

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA
ITEM NO. S

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Library Furniture and Fixtures

DATE: February 17, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the bids submitted by Demco, Brodart Company, Gaylord Brothers, School Specialty and Library Innovations to provide the City of San Antonio Library Department with library furniture and fixtures for a total of \$48,602.76. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase library furniture and fixtures for the San Antonio Public Library and library branches. A total of eight bids were received. The bids submitted by Brodart Co., items 3, 17-21, 34-36, 54, 57, 59, and 63; Expressive Industries, items 1, 34-37 and 59; Highsmith Inc., items 17-20, 22, 23, 36 and 51; School Specialty, items 1, 11, 17-20, 37, 43, 45, 51, 53, 59 and 64; The Library Store, item 51 failed to meet City specifications. The low responsive bids were submitted by Demco, items 3, 8-10, 12-16, 36-40, 50-59 and 61; Brodart Company, items 1, 2, 6, 24-26, 29-33 and 42; Gaylord Brother, items 17-20, 23, 27, 28, 41, 43-49 and 62-65; School Specialty, items 21, 22, 34 and 35; Library Innovations, items 4, 5, 11 and 60. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This library furniture will improve service to the public in the children areas. Currently, child-sized seating is limited at many library branches. This limitation does not allow an adequate amount of places for children to sit while reading or taking part in children's programming offered by the library. The library fixtures will provide various display items. These display items, such as bulletin boards, will be used to inform the public regarding upcoming events and other topics of public interest.

Additionally, this contract will provide replacements for worn out book trucks which are used to move books and other library media. The book trucks currently being used by library staff is damaged, requires repairs or need to be replaced. The old book trucks will be disassembled and the usable parts will be used for repairs of other book trucks. Unusable parts will be discarded in accordance with City procedures.

POLICY ANALYSIS

The San Antonio Public Library provides various types of services for the children in the community to include reading programs, use of computers and arts and crafts. This contract will provide the San Antonio Public Library and library branches with furniture and fixtures for the children's resource areas of the library. The child-sized furniture will enhance and improve services offered to the children visiting the Central Library and other branches.

FISCAL IMPACT

The total cost of this contract is \$48,602.76. Funding will be from the Grants in Aid Trust Fund – Lone Star Grant. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

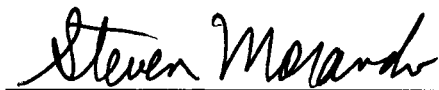
COORDINATION

This item has been coordinated with the City of San Antonio Library Department.

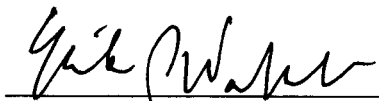
SUPPLEMENTAL INFORMATION

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



for Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
1	Books Trucks, 43"x36"x18"	48				NAS
	Price Each		No Bid	\$200.20	\$228.00	\$191.91
	Total Price			\$9,609.60	\$10,944.00	\$9,211.68
	Brand			Brodart	Gaylord	Bretford
	Model			63286001	SM21051X-30	B00F1
	Delivery			4-6 weeks	50 days	25 days
2	Books Trucks, 45"x40 1/2"x14"	7				
	Price Each		\$464.99	\$276.72	No Bid	\$304.01
	Total Price		\$3,254.93	\$1,937.04		\$2,128.07
	Brand		Demco	Brodart		Texwood
	Model		P805008	60911N05		BT2001
	Delivery		30 days	4-6 weeks		30-45 days
3	Slatwall Sign Holders	8		NAS		
	Price Each		\$5.74	\$1.98	No Bid	No Bid
	Total Price		\$45.92	\$15.84		
	Brand		Demco	Brodart		
	Model		139-0021	85551101		
	Delivery		15 days	4-6 weeks		
4	Book Returns	2				
	Price Each		No Bid	\$1,760.85	No Bid	No Bid
	Total Price			\$3,521.70		
	Brand			Brodart		
	Model			70511001		
	Delivery			4-6 weeks		
5	Receiving Carts	3				
	Price Each		No Bid	\$694.45	No Bid	No Bid
	Total Price			\$2,083.35		
	Brand			Brodart		
	Model			70494001		
	Delivery			4-6 weeks		
6	Bulletin Board, 1 1/2'x2'	2				
	Price Each		\$44.99	\$15.35	\$16.00	\$21.76
	Total Price		\$89.98	\$30.70	\$32.00	\$43.52
	Brand		Demco	Brodart	Ghent/Gaylord	Best Rite
	Model		149-7282	80135001	1318-1	301AA
	Delivery		15 days	4-6 weeks	20 days	10 days
7	DELETED					
8	Children's Library Table, rectangle	3				
	Price Each		\$154.99	No Bid	No Bid	\$195.25
	Total Price		\$464.97			\$585.75
	Brand		Demco			Texwood
	Model		149-2962			490422B
	Delivery		10 days			30-45days
9	Children's Library Chairs	20				
	Price Each		\$60.99	No Bid	No Bid	\$108.62
	Total Price		\$1,219.80			\$2,172.40
	Brand		Demco			Gressco
	Model		149-3524			80134
	Delivery		15 days			8-10 weeks
10	Children's Library Table, square	4				
	Price Each		\$94.99	No Bid	No Bid	\$188.58
	Total Price		\$379.96			\$754.32
	Brand		Demco			Texwood
	Model		149-2965			490622B
	Delivery		10 days			30-45 days

