

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CITY COUNCIL AGENDA ITEM NO. 9

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Video Conferencing System Hardware and Software

DATE: July 14, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the bid submitted by Government Technology Systems, Inc. utilizing the U.S. Communities Cooperative contract to provide the City of San Antonio Fire Department with video conferencing system hardware and software for a total of \$359,947.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

In 2004, the City of San Antonio, Bexar County and Comal County received an Urban Area Security Initiative (UASI) grant from the U.S. Department of Homeland Security used to address the unique needs of high threat and high density urban areas. Each jurisdiction's Emergency Management Coordinator working with the State Administrative Agent for Homeland Security Grant programs suggested projects that would supplement and enhance the urban area's ability to prepare for, prevent, respond to, and recover from terrorist activity. The Office of Emergency Management received the sub-recipient agreement from TEEEX August 2004. Acceptance of the grant in the amount of \$3,604,992 was approved by City Council September 2004 through Ordinance No. 99829. This grant required that final orders for approved equipment be approved no later than November 30, 2005 and all equipment invoices received no later than January 30, 2006.

POLICY ANALYSIS

This contract will provide video conferencing system hardware, software, installation and training. The Texas Homeland Security Strategic Plan cites Interoperable (and Redundant) Communications as the Governor's Number 1 Goal for Homeland Security. The system will be used by the Fire Department, the Police Department as well as other organizations such as Information Technology Services Department, Alamo Area Council of Governments, Bexar and Comal counties to conduct video conferencing between these organizations. This equipment will provide Interoperable Communications during planning, response and recovery for potential Acts of Terrorism and allow COSA to communicate face to face in times of emergency and disaster. It will ensure immediate access and updates during time sensitive critical periods, such as floods, tornados, hurricanes, evacuations, Haz Mat incidents, and train derailments. Video conferencing will increase effective communication, provide an efficient communication medium to enhance in-service training thereby reducing emergency response times and costs, and possibly provide a potential revenue source for Regional Training in the future. The video conferencing system will allow both audio and video communications at single and multiple sites throughout the City, County or even nationally or globally. The different types of video conferencing will include multi-organizational meetings, training sessions or multi-agency meeting coordination with federal, state and local entities.

This purchase will be made from Government Technology Systems, Inc. utilizing the U.S. Communities Cooperative contract and will be made in accordance with Ordinance No. 98797 dated February 12, 2004.

FISCAL IMPACT

The total cost of these purchases is \$359,947.00. Funding will be from the Grants in Aid Trust Fund – Urban Area Security Initiatives Grant (UASI).

Additional project costs which will be funded by the UASI 04 grant include:

- SBC circuit costs – \$119,256 for three years of service
- Cabling - \$18,000 one time cost.
- ITSD work order costs - \$1620.

First year maintenance and training costs are included in the purchase.

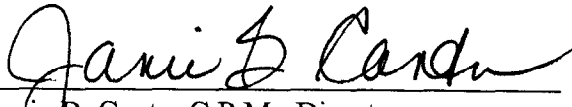
Future fiscal impacts may include:

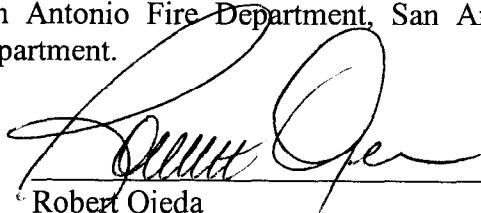
- After 1st Year - Maintenance contract cost of approximately \$29,000 per year. ITSD is presently evaluating the feasibility and cost effectiveness of purchasing this extended contract.
- After 3rd Year - SBC circuit costs of up to \$58,380 per year unless network or wireless improvements are made. ITSD is currently determining locations that may have improvements provided that will not require these ongoing circuit costs.

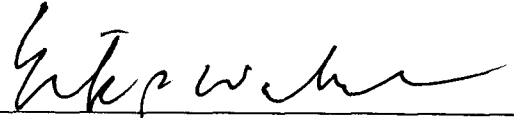
All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Fire Department, San Antonio Police Department and the Information Technology Services Department.


Janie B. Cantu, C.P.M., Director
Purchasing & General Services


Robert Ojeda
Fire Chief


Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: June 21, 2005

For: VIDEO CONFERENCING SYSTEM HARDWARE AND SOFTWARE

05-100

LB

GTSI
(US Communities)

3901 Stonecroft Blvd

Chantilly, VA 20151

GTSI
(Retail Pricing)

