

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CITY COUNCIL AGENDA
ITEM NO. 7

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Mobile Digital Video Recording Units

DATE: April 7, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low bid submitted by Digital Safety Technologies, Inc. to provide the City of San Antonio Police Department Helicopter Detail with four mobile digital video recording units for a total of \$36,235.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase four mobile digital video recording units for the City of San Antonio Police Department Helicopter Detail. A total of five bids were received. The bids submitted by Eye Communication, Bid No. 1 and 2, failed to meet bid specifications. The low responsive bid was submitted by Digital Safety Technologies, Inc. for a total of \$36,235.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This contract will provide the San Antonio Police Department with four digital patroller mobile storage units and 36 months of warranty to be used by the Police Helicopter Detail. These devices are necessary to provide video control and storage for video received from cameras mounted on the helicopters. The devices will allow playback, monitoring and storage of video feeds for use by the Police Department and for use by the court system for prosecution. This is a redundant video storage system that has been tested for ruggedness and reliability and will be used to upgrade older video recording systems.

POLICY ANALYSIS

The purchase of this equipment will provide data transfer, camera control and video display for the operator when needed during helicopter flight as well as when grounded. The systems will store and record video onto CD's and DVD's as opposed to the more expensive 8mm-video tapes thus reducing storage cost. The contract also includes a 36-month warranty.

FISCAL IMPACT

The total cost of this contract is \$36,235.00. Funds for the purchase of the mobile digital video recording units are budgeted in the Police Department's FY 2005 General Fund budget. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Police Department.


SUPPLEMENTAL INFORMATION

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: March 4, 2005			Alternate Bid #1		Alternate Bid #2		Alternate Bid #3	
For: Mobile Digital Video Recording Units			Digital Safety Technologies, Inc.	Eye Communication	Eye Communication	Eye Communication	Eye Communication	Eye Communication
			556 Metroplex Drive	455 East Industrial Drive	455 East Industrial Drive	455 East Industrial Drive	455 East Industrial Drive	455 East Industrial Drive
05-048 LB/cb			Nashville, TN 37211	Heartland, WI 53029	Heartland, WI 53029	Heartland, WI 53029	Heartland, WI 53029	Heartland, WI 53029
ITEM	Description	Quantity						
1	Mobile Digital Video Storage Unit with Laptop PC	3		NAS	NAS			
	Price Each		\$9,820.00	\$7,407.00	\$7,307.00	\$10,404.00	\$14,162.00	
	Price Total		\$29,460.00	\$22,221.00	\$21,921.00	\$31,212.00	\$42,486.00	
	Delivery							
3	Mobile Digital Video Storage Unit without Laptop PC	1						
	Price Each		\$6,775.00	\$7,108.00	\$7,108.00	\$7,108.00	\$7,608.00	
	Price Total		\$6,775.00	\$7,108.00	\$7,108.00	\$7,108.00	\$7,608.00	
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	
Total Award			\$36,235.00	\$29,329.00	\$29,029.00	\$38,320.00	\$50,094.00	

* Eye Communications bid Not As Specified for alternate bids #1 and #2. Vendor bid alternate equipment which substituted storage equipment for the Laptop Computers or redundant hard drives as specified.