

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

ITEM NO. 8

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Annual Contracts for Fiscal Year 2004-2005

DATE: April 7, 2005

SUMMARY & RECOMMENDATION

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for janitorial services for community link centers, home health maintenance voucher program and satellite phone service and purchase of work uniforms

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

SECTION I: The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (3 contracts)

SECTION I: The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (5 contracts)

POLICY ANALYSIS

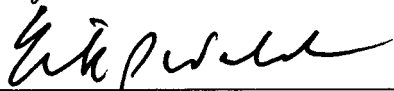
Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2004-2005 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$299,181.



Janie Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

SECTION I
COUNCIL, APRIL 7, 2005
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Janitorial Services for Community Link Service Centers A791-05 Upon Award through 9-30-05 With two one-year options to extend This contract will provide the City of San Antonio Office of Customer Service/311, Community Link Service Center facilities located through the San Antonio area with janitorial services, cleaning and disinfecting.		Desert Group, Inc. dba Man Maid Entire Bid Est Amount \$15,725 annually
2. Home Health Maintenance Voucher Program A996-05 Upon Award through 9-30-05 With two one-year options to extend This contract will provide the City of San Antonio Community Initiatives Elderly & Disabled Services with temporary emergency assistance via vouchers with prescription medications and related items to qualified clients.	MBE	Health Professionals, Bid No. 1 Entire Bid Est Amount \$60,000 annually
3. Satellite Phone Service GSA A1018-05 Upon Award through 12-31-08 This contract will provide the City of San Antonio Fire Department with a satellite phone system which provide additional communication capabilities during large scale events when radio traffic is overwhelmed or when cell phone communications are down due to volume of cellular phone traffic.		Globalstar USA, Inc. GSA Contract No. GS09K00BHA Entire Bid Est Amount \$73,456 annually

City of San Antonio Bid Tabulation

Opened: March 11, 2005
For: Annual Contract for Janitorial Services for Community Link Service Centers

A791-05 TC			Desert Group, Inc. dba Man-Maid PO Box 762162 San Antonio, TX 78245	Advanced Janitorial PO Box 762633 San Antonio, TX 78245	CTJ Maintenance, Inc. 3601 Conflans Irving, TX 75061	Coverall Cleaning Concepts 45 NE Loop 410, Ste 115 San Antonio, TX 78216	L & V Janitorial Services 5423 S. Zarzamora San Antonio, TX 78224	Whistle Clean 23226 Kaitlyn Canyon San Antonio, TX 78258
Item	Description	Estimated Quantity						
1	Las Palmas Service Center Cleaning Services	12	\$225.00	\$500.00	\$495.00	\$238.00	\$360.00	\$460.00
	Price per Month		\$2,700.00	\$6,000.00	\$5,940.00	\$2,856.00	\$4,320.00	\$5,520.00
	Price Total							
	Carpet Shampoo	6	Included	\$64.05	\$250.00	\$175.00	Included	\$40.00
	Price per Incident		Included	\$384.30	\$1,500.00	\$1,050.00	Included	\$240.00
	Price Total							
2a	McCreless Service Center, 4100 S. New Braunfels Cleaning Services	1						
	Price per Month		\$325.00	\$725.00	\$695.00	\$328.00	\$360.00	\$495.00
	Price Total		\$325.00	\$725.00	\$695.00	\$328.00	\$360.00	\$495.00
	Carpet Shampoo	1	Included	\$120.30	\$295.00	\$175.00	Included	\$40.00
	Price per Incident		Included	\$120.30	\$295.00	\$175.00	Included	\$40.00
	Price Total							
2b	McCreless Service Center, 922 Ada Street Cleaning Services	11						
	Price per Month		\$260.00	\$625.00	\$645.00	\$308.00	\$360.00	\$480.00
	Price Total		\$2,860.00	\$6,875.00	\$7,095.00	\$3,388.00	\$3,960.00	\$5,280.00
	Carpet Shampoo	5	Included	\$108.00	\$275.00	\$225.00	Included	\$40.00
	Price per Incident		Included	\$540.00	\$1,375.00	\$1,125.00	Included	\$200.00
	Price Total							
3	South Park Service Center Cleaning Services	12	\$350.00	\$875.00	\$745.00	\$388.00	\$360.00	\$540.00
	Price per Month		\$4,200.00	\$10,500.00	\$8,940.00	\$4,656.00	\$4,320.00	\$6,480.00
	Price Total							
	Carpet Shampoo	6	Included	\$138.23	\$725.00	\$225.00	Included	\$40.00
	Price per Incident		Included	\$829.38	\$4,350.00	\$1,350.00	Included	\$240.00
	Price Total							
4	Valley View Service Center Cleaning Services	12						
	Price per Month		\$420.00	\$1,050.00	\$975.00	\$688.00	\$360.00	\$630.00
	Price Total		\$5,040.00	\$12,600.00	\$11,700.00	\$8,256.00	\$4,320.00	\$7,560.00
	Carpet Shampoo	6						
	Price per Incident		\$100.00	\$246.45	\$850.00	\$340.00	Included	\$40.00
	Price Total		\$600.00	\$1,478.70	\$5,100.00	\$2,040.00	Included	\$240.00

