

CONSENT AGENDA  
ITEM NO. 7

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Annual Contracts for Fiscal Year 2005-2006

**DATE:** April 28, 2005

**SUMMARY & RECOMMENDATION**

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for bolts and screws, Ford captive and competitive parts and service, automotive wheels and rims, Sterling trucks parts and service.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.


**SECTION I:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (4 contracts)

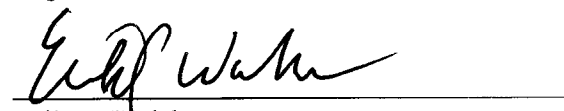
**POLICY ANALYSIS**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT**

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget to be approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$588,108.

  
Janie Cantu, C.P.M., Director  
Purchasing & General Services

  
Erik J. Walsh  
Assistant to the City Manager

SECTION I  
COUNCIL, APRIL 28, 2005  
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Bolts and Screws A029-06 10-1-05 through 9-30-06 with one year option to extend  This contract will provide the City of San Antonio with various types and sizes of screws, bolts, nuts and washers used in all types of applications.		Ace Bolt and Screw Co. Entire Bid Est Amount \$49,440 annually
2. Ford Captive & Competitive Parts and Service A091-06 10-1-05 through 12-31-06 with two one-year options to extend  This contract will provide the City of San Antonio Automotive Fleet Operations Division with replacement parts and service for various types of Ford equipment.		Jordan Ford, Inc. Entire Bid Est Amount \$454,000 annually
3. Automotive Wheels and Rims A236-06 10-1-05 through 12-31-06 with two one-year options to extend  This contract will provide the City of San Antonio Automotive Fleet Operations Division with replacement wheels for vehicles as needed.		Southwest Wheel Entire Bid Est Amount \$44,668 annually
4. Sterling Trucks Parts and Service A819-06 10-1-05 through 9-30-06 with two one-year options to extend  This contract will provide the City of San Antonio Automotive Fleet Operations Division with repair parts and service for refuse bodies and dump trucks.		Grande Truck Center Entire Bid Est Amount \$40,000 annually

# City of San Antonio Bid Tabulation

Opened: March 18, 2005			
For: Annual Contract for Bolts & Screws			
A029-06		DS	
		Fastenal Company	Ace Bolt & Screw Co.
		5419 Bandera Rd. Ste. 705 San Antonio, TX 78238	200 Brooklyn Ave.  San Antonio, TX 78215
Item	Description		
I	Bolts, Machine Hexagon Head		
A	Discount off price list	40%	75%
B	Product manufacturer and price list	Wholesale	Ace Bolt & Screw
C	Effective date of price list	01/01/05	5/1/1990
D	Column or quantity on price list on which discount is based	100	not given
E	Bolts, Machine Plated, Grade 2/Price per Hundred		
1	1/4" x 2"	\$5.99	\$2.35
2	5/16" x 2"	\$7.37	\$3.31
3	3/8" x 2"	\$11.05	\$4.51
4	7/16" x 2"	\$16.58	\$6.54
5	1/2" x 2"	\$20.26	\$7.89
6	5/8" x 2"	\$34.99	\$13.89
II	Bolts, Carriage, Round Head, Square Neck		
A	Discount off price list	40%	86%
B	Product manufacturer and price list	Wholesale	Ace Bolt & Screw
C	Effective date of price list	01/01/05	5/1/1990
D	Column or quantity on price list on which discount is based	100	not given *
E	Bolt, Carriage, Black, Grade 2, Zinc/Price per Hundred		
1	1/4" x 2"	\$4.34	\$1.58
2	5/16" x 2"	\$6.84	\$2.39
3	3/8" x 2"	\$10.05	\$2.95
4	7/16" x 2"	\$13.67	\$5.29
5	1/2" x 2"	\$17.29	\$5.50
6	5/8" x 2"	\$34.10	\$8.13
III	Bolt, Stove, Round and Flat Head w/Hexagon Nuts		
A	Discount off price list	40%	96%
B	Product manufacturer and price list	Wholesale	Ace Bolt & Screw
C	Effective date of price list	01/01/05	5/1/1990
D	Column or quantity on price list on which discount is based	100	not given *
E	Bolt, Stove, Plated/ Price per Hundred		
1	1/8" x 1"	\$2.31	\$0.35
2	1/4" x 1"	\$4.57	\$0.65
3	3/16" x 1"	\$3.62	\$0.40
4	5/16" x 1"	\$9.24	\$1.29
5	3/8" x 1"	\$11.93	\$1.81
IV	Cap Screws, Hexagon Head		
A	Discount off price list	40%	69%
B	Product manufacturer and price list	Wholesale	Ace Bolt & Screw
C	Effective date of price list	01/01/05	5/1/1990
D	Column or quantity on price list on which discount is based	100	not given *
E	Cap Screw, Self-Colored, Grade 5, Plated/ Price per Hundred		
1	1/4" x 2"	\$7.86	\$3.08
2	5/16" x 2"	\$10.92	\$4.45
3	3/8" x 2"	\$13.56	\$6.18
4	7/16" x 2"	\$19.65	\$9.13
5	1/2" x 2"	\$22.96	\$11.67
6	5/8" x 2"	\$36.45	\$19.95

