

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

10

ITEM NO.

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Heavy Equipment

DATE: May 26, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bids submitted by Holt Cat, item 1B; Texana Machinery, items 2 & 4; Four Seasons Equipment, item 3; and Cooper Equipment, items 5 & 6 to provide the City of San Antonio Public Works Department with heavy equipment. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

The attached tabulation of fourteen bids to provide the City of San Antonio Public Works Department with heavy equipment is hereby submitted for council consideration and action. The bids submitted by RDO Equipment Company, items 1B, 3 & 4; Anderson Machinery, items 2 & 3; Romco Equipment Company, item 3; and Waukesha-Pearce Industries, Inc., items 3 & 4 failed to meet City specifications. The low responsive bids were submitted by Holt Cat, item 1B; Texana Machinery, items 2 & 4; Four Seasons Equipment, item 3; and Cooper Equipment, items 5 & 6 for a total of \$1,308,798.

All of the items being purchased are for the Public Works Department, River Maintenance Division and Street Maintenance Division.

This purchase will provide two dozers, three graders, one loader, two four-wheel drive loaders, two vibratory compactors, and one milling machine that are replacements to the City's heavy equipment fleet. The lifetime maintenance and repair costs of the units, which are being replaced, have reached an average of 84% of their original acquisition costs. This equipment is on a replacement cycle of 7 years for the dozers and 10 years for the graders, loaders, compactors and milling machine. All of the replacement equipment has exceeded these criteria. This equipment will be used for street maintenance and repairs, and channel and river cleaning.

Additional equipment purchased through this contract will be utilized by Public Works for various applications throughout the City. Dozers will be used to keep river areas clean and free from debris for flood control operations. Graders, high powered loaders, compactors and a milling machine will be used in conjunction with Street Maintenance Operations for removing and loading old asphalt, gravel, stones, dirt and various materials in preparation for paving of streets throughout the city.

POLICY ANALYSIS

This contract is for the purchase of heavy equipment to be utilized by the Public Works Department. Much of the equipment being purchased on this contract will be utilized in accordance with the City's Vehicle Replacement Program as approved in the 2004 Budget. This equipment is covered by a one-year warranty on parts and labor. The successful vendors are required to coordinate training for a minimum of four hours to demonstrate the safe operation of all equipment being purchased.

FINANCIAL IMPACT

The total cost of this contract is \$1,308,798.00. Funding will be from the Equipment Renewal & Replacement Fund. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

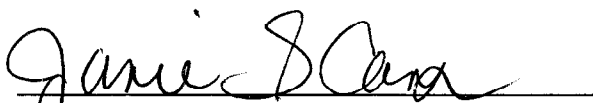
COORDINATION

This ordinance has been coordinated with the City of San Antonio Public Works Department.

SUPPLEMENTAL INFORMATION

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa and the San Antonio Observer. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.


Jamie B. Cantu, C.P.M., Director
Purchasing & General Services


Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: March 28, 2005		Cooper Equipment Co.	Four Seasons Equipment Inc.	Holt Cat	Texana Machinery	Alamo Ag-Con Equipment	Anderson Machinery San Antonio, Inc.	Closner Equipment Co., Inc.	Dynapac, USA
For: Heavy Equipment		17474 Judson Rd.	PO Box 201975	PO Box 207916	4146 IH 10 East	2940 SE Loop 410	PO Box 200380	PO Box 7328	16435 IH-35 North
05-053 PR		San Antonio TX 78247	San Antonio TX 78220	San Antonio TX 78220	San Antonio TX 78219	San Antonio TX 78222	San Antonio TX 78220	San Antonio TX 78207	Selma TX 78154
Item	Description								
1A	Deleted								
1B	2 Each - Dozers, with Winch	No Bid	No Bid	\$175,038.00	No Bid	No Bid	No Bid	No Bid	No Bid
	Price Each			\$350,076.00					
	Price Total			\$27,000.00					
	Less Trade-In Unit 694			\$40,000.00					
	Less Trade-In Unit 696			\$283,076.00					
	Total Less Trade-Ins								
	Make			Caterpillar					
	Model			D5N1GE					
2	3 Each - Graders, 14'	No Bid	No Bid	No Bid	\$103,996.00	No Bid	NAS	No Bid	No Bid
	Price Each				\$311,988.00		\$105,538.00		
	Price Total				\$23,500.00		\$316,614.00		
	Less Trade-In Unit 788				\$23,500.00		\$35,000.00		
	Less Trade-In Unit 789				\$23,500.00		\$35,000.00		
	Less Trade-In Unit 791				\$241,488.00		\$211,614.00		
	Total Less Trade-Ins								
	Make				Case		New Holland		
	Model				845		RG140B		
3	1 Each - Loader, Wheel Articulated	No Bid	\$92,940.00	No Bid	\$96,456.00	\$103,833.00	NAS	No Bid	No Bid
	Price Total		\$14,000.00		\$17,457.00	\$10,000.00	\$98,140.00		
	Less Trade-In Unit 870		\$78,940.00		\$78,999.00	\$93,833.00	\$24,000.00		
	Total Less Trade-In						\$74,140.00		
	Make		Hyundai		Case	Terex	JCB		
	Model		HL7407		621D/XT	TXL2001	426AT		
4	2 Each - Loaders, 4-Wheel Drive, Articulated	No Bid	\$92,940.00	No Bid	\$96,456.00	\$103,833.00	\$98,140.00	No Bid	No Bid
	Price Each		\$185,880.00		\$192,912.00	\$207,666.00	\$196,280.00		
	Price Total		\$14,000.00		\$23,500.00	\$12,000.00	\$17,500.00		
	Less Trade-In Unit 871		\$14,000.00		\$18,500.00	\$12,000.00	\$17,500.00		
	Less Trade-In Unit 879		\$157,880.00		\$150,912.00	\$183,666.00	\$161,280.00		
	Total Less Trade-Ins								
	Make		Hyundai		Case	Terex	JCB		
	Model		HL7407		621D/XT	TXL2001	426HT		
5	2 Each - Double Drum Vibratory Compactors	\$97,216.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$109,754.00	No Bid
	Price Each	\$194,432.00						\$219,508.00	
	Price Total	\$6,800.00						\$6,000.00	
	Less Trade-In Unit 811	\$6,800.00						\$6,000.00	
	Less Trade-In Unit 812	\$180,832.00						\$207,508.00	
	Total Less Trade-Ins								
	Make	Hamm						Dynapac	
	Model	HD110HV						CC422V	
6	1 Each - Cold Planer Milling Machine	\$383,550.00	No Bid	\$431,670.00	No Bid	No Bid	No Bid	No Bid	\$395,000.00
	Price Total	\$10,000.00		\$12,500.00					No Bid
	Less Trade-In Unit 793	\$373,550.00		\$419,170.00					\$395,000.00
	Total Less Trade-In								
	Make	Wirtgen		Caterpillar					Dynapac
	Model	1900		PM200					PL20005
7	Deleted								
Total Award		\$554,382.00	\$78,940.00	\$283,076.00	\$392,400.00				