City of San Antonio Bid Tabulation

Opened: March 11, 2005			For: Annual Contract for Janitorial Services for Community Link Service Centers					
A791-05 TC			Desert Group, Inc. dba Man-Maid PO Box 762162	Advanced Janitorial PO Box 762633	CTJ Maintenance, Inc. 3601 Conflans	Coverall Cleaning Concepts 45 NE Loop 410, Ste 115 San Antonio, TX 78216	L & V Janitorial Services 5423 S. Zarzamora San Antonio, TX 78224	Whistle Clean 23226 Kaitlyn Canyon San Antonio, TX 78258
Item	Description	Estimated Quantity	San Antonio, TX 78245	San Antonio, TX 78245	Irving, TX 75061	San Antonio, TX 78216	San Antonio, TX 78224	San Antonio, TX 78258
	Estimated Annual Total		\$15,725.00	\$40,052.68	\$46,990.00	\$25,224.00	\$17,280.00	\$26,295.00
	Terms		2.5% - 15	Net 30	Net 30	Net 30	Net 30	2% - 10
	Total Estimated Award		\$15,725.00					

TERM: Upon Award - September 30, 2005 with two (2) extensions - Expires 2007

CONTRACT AMOUNT: \$ 15,725.00 for one year; \$ 47,175.00 for three years.

END USER: Office of Customer Service - 311

SCOPE: Contract will provide janitorial service for the Community Link Service Center facilities located throughout the San Antonio area. Janitorial service shall include facility cleaning, disinfecting, trash removal and floor maintenance.

* Total Increase from previous contract - \$865.00

* Insurance on file.

City of San Antonio Bid Tabulation

Opened: August 13, 2004		Bid 1		Bid 2	
For: Home Health Maintenance Voucher Program		Health Professionals	Health Professionals	Assistance Home Medical Care, Inc.	Bexar Care Home Medical Equip. LLC
A996-05 DG		700 S. Zarzamora #100 San Antonio, TX 78207	700 S. Zarzamora #100 San Antonio, TX 78207	3453 IH-35 N., #304 San Antonio, TX 78219	7410 John Smith Ste. 113 San Antonio, TX 78229
Item	Description				
I					
A.	Percent Of Discount Offered:	15% (Brand)	40% (Generic)	Not Offered	18%
B	Pricing Source (I.E., MFG. Suggested Retail)	List	List	Not Offered	Suggested Retail
II					
A.	Percent Of Discount For Full Price Items:	25%	25%	30%	18%
B.	Walkers	Offered	Offered	Offered	Offered
C.	Canes	Offered	Offered	Offered	Offered
D.	Hand Held Showers	Offered	Offered	Offered	Offered
E.	Bedside Commodes	Offered	Offered	Offered	Offered
F.	Commode Chairs	Offered	Offered	Offered	Offered
G.	Shower Seats	Offered	Offered	Offered	Offered
H.	Lift Chairs	Offered	Offered	Offered	Offered
I.	Hospital Beds	Offered	Offered	Offered	Offered
J.	Delivery	Offered	Offered	Offered	Offered
III					
A.	Percent Of Discount For Full Price Items:	25%	25%	30%	18%
B.	Diabetic Shoes	Offered	Offered	Not Offered	Not Offered
C.	Back Supports	Offered	Offered	Not Offered	Offered
D.	Bed Pans	Offered	Offered	Offered	Offered
E.	Adult Diapers	Offered	Offered	Not Offered	Offered
F.	Compression Hose	Offered	Offered	Not Offered	Offered
G.	Comp Stockings	Offered	Offered	Not Offered	Offered
H.	Bath Aids	Offered	Offered	Offered	Offered
I.	O-T-C Meds	Offered	Offered	Not Offered	Not Offered
J.	Delivery	Offered	Offered	Not Offered	Offered
	Terms	2% -15	2% -15	3% -10	Net 30