3901 Stonecroft Blvd

Chantilly, VA 20151

Item	Description	Quantity		
1	TANDBERG 880 MXP 113560	14		
	Price Each		\$5,537.07	\$7,990.00
	Price Total		\$77,518.98	\$111,860.00
2	Service 1yr 113560V31D	14		
	Price Each		\$750.00	\$975.00
	Price Total		\$10,500.00	\$13,650.00
3	TANDBERG 880 MXP Natural Presenter Package (NPP) 113825NPP	14		
	Price Each		\$660.00	\$2,000.00
	Price Total		\$9,240.00	\$28,000.00
4	TANDBERG 880 MXP 384 kbps ISDN/1.1 Mbps IP 1138352	11		
	Price Each		\$1,100.00	\$2,000.00
	Price Total		\$12,100.00	\$22,000.00
5	TANDBERG 770/880/990 MXP cart and high resolution monitor (XGA) package, single 32" 50081513N	14		
	Price Each		\$2,858.63	\$4,125.00
	Price Total		\$40,020.75	\$57,750.00
6	Service 1yr 50081513NV31D	14		
	Price Each		\$225.00	\$225.00
	Price Total		\$3,150.00	\$3,150.00
7	Network Termination (NT 3) 3 BRI 111389	11		
	Price Each		\$330.00	\$400.00
	Price Total		\$3,630.00	\$4,400.00
8	TANDBERG Director MXP - 67" NPP & MS 500900	1		
	Price Each		\$42,193.30	\$59,900.00
	Price Total		\$42,193.30	\$59,900.00
9	Service 1yr 500900V31D	1		
	Price Each		\$2,209.15	\$2,209.15
	Price Total		\$2,209.15	\$2,209.15
10	AudioScience Ceiling Microphone 111499	1		
	Price Each		\$1,233.38	\$1,495.00
	Price Total		\$1,233.38	\$1,495.00
11	Elmo HV 5100XG high resolution Document Camera NTSC 500866	1		
	Price Each		\$2,805.00	\$3,400.00
	Price Total		\$2,805.00	\$3,400.00
12	Podium Educator MXP with 50" plasma, Single 34" Monitor, NPP 500987N	2		
	Price Each		\$44,000.00	\$66,730.00
	Price Total		\$88,000.00	\$133,460.00

City of San Antonio Bid Tabulation

Opened: June 21, 2005				
For: VIDEO CONFERENCING SYSTEM HARDWARE AND SOFTWARE			GTSI (US Communities)	GTSI (Retail Pricing)
05-100 LB			3901 Stonecroft Blvd	3901 Stonecroft Blvd
			Chantilly, VA 20151	Chantilly, VA 20151
Item	Description	Quantity		
13	Service 1yr 500987NV31D	2		
	Price Each		\$2,900.00	\$2,900.00
	Price Total		\$5,800.00	\$5,800.00
14	AudioScience Ceiling Microphone 111499	1		
	Price Each		\$1,233.38	\$1,495.00
	Price Total		\$1,233.38	\$1,495.00
15	Elmo HV 5100XG high resolution Document Camera NTSC 500866	2		
	Price Each		\$2,805.00	\$3,400.00
	Price Total		\$5,610.00	\$6,800.00
16	Electronic Whiteboard (North America Only) 500224	2		
	Price Each		\$2,887.50	\$3,500.00
	Price Total		\$5,775.00	\$7,000.00
17	TANDBERG MCU 16+16 112450	1		
	Price Each		\$40,700.00	\$69,990.00
	Price Total		\$40,700.00	\$69,990.00
18	Service 1yr 112450V31D	1		
	Price Each		\$4,400.00	\$4,400.00
	Price Total		\$4,400.00	\$4,400.00
19	TANDBERG Management Suite server license - Including 10 systems 112160	1		
	Price Each		\$0.00	\$1,500.00
	Price Total		\$0.00	\$1,500.00
20	Service 1yr 112160V31D	1		
	Price Each		\$150.00	\$150.00
	Price Total		\$150.00	\$150.00
21	TANDBERG Management Suite - Additional 25 systems 113612S25	1		
	Price Each		\$0.00	\$3,750.00
	Price Total		\$0.00	\$3,750.00
22	Service 1yr 113612S25V31D	1		
	Price Each		\$375.00	\$375.00
	Price Total		\$375.00	\$375.00
23	On site 3 day Tandberg end point training starter installation 112233V	1		
	Price Each		\$0.00	\$12,282.00
	Price Total		\$0.00	\$12,282.00
24	Dallas based 2 day TMS and MCU Training 113142V	1		
	Price Each		\$1,095.00	\$1,095.00
	Price Total		\$1,095.00	\$1,095.00

City of San Antonio Bid Tabulation

Opened: June 21, 2005				
For: VIDEO CONFERENCING SYSTEM HARDWARE AND SOFTWARE				
05-100 LB			GTSI (US Communities) 3901 Stonecroft Blvd Chantilly, VA 20151	GTSI (Retail Pricing) 3901 Stonecroft Blvd Chantilly, VA 20151
Item	Description	Quantity		
25	Tandberg 1000 w/ ISDN 113590	4		
	Price Each		\$0.00	\$6,990.00
	Price Total		\$0.00	\$27,960.00
26	Service 1yr 113590V31D	4		
	Price Each		\$552.00	\$552.00
	Price Total		\$2,208.00	\$2,208.00
	Terms		Net 30	Net 30
TOTAL			\$359,946.93	\$586,079.15