# City of San Antonio Bid Tabulation

Opened: March 18, 2005		Fastenal Company		Ace Bolt & Screw Co.	
For: Annual Contract for Bolts & Screws		5419 Bandera Rd. Ste. 705 San Antonio, TX 78238		200 Brooklyn Ave.  San Antonio, TX 78215	
A029-06		DS			
Item	Description				
V	Screws, Machine, Flat, Round & Oval Head				
A	Discount off price list	40%		86%	
B	Product manufacturer and price list	Wholesale		Ace Bolt & Screw	
C	Effective date of price list	01/01/05		5/1/1990	
D	Column or quantity on price list on which discount is based	100		not given *	
E	Screw, Machine, Flat Head, Steel/Price per Hundred				
1	6/32" x 1"	\$1.74		\$0.43	
2	8/32" x 1"	\$1.67		\$0.47	
3	10/32" x 1"	\$2.93		\$0.59	
4	1/4" x 1"	\$4.43		\$1.00	
VI	Screws, Wood, Flat, Round & Oval Head				
A	Discount off price list	40%		85%	
B	Product manufacturer and price list	Wholesale		Ace Bolt & Screw	
C	Effective date of price list	01/01/05		5/1/1990	
D	Column or quantity on price list on which discount is based	100		not given *	
E	Screws, Wood, Flat Head, Zinc Plated Steel/Price per Hundred				
1	#6 x 1"	\$1.54		\$0.59	
2	#8 x 1"	\$1.93		\$0.64	
3	#10 x 1"	\$2.42		\$0.76	
4	#12 x 1"	\$3.23		\$0.98	
5	#14 x 1"	\$4.43		\$1.25	
VII	Screws, Sheet Metal, All Standard Head Styles				
A	Discount off price list	40%		90%	
B	Product manufacturer and price list	Wholesale		Ace Bolt & Screw	
C	Effective date of price list	01/01/05		5/1/1990	
D	Column or quantity on price list on which discount is based	100.00		not given *	
E	Screws, Sheet Metal, Steel/Price per Hundred				
1	#6 x 1"	\$1.54		\$0.43	
2	#8 x 1"	\$2.59		\$0.47	
3	#10 x 1"	\$3.23		\$0.59	
4	#12 x 1"	\$3.71		\$0.84	
5	#14 x 1"	\$5.91		\$1.00	
VIII	Nuts, Hexagon Steel, Semi-Finished				
A	Discount off price list	40%		85%	
B	Product manufacturer and price list	Wholesale		Ace Bolt & Screw	
C	Effective date of price list	01/01/05		5/1/1990	
D	Column or quantity on price list on which discount is based	100		not given *	
E	Nuts, Hexagon, Steel Plated/Price per Hundred				
1	1/4"	\$1.70		\$0.71	
2	5/16"	\$2.22		\$0.89	
3	3/8"	\$2.63		\$1.17	
4	7/16"	\$4.72		\$1.91	
5	1/2"	\$7.58		\$2.51	
6	5/8"	\$13.73		\$4.68	