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
11	Children's Library Table, round	1				N A S
	Price Each		\$164.99	No Bid	No Bid	\$148.58
	Total Price		\$164.99			\$148.58
	Brand		Demco			Texwood
	Model		149-2400			490020B
	Delivery		10 days			30-45 days
12	Children's Overstuffed Reading Furniture, Loveseat	1				No Bid
	Price Each		\$259.99	No Bid	No Bid	
	Total Price		\$259.99			
	Brand		Demco			
	Model		146-0164			
	Delivery		30 days			
13	Children's Overstuffed Reading Furniture, Chair	1				No Bid
	Price Each		\$194.99	No Bid	No Bid	
	Total Price		\$194.99			
	Brand		Demco			
	Model		146-0165			
	Delivery		30 days			
14	Children's Overstuffed Reading Furniture, Ottoman	1				No Bid
	Price Each		\$104.99	No Bid	No Bid	
	Total Price		\$104.99			
	Brand		Demco			
	Model		146-0166			
	Delivery		30 days			
15	Upholstered Club Chair	1				No Bid
	Price Each		\$329.99	No bid	\$364.00	
	Total Price		\$329.99		\$364.00	
	Brand		Demco		Industries/Gaylord	
	Model		149-9065		L155OP-185-145	
	Delivery		10 days		30 Days	
16	Children's Browser Table	1				
	Price Each		\$309.99	No Bid	\$318.33	\$348.12
	Total Price		\$309.99		\$318.33	\$348.12
	Brand		Demco		Haba/Gaylord	Gressco
	Model		149-3548		H1255M	H125500
	Delivery		15 days		20 days	14-30 days
17	Stools, green	1		N A S		N A S
	Price Each		No Bid	\$92.90	\$152.96	\$139.69
	Total Price			\$92.90	\$152.96	\$139.69
	Brand			Brodart	Texwood	Texwood
	Model			B1J55000	TX111-112-10	2811100
	Delivery			4-6 weeks	40 days	30-45 days
18	Stools, red	1				N A S
	Price Each		No Bid	\$92.90	\$152.96	\$139.69
	Total Price			\$92.90	\$152.96	\$139.69
	Brand			Brodart	Texwood	Texwood
	Model			B1J55000	TX111-112-18	2811100
	Delivery			4-6 weeks	40 days	30-45d ays
19	Stools, blue	1				N A S
	Price Each		No Bid	\$92.90	\$152.96	\$139.69
	Total Price			\$92.90	\$152.96	\$139.69
	Brand			Brodart	Texwood	Texwood
	Model			B1J55000	TX111-112-02	2811100
	Delivery			4-6 weeks	40 days	30-45 days
20	Stools, yellow	1				N A S
	Price Each		No Bid	\$92.90	\$152.96	\$139.69
	Total Price			\$92.90	\$152.96	\$139.69
	Brand			Brodart	Texwood	Texwood
	Model			B1J55000	TX111-112-25	2811100
	Delivery			Not Given	40 days	30-45 days

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
21	Medium Oak Table	1		N A S		
	Price Each		No Bid	\$491.16	\$859.50	\$754.51
	Total Price			\$491.16	\$859.50	\$754.51
	Brand			Brodart	Texwood	Texwood
	Model			BM1420000	TX378-112-112	Z410378
	Delivery			4-6 weeks	40 days	30-45 days
22	Wire Cart	4				
	Price Each		No Bid	No Bid	\$244.65	\$222.50
	Total Price				\$978.60	\$890.00
	Brand				Fellowes	Fellowes
	Model				F40912	40912
	Delivery				30 days	10 days
23	Stack Chair	6				
	Price Each		\$29.99	No Bid	\$25.20	\$26.51
	Total Price		\$179.94		\$151.20	\$159.06
	Brand		Demco		Royal/Gaylord	Royal Seating
	Model		149-1738		1101-12-17	1101
	Delivery		10 days		40 days	30 days
24	Shelving Backs	4				
	Price Each		No Bid	\$22.45	\$60.97	\$59.33
	Total Price			\$89.80	\$243.88	\$237.32
	Brand			Brodart	Texwood	Texwood
	Model			SB614N00Q	2901421-75	2901421
	Delivery			4-6 weeks	40 days	30-45 days
25	Shelving Starter	1				
	Price Each		No Bid	\$219.35	\$313.95	\$266.74
	Total Price			\$219.35	\$313.95	\$266.74
	Brand			Brodart	Texwood	Texwood
	Model			S1989N00Q	2902201-75	29042201
	Delivery			4-6 weeks	40 days	30-45 days
26	Shelving Adders	3				
	Price Each		No Bid	\$160.25	\$232.05	\$202.54
	Total Price			\$480.75	\$696.15	\$607.62
	Brand			Brodart	Texwood	Texwood
	Model			S2989N00Q	29042202-75	29042202
	Delivery			4-6 weeks	Not Given	30-45 days
27	Slatwall Displayer	1				
	Price Each		No Bid	No Bid	\$585.93	No Bid
	Total Price				\$585.93	
	Brand				Baldwin/Gaylord	
	Model				TED48	
	Delivery				50 days	
28	Display Table	2				
	Price Each		No Bid	No Bid	\$307.43	No Bid
	Total Price				\$614.86	
	Brand				Eastwood/Gaylord	
	Model				LAKETIER	
	Delivery				35 days	
29	Stools, Kik-step, hunter green	4				
	Price Each		No Bid	\$37.35	\$44.29	\$57.28
	Total Price			\$149.40	\$177.16	\$229.12
	Brand			Brodart	Cramer	Cramer
	Model			70900018	514-10	1001
	Delivery			4-6 weeks	15 days	10 days
30	Stools, Kik-step, blue	2				
	Price Each		No Bid	\$37.35	\$44.29	\$57.28
	Total Price			\$74.70	\$88.58	\$114.56
	Brand			Brodart	Cramer	Cramer
	Model			70900016	514-02	1001
	Delivery			4-6 weeks	15 days	10 days

