

CONSENT AGENDA  
ITEM NO. 9

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Annual Contracts for Fiscal Year 2005-2006

**DATE:** May 26, 2005

**SUMMARY & RECOMMENDATION**

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for Caterpillar earthmoving, construction & paving equipment parts & service, heavy duty Volvo/White/GMC and medium heavy duty Ford truck parts & service, grass sod, Oracle database software and service, Brown mower parts, purchase & repair of Federal APD parts for parking garages, and Ford New Holland products, Howse, Terrain King mechanical mower, Okada, Bradco & Morbark chopper & Fiat-Allis equipment parts & service.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

**SECTION I:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (6 contracts)

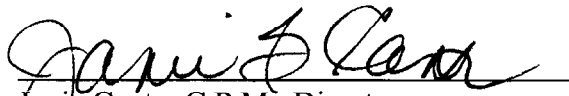
**SECTION II:** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (1 contract)


**POLICY ANALYSIS**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT**

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget to be approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$1,337,055.

  
Janie Cantu, C.P.M., Director  
Purchasing & General Services

  
Erik J. Walsh  
Assistant to the City Manager

SECTION I  
COUNCIL, MAY 26, 2005  
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Caterpillar Earthmoving, Construction & Paving Equipment for Parts and Service A039-06 10-1-05 through 9-30-06 with two one-year options to extend  This contract will provide the City of San Antonio Fleet Operations and Public Works with repairs to backhoes, excavators, loaders, dozers and paving equipment used for construction projects.		Holt Cat Entire Bid Est Amount \$131,000 annually
2. Heavy Duty Volvo/White/GMC and Medium Heavy Duty Ford Truck Parts and Service A356-06 10-1-05 through 9-30-06 with two one-year options to extend  This contract will provide the City of San Antonio Fleet Operations with parts and repair services for Environmental Services refuse collection trucks.		Grande Truck Center Entire Bid Est Amount \$440,127 annually
3. Grass Sod A778-06 10-1-05 through 9-30-06 with one year option to extend  This contract will provide the City of San Antonio Public Works Department, Storm Water Division and Aviation with grass sod and replacement grass sod at various locations throughout the City.	WBE	Herber Ent., Inc. dba Ambassador Ent. Grass Farm Entire Bid Est Amount \$28,000 annually

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LOW BIDS

SECTION I: LOW BIDS

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<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
4. Oracle Database Software and Service A864c-05 Upon Award through 4-21-08 With two one-year options to extend  This contract will provide the City of San Antonio Information Technology Services Department with software licenses and maintenance allowing information to be stored more efficiently on Oracle servers.	WBE	Symmetrex Solutions Utilizing Department of Information Resources Contract No. DIR-VPC-03-018 Entire Bid Est Amount \$124,928 annually
5. Brown Mower Parts A979-06 10-1-05 through 9-30-06 with one year option to extend  This contract will provide the City of San Antonio Fleet Operations Division with parts to Brown mowers which are used for vegetation control.		Alamo Ag-Con Equipment Entire Bid Est Amount \$25,000 annually
6. Purchase & Repair of Federal APD Parts for Parking Garages A1027-05 Upon Award through 9-30-06 With one year option to extend  This contract will provide the City of San Antonio Public Works Department with service and replacement of component parts for the parking garage equipment utilized at various locations throughout the City.	MBE	Accutronics, Inc. Entire Bid Est Amount \$25,000 annually

## City of San Antonio Bid Tabulation

Opened: April 25, 2005 For: Annual Contract for Caterpillar Earthmoving, Construction & Paving Equipment Parts & Service		MLWN
A039-06 <span style="float: right;">PR</span>		Holt Cat P.O. Box 207916
<b>Item</b>	<b>Description</b>	San Antonio TX 78220
I	Caterpillar Earthmoving, Construction & Paving Equipment Parts Percent of discount offered Product identification Type price schedule Date of price schedule	Net Caterpillar Dealer 04/04/05
II	Labor and Service Labor rate per hour Mileage charge per mile Parts available for pickup  Terms	 \$76.00 - \$89.00 \$2.20 3 Days  Net 30

