

CONSENT AGENDA
8

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Administrative Sedans

DATE: February 24, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the bid submitted by Baby Jack Ford Automotive Ltd. Columbus Country Ford, Bid No. 1 and Tom Benson Chevrolet to provide the City of San Antonio with replacement administrative sedans for a total of \$1,042,824.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase administrative sedans for the City of San Antonio. A total of twenty bids were received. The bid submitted by Baby Jack Chrysler Automotive Ltd Columbus Country Dodge, Bid No. 1 failed to meet City specifications on the engine size. The low responsive bid was submitted by Baby Jack Ford Automotive Ltd. Columbus Country Ford, Bid No. 1, Item 1 and Tom Benson Chevrolet, Item 2 for a combined total of \$1,042,824.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

City vehicles are replaced in accordance with an established replacement program and sedans which have acquired 84,000 miles or are 10 years old become eligible for replacement. These units have exceeded the cost of replacement in maintenance and repairs on an average of 34%. The retired units will be sold at auction.

This ordinance will provide for the purchase of 64 four door administrative sedans and 12 gasoline electric Honda Civic Hybrid vehicles. This will bring the total number of hybrids in the fleet to 26 each. A comparison of the gas electric vehicles versus conventional vehicles since 2002, shows an average of \$.05 fuel cost per mile for the hybrids compared to \$.08 for the conventional sedans. This savings in fuel helps offset the added purchase price. According to the Environmental Protection Agency, the hybrid vehicle produces 23% less in ozone producing emissions over its expected life.

The Civic Hybrid is a four door, five passenger, automatic transmission model with standard features. These vehicles are certified as Ultra Low Emission Vehicles, which emit almost zero exhaust emissions.

POLICY ANALYSIS

This contract will provide various departments including Public Works, Parks & Recreation, Fire, Police, Health, Code Compliance, Purchasing and Environmental Services with sedans for routine administrative use. These units are covered by a standard one year warranty for parts and service. The contract also allows for additional purchases through December 31, 2005, should funding become available.

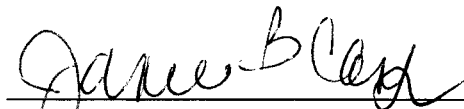
FISCAL IMPACT

The total cost of this contract is \$1,042,824.00. Funding will be from the Equipment Renewal and Replacement Fund. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

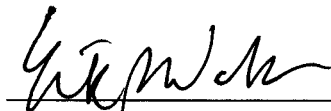
SUPPLEMENTAL INFORMATION

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

		Bid #1		Bid #1	Bid #2	Bid #1	Bid #2	Bid #3
Opened: January 28, 2005		Baby Jack Ford Automotive Ltd. Columbus Country Ford	Tom Benson Chevrolet	Ancira-Winton Chevrolet	Ancira-Winton Chevrolet	Baby Jack Chrysler Automotive Ltd. Columbus Country Dodge	Baby Jack Chrysler Automotive Ltd. Columbus Country Dodge	Baby Jack Chrysler Automotive Ltd. Columbus Country Dodge
For: Administrative Sedans		PO Box 27	9400 San Pedro	6111 Bandera Rd.	6111 Bandera Rd.	PO Box 27	PO Box 27	PO Box 27
05-026 PR		Caldwell TX 77836	San Antonio TX 78216	San Antonio TX 78238	San Antonio TX 78238	Caldwell TX 77836	Caldwell TX 77836	Caldwell TX 77836
Item	Description					NAS		
1	64 Each - Administrative Four Door Sedans							
	Price Each	\$12,447.00	\$12,692.00	\$14,714.00	\$14,462.00	\$12,278.00	\$22,987.00	\$20,237.00
	Price Total	\$796,608.00	\$812,288.00	\$941,696.00	\$925,568.00	\$785,792.00	\$1,471,168.00	\$1,295,168.00
	Make Model	Ford Taurus	Chevrolet Malibu	Chevrolet Impala w/Onstar	Chevrolet Impala w/o Onstar	Dodge Stratus	Chrysler 300 3.5L	Chrysler 300 2.7L
2	12 Each - Administrative Hybrid Sedans							
	Price Each	No Bid	\$20,518.00	No Bid	No Bid	No Bid	No Bid	No Bid
	Price Total		\$246,216.00					
	Make Model		Honda Hybrid Civic					
	Total Award	\$796,608.00	\$246,216.00					