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
31	Stools, Kik-step, yellow	3				
	Price Each		No Bid	\$37.35	\$44.29	\$57.28
	Total Price			\$112.05	\$132.87	\$171.84
	Brand			Brodart	Cramer	Cramer
	Model			PF999001	514-25	1001
	Delivery			4-6 weeks	15 days	10 days
32	Stools, Kik-step, red	5				
	Price Each		No Bid	\$37.35	\$44.29	\$57.28
	Total Price			\$186.75	\$221.45	\$286.40
	Brand			Brodart	Cramer	Cramer
	Model			70900013	514-18	1001
	Delivery			4-6 weeks	15 days	10 days
33	Stools, Kik-step, putty	5				
	Price Each		No Bid	\$37.35	\$44.29	\$57.28
	Total Price			\$186.75	\$221.45	\$286.40
	Brand			Brodart	Cramer	Cramer
	Model			70900005	514-48	1001
	Delivery			4-6 weeks	15 days	10 days
34	Book Trucks, 3 flat shelves	10		N A S		
	Price Each		\$304.99	\$191.00	No Bid	\$248.61
	Total Price		\$3,049.90	\$1,910.00		\$2,486.10
	Brand		Demco	Brodart		Bretford
	Model		141-0952	63264001		SWF336
	Delivery		15 days	4-6 weeks		14-30 days
35	Books Trucks, 4 sloping shelves	2		N A S		
	Price Each		\$374.99	\$203.50	No Bid	\$275.61
	Total Price		\$749.98	\$407.00		\$551.22
	Brand		Demco	Brodart		Bretford
	Model		141-0877	63263001		SWWF336
	Delivery		15 days	4-6 weeks		14-30 days
36	Book Trucks, 3 flat shelves	15		N A S		
	Price Each		\$224.99	\$175.84	\$253.10	\$228.14
	Total Price		\$3,374.85	\$2,637.60	\$3,796.50	\$3,422.10
	Brand		Demco	Brodart	Bretford/Gaylord	Bretford
	Model		800341	63368003	BRF336C-25	VF-336-5
	Delivery		15 days	4-6 weeks	20 days	14-30 days
37	Book Trucks, 3 flat shelves	15				N A S
	Price Each		\$319.99	No Bid	\$361.83	\$248.61
	Total Price		\$4,799.85		\$5,427.45	\$3,729.15
	Brand		Demco		Iron Horse/Gaylord	Bretford
	Model		807115		6385-6S	SWF336
	Delivery		25 days		25 days	14-30 days
38	Display Pedestals, 38"	5				
	Price Each		\$98.99	No Bid	No Bid	No Bid
	Total Price		\$494.95			
	Brand		Demco			
	Model		149-5670			
	Delivery		25 days			
39	Display Pedestals, 33"	5				
	Price Each		\$94.99	No Bid	No Bid	No Bid
	Total Price		\$474.95			
	Brand		Demco			
	Model		149-5671			
	Delivery		25 days			
40	Display Pedestals, 28"	5				
	Price Each		\$90.99	No Bid	No Bid	No Bid
	Total Price		\$454.95			
	Brand		Demco			
	Model		149-5672			
	Delivery		25 days			