## City of San Antonio Bid Tabulation

Opened: April 25, 2005		MLWN Grande Truck Center 4562 IH 10 E San Antonio, TX 78219
For: Annual Contract for Heavy Duty Volvo/White/GMC and Medium/Heavy Duty Ford Truck Parts & Service		
A356-06	TC	
Item	Description	
1	Volvo/White/GMC Heavy Duty Truck Parts Percent of Discount Offered Product identification Type Price Schedule Date of Price Schedule Price Schedule Column on which discount is based	Cost + 25% Volvo/White/GMC Dealer Cost 1/03/05 Dealer Cost
2	Ford Medium/Heavy Duty Truck Parts Percent of Discount Offered Product identification Type Price Schedule Date of Price Schedule Price Schedule Column on which discount is based	Cost + 25% Ford/Medium/Heavy Dealer Cost 1/03/05 Dealer Cost
3	Labor and Service Labor Rate per Hour Mileage Charge per Mile  Parts Delivery  Terms	 \$58.00 \$0.32  3 Days  2% - 10
Estimated Total Award		\$440,127.10

**TERMS:** October 1, 2005 thru September 30, 2006 with two extensions - Expires 2008

## City of San Antonio Bid Tabulation

Opened: April 8, 2005

For: Annual Contract for Grass Sod

A778-06

JM

Herber Ent., Inc. d/b/a/  
Ambassador Ent. Grass Farm

12455 S. Blue Wing Rd.

San Antonio,  
TX 78223

Turfgrass America LLC

PO Box 1268

Granbury,  
TX 76048

Item	Description	Estimated Annual Usage		
1	St. Augustine/Bermuda Mix	400		
	Price per Pallet		\$70.00	\$92.50
	Total		\$28,000.00	\$37,000.00
	Terms		Net 30	Net 30

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: ORACLE DATABASE SOFTWARE AND SERVICE

Symmetrex Solutions  
1552 Fitzhugh Road  
Dripping Springs, TX 78620

<u>DESCRIPTION</u>	<u>ESTIMATED QUANTITY</u>	<u>PRICE</u>	<u>TOTAL</u>
ORACLE PERPETUAL PARTITIONING PROCESSOR LICENSE			
LICENSE	10 Licenses	\$6,400.00	\$64,000.00
SUPPORT	10 Licenses	\$1,408.00	\$14,080.00
ORACLE PERPETUAL PARTITIONING NAMED USER			
LICENSES	300 Licenses	\$128.00	\$38,400.00
SUPPORT	300 Licenses	\$28.16	\$8,448.00
ANNUAL ESTIMATED TOTAL			\$124,928.00
DIR DISCOUNTS FOR ADDITIONAL PURCHASES			
\$1.00 - \$100,000	25%		
\$100,001 - 250,000	30%		
\$250,001 - \$375,000	35%		
\$375,001 +	40%		

(Contract Period Upon Award – April 21, 2008 with 2 1-year options to extend)  
(DIR Contract Number DIR-VPC-03-018)

Terms Net 30

A864c-05  
LB/clb



# City of San Antonio Bid Tabulation

Opened: April 4, 2005 For: Annual Contract for Brown Mower Parts		Alamo Ag-Con Equipment 2940 S.E. Loop 410 San Antonio TX 78222
A979-06JM		
Item	Description	
1	Brown Mower Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based  Terms	Net Brown Dealer None Feb.,2005 List  Net 30

# City of San Antonio Bid Tabulation

Opened: April 19, 2005 Annual Contract for Purchase & Repair of Federal APD For: Parts for Parking Garages					
A1027-05			DG		
			<b>MSSN</b>	<b>MSWN</b>	<b>MLWN</b>
			Accutronics, Inc.	Associated Time and Parking Controls	SecureNet, Inc.
			1429 W Hildebrand Ave.	3913 Todd Lane, Ste 106	2600 McHale Ct. #140
			San Antonio, TX 78201	Austin, TX 78744.	Austin, TX 78758
<b>Item</b>	<b>Description</b>	<b>Estimated Quantities</b>			
1	Federal APD Parts: Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based		17% Federal APD Dealer 2005 Parking Prods & 01/01/05 Distributor List	5% Federal APD Mfg List 2005 2005 List	14% Federal APD Not Given Not Given Not Given List
2	Labor to repair: Field Labor Rate per Hour Shop Labor Rate per Hour Travel Labor Rate per Hour  Delivery  Terms		\$75.00 \$65.00 No Charge  5 Days  Net 30	\$79.00 \$79.00 \$20.00  3-5 Days  Net 30	\$65.00 \$65.00 \$65.00  15 Days  Net 30