City of San Antonio Bid Tabulation

Opened: August 13, 2004		Bid 1		Bid 2	
For: Home Health Maintenance Voucher Program		BTE Import-Export	Mission Pharmacy	Mission Pharmacy	Walgreens Home Care, Inc.
A996-05		DG 11765 West Ave., Suite 253	3267 Roosevelt Ave.	3267 Roosevelt Ave.	14027 Rocky Pine Woods
Item	Description	San Antonio, TX 78216-2559	San Antonio, TX 78214	San Antonio, TX 78214	San Antonio, TX 78249
I					
A.	Percent Of Discount Offered:	Not Offered	15% and \$2.00 disp.	15% and \$2.00 disp.	Not Offered
B	Pricing Source (I.E., MFG. Suggested Retail)	Not Offered	AWP (Brand)	Generics	Not Offered
II					
A.	Percent Of Discount For Full Price Items:	15%	10-15%	10-15%	20%
B.	Walkers	Offered	Offered	Offered	Offered
C.	Canes	Offered	Offered	Offered	Offered
D.	Hand Held Showers	Offered	Offered	Offered	Offered
E.	Bedside Commodes	Offered	Offered	Offered	Offered
F.	Commode Chairs	Offered	Offered	Offered	Offered
G.	Shower Seats	Offered	Offered	Offered	Offered
H.	Lift Chairs	Offered	Not Offered	Not Offered	Offered
I.	Hospital Beds	Not Offered	Not Offered	Not Offered	Offered
J.	Delivery	Offered	Offered	Offered	Offered
III					
A.	Percent Of Discount For Full Price Items:	15%	Not Offered	Not Offered	Not Offered
B.	Diabetic Shoes	Not Offered	Offered	Offered	Not Offered
C.	Back Supports	Offered	Offered	Offered	Not Offered
D.	Bed Pans	Offered	Offered	Offered	Not Offered
E.	Adult Diapers	Offered	Offered	Offered	Not Offered
F.	Compression Hose	Offered	Not Offered	Not Offered	Not Offered
G.	Comp Stockings	Offered	Offered	Offered	Not Offered
H.	Bath Aids	Not Offered	Offered	Offered	Not Offered
I.	O-T-C Meds	Offered	Offered	Offered	Not Offered
J.	Delivery	Offered	Offered	Offered	Not Offered
	Terms	1% -10	1% -10	1% -10	Net 30

CITY OF SAN ANTONIO
BID TABULATION

MLWN

ANNUAL CONTRACT FOR: SATELLITE PHONE SERVICE GSA (A1018)

Globalstar USA, Inc
461 South Milpitas Blvd.
Milpitas, California 95035

Item Description

Satellite Phone Service	
Plan Skyline 120 includes: 120 minutes voice and data per month	
Monthly Access Rate	\$49.95
Additional Minutes \$0.75 Per Minute	
No GSA Mgt. Fee.	
No Activation Fee.	
36 Months (43 Phones- Monthly)	\$2,147.85
Estimated Total	\$77,322.00
5% Volume Discount	\$3,866.13
Total	\$73,456.47

(GSA Contract # GS09K00BHA)
(Upon Award through December 31, 2008)

A1018-05
DS/dc

SECTION II
COUNCIL, APRIL 7, 2005
LOW RESPONSIVE BIDS

SECTION II: LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Purchase of Work Uniforms A229-05 Upon Award through 9-30-006 With one-year option to extend This contract will provide the City of San Antonio with work, executive and guard uniforms.	WBE	Expressive T-Shirts STARR Marketing Items 1A-1F, 2, 6A-6D, 12A-12D Est Amount \$85,000 annually Ameri-Form, Inc. Items 4, 5, 10, 12A-12D Est Amount \$5,000 annually Cintas Uniforms Items 3, 11, 12A-12D Est Amount \$30,000 annually
	MBE	911 Uniforms Items 9, 12A-12D Est Amount \$20,000 annually Tyler Uniform & Supply Items 8, 12A-12D Est Amount \$10,000 annually

City of San Antonio Bid Tabulation

Opened: March 18, 2005

Contract Period: Upon Award thru September 30, 2006
with a 1 (one) year option to extend.