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
41	Display Island	1				
	Price Each		No Bid	No Bid	\$366.67	No Bid
	Total Price				\$366.67	
	Brand				Gaylord	
	Model				RIB4DF	
	Delivery				20 days	
42	Displayer & Information Center	1				
	Price Each		No Bid	\$382.65	\$386.83	No Bid
	Total Price			\$382.65	\$386.83	
	Brand			Brodart	Gaylord	
	Model			83150001	AFD6	
	Delivery			4-6 weeks	20 days	
43	Hanging Bag Displayers	1				N A S
	Price Each		No Bid	No Bid	\$194.36	\$131.65
	Total Price				\$194.36	\$131.65
	Brand				Gaylord	Monaco
	Model				SAR-1	RR1
	Delivery				20 days	21-30 days
44	Big Book Cart	1				
	Price Each		No Bid	\$258.20	\$243.88	No Bid
	Total Price			\$258.20	\$243.88	
	Brand			Brodart	Smith System/Gaylord	
	Model			63176007	SM21077-17	
	Delivery			Not Given	60 days	
45	Island Displayer	1				N A S
	Price Each		No Bid	No Bid	\$480.43	\$296.14
	Total Price				\$480.43	\$296.14
	Brand				Gaylord	Wireworks
	Model				GT10-02	3550004
	Delivery				20 days	14 days
46	Cube Caps, 14"	5				
	Price Each		No Bid	No Bid	\$232.05	No Bid
	Total Price				\$1,160.25	
	Brand				Baldwin/Gaylord	
	Model				TEDT12-01	
	Delivery				20 days	
47	Cube Caps, 20"	2				
	Price Each		No Bid	No Bid	\$250.25	No Bid
	Total Price				\$500.50	
	Brand				Baldwin/Gaylord	
	Model				TEDT18-01	
	Delivery				20 days	
48	Information Center	1				
	Price Each		No Bid	\$231.85	\$213.63	\$242.38
	Total Price			\$231.85	\$213.63	\$242.38
	Brand			Brodart	Gaylord	Wireworks
	Model			63401000	MTFD5-01	TFD-6
	Delivery			4-6 weeks	25 days	5-10 days
49	Rotary Literature Rack	1				
	Price Each		No Bid	No Bid	\$282.39	No Bid
	Total Price				\$282.39	
	Brand				Con-Tur/Gaylord	
	Model				B815-21	
	Delivery				25 days	
50	Modular Display Cubes	3				
	Price Each		\$574.99	No Bid	No Bid	No Bid
	Total Price		\$1,724.97			
	Brand		Demco			
	Model		149-9810			
	Delivery		25 days			

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
51	Children's Freight Saver Revolver	1				N A S
	Price Each		\$274.99	No Bid	\$277.50	\$223.10
	Total Price		\$274.99		\$277.50	\$223.10
	Brand		Demco		Wireworks/Gaylord	Wireworks
	Model		143-2007		WW-300-02	SR-46-MS
	Delivery		10 days		Not Given	Not Given
52	Book Trucks, 42"	5				
	Price Each		\$179.99	\$203.50	\$208.39	\$222.96
	Total Price		\$899.95	\$1,017.50	\$1,041.95	\$1,114.80
	Brand		Demco	Brodart	Ironman/Gaylord	Bretford
	Model		807728	63286001	Not Given	F336-5
	Delivery		25 days	4-6 weeks	20 days	14-30 days
53	Multimedia Island Display	1				N A S
	Price Each		\$679.99	No Bid	No Bid	\$621.30
	Total Price		\$679.99			\$621.30
	Brand		Demco			Texwood
	Model		149-0303			4003530
	Delivery		35 days			30-45 days
54	Paperback, Video, DVD Display	1		N A S		
	Price Each		\$764.99	\$722.65	No Bid	No Bid
	Total Price		\$764.99	\$722.65		
	Brand		Demco	Brodart		
	Model		149-5676	85465002		
	Delivery		10 days	4-6 weeks		
55	Display Cubes, blue	2				
	Price Each		\$54.99	No Bid	No Bid	No Bid
	Total Price		\$109.98			
	Brand		Demco			
	Model		880911			
	Delivery		25 days			
56	Display Cubes, yellow	2				
	Price Each		\$54.99	No Bid	No Bid	No Bid
	Total Price		\$109.98			
	Brand		Demco			
	Model		880911			
	Delivery		25 days			
57	Book Browser Cart	1		N A S		
	Price Each		\$169.99	\$117.35	No Bid	\$196.49
	Total Price		\$169.99	\$117.35		\$196.49
	Brand		Demco	Brodart		Copernicus
	Model		149-0253	28231		BB005
	Delivery		10 days	Not Given		30 days
58	CD Floor Display	1				
	Price Each		\$754.99	No Bid	No Bid	\$1,082.41
	Total Price		\$754.99			\$1,082.41
	Brand		Demco			Texwood
	Model		149-9942			Z1142401
	Delivery		10 days			30-45 days
59	Book Truck, 42"	4		N A S		N A S
	Price Each		\$204.99	\$181.90	\$208.39	\$191.91
	Total Price		\$819.96	\$727.60	\$833.56	\$767.64
	Brand		Demco	Brodart	Ironman/Gaylord	Bretford
	Model		141-0949	MO292002Q	Not Given	B00F1
	Delivery		15 days	4-6 weeks	20 days	25 days
60	Media Display	1				
	Price Each		No Bid	No Bid	No Bid	No Bid
	Total Price					
	Brand					
	Model					
	Delivery					