SECTION II  
COUNCIL, MAY 26, 2005  
LOW RESPONSIVE BIDS

SECTION II: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Ford New Holland Products, Howse, Terrain King Mechanical Mower, Okada, Bradco & Morbark Chipper & Fiat-Allis Equipment Parts & Service A086-06 10-1-05 through 9-30-06 with two one-year options to extend		Alamo Ag-Con Equipment Entire Bid Est Amount \$563,000 annually

This contract will provide the City of San Antonio Fleet Operations and Park Operations with maintenance of mowers, chippers and brush equipment utilized to maintain parks, highways and drainage creeks.

# City of San Antonio Bid Tabulation

Opened: April 8, 2005				
For: Annual Contract for Ford New Holland Products, Howse, Terrain King Mechanical Mower, Okada, Bradco & Morbark Chipper & Fiat-Allis Equipment Parts & Service		Alamo Ag-Con Equipment	Anderson Machinery San Antonio, Inc.	Morbark Inc.
A086-06 PR		2940 S.E. Loop 410	PO Box 200380	8507 S. Winn Rd.
		San Antonio TX 78222	San Antonio TX 78220	Winn MI 48858
Item	Description			
1	Ford New Holland Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	Net New Holland Dealer None 1/2005 List	NAS 16% New Holland Dealer 370A 4/2005 Distributor	No Bid
2	Howse Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	Net Howse Dealer B-04 7/2004 List	No Bid	No Bid
3	Terrain King Mechanical Mower Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	Net Alamo Ind. Dealer None 1/2005 List	No Bid	No Bid
4	Okada Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	Net Okada Invoice None None List	No Bid	No Bid
5	Bradco Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	Net ATI Dealer 05 Pricing 3/2005 List	No Bid	No Bid

# City of San Antonio Bid Tabulation

Opened: April 8, 2005			
For: Annual Contract for Ford New Holland Products, Howse, Terrain King Mechanical Mower, Okada, Bradco & Morbark Chipper & Fiat-Allis Equipment Parts & Service			
A086-06		PR	
Item	Description	Alamo Ag-Con Equipment	Anderson Machinery San Antonio, Inc.
		2940 S.E. Loop 410	PO Box 200380
		San Antonio TX 78222	San Antonio TX 78220
			Winn MI 48858
6	Morbark Chipper Parts		
	Percent of discount offered	Net	No Bid
	Product identification	Morbark	Net
	Type price schedule	None	Morbark
	Price schedule number	None	Retail
	Date of price schedule	3/2005	None
	Price schedule column on which discount is based	Dealer Inv + 32%	Date of Order
			None
7	Fiat-Allis Equipment Parts		
	Percent of discount offered	Net	16%
	Product identification	Fiat	No Bid
	Type price schedule	Dealer	New Holland
	Price schedule number	None	Dealer
	Date of price schedule	1/2005	370A
	Price schedule column on which discount is based	List	4/2005
			Distributor
8	Labor and Service		
	Labor rate per hour	\$68.00	\$75.00
	Mileage charge per mile	\$2.25	\$2.00
	Parts available for pickup	5 Days	2 Days
			Not Given
	Terms	Net 30	Net 30
			Net 30

Term: October 1, 2005 thru September 30, 2006 with two 1 year options, expires 2008

Cost: \$563,000.00/year, \$1,689,000.00/3 years

Users: Fleet Operations/Parks & Operations

Use: Maintenance of mowers, chippers and brush equipment utilized to maintain parks, highways and drainage creeks.

NAS: Anderson Machinery Item 1 - Authorized dealer for construction products -vs- agricultural products. Item 1 is tractor mowers and bobcats (ag products)