For: Annual Contract for Purchase of Work Uniforms

A229-05

DR

			FSWN	MSWN	MLWN	MSSN	MLWN	MLWN	MLWN	MLWN	MLWN
			Expressive T-Shirts STARR Marketing	Ameri-Form Inc.	Cintas Uniforms	911 Uniforms	Tyler Uniform & Supply	Admiral Services	A.T.C. Uniforms Inc.	Aramark Uniform Services A Div. of Guca	G & K Services
			4009 Naco Perrin	5826 N.W. IH 10	3349 SE Loop 410	1414 N. Zarzamora	228 S. Englewood	1750 Shipman	43-58 11th Street	141 Longwater Drive	410 Probandt
			San Antonio TX 78217	San Antonio TX 78201	San Antonio TX 78222	San Antonio TX 78207	Tyler TX 75702	San Antonio TX 78219	Long Island City NY 11101	Norwell MA 02061	San Antonio TX 78204
Item	Description	Estimated Quantity									
1A	Men's Work Shirt, Short Sleeve	600								NAS	
	Price Each for Small- X-Large		\$7.75	\$9.00	\$8.65	No Bid	\$7.97	\$8.32	\$12.95	\$6.95	\$8.36
	Price Each for 2X-Large		\$9.34	\$10.80	\$9.65		\$9.57	\$9.98	\$14.95	\$7.95	\$8.36
	Price Each for 3X-Large		\$9.34	\$12.60	\$11.65		\$9.57	\$9.98	\$14.95	\$7.95	\$8.36
	Price Each for 4X-Large		\$9.34	\$14.40	\$13.65		\$9.57	\$9.98	\$17.95	\$7.95	\$8.36
	Price Each for 5X-Large		\$9.34	\$16.20	\$15.65		\$9.57	\$9.98	\$17.95	\$9.95	\$8.36
	Price Total		\$4,874.00	\$5,400.00	\$5,190.00		\$4,782.00	\$4,992.00	\$7,770.00	\$4,170.00	\$5,016.00
	Brand		Red Kap	Red Kap	Cintas		Red Kap	Red Kap	Red Kap	Wearguard	GK Teamwear or Red Kap
	Style #		SP24	SP24	935		SP24	SP24	SP24	102	1010-01S
	Delivery		21-30 Days	14 Days	18 Days		21 Days	21 Days	30 Days	7-10 Days	21-30 Days
1B	Men's Work Shirt, Long Sleeve	300									
	Price Each for Small- X-Large		\$9.30	\$10.00	\$9.65	No Bid	\$9.59	\$9.81	\$13.95	\$8.10	\$8.36
	Price Each for 2X-Large		\$11.15	\$12.00	\$10.65		\$11.50	\$11.80	\$15.95	\$10.80	\$8.36
	Price Each for 3X-Large		\$11.15	\$14.00	\$12.65		\$11.50	\$11.80	\$15.95	\$10.80	\$8.36
	Price Each for 4X-Large		\$11.15	\$16.00	\$14.65		\$11.50	\$11.80	\$18.95	\$11.00	\$8.36
	Price Each for 5X-Large		\$11.15	\$18.00	\$16.65		\$11.50	\$11.80	\$18.95	\$11.55	\$8.36
	Price Total		\$2,790.00	\$3,000.00	\$2,895.00		\$2,877.00	\$2,943.00	\$4,185.00	\$2,430.00	\$2,508.00
	Brand		Red Kap	Red Kap	Cintas		Red Kap	None Given	Red Kap	Wearguard	GK Teamwear or Red Kap
	Style #		SP14	SP14	935		SP14	None Given	SP14	101	1010-01S
	Delivery		21-30 Days	14 Days	18 Days		21 Days	21 Days	30 Days	7-10 Days	21-30 Days
1C	Men's Work Pant	1,000									
	Price Each for Waists 28 to 42		\$10.60	\$13.00	\$13.75	No Bid	\$12.41	\$12.61	\$13.95	\$11.25	\$12.75
	Price Each for Waist 44		\$12.59	\$15.60	\$15.75		\$14.89	\$14.47	\$15.95	\$11.25	\$13.75
	Price Each for Waist 46		\$12.59	\$15.60	\$15.75		\$14.89	\$14.47	\$15.95	\$11.25	\$13.75
