

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

8

ITEM NO. _____

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Point of Sale System

DATE: January 6, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the proposal submitted by SPS Golf Management Solutions to provide the City of San Antonio Parks & Recreation Department with a golf shop point of sale system for a total of \$73,595.92.

Staff recommends approval.

BACKGROUND INFORMATION

Request for proposals were issued to purchase a point of sale system for the City of San Antonio Parks & Recreation Department Golf Course Division. A total of five proposals were received and scored based on criteria such as price, SBEDA participation, product functionality and vendor experience. The proposal submitted by SPS Golf Management Solutions for a total of \$73,595.92 was determined to be the most advantageous proposal for the City based on these criteria. This Request for Proposal was advertised in the Daily Commercial Recorder, La Prensa, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

A total of five responses were received in response to the City's request for sealed proposals to provide the City of San Antonio Parks & Recreation Department with a point of sale system. Vendors were asked to conduct onsite demonstrations of their software. The proposals were scored by an evaluation team consisting of representatives from City of San Antonio Parks and Recreation, Asset Management, Information Technology Services, Economic Development and the Purchasing Department. Proposal evaluation criteria included points for price, SBEDA participation, functionality and company experience. After the points were totaled, SPS Golf Management Solutions scored the highest with a total score of 79.24 points. Staff recommends approval and award.

POLICY ANALYSIS

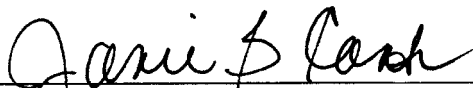
The Parks and Recreation Department has seven golf courses and one tennis shop that sell merchandise and schedules Tee Times and Court Times. Currently these pro shops are using a City designed system as well as manual methods to keep track of inventory and run the pro shop. A new system is required to ensure accurate inventory and revenue tracking at the eight facilities. The purchase of a new point of sale system will greatly increase the accuracy and efficiency of the golf and tennis pro shops business.

FISCAL IMPACT

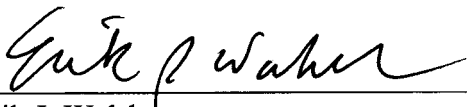
The total cost of this contract is \$73,595.92. Funding will be from the Golf Course Fund. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Parks & Recreation Department, Asset Management, Information Technology Services, Economic Development and the Purchasing Department.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

Opened June 28, 2004

For: Point of Sale System for Municipal Golf Centers
and Tennis Court Pro Shops

04-073 LB/clb

Software Performance Systems, Inc	Clubsoft, Inc.	Fairway Systems, Inc	Pro-Shop Keeper	USEGOLF
3141 Fairview Park Dr Falls Church, VA 22042	4601 Clollege Blvd, Leawood, KS 66211	6 Inverness Ct East Englewood, CO 80112	536 Pittsburgh St Springdale, PA 15144	136 Woodbury Suite 2002 Woodbury, NY 11797
MLWN	MLWN	MLWN	MLWN	MLWN
9.75	13.58	14.25	11.5	9.42
31.79	31.04	33.52	29.85	32.96
7.7	9.05	0	0	0
30	13.94	18.46	18.21	9.42
79.24	67.61	66.23	59.56	51.8