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Demco, Inc.	Brodart Company	Gaylord Brothers	School Specialty
For: Library Furniture & Fixtures			PO Box 7488	100 North Road	PO Box 4901	W 6316 Design Drive
04-131 AW/arw			Madison, WI 53707	McElhattan, PA 17748	Syracuse, NY 13321	Greenville, WI 54942
Item	Description	Quantity				
61	Slatwall Display	1				
	Price Each		\$569.99	No Bid	No Bid	No Bid
	Total Price		\$569.99			
	Brand		Demco			
	Model		149-1779			
	Delivery		25 days			
62	Reading Cushions	4				
	Price Each		\$22.99	\$21.25	\$15.47/\$61.88	No Bid
	Total Price		\$91.96	\$85.00	\$61.88	
	Brand		Demco	Brodart	Gaylord	
	Model		805138	28744003	CF321164	
	Delivery		Not Given	4-6 weeks	15 days	
63	Periodical & Literature Display	2		N A S		
	Price Each		No Bid	\$69.00	\$95.38	No Bid
	Total Price			\$138.00	\$190.76	
	Brand			Brodart	Gaylord	
	Model			85260015	DCD2	
	Delivery			4-6 weeks	18 days	
64	Wood Child Rocking Chair	2				N A S
	Price Each		\$124.99	No Bid	\$107.10	\$66.50
	Total Price		\$249.98		\$214.20	\$133.00
	Brand		Demco		Georgia Rocker/Gaylord	Steffy Wood
	Model		149-3435		103Y-80	20425
	Delivery		35 days		20 days	25 days
65	Table, color banded	1				
	Price Each		\$179.99	No Bid	\$163.15	\$176.41
	Total Price		\$179.99		\$163.15	\$176.41
	Brand		Demco		Royal/Gaylord	Royal Seating
	Model		149-1199		R2237A-CB-17	2237ACB
	Delivery		10 days		35 days	30-454 days
	Terms		Net 30	Net 30	Net 30	Net 30
Total Award			\$19,789.93	\$13,459.54	\$6,035.93	\$4,681.83

*Prices have been adjusted for comparison purposes only

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/arw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
1	Books Trucks, 43"x36"x18"	48		N A S		
	Price Each		\$275.00	\$186.35	\$235.78	\$304.65
	Total Price		\$13,200.00	\$8,944.80	\$11,317.44	\$14,623.20
	Brand		Brodart	Luxor	Highsmith	Smith Systems
	Model		63-286-001	MT111	65145	21051
	Delivery		45 days	18 days	45-60 days	60 days
2	Books Trucks, 45"x40 1/2"x14"	7		No Bid	\$470.96	No Bid
	Price Each		\$325.00		\$3,296.72	
	Total Price		\$2,275.00			
	Brand		Brodart		Highsmith	
	Model		P805008		65273	
	Delivery		45 days		15-30 days	
3	Slatwall Sign Holders	8		No Bid	No Bid	No Bid
	Price Each		\$7.00			
	Total Price		\$56.00			
	Brand		Brodart			
	Model		P139-0021			
	Delivery		45 days			
4	Book Returns	2		No Bid	\$2,034.73	\$3,726.95
	Price Each		\$1,595.00		\$4,069.46	\$7,453.90
	Total Price		\$3,190.00			
	Brand		Brodart		Not Given	Kingsley Optima
	Model		705-511-001		71705LB	00-8560
	Delivery		45 days		30-45 days	30 days
5	Receiving Carts	3		No Bid	\$753.97	\$3,453.95
	Price Each		\$249.00		\$2,261.91	\$10,361.85
	Total Price		\$747.00			
	Brand		Brodart		Not Given	Kingsley
	Model		70-494-001		61087	30-0500
	Delivery		45 days		30-45 days	30 days
6	Bulletin Board, 1 1/2'x2'	2		No Bid	No Bid	\$23.10
	Price Each		\$18.74			\$46.20
	Total Price		\$37.48			
	Brand		Demco			Aristocrat
	Model		149-7282			BL181
	Delivery		45 days			45 days
7	DELETED					
8	Children's Library Table, rectangle	3		No Bid	No Bid	No Bid
	Price Each		\$172.48			
	Total Price		\$517.44			
	Brand		Demco			
	Model		149-2962			
	Delivery		45 days			
9	Children's Library Chairs	20		No Bid	No Bid	No Bid
	Price Each		\$81.92			
	Total Price		\$1,638.40			
	Brand		Demco			
	Model		149-3524			
	Delivery		45 days			
10	Children's Library Table, square	4		No Bid	No Bid	No Bid
	Price Each		\$109.65			
	Total Price		\$438.60			
	Brand		Demco			
	Model		149-2965			
	Delivery		45 days			