	Price Each for Waist 48		\$12.59	\$18.20	\$15.75		\$14.89	\$14.47	\$18.95	\$13.45	\$13.75
	Price Each for Waist 50		\$12.59	\$18.20	\$15.75		\$14.89	\$15.57	\$18.95	\$13.55	\$13.75
	Price Each for Waists 52-56		\$21.14	\$20.80	\$16.75		\$21.37	\$15.57	\$21.95	\$16.30	\$13.75
	Price Total		\$10,600.00	\$13,000.00	\$13,750.00		\$12,410.00	\$12,810.00	\$13,950.00	\$11,250.00	\$12,750.00
	Brand		Red Kap	Red Kap	Cintas		Red Kap	Red Kap	Red Kap	Wearguard	GK Teamwear or Red Kap
	Style #		PT20	PT20	945		PT20	PT20	PT20	201	1210-01S or PT20
	Delivery		21-30 Days	14 Days	18 Days		21 Days	21 Days	30 Days	7-10 Days	21-30 Days
1D	Women's Work Shirt, Short Sleeve	100									
	Price Each for Small- X-Large		\$7.46	\$9.20	\$9.75	No Bid	\$8.17	\$8.25	\$12.95	\$8.25	\$8.89
	Price Each for 2X-Large		\$8.95	\$11.20	\$10.75		\$9.80	\$9.90	\$14.95	\$8.95	\$9.84
	Price Each for 3X-Large		\$8.95	\$13.20	\$12.75		\$9.80	\$9.90	\$14.95	\$8.95	\$9.84
	Price Total		\$746.00	\$920.00	\$975.00		\$817.00	\$825.00	\$1,295.00	\$825.00	\$889.00
	Brand		Red Kap	Red Kap	Cintas		Red Kap	Red Kap	Red Kap	Wearguard	GK Teamwear or Red Kap
	Style #		SP23	SP23	956		SP23	SP23	SP23	162	1010-346 or SP23
	Delivery		21-30 Days	14 Days	18 Days		21 Days	21 Days	30 Days	7-10 Days	21-30 Days
1E	Women's Work Shirt, Long Sleeve	50									
	Price Each		\$9.84	\$10.20	\$14.00	No Bid	\$9.84	\$9.95	\$13.95	\$9.95	\$10.71
	Price Each for 2X-Large		\$11.82	\$12.20	\$15.00		\$11.80	\$11.90	\$15.95	\$10.25	\$11.86
	Price Each for 3X-Large		\$11.82	\$14.20	\$17.00		\$11.80	\$11.90	\$15.95	\$11.90	\$11.86
	Price Total		\$492.00	\$510.00	\$700.00		\$492.00	\$497.50	\$697.50	\$497.50	\$535.50
	Brand		Red Kap	Red Kap	Cintas		Red Kap	Red Kap	Red Kap	Wearguard	GK Teamwear or Red Kap
	Style #		SP13	SP13	956		SP13	SP13	SP13	161	SP13
	Delivery		21-30 Days	14 Days	18 Days		21 Days	21 Days	30 Days	7-10 Days	21-30 Days
1F	Women's Work Pant	100									
	Price Each for Sizes 4-18		\$12.91	\$14.00	\$11.20	No Bid	\$13.44	\$13.95	\$14.95	\$11.25	\$15.23
	Price Each for Size 20		\$15.50	\$16.80	\$12.20		\$13.44	\$13.95	\$16.95	\$11.25	\$16.28
	Price Each for Size 24		\$15.50	\$19.80	\$12.20		\$16.13	\$16.00	\$16.95	\$16.65	\$16.28
	Price Each for Sizes 26-28		\$15.50	\$22.40	\$14.20		\$16.13	\$16.00	\$19.95	\$16.65	\$16.28
	Price Total		\$1,291.00	\$1,400.00	\$1,120.00		\$1,344.00	\$1,395.00	\$1,495.00	\$1,125.00	\$1,523.00
	Brand		Red Kap	Red Kap	Cintas		Red Kap	Red Kap	Red Kap	Wearguard	GK Teamwear or Red Kap
	Style #		PT59	PT59	546		PT59	PT59	PT59	1830	PT59
	Delivery		21-30 Days	14 Days	18 Days		21 Days	21 Days	30 Days	7-10 Days	21-30 Days
	Total Items 1A-1F		\$20,593.00	\$24,230.00	\$24,630.00		\$22,722.00	\$23,262.50	\$29,392.50	\$20,297.50	\$23,221.50