# City of San Antonio Bid Tabulation

Opened: March 18, 2005			
For: Annual Contract for Bolts & Screws			
A029-06		DS	
		Fastenal Company	Ace Bolt & Screw Co.
		5419 Bandera Rd. Ste. 705 San Antonio, TX 78238	200 Brooklyn Ave.  San Antonio, TX 78215
Item	Description		
IX	Nuts, Hexagon Machine Screw		
A	Discount off price list	40%	95%
B	Product manufacturer and price list	Wholesale	Ace Bolt & Screw
C	Effective date of price list	01/01/05	5/1/1990
D	Column or quantity on price list on which discount is based	100	not given *
E	Nuts, Hexagon Machine Screw, Steel/Price per Hundred		
1	6/32"	\$0.83	\$0.27
2	8/32"	\$0.86	\$0.29
3	10/32"	\$1.10	\$0.31
4	1/4"	\$1.23	\$0.48
X	Washers, Flat, Steel, Wrought/Price per Hundred		
A	100-500 Quantity Plain		
1	1/4"	\$0.86	\$0.45
2	5/16"	\$1.40	\$0.63
3	3/8"	\$1.80	\$0.89
4	1/2"	\$4.62	\$2.13
5	7/16"	\$3.24	\$1.36
6	5/8"	\$9.08	\$4.25
B	100-500 Quantity Plated		
1	1/4"	\$1.12	\$0.50
2	5/16"	\$1.70	\$0.83
3	3/8"	\$2.36	\$106.00
4	1/2"	\$5.82	\$2.63
5	7/16"	\$4.30	\$1.75
6	5/8"	\$11.86	\$5.25
C	Bulk Plain		
1	1/4"	\$0.86	\$0.43
2	5/16"	\$1.40	\$0.60
3	3/8"	\$1.80	\$0.85
4	1/2"	\$4.62	\$2.10
5	7/16"	\$3.24	\$1.28
6	5/8"	\$9.80	\$4.13
D	Bulk Plated		
1	1/4"	\$1.12	\$0.48
2	5/16"	\$1.70	\$0.78
3	3/8"	\$2.36	\$1.01
4	1/2"	\$5.82	\$2.54
5	7/16"	\$4.30	\$1.71
6	5/8"	\$11.86	\$5.00

# City of San Antonio Bid Tabulation

Opened: March 18, 2005		Fastenal Company		Ace Bolt & Screw Co.	
For: Annual Contract for Bolts & Screws		5419 Bandera Rd. Ste. 705 San Antonio, TX 78238		200 Brooklyn Ave.  San Antonio, TX 78215	
A029-06		DS			
Item	Description				
XI	Washer, Lock, Steel				
A	Plain				
1	1/4"	\$0.32		\$0.20	
2	5/16"	\$0.58		\$0.33	
3	3/8"	\$0.86		\$0.50	
4	1/2"	\$1.80		\$1.03	
5	7/16"	\$1.28		\$0.79	
6	5/8"	\$3.40		\$1.98	
B	Plated				
1	1/4"	\$0.62		\$0.30	
2	5/16"	\$0.58		\$0.48	
3	3/8"	\$1.50		\$0.69	
4	1/2"	\$3.12		\$1.44	
5	7/16"	\$2.40		\$1.01	
6	5/8"	\$6.28		\$2.75	
XII	Fasteners				
A	Discount off price list	40%		74%	
B	Product manufacturer and price list	Wholesale		Ace Bolt & Screw	
C	Effective date of price list	01/01/05		5/1/1990	
D	Column or quantity on price list on which discount is based	100		not given *	
E	Toggle Bolts, Round Head/Price per Hundred				
1	1/8" x 2"	\$10.22		\$6.31	
2	3/16" x 2"	\$14.76		\$7.43	
3	1/4" x 3"	\$15.90		\$8.98	
4	3/8" x 3"	\$38.60		\$20.41	
	Delivery	2 Days		1-2 Days	
	Terms	Net 30		Net 30	