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/arw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
11	Children's Library Table, round	1				
	Price Each		\$162.62	No Bid	No Bid	No Bid
	Total Price		\$162.62			
	Brand Model Delivery		Demco 149-2400 45 days			
12	Children's Overstuffed Reading Furniture, Loveseat	1			No Bid	
	Price Each		\$277.51	No Bid		No Bid
	Total Price		\$277.51			
	Brand Model Delivery		Demco 146-0164 45 days			
13	Children's Overstuffed Reading Furniture, Chair	1			No Bid	No Bid
	Price Each		\$271.03	No Bid		No Bid
	Total Price		\$271.03			
	Brand Model Delivery		Demco 146-0165 45 days			
14	Children's Overstuffed Reading Furniture, Ottoman	1			No Bid	No Bid
	Price Each		\$117.03	No Bid		No Bid
	Total Price		\$117.03			
	Brand Model Delivery		Demco 146-0166 45 days			
15	Upholstered Club Chair	1			No Bid	No Bid
	Price Each		\$399.56	No Bid		No Bid
	Total Price		\$399.56			
	Brand Model Delivery		Demco 146-9065 45 days			
16	Children's Browser Table	1			No Bid	\$344.67
	Price Each		\$399.56	No Bid		\$344.67
	Total Price		\$399.56			
	Brand Model Delivery		Demco 149-3548 45 days			Gressco H125500 31 days
17	Stools, green	1			N A S	
	Price Each		\$183.55	No Bid	\$140.17	\$164.69
	Total Price		\$183.55		\$140.17	\$164.69
	Brand Model Delivery		Gaylord TX111-112-10 45 days		Not Given 81127YG 30-60 days	Texwood 2811100 60 days
18	Stools, red	1			N A S	
	Price Each		\$183.55	No Bid	\$140.17	\$164.69
	Total Price		\$183.55		\$140.17	\$164.69
	Brand Model Delivery		Gaylord TX111-112-18 45 days		Not Given 81127YE 30-60 days	Texwood 2811100 60 days
19	Stools, blue	1			N A S	
	Price Each		\$183.55	No Bid	\$140.17	\$164.69
	Total Price		\$183.55		\$140.17	\$164.69
	Brand Model Delivery		Gaylord TX111-112-02 45 days		Not Given 81127YX 30-60 days	Texwood 2811100 60 days
20	Stools, yellow	1			N A S	
	Price Each		\$183.55	No Bid	\$140.17	\$164.69
	Total Price		\$183.55		\$140.17	\$164.69
	Brand Model Delivery		Gaylord TX111-112-25 45 days		Not Given 81127YQ 30-60 days	Texwood 2811100 60 days

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/arw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
21	Medium Oak Table	1				
	Price Each		\$1,031.40	No Bid	\$855.88	\$948.61
	Total Price		\$1,031.40		\$855.88	\$948.61
	Brand		Gaylord		Not Given	Texwood
	Model		TX378-112-112		81129YY	2410378
	Delivery		45 days		45-60 days	60 days
22	Wire Cart	4			N A S	
	Price Each		\$279.72	No Bid	\$211.69	No Bid
	Total Price		\$1,118.88		\$846.76	
	Brand		Gaylord		Not Given	
	Model		F40912		19197	
	Delivery		45 days		45-60 days	
23	Stack Chair	6			N A S	
	Price Each		\$29.57	\$26.00	\$22.00	\$33.03
	Total Price		\$177.42	\$156.00	\$132.00	\$198.18
	Brand		Demco	Royal Seating	Not Given	Royal
	Model		149-1738	1101-12	09100B	1101
	Delivery		45 days	21 days	45-60 days	45 days
24	Shelving Backs	4				
	Price Each		\$79.60	No Bid	\$60.50	\$70.11
	Total Price		\$318.40		\$242.00	\$280.44
	Brand		Gaylord		Not Given	Texwood
	Model		2901421-75		68384XS	2501421
	Delivery		45 days		45-60 days	60 days
25	Shelving Starter	1				
	Price Each		\$372.60	No Bid	\$304.97	\$383.86
	Total Price		\$372.60		\$304.97	\$383.86
	Brand		Gaylord		Not Given	Texwood
	Model		29042201-75		50603XX	25042201
	Delivery		45 days		45-60 days	60 days
26	Shelving Adders	3				
	Price Each		\$275.40	No Bid	\$222.78	\$359.16
	Total Price		\$826.20		\$668.34	\$1,077.48
	Brand		Gaylord		Not Given	Texwood
	Model		29042202-75		50604XX	25042202
	Delivery		45 days		45-60 days	60 days
27	Slatwall Displayer	1				
	Price Each		\$605.83	No Bid	No Bid	No Bid
	Total Price		\$605.83			
	Brand		Gaylord			
	Model		TED-48			
	Delivery		45 days			
28	Display Table	2				
	Price Each		\$405.00	No Bid	No Bid	No Bid
	Total Price		\$810.00			
	Brand		Gaylord			
	Model		LAKETIER			
	Delivery		45 days			
29	Stools, Kik-step, hunter green	4				
	Price Each		\$53.95	No Bid	\$48.50	\$50.19
	Total Price		\$215.80		\$194.00	\$200.76
	Brand		Gaylord		Not Given	Cramer
	Model		514-10		64311H	90-0100
	Delivery		45 days		15-30 days	45 days
30	Stools, Kik-step, blue	2				
	Price Each		\$53.95	No Bid	\$48.50	\$50.19
	Total Price		\$107.90		\$97.00	\$100.38
	Brand		Gaylord		Not Given	Cramer
	Model		514-02		64311A	1001
	Delivery		45 days		15-30 days	45 days