City of San Antonio Bid Tabulation

Opened: March 18, 2005

Contract Period: Upon Award thru September 30, 2006

For: Annual Contract for Purchase of Work Uniforms

with a 1 (one) year option to extend.

			FSWN	MSWN	MLWN	MSSN	MLWN	MLWN	MLWN	MLWN	MLWN
			Expressive T-Shirts STARR Marketing	Ameri-Form Inc.	Cintas Uniforms	911 Uniforms	Tyler Uniform & Supply	Admiral Services	A.T.C. Uniforms Inc.	Aramark Uniform Services A Div. of Guca	G & K Services
			4009 Naco Perrin	5826 N.W. IH 10	3349 SE Loop 410	1414 N. Zarzamora	228 S. Englewood	1750 Shipman	43-58 11th Street	141 Longwater Drive	410 Probandt
A229-05 DR			San Antonio TX 78217	San Antonio TX 78201	San Antonio TX 78222	San Antonio TX 78207	Tyler TX 75702	San Antonio TX 78219	Long Island City NY 11101	Norwell MA 02061	San Antonio TX 78204
Item	Description	Estimated Quantity									
2	Dickies Denim Jeans	500									
	Price Each for Waists 28-42		\$12.43	\$15.00	\$14.50	\$14.21	\$14.21	\$13.50	\$13.95	\$15.50	\$13.55
	Price Each for Waist 44		\$14.93	\$18.00	\$15.50	\$16.43	\$16.43	\$15.95	\$15.95	\$15.50	\$14.96
	Price Each for Waist 46		\$14.93	\$18.00	\$15.50	\$16.43	\$16.43	\$15.95	\$15.95	\$15.50	\$14.96
	Price Each for Waist 48		\$14.93	\$21.00	\$15.50	\$16.43	\$16.43	\$15.95	\$18.95	\$18.00	\$14.96
	Price Each for Waist 50-52		\$14.93	\$24.00	\$18.50	\$21.71	\$21.71	\$15.95	\$21.95	\$19.00	\$14.96
	Price Total		\$6,215.00	\$7,500.00	\$7,250.00	\$7,105.00	\$7,105.00	\$6,750.00	\$6,975.00	\$7,750.00	\$6,775.00
	Brand		Red Cap	Dickies	Cintas	Dickies	Dickies	Red Kap	Dickies	Wearguard	GK Teamwear
	Style #		PD60	9393 RNB	894	9393	9393 RNB	PD54BW	9393 RNB	217	1223
	Delivery		21-30 Days	14 Days	18 Days	30 Days	21 Days	21 Days	30 Days	7-10 Days	21-30 Days
3	Leather Belt 1 3/4"	50									
	Price Each		\$8.52	\$10.00	\$8.00	\$9.95	\$11.43	No Bid	\$12.95	\$9.85	\$11.99
	Price Total		\$426.00	\$500.00	\$400.00	\$497.50	\$571.50		\$647.50	\$492.50	\$599.50
	Brand		Premier	Penn Belt	Cintas	Boston Leather	Dutyman		Duty Man	Wearguard	GK Teamwear
	Style #		1613U	HL175	137	6805-1	1611		16"U	7160	68145
	Delivery		21-30 Days	14 Days	18 Days	30 Days	21 Days		30 Days	7-10 Days	21-30 Days
4	Cotton Pique Polo	120								NAS	
	Price Each for Size Small- Xlarge		\$15.28	\$11.00	\$15.75	No Bid	\$11.81	No Bid	\$12.95	\$8.15	\$15.95
	Price Each for 2X-Large		\$17.00	\$13.20	\$16.75		\$15.44		\$14.95	\$9.50	\$18.95
	Price Each for 3X-Large		\$18.22	\$15.40	\$18.75		\$18.40		\$17.95	\$10.00	\$16.95
	Price Total		\$1,833.60	\$1,320.00	\$1,890.00		\$1,417.20		\$1,554.00	\$978.00	\$1,914.00
	Brand		Jonathan Corey	Jerzees	Cintas		Jerzees		Jerzees	Wearguard	GK Teamwear
	Style #		500	440	69148		440		440	1127	31815
