

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**CONSENT AGENDA**

**ITEM NO.**

**6**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Fire Rescue Tools

DATE: April 28, 2005

**SUMMARY & RECOMMENDATION**

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Wilson Fire Apparatus & Equipment to provide the City of San Antonio Fire Department with replacement fire rescue tools for a total of \$40,981.00. Staff recommends approval of this ordinance.

**BACKGROUND INFORMATION**

A request for sealed bids was issued to purchase fire rescue tools for the City of San Antonio Fire Department. A total of four bids were received. The low responsive bid was submitted by Wilson Fire Apparatus & Equipment for a total of \$40,981.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

The first rescue tools were introduced to the San Antonio Fire Department in 1975 and are commonly known as the "Jaws of Life". These tools have exceeded their service life of 25 years and need to be replaced. The new tools will be placed in service at fire stations 8 and 9.

Previously, the rescue tools were evaluated by the Fire Department Tool and Equipment Committee members determined to be lighter, more powerful, and faster to open and close providing for more efficient extrication. The hoses were more pliable than other brands, which reduces coiling and tangling of the hoses. The cutter blades were thicker than the other brands reducing the tendency of the tool to twist when cutting. The TNT tools completed the cut the first time when the other brands required multiple attempts. The pumps contain hydraulic fluid that maintains pressure for the tool that is fire resistive, electrically non-conductive, non-corrosive, and virtually non-toxic. As a result of previous evaluations, these rescue tools are currently used as the standard for the San Antonio Fire Department.

**POLICY ANALYSIS**

Firefighters deal with severely injured victims during emergency rescue situations such as car wrecks, collapsed buildings, industrial accidents and forcible entry when needed. Therefore, efficient use of time is always a concern. The tools were evaluated by the Fire Department Tool and Equipment Committee members at Station 11 and were determined to be lighter, more powerful and faster to open and close providing for more efficient extrication.

This contract will provide the Fire Department with 2 sets of fire rescue tools utilized during fire and emergency rescue situations. The tools have a limited lifetime warranty of 25 years. This rescue equipment will replace the existing tools. The older tools will be kept in reserve at the Fire Services facility in the event that the new tools need repairs, these reserve units can be used temporarily until the new tools are fixed.

#### **FISCAL IMPACT**

The total cost of this contract is \$40,981.00. The funding will be from the General Fund. All expenditures will be in accordance with the FY2004-2005 budget approved by City Council.

#### **COORDINATION**

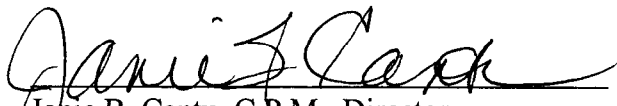
This item has been coordinated with the City of San Antonio Fire Department.

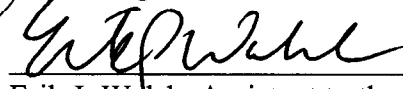
#### **SUPPLEMENTAL INFORMATION**

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.

#### **ADDITIONAL INFORMATION**

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.

  
Janie B. Cantu, C.P.M., Director  
Purchasing & General Services

  
Erik J. Walsh, Assistant to the City Manager  
City Manager's Office

# City of San Antonio Bid Tabulation

		MSWN	FSWN	FSWN	MLWN
Opened: April 1, 2005		Wilson Fire Apparatus & Equipment	Apex Pinnacle	Direct Access	TNT Rescue Systems, Inc.
For: Fire Rescue Tools		754 Rock St.	16 Canal Street	1405 Camelback	2490 W. Oak Street
05-047 DR		New Braunfels TX 78130	Port Crane NY 13833	Leander TX 78641	Ashippun WI 53003
ITEM	DESCRIPTION				
1	2 Each - Hydraulic Pump				
	Price Each	\$5,287.50	\$5,596.00	\$5,395.00	\$5,018.00
	Price Total	\$10,575.00	\$11,192.00	\$10,790.00	\$10,036.00
	Manufacturer		TNT	TNT	
	Model No.	BT 6.5 w/ Role Cage	BT-6.5	BT-6.5	BT 6.5
2A	4 Each - Hydraulic Hose, Red				
	Price Each	\$267.50	\$607.95	\$650.00	\$628.00
	Price Total	\$1,070.00	\$2,431.80	\$2,600.00	\$2,512.00
	Manufacturer		TNT	TNT	
	Model No.	EXT-30' RED	EXTH-30'-RED	EXTH-30 RED	EXTH-30' RED
2B	4 Each - Hydraulic Hose, Blue				
	Price Each	\$267.50	\$607.95	\$650.00	\$628.00
	Price Total	\$1,070.00	\$2,431.80	\$2,600.00	\$2,512.00
	Manufacturer		TNT	TNT	
	Model No.	EXT-30' BLUE	EXTH-30'-BLUE	EXTH-30 BLUE	EXTH-30' BLUE
3	2 Each - Rescue Cutter				
	Price Each	\$4,482.50	\$5,619.00	\$4,490.00	\$4,488.00
	Price Total	\$8,965.00	\$11,238.00	\$8,980.00	\$8,976.00
	Manufacturer		TNT	TNT	
	Model No.	C-25 Cobra	C-25 w/CP-10 /chain package	C-25 Cutter	C-25
4	2 Each - Rescue Spreader				
	Price Each	\$5,788.00	\$5,822.00	\$5,395.00	\$5,793.00
	Price Total	\$11,576.00	\$11,644.00	\$10,790.00	\$11,586.00
	Manufacturer		TNT	TNT	
	Model No.	S 100 32 w/CP-10 chain	S-100-32	SLS-10032 Spreader	S-100-32 and CP-10
5	2 Each - Two Stage Telescoping Ram				
	Price Each	\$3,862.50	\$4,289.00	\$3,995.00	\$3,868.00
	Price Total	\$7,725.00	\$8,578.00	\$7,990.00	\$7,736.00
	Manufacturer		TNT	TNT	
	Model No.	TLS-50 Ram	TLS-50	TLS-50 Ram	TLS-50
	Terms	Net 30	Net 30	Net 30	Net 30
	Delivery	30 Days	30 Days	30 Days	30 Days
	Total for Items 1-5	\$40,981.00	\$47,515.60	\$43,750.00	\$43,358.00
	<b>Total Award</b>	<b>\$40,981.00</b>			

No Bid: Safety Supply Inc.