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/arw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
31	Stools, Kik-step, yellow	3				
	Price Each		\$53.95	No Bid	\$48.50	\$50.19
	Total Price		\$161.85		\$145.50	\$150.57
	Brand		Gaylord		Not Given	Cramer
	Model		514-48		64311Y	1001
	Delivery		45 days		15-30 days	45 days
32	Stools, Kik-step, red	5				
	Price Each		\$53.95	No Bid	\$48.50	\$50.19
	Total Price		\$269.75		\$242.50	\$250.95
	Brand		Gaylord		Not Given	Cramer
	Model		514-18		64311R	1001
	Delivery		45 days		15-30 days	45 days
33	Stools, Kik-step, putty	5				
	Price Each		\$53.95	No Bid	\$48.50	\$50.19
	Total Price		\$269.75		\$242.50	\$250.95
	Brand		Gaylord		Not Given	Cramer
	Model		514-48		64311E	1001
	Delivery		45 days		15-30 days	45 days
34	Book Trucks, 3 flat shelves	10		N A S		
	Price Each		\$398.71	\$192.35	\$262.40	No Bid
	Total Price		\$3,987.10	\$1,923.50	\$2,624.00	
	Brand		Bretford/Demco	Luxor	Not Given	
	Model		141-0952	MT111	1026OX	
	Delivery		45 days	18 days	15-30 days	
35	Books Trucks, 4 sloping shelves	2		N A S		
	Price Each		\$456.95	\$139.30	\$289.98	No Bid
	Total Price		\$913.90	\$278.60	\$579.96	
	Brand		Bretford/Demco	Luxor	Not Given	
	Model		141-0877	MT22/C5I	10262X	
	Delivery		45 days	18 days	15-30 days	
36	Book Trucks, 3 flat shelves	15		N A S	N A S	
	Price Each		\$263.19	\$180.48	\$216.77	\$293.09
	Total Price		\$3,947.85	\$2,707.20	\$3,251.55	\$4,396.35
	Brand		Demco	Luxor	Not Given	Bretford
	Model		P800341	MT112/C5I	10256	F336
	Delivery		45 days	18 days	15-30 days	45 days
37	Book Trucks, 3 flat shelves	15		N A S		
	Price Each		\$322.56	\$195.31	No Bid	No Bid
	Total Price		\$4,838.40	\$2,929.65		
	Brand		Demco	Luxor		
	Model		P8071151	MT111/C5I		
	Delivery		45 days	18 days		
38	Display Pedestals, 38"	5				
	Price Each		\$123.19	No Bid	No Bid	No Bid
	Total Price		\$615.95			
	Brand		Demco			
	Model		149-56701			
	Delivery		45 days			
39	Display Pedestals, 33"	5				
	Price Each		\$123.19	No Bid	No Bid	No Bid
	Total Price		\$615.95			
	Brand		Demco			
	Model		149-56701			
	Delivery		45 days			
40	Display Pedestals, 28"	5				
	Price Each		\$123.19	No Bid	No Bid	No Bid
	Total Price		\$615.95			
	Brand		Demco			
	Model		149-56701			
	Delivery		45 days			

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/anw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
41	Display Island	1				
	Price Each		\$405.00	No Bid	No Bid	No Bid
	Total Price		\$405.00			
	Brand		Gaylord			
	Model		RIB4DF			
	Delivery		45 days			
42	Display & Information Center	1				
	Price Each		\$440.02	No Bid	\$572.23	No Bid
	Total Price		\$440.02		\$572.23	
	Brand		Gaylord		Not Given	
	Model		AFD-6		61345	
	Delivery		45 days		Not Given	
43	Hanging Bag Displayers	1				
	Price Each		\$233.23	No Bid	No Bid	No Bid
	Total Price		\$233.23			
	Brand		Gaylord			
	Model		SAR-1			
	Delivery		45 days			
44	Big Book Cart	1				
	Price Each		\$289.44	No Bid	\$248.00	\$305.08
	Total Price		\$289.44		\$248.00	\$305.08
	Brand		Gaylord		Not Given	Smith Systems
	Model		SM21077-17		30795P	21077
	Delivery		45 days		30-45 days	45 days
45	Island Displayer	1				
	Price Each		\$570.19	No Bid	No Bid	No Bid
	Total Price		\$570.19			
	Brand		Gaylord			
	Model		GT10-02			
	Delivery		45 days			
46	Cube Caps, 14"	5				
	Price Each		\$275.40	No Bid	No Bid	No Bid
	Total Price		\$1,377.00			
	Brand		Gaylord			
	Model		TEDT-12-01			
	Delivery		45 days			
47	Cube Caps, 20"	2				
	Price Each		\$297.00	No Bid	No Bid	No Bid
	Total Price		\$594.00			
	Brand		Gaylord			
	Model		TEDT-18-01			
	Delivery		45 days			
48	Information Center	1				
	Price Each		\$264.55	No Bid	No Bid	No Bid
	Total Price		\$264.55			
	Brand		Gaylord			
	Model		MTFD5-01			
	Delivery		45 days			
49	Rotary Literature Rack	1				
	Price Each		\$506.24	No Bid	No Bid	No Bid
	Total Price		\$506.24			
	Brand		Demco			
	Model		149-9856			
	Delivery		45 days			
50	Modular Display Cubes	3				
	Price Each		\$671.99	No Bid	No Bid	No Bid
	Total Price		\$2,015.97			
	Brand		Demco			
	Model		149-9810			
	Delivery		45 days			

