

CONSENT AGENDA
ITEM NO. 7

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Trailers and Forklift

DATE: January 6, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Nu Van Technology, Inc., item 1 and Sunbelt Industrial Trucks, items 2 and 2A to provide the City of San Antonio Fire Department with two trailers and a forklift for a combined total of \$87,600.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase two 32' soft side trailers and one forklift for the City of San Antonio Fire Department Fire Fighting Division through the Office of Domestic Preparedness (ODP) Grant budget and Homeland Security. A total of six bids were received. The low responsive bids were submitted by Nu Van Technology, Inc, item 1 for a total of \$52,700 and Sunbelt Industrial Trucks, item 2 and 2A for a total of \$34,900. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

The contract includes two trailers and one forklift that will be utilized to store and deliver equipment and supplies in the event of hazmat and heavy rescue incidents. Both the trailers and forklift will be additions to the Fire Department's fleet of emergency apparatus and equipment and have a ten year life expectancy.

POLICY ANALYSIS

In 2003, the City of San Antonio was issued a State Homeland Security Grant to improve the City's ability to respond to potential acts of terrorism with the use of Weapons of Mass Destruction. The trailers and forklift are part of a list of specialized equipment authorized by officials representing agencies such as the U.S. Department of Justice, the Public Health Service, and the U.S. Department of Energy. This list was designed to provide equipment standardization and interoperability within various municipalities.

FISCAL IMPACT

The total cost of this contract is \$87,600.00. Funding will be from the Grants in Aid Trust Fund – Office of Domestic Preparedness (ODP) Grant for Homeland Security. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Fire Department.

SUPPLEMENTAL INFORMATION

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: November 19, 2004			Bid # 1						Bid # 2		Bid # 3			
For: Trailers/Forklift			Nu Van Technology, Inc.		Sunbelt Industrial Trucks		Equipment Depot Ltd.		Equipment Depot Ltd.		Equipment Depot Ltd.		Toyota Lift of South Texas	
05-007 TC			2155 Hwy 1187		1617 Terre Colony CT		3935 IH 35 North		3935 IH 35 North		3935 IH 35 North		4001 N. Pan AM Expressway	
			Mansfield, TX 76063		Dallas, TX 75212		San Antonio, TX 78219		San Antonio, TX 78219		San Antonio, TX 78219		San Antonio, TX 78219	
Item	Description		QTY											
1	32' Tautliner Trailers		2											
	Price per Each			\$26,350.00	No Bid	\$31,828.00	\$37,648.00	\$39,448.00	No Bid					
	Price Total			\$52,700.00		\$63,656.00	\$75,296.00	\$78,896.00						
	Make			2005 Nu Van		Utility Tautliner	32' Tautliner	36' Tautliner						
	Model			NVF-32102		TS1W	TS2W	TS2W						
	Delivery			120 Days		160 Days	160 Days	160 Days						
2	Piggy Back Forklift		1											
	Price Total			No Bid	\$34,900.00	\$40,887.86	\$40,887.86	\$40,887.86	\$46,337.00					
	Make				Navigator	Noble Trailermate	Noble Trailermate	Noble Trailermate	2004 Princeton					
	Model				RT50	TM50	TM50	TM50	PB50					
	Delivery				60 Days	160 Days	160 Days	160 Days	90 Days					
2a	OPTION:		1 Lot											
	2-Year Extended Warranty													
	Price Total			No Bid	Included	\$856.00	\$856.00	\$856.00	\$791.20					
	Payment Terms			3% - 0	Net 30	Net 30	Net 30	Net 30	Net 30					
	Total Award			\$52,700.00	\$34,900.00									

No Bid: RDO Equipment

City of San Antonio Bid Tabulation

Opened: November 19, 2004			Bid # 1		Bid # 2		Bid # 3	
For: Trailers/Forklift			Nu Van Technology, Inc.	Sunbelt Industrial Trucks	Equipment Depot Ltd.	Equipment Depot Ltd.	Equipment Depot Ltd.	Toyota Lift of South Texas
05-007 TC			2155 Hwy 1187	1617 Terre Colony CT	3935 IH 35 North	3935 IH 35 North	3935 IH 35 North	4001 N. Pan AM Expressway
Item	Description	QTY	Mansfield, TX 76063	Dallas, TX 75212	San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78219
1	32' Tautliner Trailers Price per Each Price Total Make Model Delivery	2	\$26,350.00 \$52,700.00 2005 Nu Van NVF-32102 120 Days	No Bid	\$31,828.00 \$63,656.00 Utility Tautliner TS1W 160 Days	\$37,648.00 \$75,296.00 32' Tautliner TS2W 160 Days	\$39,448.00 \$78,896.00 36' Tautliner TS2W 160 Days	No Bid
2	Piggy Back Forklift Price Total Make Model Delivery	1	No Bid	\$34,900.00 Navigator RT50 60 Days	\$40,887.86 Noble Trailermate TM50 160 Days	\$40,887.86 Noble Trailermate TM50 160 Days	\$40,887.86 Noble Trailermate TM50 160 Days	\$46,337.00 2004 Princeton PB50 90 Days
2a	OPTION: 2-Year Extended Warranty Price Total Payment Terms	1 Lot	No Bid	Included	\$856.00 Net 30	\$856.00 Net 30	\$856.00 Net 30	\$791.20 Net 30
Total Award			\$52,700.00	\$34,900.00				

No Bid: RDO Equipment