	Delivery		21-30 Days	14 Days	18 Days		21 Days		30 Days	7-10 Days	21-30 Days
5	Sport Jacket	75								INCOMPLETE	
	Price Each for Size Small - X-Large		No Bid	\$25.00	\$28.00	No Bid	No Bid	No Bid	\$48.95	\$16.75	No Bid
	Price Each for 2X- Large			\$30.00	\$27.00				\$53.95	\$25.45	
	Price Each for 3X-Large			\$35.00	\$28.00				\$58.95	\$25.45	
	Price Each for 4X- Large			\$40.00	\$30.00				\$63.95	None Given	
	Price Total			\$1,875.00	\$1,950.00				\$3,671.25	\$1,256.25	
	Brand			Red Kap	Cintas				Cintas	Wearguard	
	Style #			JT36	974				974	1411	
	Delivery			14 Days	18 Days				30 Days	7-10 Days	
6A	White T-Shirt with Single Color Imprint	300									
	Price Each for Small- X-Large		\$1.99	\$3.50	\$6.25	No Bid	\$2.31	No Bid	\$3.95	\$3.60	\$5.65
	Price Each for 2X-Large		\$2.94	\$4.50	\$7.25		\$4.05		\$4.45	\$4.70	\$6.75
	Price Each for 3X-Large		\$2.94	\$5.50	\$8.25		\$4.05		\$4.95	\$5.70	\$6.75
	Price Each for 4X & 5X-Large		\$2.94	\$7.50	\$10.25		\$4.05		\$5.95	\$7.00	\$6.75
	Price Total		\$597.00	\$1,050.00	\$1,875.00		\$693.00		\$1,185.00	\$1,080.00	\$1,695.00
	Brand		Gildan Ultra Cotton	Gildan	Cintas		Gildan		Gildan	Wearguard	Gildan
	Style #		G2000	2000	119		G200		2000	608	Ultra Cotton 2000
	Delivery		7-10 Days	14 Days	18 Days		21 Days		30 Days	7-10 Days	30 Days
6B	White T-Shirt with 2 or 3 Color Imprint	400									
	Price Each for Small- X-Large		\$2.18	\$4.50	\$7.00	No Bid	\$2.31	No Bid	\$4.45	\$4.10	\$6.19
	Price Each for 2X-Large		\$3.10	\$5.50	\$8.00		\$4.05		\$4.95	\$5.20	\$7.43
	Price Each for 3X-Large		\$3.10	\$6.50	\$9.00		\$4.05		\$5.45	\$6.20	\$7.43
	Price Each for 4X & 5X-Large		\$3.10	\$8.50	\$11.00		\$4.05		\$6.95	\$7.50	None Given
	Price Total		\$872.00	\$1,800.00	\$2,800.00		\$924.00		\$1,780.00	\$1,640.00	\$2,476.00
	Brand		Gildan Ultra Cotton	Gildan	Cintas		Gildan		Gildan	Wearguard	Gildan
	Style #		G2000	2000	119		G200		2000	608	Ultra Cotton 2000
	Delivery		7-10 Days	14 Days	18 Days		21 Days		30 Days	7-10 Days	None Given
6C	Colored T-shirt with Single Color Imprint	700									
	Price Each for Small- X-Large		\$2.99	\$4.50	\$7.00	No Bid	\$3.27	No Bid	\$4.95	\$4.85	\$6.80
	Price Each for 2X-Large		\$4.09	\$5.50	\$8.00		\$5.38		\$5.45	\$6.15	\$7.80
	Price Each for 3X-Large		\$4.09	\$6.50	\$9.00		\$5.38		\$5.95	\$6.75	\$7.80
	Price Each for 4X & 5X-Large		\$4.09	\$8.50	\$11.00		\$5.38		\$7.45	\$7.65	\$7.80
	Price Total		\$2,093.00	\$3,150.00	\$4,900.00		\$2,289.00		\$3,465.00	\$3,395.00	\$4,760.00
	Brand		Gildan Ultra Cotton	Gildan	Cintas		Gildan		Gildan	Wearguard	Gildan
	Style #		G2000	2000			G200		2000	608	Ultra Cotton 2000
	Delivery		7-10 Days	14 Days	Prepared byBulldogging 3/24/2005		21 Days		30 Days	7-10 Days	30 Days

