

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA  
ITEM NO. 9

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Passenger Shuttle Buses

DATE: November 18, 2004

**SUMMARY & RECOMMENDATION**

This ordinance authorizes the Purchasing & General Services Department to accept the low bid submitted by Texas Bus Sales, Inc. to provide the City of San Antonio Aviation Department with passenger shuttle bus. Staff recommends approval of this ordinance.

**BACKGROUND INFORMATION**

The attached tabulation of five bids to provide the City of San Antonio Aviation Department with passenger shuttle buses is hereby submitted for council consideration and action. This bid was advertised in the Daily Commercial Recorder, La Prensa, San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com. The low bid was submitted by Texas Bus Sales, Inc. for a total of \$368,350.

This purchase will provide the City of San Antonio Aviation Department with two low floor, heavy duty transit passenger buses to be utilized for Airport parking operations. These units will replace two existing vehicles, which have become too costly to maintain due to constant use resulting in exceedingly high mileage and downtime for repairs. Currently, the Airport supports a fleet of eight smaller 20 passenger shuttle buses, four of which must be operational at all times on a 24/7 basis.

The purchase of these two 30 passenger heavy duty transit type buses is required to accommodate the increase in number of employees. The increased number of employees is a result of additional security measures at the Airport, as well as the completion of terminal renovations, which nearly doubled the number of concessions. New parking garage construction scheduled to start in the Summer of 2005 will also require the long-term parking shuttle operations to be at its highest capacity. The heavy-duty construction of these buses is required for the 100 to 150 miles accumulated per unit daily.

**POLICY ANALYSIS**

This contract will provide two passenger, shuttle buses to be utilized to transport Airport employees as well as passengers to and from the various parking lots. These units are covered by a one year warranty for parts and service. Additional warranties include body and chassis structure for 3 years/150,000 miles, propulsion system (includes engine, transmission, axles) for 5 years/300,000 miles and major subsystems (includes brake system, hvac system, door system, starter alternator) for 3 years/150,000 miles.

**FISCAL IMPACT**

The total cost of this contract is \$368,350.00. Funding will be from the Airport Fund. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

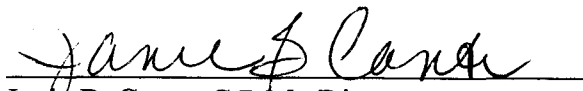
**COORDINATION**

This item has been coordinated with the City of San Antonio Aviation Department.

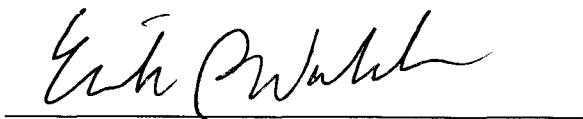
**SUPPLEMENTAL INFORMATION**

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.


This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Jamie B. Cantu, C.P.M., Director  
Purchasing & General Services



Erik J. Walsh, Assistant to the City Manager  
City Manager's Office



J. Rolando Bono  
Interim City Manager

# City of San Antonio Bid Tabulation

		Bid #1		Bid #2		
Opened: July 23, 2004		Texas Bus Sales, Inc.	National Bus Sales	National Bus Sales	Optima Bus Corporation	Around the Clock Freightliner Group, Inc CBA Fort Worth Freightliner Sterling Western Star
For: Passenger Shuttle Bus		1605 West 34th St.	PO Box 6549	PO Box 6549	1601 E. 77th North	1804 North East Loop 820
04-086 PR		Houston TX 77018	Marietta GA 30065	Marietta GA 30065	Valley Center KS 67147	Forth Worth Tx 76106
Item	Description					
1	2 Each - 30' Passenger Low Floor Diesel Bus					
	Price Each	\$184,175.00	\$200,400.00	\$185,900.00	\$210,000.00	\$199,957.00
	Price Total	\$368,350.00	\$400,800.00	\$371,800.00	\$420,000.00	\$399,914.00
	Make	El Dorado National	Blue Bird	Blue Bird	Optima	Orion
	Model	EZ Rider II	Ultra Low Floor	Ultra Low Floor	OPUS 29	SLF229
	Options					
2	Deleted					
3	Deleted					
4	Deleted					
Total Award		\$368,350.00				