Contract Period: 10/1/2005 through 09/30/2006 1 Yr. OPT Extend Expires 2007

Contract Amount: Estimated \$49,440.68 for term of contract, with 1 yr extension total contract price will be \$98,881.36.

End Users: Fleet Operations, Parks & Recreation, San Antonio Fire Dept., Public Works Dept.

Scope: This contract will provide various types and sizes of screws, bolts, nuts, and washers used in all types of applications

Column D is based on discount for hundred, also noted in title column E.

All bids received were based on per hundred, bidders quoted 100 on items.

# City of San Antonio Bid Tabulation

Opened: March 29, 2005				
For: Annual Contract for Ford Captive & Competitive Parts & Service (Passenger Cars & Light Duty Trucks)				
A091-06 DS		Jordan Ford, Inc. 13010 I.H. 35N San Antonio, TX 78233	Red McCombs Ford 8333 IH-10 West San Antonio, TX 78230	North Park Lincoln Mercury 9207 San Pedro San Antonio, TX 78216
Item	Description			
I	Passenger Cars			
	Captive Ford Parts, dealer cost plus	3%	2%	7%
	Competitive Ford Parts, dealer cost plus	3%	2%	7%
	Labor and Service			
	Labor rate per hour	\$23.00	\$24.00	\$35.00
	Parts available for pickup	2 Days	1Day	1-3 Days
II	Light Duty Trucks			
	Captive Ford Parts, dealer cost plus	3%	2%	7%
	Competitive Ford Parts, dealer cost plus	3%	2%	7%
	Labor and Service			
	Labor rate per hour	\$23.00	\$24.00	\$35.00
	Parts available for pickup	2 Days	1-5 Days	1-3 Days
	Terms	1%/10	Net 30	Net 30



# **City of San Antonio Bid Tabulation**

Opened: March 29, 2005		Southwest Wheel  343 Gemblar Road  San Antonio, TX 78219
For: Annual Contract for Automotive Wheels & Rims		
A236-06	DS	
Item	Description	
1	Passenger Car Through 1-Ton Truck Wheels Discount off Price List Product Identification Price Schedule Effective Date of Schedule Column of price list on which discount is based	40% Haves Lemmerz Dealer 1/1/2005 List
2	Heavy Truck Wheels and Rims Discount off Price List Product Identification Price Schedule Effective Date of Schedule Column of price list on which discount is based  Delivery  Terms	Cost / .75 Accuride OEM 01/01/2005 E-Coat Price  1 Day  1%-10

Contract Period: 101/2005 thru 12/31/2006 with (2) 1 year extensions expires 2008

## City of San Antonio Bid Tabulation

Opened: March 29, 2005		MLWN Grande Truck Center  4562 IH 10 East  San Antonio TX 78219
For: Annual Contract for Sterling Trucks Parts & Service		
A819-06 PR		
Item	Description	
1	Sterling Truck Parts Percent of discount offered Product identification Type price schedule Date of price schedule Price schedule column on which discount is based	Cost + 35% Sterling Dealer Net 01/03/05 Dealer Net
2	Labor and Service Labor rate per hour  Terms	\$58.00  2%-10

Term: October 1, 2005 thru September 30, 2006 with two 1 year options, expires 2008

Cost: \$40,000/1 year, \$120,000/3 years (appx. 15% increase in parts from 02/03, no increase in labor)

Users: Fleet Operations for Public Works and Parks & Recreation

Use: Repair parts and service for refuse bodies and dump trucks.