City of San Antonio Bid Tabulation

Opened: March 18, 2005

For: Annual Contract for Purchase of Work Uniforms

Contract Period: Upon Award thru September 30, 2006
with a 1 (one) year option to extend.

			FSWN	MSWN	MLWN	MSSN	MLWN	MLWN	MLWN	MLWN	MLWN
			Expressive T-Shirts STARR Marketing	Ameri-Form Inc.	Cintas Uniforms	911 Uniforms	Tyler Uniform & Supply	Admiral Services	A.T.C. Uniforms Inc.	Aramark Uniform Services A Div. of Guca	G & K Services
			4009 Naco Perrin	5826 N.W. IH 10	3349 SE Loop 410	1414 N. Zarzamora	228 S. Englewood	1750 Shipman	43-58 11th Street	141 Longwater Drive	410 Probandt
A229-05	DR		San Antonio TX 78217	San Antonio TX 78201	San Antonio TX 78222	San Antonio TX 78207	Tyler TX 75702	San Antonio TX 78219	Long Island City NY 11101	Norwell MA 02061	San Antonio TX 78204
Item	Description	Estimated Quantity									
6D	Colored T-shirt with 2 or 3 Color Imprint	500									
	Price Each for Small- X-Large		\$3.14	\$5.50	\$7.75	No Bid	\$3.27	No Bid	\$5.45	\$5.85	\$7.39
	Price Each for 2X-Large		\$4.24	\$8.50	\$8.75		\$5.38		\$5.95	\$7.15	\$8.39
	Price Each for 3X-Large		\$4.24	\$7.50	\$9.75		\$5.38		\$6.45	\$7.75	\$8.39
	Price Each for 4X & 5X-Large		\$4.24	\$9.50	\$11.75		\$5.38		\$7.95	\$8.65	\$8.39
	Price Total		\$1,570.00	\$2,750.00	\$3,875.00		\$1,635.00		\$2,725.00	\$2,925.00	\$3,695.00
	Brand		Gildan Ultra Cotton	Gildan	Cintas		Gildan		Gildan	Wearguard	Gildan
	Style #		G2000	2000	f19		G200		2000	608	Ultra Cotton 2000
	Delivery		7-10 Days	14 Days	18 Days		21 Days		30 Days	7-10 Days	30 Days
	Total Items 6A-6D		\$5,132.00	\$8,750.00	\$13,450.00		\$5,541.00		\$9,155.00	\$9,040.00	\$12,626.00
7	Deleted										
8	Edwards Garment Catalog										
	Percent Below Retail Price		15%	0%	25%	No Bid	27%	No Bid	0%	No Bid	No Bid
	Delivery		30 Days	14 Days	18 Days		21 Days		30 Days		
9	Propper Catalog								NAS		
	Percent Above or Below Retail Price		No Bid	No Bid	No Bid	+25%	+45%	No Bid	10%	No Bid	No Bid
	Delivery					30 Days	30 Days		30 Days		
10	Horace Small Catalog								NAS		
	Percent Above or Below Retail Price		+10%	0%	No Bid	No Bid	+25%	No Bid	10%	No Bid	No Bid
	Delivery		30 Days	14 Days			21 Days		30 Days		
11	Cintas Catalog										
	Percent Below Price List		No Bid	No Bid	25%	No Bid	No Bid	No Bid	0%	No Bid	No Bid
	Delivery				18 Days				30 Days		
12A	Patches, without Dept. name or City logo										
	Cost per patch with artwork		\$4.75	\$1.50	\$2.85	\$5.00	\$1.25	\$1.50	\$2.00	\$1.50	\$1.50
	Cost per patch without artwork		\$5.00	\$1.50	\$2.85	\$5.00	\$1.75	\$1.60	\$2.75	\$1.50	\$1.50
12B	Patches, with Dept. name or City logo										
	Cost per patch with artwork		\$4.75	\$3.50	\$3.85	\$5.00	\$3.25	\$1.50	\$2.25	\$2.50	\$2.00
	Cost per patch without artwork		\$5.00	\$3.50	\$3.85	\$5.00	\$3.75	\$1.60	\$2.95	\$2.50	\$2.00
12C	Direct Embroidery (includes both sides on front)										
	Cost per embroidery with artwork		\$6.00	\$3.00	\$4.00	\$15.00	\$3.00	\$7.85	\$2.00	\$2.50	\$4.00
	Cost per embroidery without artwork		\$6.00	\$3.50	\$4.00	\$15.00	\$3.75	\$8.25	\$2.75	\$2.50	\$4.00
12D	Direct Embroidery with Dept. Name or City logo										
	Cost per embroidery with artwork		\$7.00	\$4.00	\$4.75	\$20.00	\$4.50	\$8.00	\$2.25	\$3.00	\$4.50
	Cost per embroidery without artwork		\$7.00	\$4.50	\$4.75	\$20.00	\$5.25	\$8.35	\$2.95	\$3.00	\$4.50
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 10	1% 30 Days	Net 30	Net 30

No Bid: Superior Uniform Group, Inc.

Depts: All City Departments

Purpose: This contract will provide work, executive, and guard uniforms to various City Departments.

Est. \$ Usage: \$150,000 (18 months) \$250,000 (contract w/one year option)

NAS: Items 1 & 4 - Aramark Uniform Services: Vendor took exception to our bid (Late Delivery Charges section).

In addition, Aramark Uniform Services has previously had past performance issues with other City contracts resulting in contract termination.

NAS: Items 9 & 10 - A.T.C. Uniforms Inc.: This vendor does not have a representative located in Bexar County.

Item 7, Blauer-Item was deleted and is currently being rebid due to no bids.

WITHDREW: Item 10 - Expressive T-Shirts STARR Marketing-Vendor submitted letter withdrawing their bid response.

INCOMPLETE: Item 5: Aramark Uniforms did not provide a bid price for all sizes requested in bid specs.

**Catalog purchases are for items not covered in this agreement.