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/arw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
51	Children's Freight Saver Revolver	1			N A S	N A S
	Price Each		\$306.50	No Bid	\$241.00	\$244.66
	Total Price		\$306.50		\$241.00	\$244.66
	Brand		Demco		Not Given	Wireworks
	Model		143-2007		62144	9292b
	Delivery		45 days		Not Given	45 days
52	Book Trucks, 42"	5				
	Price Each		\$216.83	\$195.31	No Bid	No Bid
	Total Price		\$1,084.15	\$976.55		
	Brand		Demco	Luxor		
	Model		807728	MT111/C5I		
	Delivery		45 days	18 days		
53	Multimedia Island Display	1				
	Price Each		\$880.87		\$762.00	\$747.71
	Total Price		\$880.87		\$762.00	\$747.71
	Brand		Demco		Not Given	Texwood
	Model		149-0303		36415X	40035om
	Delivery		45 days		Not Given	60 days
54	Paperback, Video, DVD Display	1				
	Price Each		\$967.11	No Bid	\$915.00	\$944.49
	Total Price		\$967.11		\$915.00	\$944.49
	Brand		Demco		Not Given	Gressco
	Model		149-5676		10352K	3315
	Delivery		45 days		Not Given	30 days
55	Display Cubes, blue	2				
	Price Each		\$57.89	No Bid	No Bid	No Bid
	Total Price		\$115.78			
	Brand		Demco			
	Model		880911			
	Delivery		45 days			
56	Display Cubes, yellow	2				
	Price Each		\$167.55	No Bid	No Bid	No Bid
	Total Price		\$335.10			
	Brand		Demco			
	Model		149-0253			
	Delivery		45 days			
57	Book Browser Cart	1				
	Price Each		\$234.00	No Bid	\$176.25	No Bid
	Total Price		\$234.00		\$176.25	
	Brand		Demco		Not Given	
	Model		P149-0253		50240	
	Delivery		45 days		Not Given	
58	CD Floor Display	1				
	Price Each		\$975.79	No Bid	No Bid	No Bid
	Total Price		\$975.79			
	Brand		Demco			
	Model		149-9942			
	Delivery		45 days			
59	Book Truck, 42"	4				
	Price Each		\$226.69	\$195.31	No Bid	No Bid
	Total Price		\$906.76	\$781.24		
	Brand		Demco	Luxor		
	Model		141-0949	MT111/C5I		
	Delivery		45 days	18 days		
60	Media Display	1				
	Price Each		\$535.91	No Bid	No Bid	No Bid
	Total Price		\$535.91			
	Brand		Demco			
	Model		141-8035			
	Delivery		45 days			

City of San Antonio Bid Tabulation

Opened: October 11, 2004			Library Innovations	Expressive Industries	Highsmith, Inc.	The Library Store, Inc.
For: Library Furniture & Fixtures			18703 Venture Drive	3621 B State Hwy 14	W5527 State Road 106 PO Box 800	112 E. South St.
04-131 AW/anw			Point Venture, TX 78645	Santa Fe, NM 87508	Fort Atkinson, WI 53538	Tremont, IL 61568
Item	Description	Quantity				
61	Slatwall Display	1				
	Price Each		\$693.23	No Bid	No Bid	No Bid
	Total Price		\$693.23			
	Brand		Demco			
	Model		149-1779			
	Delivery		45 days			
62	Reading Cushions	4				
	Price Each		\$22.39	No Bid	\$16.70	No Bid
	Total Price		\$89.56		\$66.80	
	Brand		Demco		Not Given	
	Model		P805138		27444G	
	Delivery		45 days		15-30 days	
63	Periodical & Literature Display	2				
	Price Each		\$124.74	\$103.43	No Bid	No Bid
	Total Price		\$249.48	\$206.86		
	Brand		Gaylord	Luxor		
	Model		DCD-2	LH2H3V		
	Delivery		45 days	18 days		
64	Wood Child Rocking Chair	2				
	Price Each		\$172.47	\$109.00	No Bid	No Bid
	Total Price		\$344.94	\$218.00		
	Brand		Demco	Georgia Chair		
	Model		P149-3435	GC103		
	Delivery		45 days	18 days		
65	Table, color banded	1				
	Price Each		\$177.41	\$245.00	No Bid	No Bid
	Total Price		\$177.41	\$245.00		
	Brand		Demco	Royal Seating		
	Model		149-1199	RS2237A-C13		
	Delivery		45 days	28 days		
	Terms		1.5%-5	Net 30	Net 30	Net 30
Total Award			\$4,635.53			

*Prices have been adjusted for comparison purposes only