City of San Antonio Bid Tabulation

		Bid #1	Bid #2	Bid #1	Bid #2	Bid #1	Bid #2
Opened: March 28, 2005		RDO Equipment Co.	RDO Equipment Co.	Romco Equipment Co.	Terex Utilities	Waukesha-Pearce Industries Inc.	Waukesha-Pearce Industries Inc.
For: Heavy Equipment		5400 N. IH 35	5400 N. IH 35	1042 SE Loop 410	PO Box 1119	3740 SE Loop 410	3740 SE Loop 410
05-053 PR		San Antonio TX 78218	San Antonio TX 78218	San Antonio TX 78220	San Antonio TX 78294	San Antonio TX 78222	San Antonio TX 78222
Item	Description						
1A	Deleted						
1B	2 Each - Dozers, with Winch	NAS					
	Price Each	\$140,250.66	No Bid	No Bid	No Bid	No Bid	No Bid
	Price Total	\$280,501.32					
	Less Trade-In Unit 694	\$36,000.00					
	Less Trade-In Unit 696	\$36,000.00					
	Total Less Trade-Ins	\$206,501.32					
	Make	John Deere					
	Model	700JLGP					
2	3 Each - Graders, 14'						
	Price Each	\$133,943.07	No Bid	\$114,998.00	No Bid	No Bid	No Bid
	Price Total	\$401,829.21		\$344,994.00			
	Less Trade-In Unit 788	\$17,000.00		\$20,000.00			
	Less Trade-In Unit 789	\$19,000.00		\$20,000.00			
	Less Trade-In Unit 791	\$18,000.00		\$20,000.00			
	Total Less Trade-Ins	\$347,829.21		\$284,994.00			
	Make	John Deere		Volvo			
	Model	670D		G170B			
3	1 Each - Loader, Wheel Articulated		NAS	NAS			NAS
	Price Total	\$95,637.46	\$80,783.63	\$91,889.00	\$104,499.00	\$97,769.00	\$88,980.00
	Less Trade-In Unit 870	\$16,000.00	\$16,000.00	\$20,000.00	\$12,000.00	\$14,000.00	\$14,000.00
	Total Less Trade-In	\$79,637.46	\$64,783.63	\$71,889.00	\$92,499.00	\$83,769.00	\$74,980.00
	Make	John Deere	John Deere	Volvo	Terex	Komatsu	Komatsu
	Model	544J	444J	L60E	TX200	WA2505	WA2005
4	2 Each - Loaders, 4-Wheel Drive, Articulated		NAS				NAS
	Price Each	\$95,637.46	\$80,783.63	\$91,889.00	\$104,499.00	\$97,769.00	\$88,980.00
	Price Total	\$191,274.92	\$161,567.26	\$183,778.00	\$208,998.00	\$195,538.00	\$177,960.00
	Less Trade-In Unit 871	\$12,000.00	\$12,000.00	\$17,500.00	\$15,000.00	\$14,000.00	\$14,000.00
	Less Trade-In Unit 879	\$12,000.00	\$12,000.00	\$15,000.00	\$15,000.00	\$14,000.00	\$14,000.00
	Total Less Trade-Ins	\$167,274.92	\$137,567.26	\$151,278.00	\$178,998.00	\$167,538.00	\$149,960.00
	Make	John Deere	John Deere	Volvo	Terex	Komatsu	Komatsu
	Model	544J	444J	L60E	TX200	WA2505	WA2005
5	2 Each - Double Drum Vibratory Compactors						
	Price Each	No Bid	No Bid	No Bid	No Bid	\$119,000.00	No Bid
	Price Total					\$238,000.00	
	Less Trade-In Unit 811					\$6,000.00	
	Less Trade-In Unit 812					\$6,000.00	
	Total Less Trade-Ins					\$226,000.00	
	Make					Bomadi	
	Model					BW161AD4	
6	1 Each - Cold Planer Milling Machine						
	Price Total	No Bid	No Bid	No Bid	No Bid	\$449,270.00	No Bid
	Less Trade-In Unit 793					\$27,000.00	
	Total Less Trade-In					\$422,270.00	
	Make					Bomag Marini	
	Model					MP2100	
7	Deleted						
Total Award							