City of San Antonio Bid Tabulation

		Bid #4	Bid #5	Bid #2	Bid #1	Bid #2	Bid #3	Bid #4
Opened: January 28, 2005		Baby Jack Chrysler Automotive Ltd.	Baby Jack Chrysler Automotive Ltd.	Baby Jack Ford Automotive Ltd.	Baby Jack II Auto-motive Ltd. Caldwell	Baby Jack II Auto-motive Ltd. Caldwell	Baby Jack II Auto-motive Ltd. Caldwell	Baby Jack II Auto-motive Ltd. Caldwell
For: Administrative Sedans		Columbus Country Dodge	Columbus Country Dodge	Columbus Country Ford	Country Chevrolet-Pontiac	Country Chevrolet-Pontiac	Country Chevrolet-Pontiac	Country Chevrolet-Pontiac
05-026 PR		PO Box 27	PO Box 27	PO Box 27	PO Box 27	PO Box 27	PO Box 27	PO Box 27
		Caldwell TX 77836	Caldwell TX 77836	Caldwell TX 77836	Caldwell TX 77836	Caldwell TX 77836	Caldwell TX 77836	Caldwell TX 77836
Item	Description							
1	64 Each - Administrative Four Door Sedans							
	Price Each	\$18,962.00	\$21,667.00	\$19,179.00	\$13,217.00	\$14,449.00	\$16,234.00	\$16,446.00
	Price Total	\$1,213,568.00	\$1,386,688.00	\$1,227,456.00	\$845,888.00	\$924,736.00	\$1,038,976.00	\$1,052,544.00
	Make	Dodge	Dodge	Ford	Chevrolet	Chevrolet	Pontiac	Pontiac
	Model	Magnum 2.7L	Magnum 3.5L	500SE	Malibu	Impala	Grand Prix	66
2	12 Each - Administrative Hybrid Sedans							
	Price Each	No Bid	No Bid	No Bid	\$22,986.00	\$22,986.00	\$22,986.00	\$22,986.00
	Price Total				\$275,832.00	\$275,832.00	\$275,832.00	\$275,832.00
	Make				Chevrolet	Chevrolet	Chevrolet	Chevrolet
	Model				Hybrid Ext. Cab	Hybrid Ext. Cab	Hybrid Ext. Cab	Hybrid Ext. Cab
Total Award								

City of San Antonio Bid Tabulation

Bid #5							
Opened: January 28, 2005		Baby Jack II Auto- motive Ltd. Caldwell Country Chevrolet- Pontiac	Brent Walker Ford Sales, Inc.	Gunn Chevrolet	Philpott Motors Ltd.	Westway Ford	Whiteside Chevrolet, Inc.
For: Administrative Sedans		PO Box 27	PO Box 338	12602 IH 35 North	PO Box 876	2101 Country Dell Dr.	50714 National Rd.
05-026 PR		Caldwell TX 77836	Glennville GA 30427	San Antonio TX 78233	Port Neches TX 77651	Garland TX 75040	St. Clairsville OH 43950
Item	Description						
1	64 Each - Administrative Four Door Sedans						
	Price Each	\$20,337.00	\$15,269.65	\$14,112.41	\$12,460.00	\$12,861.00	\$14,990.00
	Price Total	\$1,301,568.00	\$977,257.60	\$903,194.24	\$797,440.00	\$823,104.00	\$959,360.00
	Make	Pontiac	Ford	Chevrolet	Ford	Ford	Chevrolet
	Model	Bonneville	Taurus	Impala	Taurus	Taurus	Impala
2	12 Each - Administrative Hybrid Sedans						
	Price Each	\$22,986.00	No Bid	No Bid	No Bid	No Bid	No Bid
	Price Total	\$275,832.00					
	Make	Chevrolet					
	Model	Hybrid Ext. Cab					
Total Award							