police officers in the event they are exposed to hazardous chemicals. This equipment will also be used during training and is an essential part of their riot gear. This purchase is being funded by the State Homeland Security Grant.

POLICY ANALYSIS

This contract will provide the City of San Antonio Police Department with 2,000 gas masks and accessories which includes replacement valve kits, gas mask cartridges and prescriptions lens kits. These items have a one year warranty. The gas mask has a shelf life of 20 years and the cartridge has a shelf life of 10 years.

FISCAL IMPACT

The total cost of this contract is \$304,000.00. Funding will be from the Grants in Aid Trust Fund – State Homeland Security Grant. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

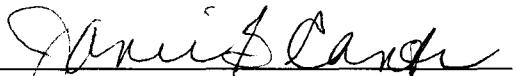
COORDINATION

This item has been coordinated with the City of San Antonio Police Department.

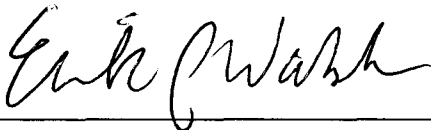
SUPPLEMENTAL INFORMATION

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh, Assistant to the City Manager
City Manager's Office



J. Rolando Bono
Interim City Manager

City of San Antonio Bid Tabulation

Opened: October 15, 2004			Safety Tech International, Inc.	Aramco, Inc.	Fisher Safety	Savoy Trading Co. Inc.	Sterling's Uniforms
For: Gas Masks			5703 Industry Lane	2508 Fairway Park Drive	9999 Veterans Memorial	9203 Hwy 6 S, Suite 124-164	2111 West Ave.
04-097 DR			Frederick MD 21704	Houston TX 77092	Houston TX 77038	Houston TX 77083	San Antonio TX 78201
	Description	Quantity			NAS		NAS
1A	Gas Masks (1800 regular size & 200 small size)	2,000					
	Price Each		\$112.00	\$130.77	\$91.49	\$163.00	\$69.79
	Total Price		\$224,000.00	\$261,540.00	\$182,980.00	\$326,000.00	\$139,580.00
	Manufacturer		Safety Tech International, Inc. M95 Mask	Safety Technology	Scott	Safeware 013281	Survivair
	Model Number		M40007-001 Reg. & M40009-001 Small	M-40007-001(reg)M-40009-001(sml)	Small 013221 Regular 013281	Model M-95	OPTI-Fit
	Delivery		10 Days	30 Days	45 Days	60 Days	20-30 Days
1B	Gas Mask Cartridge	4,200					
	Price Each		\$17.00	\$16.49	\$12.68	\$22.00	\$15.79
	Total Price		\$71,400.00	\$69,258.00	\$53,256.00	\$92,400.00	\$66,318.00
	Manufacturer		Safety Tech International, Inc. M95 Cartridge	Safety Technology	Scott	Safeware 45123	Survivair
	Model Number		M-70005-001	M-7005-001	4512	Model M-95	NBC#168000
	Delivery		10 Days	30 Days	45 Days	60 Days	20-30 Days
1C	Replacement Valve Kit	1,800					
	Price Each		\$4.50	\$4.32	\$5.93	\$8.00	\$2.09
	Total Price		\$8,100.00	\$7,776.00	\$10,674.00	\$14,400.00	\$3,762.00
	Manufacturer		Safety Tech International, Inc. M95 Valve Kit	Safety Technology	Scott	Safeway	Survivair
	Model Number		M-45034-001	M-45034-001	012572 & 012570	013374/012774	76304/B140005
	Delivery		2-4 Weeks	30 Days	45 Days	60 Days	20-30 Days
	Total Price for Items 1A, 1B, and 1C		\$303,500.00	\$338,574.00	\$246,910.00	\$432,800.00	\$209,660.00
2	Prescriptive Lens Kit for Gas Mask	100					
	Price Each		\$5.00	\$3.85	\$6.19	\$10.60	\$23.50
	Total Price		\$500.00	\$385.00	\$619.00	\$1,060.00	\$2,350.00
	Manufacturer		Safety Tech International, Inc.	Safety Technology	Scott	Safeway	Survivair
	Model Number		M95 Lens Frame Kit M-45001-001	M-45001-001	12798	12798	\$763,077.00
	Delivery		10 Days	30 Days	45 Days	60 Days	20-30 Days
	Terms		Net 30	Net 30	Net 30	1% 10 Days	Net 30
	Total Award		\$304,000.00				