

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

ITEM NO. 5

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Video Conferencing System Hardware and Software

DATE: July 7, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the bid submitted by Government Technology Systems, Inc. utilizing the U.S. Communities Cooperative contract to provide the City of San Antonio Fire Department with video conferencing system hardware and software for a total of \$359,947.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

In 2004, the City of San Antonio, Bexar County and Comal County received an Urban Area Security Initiative (UASI) grant from the U.S. Department of Homeland Security used to address the unique needs of high threat and high density urban areas. The UASI grant will be utilized for planning, training exercises, and purchase equipment to address critical mission areas.

POLICY ANALYSIS

This contract will provide video conferencing system hardware, software, installation and training. The system will be used by the Fire Department as well as other organizations such as Information Technology Services Department, Alamo Area Council of Governments, Bexar and Comal counties to conduct video conferencing between these organizations. The video conferencing system will allow both audio and video communications at single and multiple sights throughout the City, County or even nationally or globally. The different types of video conferencing will include multi-organizational meetings, training sessions or multi-agency meeting coordination with federal, state and local entities. The equipment will provide services for the Department for a period of 3 to 5 years.

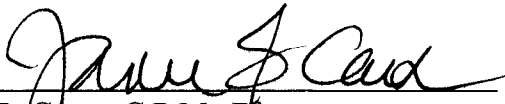
This purchase will be made from Government Technology Systems, Inc. utilizing the U.S. Communities Cooperative contract and will be made in accordance with Ordinance No. 98797 dated February 12, 2004.

FISCAL IMPACT

The total cost of these purchases is \$359,947.00. Funding will be from the Grants in Aid Trust Fund – Urban Area Security Initiatives Grant (UASI). All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Fire Department and the Information Technology Services Department.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: June 21, 2005

For: VIDEO CONFERENCING SYSTEM HARDWARE AND SOFTWARE

05-100

LB

GTSI
(US Communities)

3901 Stonecroft Blvd

GTSI
(Retail Pricing)

3901 Stonecroft Blvd

Chantilly, VA 20151

Chantilly, VA 20151

Item	Description	Quantity		
1	TANDBERG 880 MXP 113560	14		
	Price Each		\$5,537.07	\$7,990.00
	Price Total		\$77,518.98	\$111,860.00
2	Service 1yr 113560V31D	14		
	Price Each		\$750.00	\$975.00
	Price Total		\$10,500.00	\$13,650.00
3	TANDBERG 880 MXP Natural Presenter Package (NPP) 113825NPP	14		
	Price Each		\$660.00	\$2,000.00
	Price Total		\$9,240.00	\$28,000.00
4	TANDBERG 880 MXP 384 kbps ISDN/1.1 Mbps IP 1138352	11		
	Price Each		\$1,100.00	\$2,000.00
	Price Total		\$12,100.00	\$22,000.00
5	TANDBERG 770/880/990 MXP cart and high resolution monitor (XGA) package, single 32" 50081513N	14		
	Price Each		\$2,858.63	\$4,125.00
	Price Total		\$40,020.75	\$57,750.00
6	Service 1yr 50081513NV31D	14		
	Price Each		\$225.00	\$225.00
	Price Total		\$3,150.00	\$3,150.00
7	Network Termination (NT 3) 3 BRI 111389	11		
	Price Each		\$330.00	\$400.00
	Price Total		\$3,630.00	\$4,400.00
8	TANDBERG Director MXP - 67" NPP & MS 500900	1		
	Price Each		\$42,193.30	\$59,900.00
	Price Total		\$42,193.30	\$59,900.00
9	Service 1yr 500900V31D	1		
	Price Each		\$2,209.15	\$2,209.15
	Price Total		\$2,209.15	\$2,209.15
10	AudioScience Ceiling Microphone 111499	1		
	Price Each		\$1,233.38	\$1,495.00
	Price Total		\$1,233.38	\$1,495.00
11	Elmo HV 5100XG high resolution Document Camera NTSC 500866	1		
	Price Each		\$2,805.00	\$3,400.00
	Price Total		\$2,805.00	\$3,400.00
12	Podium Educator MXP with 50" plasma, Single 34" Monitor, NPP 500987N	2		
	Price Each		\$44,000.00	\$66,730.00
	Price Total		\$88,000.00	\$133,460.00

City of San Antonio Bid Tabulation

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3901 Stonecroft Blvd

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(Retail Pricing)

3901 Stonecroft Blvd

Chantilly, VA 20151

Chantilly, VA 20151

Item	Description	Quantity		
13	Service 1yr 500987NV31D	2		
	Price Each		\$2,900.00	\$2,900.00
	Price Total		\$5,800.00	\$5,800.00
14	AudioScience Ceiling Microphone 111499	1		
	Price Each		\$1,233.38	\$1,495.00
	Price Total		\$1,233.38	\$1,495.00
15	Elmo HV 5100XG high resolution Document Camera NTSC 500866	2		
	Price Each		\$2,805.00	\$3,400.00
	Price Total		\$5,610.00	\$6,800.00
16	Electronic Whiteboard (North America Only) 500224	2		
	Price Each		\$2,887.50	\$3,500.00
	Price Total		\$5,775.00	\$7,000.00
17	TANDBERG MCU 16+16 112450	1		
	Price Each		\$40,700.00	\$69,990.00
	Price Total		\$40,700.00	\$69,990.00
18	Service 1yr 112450V31D	1		
	Price Each		\$4,400.00	\$4,400.00
	Price Total		\$4,400.00	\$4,400.00
19	TANDBERG Management Suite server license - Including 10 systems 112160	1		
	Price Each		\$0.00	\$1,500.00
	Price Total		\$0.00	\$1,500.00
20	Service 1yr 112160V31D	1		
	Price Each		\$150.00	\$150.00
	Price Total		\$150.00	\$150.00
21	TANDBERG Management Suite - Additional 25 systems 113612S25	1		
	Price Each		\$0.00	\$3,750.00
	Price Total		\$0.00	\$3,750.00
22	Service 1yr 113612S25V31D	1		
	Price Each		\$375.00	\$375.00
	Price Total		\$375.00	\$375.00
23	On site 3 day Tandberg end point training starter installation 112233V	1		
	Price Each		\$0.00	\$12,282.00
	Price Total		\$0.00	\$12,282.00
24	Dallas based 2 day TMS and MCU Training 113142V	1		
	Price Each		\$1,095.00	\$1,095.00
	Price Total		\$1,095.00	\$1,095.00

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For: VIDEO CONFERENCING SYSTEM HARDWARE AND SOFTWARE			GTSI (US Communities)	GTSI (Retail Pricing)
05-100 LB			3901 Stonecroft Blvd	3901 Stonecroft Blvd
			Chantilly, VA 20151	Chantilly, VA 20151
Item	Description	Quantity		
25	Tandberg 1000 w/ ISDN 113590	4		
	Price Each		\$0.00	\$6,990.00
	Price Total		\$0.00	\$27,960.00
26	Service 1yr 113590V31D	4		
	Price Each		\$552.00	\$552.00
	Price Total		\$2,208.00	\$2,208.00
	Terms		Net 30	Net 30
TOTAL			\$359,946.93	\$586,079.15